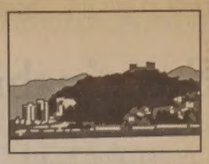
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New biography of Jack London is a revelation: See B1



El Cerrito wonders if 'sustainable growth' is consistent with development: See A2



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The Journal

August 6, 1998 of Albany El Cerrito and Kensington A1

Starthistle quickly taking over the state

By Adam King
Special to the Journal

The nourishing rains of El Niño have proven a boon for this year's local crop of spring wildflowers — and for their perennial enemy, the yellow starthistle. Hikers in the East Bay hills have rarely seen such a vivid display of poppies, lupin, mustard, and other blooming plants of the open grasslands. And they may not see them for much longer, if the famously prickly thistle continues its merciless expansion through the wildflowers' traditional domain.

"It's a very, very difficult plant to control or even manage," said Nancy Brownfield, a pest management specialist for the East Bay Regional Park District. "We prefer to have our grasslands remain grass."

Centaurea solstitialis, or yellow starthistle, is a native of Europe brought to California as a crop seed contaminant in the 1848-1800. Incredibly prolific, with tens of thousands of seeds per plant, the spiny invader grew incrementally until about 50 years ago.

Its coverage of California grasslands surged from about 2 million acres in 1958 to as much as 12 million acres today — about 10 percent of the state's total surface area.

"It's probably the biggest threat in California" among spreading non-natives, said Joe DiTomaso, a weed ecologist at the University of California at Davis. "It's probably having a significant impact on the ecology, but nobody's measuring its exact effect because it seems so obvious."

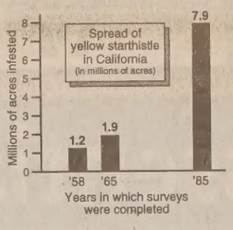
Brownfield had no figures describing the thistle's spread in the East Bay parks, but the district has focused its efforts on controlling it in Briones Regional Park east of San Pablo Reservoir.

In addition to stabbing innocent hikers and displacing innocent wildflowers, the various forms of thistle effectively repel all grazing livestock, which is the main intent of the plant's entire evolution. Scientists believe the plant evolved and outcompeted other plants in the Mediterranean Basin after grazing animals were introduced. Thousands of years later, the thistle is now an enemy of California ranchers, who often lease tracts of rangeland from the park district.

"It's a decent forage with a good proportion of protein, but nothing will eat it once the thorn's come out," DiTomaso said. "You get an infestation of



Above: Nancy Brownfield, pest management specialist for the East Bay Regional Park District, does not welcome the reappearance of the yellow starthistle, which began blooming last month all over through the hills. Right: Once the thistle's thorns emerge, no animal will eat it.





even 50 percent, and animals won't even go in there."

Although the thistle provides good cattle food for the few weeks of its youth, it displaces native perennial grasses that provide food almost year-round.

The thistle poses the greatest threat to horses, which suffer fatal or crippling brain damage after eating the plant.

In addition to having unique protection against grazing animals (scientists call plants like the thistle "anti-pastoral"), thistles push taproots deep into the ground — deeper than most other annuals, giving them an advantage in the competition for water. Brownfield described a variety of approaches that may hold some promise of controlling the species. Controlled burning of thistle just before it flowers may eradicate the plant entirely, if done repeatedly over several seasons.

> **'It's a very difficult plant to control or even manage. We prefer to have our grasslands remain grass.'**
>
> —*NANCY BROWNFIELD*
> *East Bay Regional Park District*

A few years ago, the state Department of Agriculture introduced several species of weevils, seed-eating bugs that are native to the thistle's homeland and feed almost exclusively on thistle. Goats, the world's most indiscriminate eaters, may also play a part in controlling the spiky flower.

"No single technique will work at one time. You have to try several techniques for several years in a row," DiTomaso said.

Experts caution against pulling them up by hand.

Knight Ridder buys Hills Newspapers

Hills Newspapers, the newspaper group that includes The Journal, has been acquired by Knight Ridder Inc., the corporate parent of Contra Costa Newspapers, the three companies announced yesterday.

"We are extremely pleased to have Hills Newspapers in our family," said George Riggs, president and publisher of CCN, which publishes the Contra Costa Times and 11 associated daily and weekly newspapers.

"This is a positive opportunity for the community, our employees and our advertisers," the sellers, W.A. "Chip" Brown and Mary Brown, said in a statement. "We are confident these papers will be taken to the next level to provide the communities we serve with top-level news coverage and improved advertiser reach."

The purchase of Hills by CCN represents "a great demographic fit" for both companies' advertisers, said the Browns.

5 papers in Hills group

The Browns entered the newspaper business in Alameda County when they acquired the Montclarion in Oakland in 1977.

Over a period of 16 years, the Browns expanded their holdings to include, in addition to the twice-weekly Montclarion, the twice-weekly Alameda Journal and the once-weekly Berkeley Voice, the Piedmonter in Piedmont and the Journal, which serves the communities of Albany, El Cerrito and Kensington.

The newspapers have a total circulation of nearly 90,000, according to Verified Audit Circulation (VAC), the national company that specializes in non-daily circulation audits.

Hills, with offices in the Oakland, Richmond and Alameda, has 90 employees. The newspapers are printed on CCN presses in Walnut Creek under an arrangement that began in 1986.

"We have had a long working relationship with the Browns," said Riggs, "and we look forward to the privilege of continuing the outstanding tradition of community journalism they have established."

The acquisition also includes Family Fair, an advertising-only weekly publication that has 30,000 circulation in West Contra Costa County from Richmond north to Crockett.

Riggs said that Scott Little, who became publisher of the Hills group a year ago, will continue to serve in that capacity under CCN ownership.

"Joining CCN will greatly expand our capabilities to keep pace with the dynamic East Bay market as we work to meet the needs of our readers and deliver results for our advertisers," said Little.

The Browns, who reside in Oakland, have been active in a number of civic and charitable organizations in the East Bay. Chip Brown is a former director of the Oakland-Alameda County Coliseum Commission, former president of the Oakland Chamber of Commerce and immediate past president of the Alameda Chamber of Commerce. Mary Brown serves on the boards of the Summit Medical Complex and Oakland Public Library Foundation and is a regent of Samuel Merritt College.

Riggs said the Hills group will continue to be dedicated to serving its East Bay communities in a variety of ways.

"We believe in the value of quality newspapers," said Riggs. "We believe in the value of a quality environment for our employees and quality service to our readers and advertisers. But we don't stop there. We also work hard to be responsible members of the communities we serve."

Contra Costa Newspapers is a subsidiary of Knight Ridder, the nation's second largest publicly owned newspaper company.

CCN publishes newspapers in Contra Costa, Alameda and Solano counties and the award-winning Internet Web site, www.hotcoco.com.

One of CCN's weeklies, the Contra Costa Sun, last month won the General Excellence Award in its circulation category in a statewide competition sponsored by the California Newspaper Publishers Association.

El Cerrito seeks more plaza options

Officials, citizens lukewarm about current development plan

By J.R. Deaton
Staff Writer

EL CERRITO—Whether you call the site plan economically viable contemporary retail or an uninspired and outdated strip mall, it seems the hopes for a department store at the El Cerrito Plaza dimmed a bit at this week's Redevelopment Agency meeting.

The agency voted unanimously to issue a new Request for Qualifications in the hopes of finding a new developer willing and able to rebuild the plaza with more innovation. But according to comments at the meeting, the hope of finding such a "knight in shining armor" with deep pockets and more of that "vision thing" seems to be unlikely.

The agency action seemed to be more one of ruling out any other options before acquiescing to the developer's basic site plan. As agency member Larry Damon said at Monday's meeting: "I want to know that we are without alternatives" to the current developer's plans.

Despite pleas from some of the standing-room-only crowd for a more innovative plaza plan, the principal owners and developers of the plaza called themselves "meat and potatoes kind of guys" and advocated what they called "contemporary retail design" for the sagging shopping center.

Their plan, according to their spokesman, would require no money from the Redevelopment Agency or the city and would produce an annual $445,000 in new sales tax revenue for the city.

"This plan works for us," said George Ray, director of real estate for American Stores Properties Inc., the corporate parent of Lucky Stores and part of the team developing the plaza.

Both Ray and Dorian Bilak, vice president of the El Cerrito Plaza Company, presented their latest plan to the agency and the public. Their "contemporary retail" design calls for more landscaping and remodeling at the plaza, but it includes no large department store and is dominated by a 68,000 square foot Lucky-Savon grocery/drug store abutting the Ohlone Greenway.

It does provide for three new mid-size retail stores of 20,000 to 23,000 square feet each. Ray said his group has no interest in "intensifying the development"

See PLAZA on A3

A Message to Our Readers

Over 20 years ago, Chip and Mary Brown, who have lived most of their lives in the East Bay, purchased the Montclarion. Even then, the newspaper had long been established as the leading local publication serving the Oakland hills.

That was the beginning of what was to become a successful and influential group of community newspapers. Through time, responding to the reader's thirst for information about the neighborhoods, avenues and communities in which they lived, Mary and Chip expanded their East Bay presence with the Piedmonter, the Berkeley Voice, the Journal and Alameda Journal.

The newspaper group has recently been purchased by Knight Ridder, which partners us with Contra Costa Newspapers, a combination of daily and weekly publications dedicated to local, community journalism. Knight Ridder is the second-largest publicly held newspaper chain in the country, but second to none in their renowned dedication to journalistic excellence. That alliance will add to our strong presence in the East Bay and continue the dynamic growth of Hills Newspapers as we move into the future.

We are still locally managed by community involved people, and we still have an unwavering commitment to local community news that's tailor-made to each of our individual markets.

Within the last few months, we have developed a set of goals to follow as we evolve these great newspapers. They are:

- News content that is demographically and geographically relevant to our market areas.
- Stories that the reader can find nowhere else — or with a perspective unique to our newspapers.
- Reader-friendly packaging.
- A graphic presentation that draws attention and is pleasing to the eye.

These goals will not be altered with the change of ownership. If fact, this great partnership with our parent company and sister publications will enable us to reach those goals more quickly.

We won't forget what Chip and Mary Brown knew all along. The secret to our success lies with our loyal readers and advertisers.

I welcome your comments and suggestions.

Feel free to call me directly at 339-4056 or e-mail me at sjlittle@pacbell.net.

Scott Little, Publisher
Hills Newspapers Inc.

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Sustainability and commercial development: Are they compatible

El Cerrito Planning Commission hears a presentation on sustainable growth

By J.R. Deaton
Staff Writer

EL CERRITO—At last week's Planning Commission meeting, nearly 50 people showed up to consider how to make El Cerrito and the Bay Area greener, cleaner and more sustainable.

Decrying the loss of open space and "green lands," the deterioration of city neighborhoods and a society "increasingly auto-dependent," David Early, of the Oakland-based non-profit group Urban Ecology, talked about his group's "Blueprint for a Sustainable Bay Area."

"Blueprint for a Sustainable Bay Area," which won an award-in 1996, discusses how to achieve its vision of a cleaner, greener, healthier and less congested region with less suburban sprawl.

"We see ourselves confronted by a series of crises," Early told the audience at the Senior Center July 29. Citing increasing traffic, impersonal "big box" retail stores, endless housing subdivisions and inner-city rot, Early said our current ways of living aren't good and aren't sustainable.

He noted that the Bay Area is a large and diverse region; its nine counties exceed the state of Massachusetts in both land area and population. And he said that sustainable existence consists of living within our environmental means and not using up resources at such a high rate.

"It's about continuing without diminishing," Early said, adding that we should strive to live in ways that will support and maintain our desired quality of life.

While saying that the automobile is not "bad," Early said one goal of his group is to give people more transportation choices. He said people need to have the option of bike lanes and efficient public transit, of shared cooperative homes and attractive urban neighborhoods. Bicycling to work, he said, should be a "viable choice of commuting."

Instead of developing outlying open spaces, Early said inner-city and other urban areas should be redeveloped and revitalized. He talked about urban growth boundaries and how smaller local businesses help engender and maintain a sense of place and community responsibility.

"I bet you've never met anybody you know at the Wal-Mart in Union City," he said. He said many of the newer mega-developments eating up the region's foothills and oak trees have an "Anywhere USA" feel to them and don't reflect Bay Area history and architecture.

During a public discussion after the presentation, Councilmember Larry Damon wondered if Early's urban vision has room for commercial development that generates sales tax revenues that cities like El Cerrito so desperately need.

He suggested it might take the "wisdom of Solomon" to incorporate sustainability into the city's new General Plan as well as seeking development and sales tax revenues.

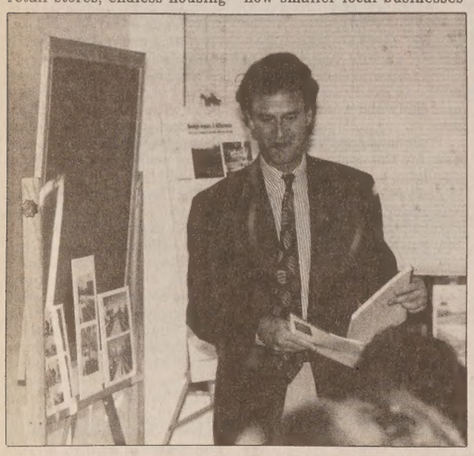
"How do we go about making this sort of thing possible?" Damon asked.

Early said the city needed to think more about "mixed uses." For the Plaza he suggested housing offices and residences over retail shops on the first floor. He labeled this "horizontal and vertical integration of uses."

He agreed that San Pablo Avenue could become more of a "mixed-use corridor" with concentration of businesses along its length and a tapering off of commercial uses as you go away up the hill.

"It doesn't have to be one or," said Planning Commission chairman Carl Groch. "I would say there is a third way. We have to figure out what that third way is."

Groch's said he believes that sustainable living and economic prosperity aren't mutually exclusive. "The separation of community and work trips is what got us into this mess," he told the audience.



J.R. Deaton

David Early talks about his organization's 'Blueprint for a Sustainable Bay Area.'

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E-mail ..... hillsnews@aol...
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Newsroom Fax ..... (510) 339-...
Voice Mail ..... (510) 236-...
Editor - Chris Treadway ..... (510) 339-...
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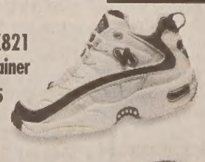
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WHAT IS SCIATICA?

When the sciatic nerve is inflamed, the condition is called sciatica, pronounced SIA'DIKA. Not all leg pain is sciatica, but most all sciatica involves leg pain. When is leg pain sciatica? This is a gray area. In our discussion of sciatica, let us keep in mind that leg pain may or may not be sciatica. If it is, chiropractic care should be used.

Sciatica sufferers often have severe pain along the sciatic nerve path usually in the back of the legs and thighs, sometimes to the ankle, foot and toes. There's not only searing, sharp pain but also parasthesia – strange nerve experiences such as pins and needles, burning, tingling, prickling, crawling sensations or tenderness. Ironically, along with all the pain and nerve sensations, the leg might feel numb!

To complicate matters, the location of the sciatica pain may vary, although it's usually in the back of the legs or thigh, in some individuals the pain is in the front or side of the legs. Sometimes the pain is in the hips. For some hapless sufferers, the pain is in both legs.

THE PAIN VARIES

The quality of pain may vary as well. There may be constant throbbing pain but then, it may let up for hours or even days. The intensity may also vary. It may ache, or be knife-like. Sometimes postural changes, like lying down or changing positions, affect the pain and sometimes they don't. In that way, sciatica is like a toothache or earache. It's always there, no matter what you do. In severe cases, sciatica can cause loss of reflexes or even a loss of muscle tone.

For sciatica sufferers, a good night's sleep may be a thing of the past. Simple things like walking, bending, turning, sitting or standing up can be difficult or impossible.

CAUSES OF SCIATICA

Like most other conditions, sciatica has a wide variety of causes. Unlike most other conditions, however, this health problem's relationship to the spinal column is often very obvious. A misaligned spine, a protruded or ruptured disc, can irritate the sciatica nerve which may result in sciatica.

Physical trauma has been related to sciatica. Cases of sciatica have been reported following accidents, injures and even childbirth, usually due to spinal misalignments.

THE MEDICAL APPROACH

The medical approach to sciatica pain is to treat the symptoms using painkillers, muscle relaxers and various orthopedic treatments which may include traction, physical therapy and other therapeutic measures. Sciatica is particularly frustrating to the medical doctor because in many cases even strong pain killing drugs bring little or no relief. However, medical relief may be obtained from injections of painkillers directly into the nerve roots. Drug dependency, however, may develop among some patients.

If the pain is not relieved, orthopedic and neuro-surgery may be resorted to as alternative treatments.

THE CHIROPRACTIC APPROACH

Chiropractors correct poor spinal alignment using spinal adjustments to relieve irritation to the spinal nerves, joints and disc.

Throughout our lives, we have our teeth checked, blood pressure checked and eyes checked but do we ever have our spines checked?

We should because if the spine becomes misaligned, it could damage (impinge) the nervous system, weaken the body and set the stage for disease, pain and body malfunction. Just as we get our car's alignment checked out and corrected, so must we get our spine checked out and corrected.

RESEARCH

Research shows that the relationship between chiropractic spinal adjustments, sciatica and leg pain is a close one. For example, one study of sixty patients showed that spinal care should be the care of choice for sciatica sufferers. And still other studies praised chiropractic spinal adjustments for sufferers of sciatica and leg pain.

In one study, different approaches (spinal care, traction and injections) were used to deal with low-back pain and sciatica sufferers. The group that had spinal care experienced the greatest degree of recovery.

TOO MANY WAIT

Chiropractic care appears to have the most effect on sciatica when used first. Unfortunately, many people first submit to medical care. Even in this group, excellent results may be obtained with subsequent chiropractic care. 3,136 people with lower-back pain, sciatic and disc disease, who had previous medical treatments such as physical therapy and drugs with no positive results were given chiropractic care. A follow-up 2 years later showed that 50.4% had excellent results with no painful relapses. 34.4% had relapses but responded favorably after further chiropractic care. Only the remaining small percent showed no change.

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Our names are Dr. David Cruz and Dr. Roger Tsurumoto. We graduated from Life West Chiropractic College, having passed 5 National Board Exams and the California State Board Exam. We have extensive training in athletic injuries and have worked with athletes on both a collegiate and a professional level. We currently help instruct Chiropractic Biophysics Technique Seminars.

CONCLUSION

Those suffering from sciatica and leg pains would do well to visit a doctor of chiropractic. To millions of sufferers, its unique approach to wellness has been a blessing. Rather than a disease-oriented approach that asks, "How can we get rid of your symptoms? The doctor of chiropractic asks, "How can we get rid of the problems and make your body stronger so it may heal itself?"

Why sit passively waiting for problems to creep into your life and ruin your health? Address your health now by getting a chiropractic examination which will reveal the source of your problems. A chiropractic approach is active, working with you to strengthen your body so these conditions will not suddenly crop up to plague you later.

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Plaza

Continued from A1

and is not going to do things like build housing at the plaza.

The owner/developer team also presented at the agency meeting and to smaller groups last week another site plan they called the "Gottschalks configuration." It includes a 100,000-square-foot department store and a two-story parking garage in the northwest corner. But this plan, according to a development consultant retained by the development team, would require up to $7.9 million in public money. On the other hand, it could generate an extra $440,000 per year in sales tax revenue for El Cerrito.

Another site plan, prepared by the civic group Sustainable El Cerrito and presented by member Ray Ahearn on Monday, seemed to be favored by many in the audience and some of the agency members. At least it was favored over the developer's "contemporary retail design."

The Sustainable El Cerrito plan places the Lucky-Savon store at the west side of the plaza, away from Ohlone Greenway. It includes a large department store (without a parking garage) and a central plaza and gathering area.

Ray, of American Stores, said there are "fundamental problems" with the Sustainable El Cerrito plan, but he didn't elaborate.

Many in the audience seemed to agree with Brad Caftel, who urged the developers to be more creative in their planning. "If you design it well, they will come — and shop," he said.

Caftel said that when most people think of El Cerrito, they think of the plaza. "We do not want our image to be a strip mall," he told the agency and the developers.

But former El Cerrito Mayor Marge Collins probably spoke for many in the community when she said of the department store plan: "The bottom line is, Can we afford it?"

Collins said she is willing to defer to the development team's expertise and that it is time to accept their plan and begin plaza revitalization. "Let's get something done," she said.

The Request for Qualifications process may take four to six weeks, and in the meantime the current developers may proceed to obtain the usual planning approvals.

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Obituaries

HAGOP KOUYOUMDJIAN

Passed away on July 20, 1998. Beloved husband of Hermine Kouyoumdjian of El Cerrito; loving father of Hratch Kouyoumdjian of El Cerrito, Lean Kalayjian of New Jersey and Vahe Kouyoumdjian of Alamo; Dear brother of Haig Kouyoumdjian of El Cerrito. A native of Baghdad, Iraq and a resident of El Cerrito for 15 years. Aged 83 years. Worked for Ministry of Petroleum for the Government of U.A.E. for 12 years. Member of O.P.E.C. in Geneva. Funeral services were held on Monday, July 27, 1998 at Sunset View Mortuary. Father Mesrop Sarafian officiated services and burial. Interment Sunset View Cemetery, El Cerrito, Ca. Donations to St. Vartan Apostolic Church, 650 Spruce St., Oakland, CA. 94610.

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THELMA (PAT) WILLARD KANE

93. Born January 12, 1905 in Berkeley CA. Died July 26,1998 in Alameda, Ca. Survived by brother Richard Williard of Concord, CA. Daughter Patricia Kane Anderson/ S.A Anderson, Port Ludlow, Washington. 6 grandchildren and 12 great grandchildren. She attended Tech High School and the University of California. She resided in Albany, CA. for sixty years and was active in the community affairs. She is a member of Epworth Methodist Church in Berkeley, CA. for 50 years. Remembrances to your favorite charity. No funeral services.

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Chamber installs new officers for '98-'99

Century Communications' Albany Branch Manager Ruby McDaniel was installed as president of the Albany Chamber of Commerce to serve the 1998-99 term at the annual dinner held at the Del Sol Restaurant on July 15. Installed as first price president, who was the immediate past president of two terms, is Ray Grassi, commercial property owner. Edward Elliot will serve as second vice president and Elisabeth Bell will resume her position as treasurer. Also installed to serve a three-year term on the board of directors were Ray Anderson of R.H. Anderson Publishing Company and Estate Sales; Jerome Blank of Jerome Blank Realty; Galyle Davis, owner of Sister Antiques and Estate Sales; William Johnson, attorney at law, retired, and Frank Clark, manager of Albany Chevrolet/Geo. Guest speaker was Ann Ritzma who informed the guests of the progress of the Solano Avenue Project.

Grassi addressed the group on the events and projects the Chamber of Commerce has been working on for the betterment of the city.

Albany Chamber of Commerce

McDaniel said she will continue to carry on the work started by the Chamber and looks forward to new challenges.

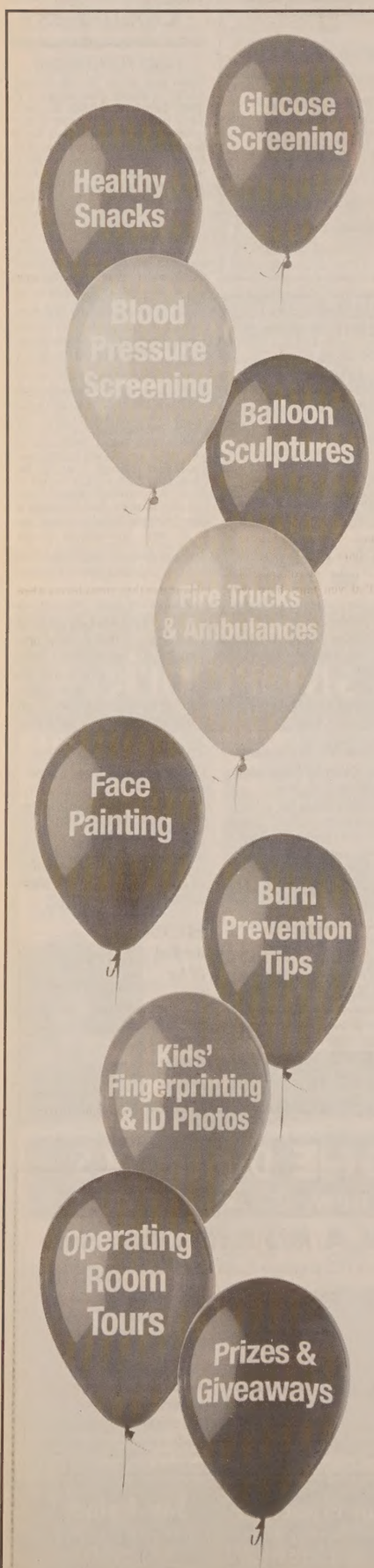
Master of ceremonies was Blank, who always tells a bit about each person on whom he performs the installation rite. Chamber executive director Fern Luoma surprised him by taking the microphone and telling a bit about Blank — from his high school days in Albany in Berkeley, his serving as a gunnery officer in World War II and an up-to-date on where he is today.

Secretary-Manager Hal Denham was introduced as serving his 23rd year with the Cham-

See CHAMBER on page A6

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Join us for a fun, free, informative and healthful day under the tent at Doctors Medical Center's San Pablo campus. It's a fair for the whole family with hands-on hospital and ambulance tours, non-stop entertainment, and more. There'll be plenty of free information and health screenings for the young and the young at heart. Come and bring the kids – you'll all feel better for it. For more information, call 510-970-5020.

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Solano Avenue Project Tree Replacement Survey

On July 22, 1998, the Albany City Council discussed replacing the eucalyptus trees that were unable to survive the construction project. A 1989 Solano Avenue Tree Advisory Committee Report and the Albany Park & Recreation Commission has recommended replacing the eucalyptus with another type of eucalyptus tree that is similar in shape and size to the trees that were lost.

Although the eucalyptus microtheca has been recommended, the City Council would like your input on the final tree selection. Please fill out the following survey and return it by Monday, August 17, 1998. The results of the survey, selection of trees being considered (based on survey input), and a display of the potential trees will be available for public review in late August at City Hall (1000 San Pablo Avenue), the Chamber of Commerce (1108 Solano Avenue), and the Albany Community Center (1249 Marin Avenue). The City Council and the Park & Recreation Commission will be meeting on Tuesday, September 8, 1998 to review the survey results and make a final tree selection.

Your input is valuable! Please take a few minutes to assist us. Also please note that the new street trees and a new accent tree (flowering cherry which was previously selected) will be planted this fall at the completion of the Solano Avenue Project.

I AM:
_____ Property Owner on Solano Avenue
_____ Business Owner on Solano Avenue
_____ Albany resident
_____ Other_____

I WOULD PREFER A TREE THAT IS:
_____ Evergreen (green year round)
_____ Deciduous (drops leaves in the fall)

HEIGHT:
_____ Tall at maturity (30 to 40 feet high)
_____ Average (20 to 30 feet high)

SHAPE:
_____ Round in shape (leaves & branches)
_____ Oval in shape (leaves & branches)
_____ Columnar in shape (leaves & branches)

DENSITY
_____ Light density with branches and leaves you can see through
_____ Medium density with thicker leaves and branches
_____ Heavy dense with very thick leaves and branches that you can not see through

LEAF SIZE
_____ Small leafed (the size of a dime)
_____ Medium leafed (the size of a credit card)
_____ Large leafed (the size of your hand)
_____ Other_____

LEAF COLOR - SUMMER
_____ Light green summer leaves
_____ Dark green summer leaves
_____ Yellow/green summer leaves
_____ Other_____

LEAF COLOR - FALL
_____ Yellow fall leaves
_____ Red fall leaves

FLOWERS
_____ White spring flowers
_____ Red/pink spring flowers
_____ Yellow spring flowers
_____ Other_____

MAINTENANCE
Drought Tolerance
_____ Average _____ Low _____ High

Adaptability in a Street Environment
(Sidewalk, vandalism, tree well)
_____ Excellent _____ Average _____ Poor

ADDITIONAL COMMENTS: _____

Let us get back to you with the survey results:

Name _____

Address_____

Return to:

Albany City Administrator's Office
1000 San Pablo Avenue
Albany, CA 94706
Phone: 528-5710 or Fax 528-5797

...lan exposes himself to 14-year-old

...t about 9:40 p.m. on July 28 ...man reported that a silver ...Hon·da SW had just hit her ...while it was near Adams ...et and Washington Avenue. ...driver of the car said he was ...y and then drove off.

The victim reported smelling ...odor of alcohol on the man's ...eath. Police searched the area ...d located a car matching the ...scription at about 10;15 p.m. ...e driver, a 44-year-old Ber... ...dy man, was found to be in... ...cated. He was arrested and ...ed for driving under the in... ...ence and for hit-and-run. He ...s released with Notice to Ap... ...ar.

On the morning of July 27 a ...siness owner on the 900 block ...San Pablo Avenue reported that during the night vandals marked graffiti on the side walls of his business. There were no witnesses.

At about 4:30 p.m. on July 27 a resident on the 600 block of Spokane Street reported that about an hour earlier thieves had stolen her blue Jerry Fisher mountain bike. The bike had yellow writing and a red and white rock shock on the front. There were no witnesses.

On the morning of July 28 a resident on the 1100 block of Garfield Street reported that sometime during the night thieves stole her red '89 Toyota Celica convertible. There were no witnesses.

On the morning of July 28 a resident on the 900 block of Pierce Street reported that sometime during the night thieves had broken into her black '95 Honda Civic while it was parked in a carport. There were no witnesses.

At about 6:30 p.m. on July 28 a resident on the 1300 block of Solano Avenue reported that during the past two hours thieves had stolen his '75 Buick Regal. The car was blue with a white vinyl top. There were no witnesses.

At about 11:30 a.m. on July 30 Albany officers contracted a 28 year old man who was known to have outstanding warrants from Daly City for vehicle code violations in the amount of $1,000. He was arrested, cited and released with a Notice to Appear.

Just before noon on July 31 a 14-year-old Albany girl reported that as she was walking home along San Pablo Avenue she was contacted by a man driving a dark blue 4-door sedan type car who asked her for directions. When she approached the car she saw that the man's pants were unzipped and he was exposing himself. She reported that the man continued to follow her for a way then departed on Adams Street. She described the man as in his 20s with blond hair and wearing a blue shirt. Police are investigating.

On the afternoon of July 31 a resident on the 12000 block of Dartmouth Street reported that thieves stole his cell phone from out of his '78 Toyota. There were no witnesses.

On the afternoon of July 31 a resident on the 700 block of Gateview Street reported that vandals threw two big rocks at the windshield of his white '89 Ford Taurus. There were no witnesses.

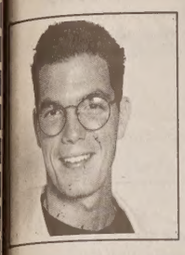
On the evening of July 31 a resident on the 700 block of Pierce Street reported that while she was gone thieves broke into her house. There were no witnesses.

At about 2:45 p.m. on August 2 a resident on the 1100 block of Cornell Avenue reported that between 10 a.m. and the time of the report thieves stole his white Plymouth Acclaim. There were no witnesses.

During the week of July 26 Albany officers fingerprinted four people at their request, towed three cars, responded to 14 false alarms, attended to six lost or deceased animals, assisted four people who were locked out of their house or car and responded to seven reports of barking dogs.

In the domestic arena officers responded to 47 civil disturbances and 85 civil assists. Officers stopped 138 vehicles issuing 72 warnings and 66 citations. Albany firefighters/paramedics responded to three fire calls and nine medical emergencies.

1998 HEALTH & FITNESS



As I See It

By Dr. Jason A. Deitch

...t's in your head. You'll have to take ...s medication. Your tests appear to ...e normal, we cannot find what is ...rong with you. We can try this." ...ese are the responses that more and ...ore people are hearing these days ...hen we know that we don't feel well ...d look to the traditional medical sys...m for answers. Even when we have ...od insurance and have access to ...ghly skilled doctors who use the lat...t technologies it can still be difficult ...o find the answers to "'what is wrong ...ith me?"

Those who are fortunate enough to ...ave received a diagnosis are often not ...tisfied with the option of taking ...rugs or having surgery. We then find ...urselves in a challenging position. ...e have a desire to take a natural con...ervative approach and we are afraid ...hat if we don't take the drugs or have ...e surgery as suggested, our condition ...ay progressively get worse. At these ...oments we wish we had better ...owledge to make the right decision.

Unfortunately, no doctor has a crys...al ball to be able to predict what will ...appen to us. We can site research and ...ew statistics of what should happen ...certain percentage of the time, but I ...ave yet to meet a doctor who offers a ...guarantee. We are the ones who have ...o make the tough decisions that will ...ffect the rest of our lives and the lives ...f our family.

If you have been reading my column ...on a monthly basis you probably have ...figured out that my approach is ...nique. Very simply, I am less concerned with trying to find what is wrong with you, than I am in bringing out what is right in you. This is the difference between curing and healing. The fact that you are alive and living is a miracle that we take for granted. We forget that we have an inborn wisdom that keeps us breathing, pumping, eating, walking, seeing, hearing, laughing and loving. Ironically, we allow what is wrong with us to overshadow what is right. This leaves us frustrated, depressed and without hope.

My concern is to restore the body's inherent recuperative healing power that we all possess at every age. I want to restore hope and remind you how powerful you truly are. People have been known to heal from every disease, ache and pain known to man. We have the potential, why not try?

There are no guarantees, but with a little common sense it isn't hard to figure out that a conservative approach to restore healing is a much safer and cost effective approach than a possible cure that is often an invasive, expensive, potentially dangerous drug or pill. Wouldn't you like to see if you have the ability to heal yourself naturally from within. People of all ages have been doing it since the beginning of life. I can help you.

Dr. Jason A. Deitch specializes in family wellness and natural health and healing. He is the director of The Foundation for Natural Health and Healing and is in private practice in the beautiful Oakland Hills. Contact him at 531-LIFE.



Health Choices

By Dale Bhar

Life is defined by the decisions we make. Every day we are faced with numerous choices about our well being. We make countless healthcare decisions that have an impact on both our individual and collective futures. This is especially true in our fast paced, industrialized culture, where nutritional deficiency has become common place. Refined foods, environmental toxins, and overly stressful lifestyles contribute to these deficiencies and impact our health in ways that can rob us of our vitality. Only we alone can make the choice to maintain and improve our health and well being.

Nutritional deficiencies can adversely effect the body making it easier for bacteria and viruses to invade the body and establish themselves. First, infection may impair appetite and absorption, thus limiting the amount of nutrients available to the body. Second, the presence of bacteria or viruses may cause our body to rapidly use its store of nutrients resulting in a severe degree of nutritional deficiency. This deficiency can lead to diminished immunity and increased susceptibility to infection. Supporting and protecting our immune system should be our primary health concern.

There is a growing body of evidence that vitamin and herbal supplements can boost immunity and rebuild resistance to infection. Although there is some controversy about the amount of supplements that the average person needs, it is our opinion that everyone can benefit from supplementation. This is especially true if one has a history of recurrent illness, is on medication, has food or airborne allergies, or suffers from malabsorption of essential nutrients or intestinal complaints. The type and amount of supplements one needs to take depends on individual circumstances. If supplementation is approached with information and understanding the chances for benefit to one's health are excellent.

The best healthcare advice that anyone can give is that we are ultimately responsible for our own health!



Do You Have An Iron Deficiency?

By Dr. Laura VanHarn

Hi, It's me again, Dr. Laura VanHarn, Ph.D., your Exercise Physiologist. I would like to take this opportunity to ask you a few questions. Are you an active adult and exercising regularly? Do you feel that your eating habits are nutritious and give you energy? Are you participating in recreational activities like tennis and golf and not getting injuries? If you answered "No" to any of these questions you may need professional guidance.

Many physically active people are suffering from an "iron" deficiency that reduces optimal performance and they don't even know it. The "iron" that I am referring to is the contact that you must have with strength training equipment. Strong muscles increase the health of tendons, ligaments, joints, and ultimately your bones. The result is optimal performance in all recreational activities and, of course, your functional daily life.

Here at the Phytness Connection we have introduced many men and women to the art of using "iron". Make no mistake, the technique of using strength training equipment is also very important to your health because if done incorrectly, serious injuries can occur.

The custom strength training programs at the Phytness Connection begin with personal assessments so that we can design specific programs for your cardiovascular, strength, flexibility, and nutritional needs. In addition, we are qualified to help you if you have injuries or other health issues. Your program includes regularly scheduled supervised training appointments and monthly one to one evaluations to guide you. Most importantly, your monthly program fee is affordable.

All the staff are skilled practitioners and able to help you at all times. The environment at the Phytness Connection is beautiful, clean, and safe. Many clients have told me that their stress leaves when they enter the door. You will be exercising semi-privately so there are never more than a few people just like you using the facility at any one time. And, of course, you are always under my supervision... which gives you full access and benefit of my 25 years experience as an Exercise Physiologist.

To find out how we can help you, just call to arrange for a no charge meeting with me.

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Chamber

Continued from page A4

ber.

The board of directors meet the third Wednesday of each month at 8 a.m. at the chamber office. All members are invited to attend.

Fall classes begin at Vista Community College

Plan to transfer to the University of California, to a state university, private college or just to further your education by enrolling in the fall class beginning Aug. 20 at Vista Community College. According to the fall ciass schedule, Vista is a first step toward acquiring a bachelor's degree. It is a great stepping stone because classes in Vista's transfer curriculum are accepted at public and private universities. Some of the college's transfer classes are even held at night on the UC-Berkeley campus. Register for full-term classes through Sept. 5 and short-term and mid-semester classes until the day they begin.

Vista offices are located at 2020 Milvia St. Call 841-8431 or 841-8860 between 8 a.m. and 4:45 p.m. After hours, leave a message on voice mail. Schedules are available at the Albany Chamber of Commerce, 1108 Solano Ave.

Albany Classic Auto Show accepting applications

Applications are now being accepted for the Seventh annual Classic/Vintage Show to be held Aug. 15 on Key Route Boulevard. Chair David Arroyo and his helper Fern Luoma are planning to host another successful show with many new autos and a mini swap meet for exhibitors only. Astro will be available for the children and the hot dog and soda booth will be near by.

For applications call the Chamber of Commerce at 525-1771 weekdays between 10 a.m. and 5 p.m.

Albany Post 292 dinner

Albany Post 292 service officer Chef Ian Ball plans a "feast for a king" Aug. 21 when he and his staff prepare a pork shop in mushroom gravy dinner with noodles, vegetables, rolls and dessert. Dinners are $7 each. Doors open at 6 p.m. and dinner will be served at 7 p.m. Reservations are a must. Call Ball at 525-5230, Keith Truax at 526-4487 or Sam Turner at 526-0837 by Wednesday, Aug. 19.

American Legion Installation

The American Legion Post 292 and the Auxiliary installations were held July 23 at the Veterans Memorial Building.

Rus Fox installed the men's group at this informal installation, which included Charles Bachman, commander; Alex Esparza, first vice commander; Jim Kruse, second vice commander; Carolina Daley, adjutant; Bob Nelson, judge advocate; Miguel Lopez, sergeant at arms and Ian Ball, service officer. Juanita Fox installed the auxiliary, who are Anne Truax, president; Catherine Sutherland, first vice president; Barbara Netherton, second vice president; Lillian Ball, secretary; Betty Baumgardner, finance; Ruth Cote, chaplain; Kruse, historian; Dorothy [illegible] sergeant at arms; Bobby [illegible] marshal and Ginger Dow[illegible] liamentarian.

Keith and Anne Truax elected to be national [illegible] at the district caucus. They be their 20th year to go to National Convention, and their last as they have given last 30 years to the Auxiliary Legion. They will not be [illegible] the post, however, as they what they are doing to help ers.

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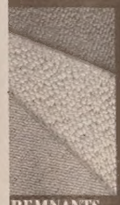
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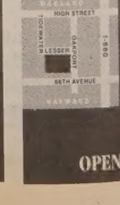
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Alta Bates Medical Center gives back to the community by supporting services like the Youth Bridge Program.

At Sutter Health, we've got plenty of impressive accomplishments to be proud of. As one of Northern California's leading non-profit health care networks, Sutter is able to provide some of the most advanced specialty services, research and diagnostic capabilities available anywhere. But just as important as our dedication to cutting edge technology is our commitment to meeting community health needs.

Youth Bridge, the youth development program at Alta Bates Medical Center, is one example. It inspires at-risk youth to dream beyond their circumstances. The program includes career classes and a chance to work in the hospital under the guidance of caring staff. Since it began, Youth Bridge has made the difference in the lives of hundreds of teens.

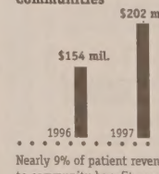
Some days our work is a life-saving miracle.

And sometimes it's helping a student finish her education.

Sutter Highlights

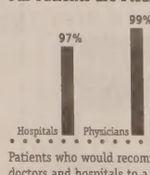
- Four of our hospitals, including Alta Bates, ranked among the best in California for heart attack outcomes
- The kidney transplant programs at Alta Bates and California Pacific Medical Center had among the best survival rates in California
- Our physicians launched a model program that is improving the early detection and treatment of breast cancer
- We undertook more than 700 clinical studies through our medical research centers
- Facilities to care for mothers and babies were improved and expanded at five hospitals, including Alta Bates
- Sutter affiliates supported dozens of programs that help provide basic medical care to those in need
- We gave more than 110,298 flu and pneumonia shots to seniors and other patients

We Invest In Our Communities



Nearly 9% of patient revenues went to community benefit programs.

Our Patients are Pleased



Patients who would recommend our doctors and hospitals to a friend.

Facts at a Glance

Hospitals	26
Physicians	5000
Employees	35,000
Admissions	220,362
Home Health Visits	906,156
Medical Research Centers	8
Occupational Health Centers	30

Names you know and trust. In the Bay Area, Sutter Health is:

Alta Bates Medical Center
California Pacific Medical Center
Eden Medical Center
Marin General Hospital
Mills-Peninsula Health Services
Novato Community Hospital
Palo Alto Medical Foundation
Santa Cruz Medical Clinic
Sutter Delta Medical Center
Sutter Maternity & Surgery Center of Santa Cruz
Sutter Medical Center of Santa Rosa
Sutter Medical Group of the Redwoods
Sutter Solano Medical Center
Sutter Tracy Community Hospital
Visiting Nurse and Hospice of Northern CA

Sutter Health

BACK to SCHOOL

CHOOSING THE RIGHT COLLEGE:

The Changing Face of College Admissions

ing in his office at the
va College Prep Center
keley, College counselor
Hernandez relays a story
of his students from this
s group of college
ants.

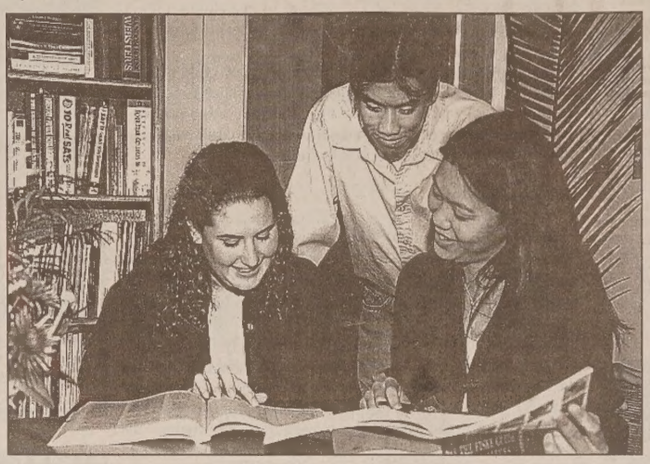
came into my office in
ine with a huge smile on
e. He was certain that he
narrowed his college
ces to two: Amherst
ge and UCLA. I shook
ead sympathetically and
ined to him that I did not
e him," he says.

ou live in Piedmont," he
ded him.

Amherst College is nearly
mall as Piedmont High
ol, and UCLA is bigger
the whole town. Amherst,
Western Massachusetts,
dly gets several feet of
while UCLA is in sunny
hern California. You could
either school, but not
."

his student's predicament is
oo common among rising
school seniors. The task of
osing the right school is not
easy one in any case, and is
en made all the more diffi-
by parents seeking to
ose a list of acceptable
ces on their unsuspecting
oring. With nearly 4000 American colleges from which to choose, the process often seems overwhelming. Surely, deciding which college to attend is one of the most important decisions any seventeen year-old has to make. The repercussions go far beyond the four years of undergraduate school to affect both the prospects for graduate school and long-term economic stability.

Most students come to the college selection process with the idea that they should attend "the best school I can get into." This notion lends overwhelming and undue weight to the rankings published by several national general interest magazines. Few ever bother to ask questions like what did this college do in the last 12 months, which caused it to move up eight or nine spaces? Those students, and parents, who fail to understand that colleges like Berkeley, Stanford and MIT have quite different cultures while the prestige associated with a particular college is certainly one of the important factors in a decision, it is only one of several.



Achieva counselors helping Bay Area students reach their goals.

Another issue which California students must confront early on is that of climate. Recently, a counselor was overheard to say to a student risk years of very expensive regrets. More to the point, it may well be the case that none of the aforementioned colleges is the right fit for your student.

departing for college in Boston, "You have lived your whole life in the Bay Area. October will be the coldest month of your life...then there is November. You can't even imagine what Boston feels like in February. Getting inside the freezer section of the refrigerator only begins to approximate what it feels like."

Since Californians are well represented in colleges all over the country, students have managed to adapt. Still, it is important to understand beforehand that in most other parts of the country, the weather pales by comparison to that of the Bay Area.

Applicants to college must also wrestle with the issue of size in choosing an appropriate college. The experience of a student at a school the size of San Jose State is likely to have a very different college experience from a student at a school like Harvey Mudd, with fewer than 100 students enrolling in any given year. The issue of size refers not only to the school but to the community around it as well. Urban campuses provide many exciting bonuses as well as drawbacks. A student must know herself well enough to balance the issues. Visiting a variety of campuses well in advance of decision making time often provides a student with some reasonable idea of where she fits in best.

Economic reality causes many families to make decisions on applying to college based upon cost. The magnificent public education available in California makes this an important issue for nearly all families here. Most professional college admissions consultants agree that such decisions are best left as "April Issues", referring to that time in the Spring when students must choose among the colleges to which they have been accepted. The realities of competition and financial aid mean that is often less costly for a student to attend a college with an enormous "sticker price" than to attend the local public college whose published tuition is much lower.

In the weeks ahead, Seniors all over the Bay Area will be narrowing their college choices to the list of five or six to which they will apply. They must sort them into the "safety" schools, the "stretch's" and the "inline". Some will make the decision alone, others will be carefully guided through the process. For all of them, though, the important thing to remember is to choose a college which will not only provide a fun and academically enriching four years, but one which will serve as the launching point for future success as well.



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BACK to SCHOOL

BACK-TO-SCHOOL TIPS FOR PARENTS

(NAPS)-While you're packing your children's lunches or helping them with homework, consider studying some expert advice to help your youngsters at school.

The New School Experience

"For children going to school for the first time, contact the school and see if you can take a tour," suggests Lawrence Balter, Ph.D., author of Who's In Control? Dr. Balter's Guide To Discipline Without Combat. Walking the route to school or traveling the bus route can also ease nerves.

Ease into the school routine. "Get the bath and bedtime schedule into place and adjust the TV viewing so that children don't have so many routine changes at once," Dr. Balter advises.

Also, buy school supplies early and get your child's room ready for a new school year. "If parents show enthusiasm about the new school year and include their children in the preparation, it will help them get excited about it and make it easier on parents those first few days," he concludes.

Building Resiliency

How do you help a child who continually says things like, "I'm no good" or "I'm stupid"? Pessimism can turn into depression, according to psychologist Martin Seligman, Ph.D., an expert on child resiliency from the University of Pennsylvania.

You can teach your child to think optimistically. Dr. Seligman suggests teaching children to challenge their belief that they are the cause of an adversity. For example, children who miss a goal in soccer and say, "I'm no good," should be reminded that during the game many goals were missed, not only theirs. "By teaching children to question their negative beliefs about themselves, you build their resiliency and increase their chances for success in school and in life," he adds.

School Phobia

If your child doesn't want to go to school, ask them why. Sharing your childhood experiences with them may help.

Homework

Never do a child's homework, says psychologist Dee Shepherd-Look from California State University in Northridge. Parents can help teach children to help themselves by asking children questions which can lead them to the right answers.

Distractions such as television and friends playing outside need to be minimized. Some children need rewards other than good grades to get homework finished. Knowing your child is the best way to determine what motivates them. Using a point system that leads to special privileges such as a movie or a new computer game works for some children. Other children need instant rewards like free time or a special snack.

The psychologists are all members of the American Psych... Association in Washington, D.C., a leading scientific and ... sional organization representing psychology in the United S...

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BACK to SCHOOL

Teachers Honored For Creative Lesson Plans

(NAPS)-When teachers get their grades, students are the learners and the nation celebrates. That's what happened recently when a select group of junior and senior high school teachers were honored for their creative lesson plans.

Teaching methods using such divergent tactics as supermarket shopping lists, DNA, flight simulation and restaurant menus were celebrated on Capitol Hill.

The junior and senior high school teachers from across the United States all received The Chevron Education Award for Best Classroom Practices. The purpose of the program is to recognize teachers who use creative lesson plans in math and science. The awards are funded by Chevron Corporation, and presented by the California Academy of Sciences in cooperation with the National Science Foundation.

"Through the dedication of these terrific teachers, our junior and senior high school students will be interested in pursuing further schooling and careers in math and the sciences. Everyone will benefit from an inspired and enthusiastic group of scientists, educators engineers, researchers and inventors 10 years from now," commented Dave O'Reilly, president of Chevron Products Company.

Samuel M. Taylor, Ph.D., chairman and curator of education at the California Academy of Sciences was excited by the diversity of entries. "The United States' students have lagged behind the rest of the world in math and science skills for a number of years. Programs like The Chevron Education Award for Best Classroom Practices are instrumental in recognizing those who will help us close this gap through their teaching methods."

Winning lesson plans will be posted on the World Wide Web (www.chevron. com) and published in a handbook, which will be distributed free to teachers across the country. By sharing the winning lesson plans, educators will be equipped with a practical tool for improving their teaching of math and science.

North American Precis Syndicate



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This is a fundraising performance for the Julia Morgan Theater, Berkeley Ballet Theater, and Street Sounds. Full day general admittance tickets are only $7.50 for adults and $5.00 for kids. Tickets at door only; call (510) 883-7023 for information.

For general information about performances at Julia Morgan Theater call the JMT hotline at **510-84-JULIA**

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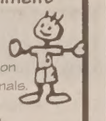
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For more information about the new *Hooked on Phonics* - Learn to Read program, call 1-800-ABCDEFG® or visit the website at www.hookedonphonics.com.



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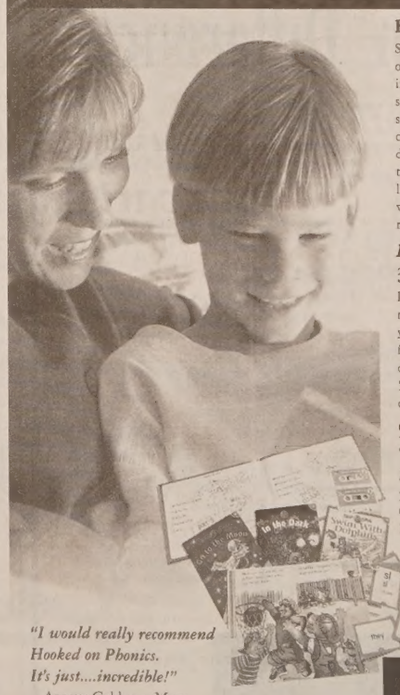
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Parent And Community Involvement

(NAPS)-Education in the United States is at a crossroads. Success or failure may depend on our ability to join together as partners to reform schooling to ensure success for all children now and in the future.

A study undertaken by the United States Department of Education sought to find out how much parents, families and the community are involved in and contribute to schools, particularly for middle school students. Are there places with successful involvement? The study examined nine schools and school systems where this involvement was evident. Here are the common themes found in the nine locations:

- Teachers and principals noted that the middle grades are much more than a simple transition from elementary to high school. More independence for students should not mean less family and community involvement.
- The challenges of the middle grades create opportunities for family involvement.
- Strong relationships form the core of family and community involvement.
- Everyone should share the responsibility and decision-making. Home, school and community are the places where middle grade students learn and are actively involved. Each, including the student, must play a role in coordinating information and efforts so that important decisions are made well.
- Leadership is a key factor. Middle grade principals and other school leaders set the tone for parent, family and community involvement. Community and business leaders also have major responsibilities in school decision-making and reform efforts.
- Active partnerships between middle grade students and parents, families and communities require a system of supports to sustain them.
- Successful partnerships were characterized by strong connections from schools to help families nurture their children's education and development.

The Study is called "Parent And Community Involvement In Education." It is one of 12 studies of education reform recently completed by the United States Department of Education. Educators, parents and others interested in obtaining information from this or other studies in the series may call 1-800-424-1616.

North American Precis Syndicate

A Lesson On Educational Software

(NAPS)-If you're interested in learning about educational software for your school or home, consider these expert tips:

- Ask around and find out what software products are proving successful with other schools, teachers and parents. Ask questions about the content of the software you are interested in purchasing.
- Look for educational software containing information based on factual research. The software should also meet the curriculum objectives of the state or school district.
- Select software that will interest and motivate your learners. Try software that includes multiple difficulty levels, problem-solving activities, animation, video and acknowledgment of correct responses.
- Use software as a wonderful tool to help your children grasp information in highly creative ways, making full use of aural, verbal, tactical and literacy skills. Education software should not be used as a substitute for one-on-one interaction between teacher and student or parent and child.
- Be sure you have the right hardware to run the software you are interested in purchasing. Older equipment may not run some of the more recently developed software packages.
- Work with parents and educators to develop a comprehensive technology plan for your school. Find out what resources are available to you from federal, state and county agencies. Lobby these entities to ensure your school doesn't miss out on resources and money available for software-based education.

These tips come from the Software Publishers Association. For more information or to order a technology kit with an accompanying CD, you can call the Association at 1-202-452-1600 or via the Internet at www.spa.org.

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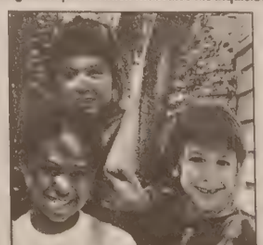
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BACK to SCHOOL

Counting The Benefits Of School Breakfast

(NAPS)-The most important feeling working parents can have is the security that they're doing their very best for their children.

Although working parents know only so much can be done in any day, many have found a time-efficient way to get their children's day off to a nutritious start.

Providing a complete breakfast may be considered a luxury on hectic mornings, but the habit of missing morning meals can compromise a lifetime of good health.

Many resourceful parents have turned to the School Breakfast Program to help their families keep healthy eating a priority and to get that extra 15 minutes at home in the morning. National School Breakfast Week, the first week of March, celebrates the benefits school breakfast offers families.

"Busy parents should know that their children can receive nutritious, good-tasting meals in the social setting of school each and every morning," says Tab Forgac, M.S., R.D., vice president of Nutrition Marketing, National Dairy Council® (NDC). "The national School Breakfast Program helps families with kids who don't eat breakfast at home because they aren't hungry first thing in the morning, they don't have time to eat, or they want to eat with their friends."

School breakfasts are designed to provide about one-fourth of a student's daily needs for key nutrients like bone-building calcium.

More families are taking advantage of school breakfast. A recent report from Washington, D.C.-based Food Research and Action Center found that 72.4 percent of 93,000 U.S. schools that offer lunch now offer breakfast as well. A decade ago, only 40 percent of those schools served breakfast.

Educators feel that this growth may be linked to research showing breakfast eaters perform better in the classroom.

It is well documented that children who have a meal each morning enter the classroom ready to concentrate on their studies. They are also less likely to misbehave, skip class or request sick visits to the nurse.

During National School Breakfast Week, events such as invite-your-parents-to-school-breakfast mornings and theme days like "breakfast around the world" are planned to showcase the creativity, healthfulness and fun of school meals.

NDC and the American School Food Service Association (ASFSA) have made promotional materials and helpful tips available to schools.

"Schools are plan... ing activities to ... dents entering the ... Now it's up to pa... their children to ta... tage of school breakf... Melinda Turner, AS... dent. "The benefi... health and the famil... really add up."



Hassle-Free Back-To-School Shopping

(NAPS)-Notebooks, backpacks, clothes: time to hit the stores again for the back-to-school rush. But this year, avoid the hassle of writing checks by using your ATM card for a smart purchasing option.

Shopping is easier and safer with your ATM card. Simply look for retailers that accept ATM cards. When you are ready to make a purchase, take out your ATM card and slide it through the electronic terminal at the checkout counter. Enter your Personal Identification Number (PIN), authorize the purchase amount, and you are done. It's more convenient than writing a check, and you won't have to worry about having enough cash. Some retailers even offer cash back!

From small purchases like pencils, folders and spiral notebooks to more expensive items like new clothes and sporting equipment, your ATM card can be used at thousands of retailers nationwide who are part of point-of-sale networks such as Explore. The total amount of a purchase is automatically deducted from your checking account and then appears on your monthly financial statement.

Remember, back-to-school shopping doesn't have to be a chore. Pay with your ATM card, and you will move to the head of the class.

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Good luck to all our young readers in the new school year.
(and their parents, too.)

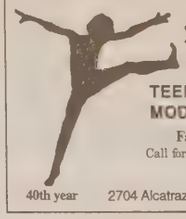


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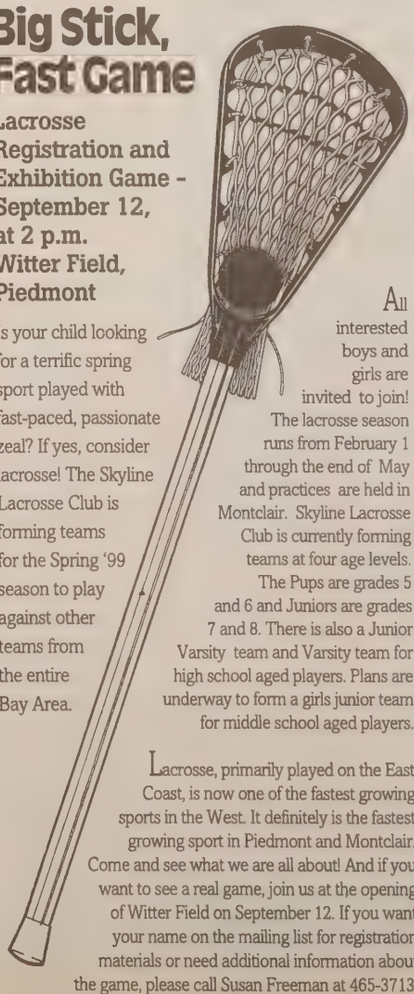
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Is your child looking for a terrific spring sport played with fast-paced, passionate zeal? If yes, consider lacrosse! The Skyline Lacrosse Club is forming teams for the Spring '99 season to play against other teams from the entire Bay Area.

All interested boys and girls are invited to join! The lacrosse season runs from February 1 through the end of May and practices are held in Montclair. Skyline Lacrosse Club is currently forming teams at four age levels. The Pups are grades 5 and 6 and Juniors are grades 7 and 8. There is also a Junior Varsity team and Varsity team for high school aged players. Plans are underway to form a girls junior team for middle school aged players.

Lacrosse, primarily played on the East Coast, is now one of the fastest growing sports in the West. It definitely is the fastest growing sport in Piedmont and Montclair. Come and see what we are all about! And if you want to see a real game, join us at the opening of Witter Field on September 12. If you want your name on the mailing list for registration materials or need additional information about the game, please call Susan Freeman at 465-3713.

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The Journal

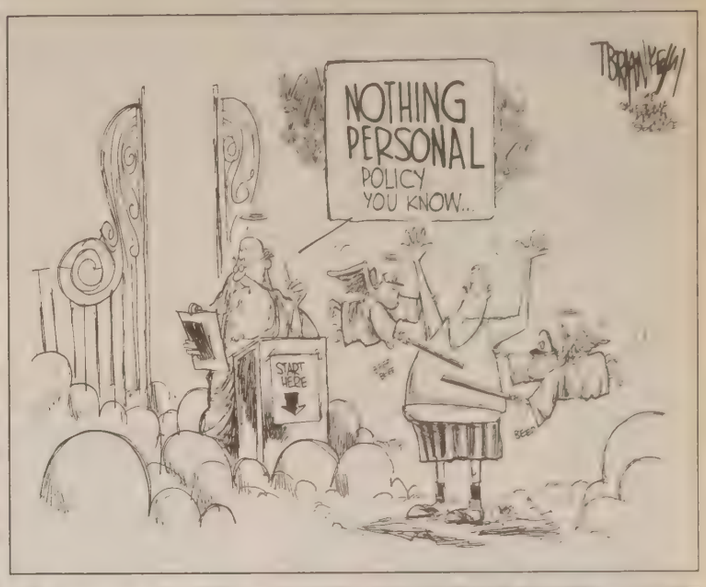
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"...were it left to me to decide whether we should have a government without newspapers, or newspapers without a government, I should not hesitate a moment to prefer the latter."
– Thomas Jefferson, 1787

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SNAPPSHOTS



By Martin Snapp

Lest We Forget: I had intended to write about something completely different this week. (And that was before I went to see "Saving Private Ryan" last weekend.)

It's a very good film, and while it still doesn't depict the full horror of warfare — what movie does? — it comes a lot closer than any other flick I've seen.

But I don't want to write about the film; I'm not a film critic. I want to tell you about the people I met before and after the show.

While I was waiting in line, I talked into a group of students from Montera Junior High and Skyline High. Naturally, I asked them why they were going to see a movie about something that happened so long before they were born.

Some (mostly girls) said they were there to see Matt Damon. Some (mostly boys) said they wanted to see "all the war 'n' stuff." They were in a giggly mood before the movie, but their mood was anything but giggly afterwards. It was the first time anyone had told them about the sacrifices kids not much older than they had made so they could be free. It sobered them up fast.

• • •

It was an afternoon matinee, and I still had some time to run a few errands in Berkeley. There I happened to meet Alvin and Elinor Kaplan, a delightful couple from San Francisco who like to drive over here on weekdays to stock up on goodies from the Gourmet Ghetto.

Alvin is a World War II veteran, a member of the 36th Division, which fought some of the toughest battles of the war, both in Italy and in the Alsace region of France. I already knew about the 36th, because they fought alongside my friends in the 442nd Regimental Combat Team, the famous Japanese-American unit.

Now, I've been accused before of idolizing World War II vets, a charge to which I happily plead guilty. How can you not be star struck around someone who literally saved the world?

Besides, so many of them are such kind, gentle men. I guess when you've done what they've done, you don't have to throw your weight around to prove you're a real man.

Every year, Alvin goes back to Lebanon, Pa., where his old company holds a reunion. But attendance gets smaller and smaller as time takes its inevitable toll, and they're starting to wonder whether they should have one last big blowout and be done with it, or just let the reunions dribble on until there's no one left to attend.

And that's what caused me to write this column. I told Alvin that his group should do what the guys in the 442nd are doing: start a Sons & Daughters chapter, so the story of what they did and why they did it can be passed down to future generations long after they're gone.

• • •

So I'm really writing this as an appeal to my older readers: Please don't let your legacy die.

For 50 years, you've tried to put these memories behind you. You never let your children and grandchildren know what it was really like.

Maybe it's because you're naturally modest. Maybe it's because these memories are too painful to dredge up. Or maybe you think that the real heroes are your buddies who didn't come back, and you feel sheepish about getting attention and praise that is really due to them.

But I'm here to tell you that your generation still has one last mission: to pass the torch to today's youngsters, like the students from Montera and Skyline that I met.

These are nice kids — in my opinion, the nicest generation to come along in quite a while. But they've grown up in the shadow of Vietnam and Watergate, of junk bond swindles and White House sex scandals and chainsaw CEOs who fire thousands of people and retire with golden parachutes. They watch Leno and Letterman ridiculing our institutions night after night on TV.

They've never been told that they are descended from heroes. They've never been taught to dream about accomplishing heroic deeds of their own. The most that's been asked of them is to stay off drugs and make a lot of money.

So it's up to you G.I.'s. And not just the men, either. I'm also talking to the Mrs. Minnivers and the Rosie the Riveters who built the tanks and planes, who juggled ration books to buy shoes for their children, and who waited for that dreaded telegram from the War Department.

Talk to your children and grandchildren. Get those old V-mail letters from out of the attic. Take your families with you to reunions. And teach them to be like you.

Otherwise, they could end up like Bill Clinton, Newt Gingrich and me. And if that happens, God help our country.

Martin Snapp's column appears every Thursday. Phone Martin at 273-9039; write him c/o Hills Newspapers, 5707 Redwood Rd., Oakland CA 94619; or e-mail him at catman@california.com

Around Town

By Chris Treadway

The Plaza co-owners' side

As promised in last week's Journal, the El Cerrito Plaza's co-owners did, indeed, make a more thorough presentation of their proposal to revitalize the city's 40-year-old shopping center.

It's not a materially different one than was made a month ago, mind you, but definitely more thorough. And the appropriate setting of a Plaza storefront, the principals made individual presentations Thursday to Sustainable El Cerrito, the El Cerrito Chamber of Commerce, residents campaigning for the inclusion of a department store, and The Journal. That evening they made their case before the Redevelopment Advisory Committee. All this before the main event, their appearance Monday before the City Council.

The pitch American Stores, the corporate parent of Lucky, and the El Cerrito Company made for their proposal they believe is most suitable for the site, one they call "contemporary retail" — a mix of mid- and small-size retail spaces that will do little to sway groups that have been outspoken in their objections for the center. There would be no department store. The layout as shown has a mini-grid street grid, nothing like what is in the approved environmental impact report for the site, and no "town center."

The bigger question — and this is being written before last Monday's City Council meeting — is whether the council will conclude it makes economic sense for the city.

The proposal is essentially the same one presented to an unenthusiastic reception at the council meeting a month ago, except for one undeniably important difference: The co-owners say they can build it with no subsidy from the city.

That is a strong selling point given the El Cerrito Redevelopment Agency's depleted resources.

An earlier proposal in May contained a large public area and restored creek, which the co-owners were prepared to ask the city to finance. Redevelopment funds would have also been sought to cover the cost of relocating tenants from buildings planned for demolition.

The large public area has been dropped, the creek would be deeded to the city to do as it sees fit and the co-owners will swallow the relocation costs that would typically be part of a redevelopment project.

Why the change and why the big sales pitch?

The council's decision last month to open the site to outside development proposals undoubtedly played a role. The desire of the co-owners to present what they see as the logic of their proposal outside the often emotional council meetings did, too — as did the desire to refute the many accusations made in the aftermath of the previous two presentations.

But just as important was another recent council decision, which calls for developers to pay "prevailing wages" on projects using redevelopment funds.

While that has little consequence to Lucky, which intends to use union labor, the mandate would mean "millions of dollars" in extra costs for the Plaza Company compared to the thousands of dollars that would be incurred relocating tenants.

That one change, the ability to take on the project without city assistance, is a major consideration. As Redevelopment Agency Chair Mark Friedman has noted at previous meetings, without the need for redevelopment funds the co-owners could simply take their proposal to the city planning commission for approval.

But, as everything about the Plaza has always seemed to be, it's more complex than that.

THE DEPARTMENT STORE: The co-owners were mandated in May to enter discussions with the Gottschalks department store chain, which had

See AROUND on page A14

Letters to the Editor

Let's hear it for the Albany police

To the Editor:

Applause for our excellent police force in Albany, led by Police Chief Larry Murdo.

Chief Murdo and his staff created innovative, successful, nationwide traffic safety programs.

At the same time, Albany has a reputation for being "a safe community." A real accomplishment, given Albany's location in the center of the greater Bay Area.

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And supported.

Valerie Cheasty

Hike in pool fees is inevitable

To the Editor:

The Journal published in the July 30 issue two letters concerning the El Cerrito swimming pool. Both letters mentioned the community silent auction coming soon to "raise funds for urgently needed repairs" to the Community Center pool.

At the same time the management of the swimming pool is distributing a questionnaire asking users how much they are willing to pay for pool improvement (including possible landscaping) annually, quarterly or every month.

So the fee hike again is inevitable. The only question "democratically" posed to users is how much they are willing to pay for it (annually, quarterly or every month).

At the same time the number of guards at the swimming pool has almost doubled this year. Has anything in particular happened this year to require all that? The pool is "overguarded." Sometimes we see three guards on duty at the same time.

Even in the box office, especially for the pool on weekends (again a new innovation this year), there are usually two people.

Where did the money come from for all this new staff? Isn't it a real reason for planning a new fee increase?

Rudy J. Budesky

Should Measure D remain binding?

To the Editor:

I am a friend and fan of Phyllis Lyon, but I take issue with her recent column about Albany's Measure D and a proposal of city staff to ask voters to consider changes in the parking requirements of this 20-year-old initiative.

Many supporters of Measure D surely think, as do I, that it is a shame that the automobile drives land use decisions. But what is it but the automobile that drives land use decisions when we seek refuge in a requirement for two off-street parking places per housing unit? Ms. Lyon bemoans "five-bedroom plastic palaces." I think the problem lies more in the big box with the yawning two-car suburban garage door and the paving of what is left of small yards to satisfy Measure D. A zoning law more focused on overall design and compatibility concerns and less encumbered by rigid parking restrictions would serve Ms. Lyon's concerns far better than has Measure D.

But I am more troubled by her view that public officials should forever march blindly forward once voters have spoken on an issue about which their dander has been raised. Inherent in this view is the notion that the popular will is static and unresponsive to changing conditions and demonstrable failings of past actions. Perhaps Ms. Lyon is right, but I have hope that she is not.

In any event invocation of the will of the people as expressed at elections past rings hollow as time passes and circumstances change. Measure D was adopted one year before I moved to Albany. Many others have come since 1978. Are we the voters to whom Ms. Lyon refers whose will must be forever preserved even though we had no voice in Measure D? As newcomers of fewer than 20 years, must we accept Measure D as perceived wisdom passed on from those who have lived here longer and remember a small town ambience of days gone by? What about the many voters who have moved on? Must their will in 1978 forever bind those who now live here? And are those who have stayed since 1978 satisfied with the consequences of their action as they look down San Pablo Avenue or see the suburban garage door where a neighbor friendly front porch once stood?

Some at City Hall wanted to ask those questions. But having spoken 20 years ago, Ms. Lyon seems to regard the matter as off limits.

The initiative process can play important roles in our governmental and political processes. Simplistic, counterproductive answers to difficult problems should not be among them, and bad answers, whether given by legislative bodies or voters, should always be open to reconsideration.

Robert R. Outis

Plaza in great need of revitalization

To the Editor:

American Stores has the opportunity to make a critical decision which could either enhance the revitalization of a struggling community, or place in jeopardy the relationship of the community with Lucky Stores.

El Cerrito has one principal shopping plaza which serves its residents and those of nearby communities. The Plaza's excellent location enables shopping without having to travel to malls in other communities, and it is also conveniently served by bus and rail transportation.

Unfortunately, over two years ago, the only department store in the Plaza was closed as a result of restructuring, even though that store (the Emporium) was quite successful.

As a result, many of the smaller shops have also had to close, and the Plaza is in great need of revitalization.

The citizens of El Cerrito and neighboring communities have overwhelmingly expressed their desire to obtain a new department store for the Plaza by signing a petition with a total of over 9,200 signatures.

The Gottschalks department store chain has responded favorably to this interest and has publicly declared that it is ready to establish a store in the El Cerrito Plaza.

However, representatives of American Stores are proposing a plan that would require the city to purchase a savings and loan building which is adjacent to the Plaza, demolish it, build a parking structure and provide a "pad" for another building to house a new department store, at a cost of over $7 million to the city of El Cerrito.

This is a financially untenable option for El Cerrito. Nor is it required by Gottschalk's, according to Mr. Joe Levy, chairman and CEO of Gottschalk's. American Stores' alternative proposal to provide several smaller apparel and other shops of lesser quality is equally unacceptable. The argument that "this works elsewhere" does not take into consideration that the demographics of El Cerrito and surrounding neighborhoods are not typical of other locations.

It is in American Stores' hands to change the direction of the revitalization of the El Cerrito Plaza, and thereby of the community, from a project dictated by developers to one which truly responds to the wishes and needs of the community. The eyes of the entire San Francisco Bay Area will be upon the decision it makes, as evidenced by recent articles in the "San Francisco Chronicle," "San Francisco Examiner," and "Oakland Tnbune," as well as numerous reports in the El Cerrito Joumal and the "West County Times."

In addition, the 30,000 family members of the Contra Costa Interfaith Sponsoring Committee are willing to take whatever action is necessary to support the citizens of El Cerrito and their valid efforts to obtain a department store for the El Cerrito Plaza. It is our wish that a friendly relationship be maintained between the community and Lucky Stores. It is obvious that El Cerritans have contributed to the profitability of Lucky's, since there are two Lucky stores within the city limits and a third one being proposed. However, if American Stores becomes intransigent and puts its own interests above those of the community, there will be many citizens who will find other places to buy their groceries.

We hope the latest proposal will reflect the desire to maintain a good relationship between Lucky Stores and Bay Area residents, and to enable the community of El Cerrito to obtain a department store for the El Cerrito Plaza quickly and without exorbitant cost.

Faye-Chow
CCISCO Representative
El Cerrito Organizing
– Chapter

Mann on Media

By Bill Man

Newspaper Wars? A lot of staffers and readers were taken by surprise when word got out this week that our Hills Newspaper group had been sold by Chip and Mary Brown to giant chain Knight Ridder. The initial shock soon, happily, gave way to optimism. Said one Hills editor, "We knew we'd probably eventually be sold. And when you look around and see who we might have been sold to, this deal looks better all the time."

Translated: It could have been the Alameda Newspaper Group. Having once been in the employ of the ANGsters, believe me, it could have been a LOT worse. I wouldn't wish ANG duty on any ink-stained wretch.

One would think ANG might be a little concerned about this deal, which brings Knight Ridder right into their untended backyard. ANG has been paying so much attention to the circulation wars out in the Tri-Valley area, exiling many of the struggling Trib's editorial staff to Pleasanton, that Knight Ridder may have just pulled the old end run on them.

Yes, we know. It's hard to compete with ANG editorial excellence, with columnists like Ray "Whoopie Cushion" Orrock, Carl "Shop" Steward, and Brenda "The Predictable" Payton. But we at Hills have somehow managed to slag along and hold our own the past few years against ANG's low-paid, low-morale functionaries.

Knight Ridder knows quality. Need proof? Two of the Classic Tribune's most talented feature staffers, editors Robert Taylor and Lisa Wrenn, were so unhappy at ANG (motto: "Where Technology Comes First AND Last") they jumped to Knight Ridder's vastly improved Contra Costa Times at first opportunity. Both are happier than I've seen them in years. I've written for five major metro dailies, and Taylor and Wrenn, with whom I worked at the Tribune, are as good as editors get. And Knight Ridder's Mercury-News has long been the best daily in the Bay Area.

Around

Continued from page A13

shown interest in the Plaza on the strength of petitions signed by some 9,000 area residents. The results of those talks were not pretty. The preliminary estimate was that it would take $7.2 million in outside funding to meet the requirements of bringing a Gottschalks to EC. That figure has since grown to $7.9 million, in part because of a proposed parking structure at the site of the Washington Mutual Bank at Fairmont and San Pablo. Longs Drugs, a 40-year Plaza presence that owns its site, has objected to the proposal even with the parking structure, contending that even though it doesn't object to a department store, with the current layout department store customers would cut into available parking outside Longs' location.

Accusations, meanwhile, have flown since the July presentation that the numbers were inflated simply because the partners profer their own plan to the community desire for a department store.

"Our biggest issue is that we have not raised costs to discourage Gottschalks in any way," said George Ray of American Stores.

The co-owners say they are in continued talks with Gottschalks and also have had preliminary talks with BART about an integrated parking structure concept that could serve the transit line and the department store (the city's original plans to incorporate a BART parking structure into the Plaza has been another lingering point of contention).

But even without the parking structure, the co-owners say, a department store would require $4.5 million in subsidies (including the donation of land Lucky now owns as well as preparation of the building pad) they are unable to provide, costs they would expect the city (read taxpayers) to cover.

YEAH, SO? Maybe Monday's council meeting concluded with everyone carrying the principals out of the room on their shoulders in celebration. Maybe it ended with in total rejection of the proposal. Either are doubtful, but it's easier to write a piece like this in hindsight rather than foresight.

The co-owners (don't call them partners because they aren't and won't be, but that's a topic for a future column) do have some strong selling points:

- They own the property. No acquisition costs are involved — unless they proceed with the department store alternative and use city eminent domain powers to acquire the property at Fairmount and Central for a parking garage.
- The revitalization plan does include what is labeled "main street," a continuation of Carlson Boulevard into the site. It also has several small "public areas," as well as retai... Fairmount Avenu...
- There is exte... ing, something th... lacks.
- The type of re... be more toward ... end rather than th...
- The bottom li... opment funds wou...

Even if a new d... in with a plan ... council's socks off, i... at least a year to ... information, history ... ics that the co-ow... have, maintains Englehardt, repres... can Stores, and ... adds, the informat... as complete as w... ers have compiled.

There are many ... of the project yet unk... but given that this co... know the council's ... will let them rest for ... going on vacation.

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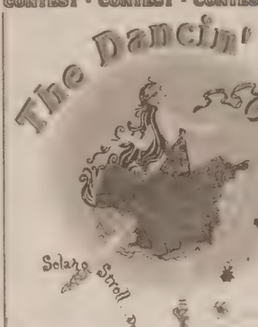
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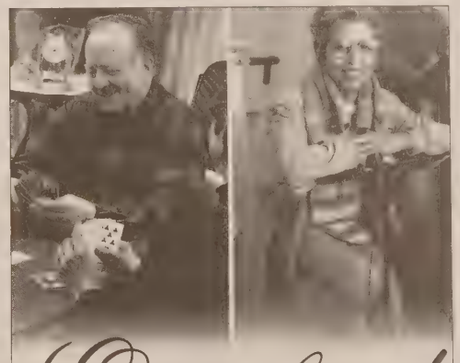
Contest will be held on Thursday, August 13, 1998 at at 7 p.m. at Citibank, 1377 Solano Avenue, Albany during the Solano Stroll Kickoff Party.

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East Bay Events

s You Like It



Marty Sohl

Engaging in energetic verbal wrassling are Lisa Paulsen as Rosalind and Jeff Cummings as Orlando in the Shakespeare comedy "As You Like It" from Aug. 8 through Sept. 5 at the Bruns Memorial Amphitheater in Orinda. The comedy, directed by Joe Vincent, is part of the California Shakespeare Festival's 25th season.

he Game That Never Ends

comedy about a very serious issue — refinery and industrial idents, as well as the things people will do for money — is being formed by the Black Repertory's new Arts Department Aug. 9. he Game That Never Ends," written three years ago by then-16-old Bianca Montgomery and J. Bowens, evolved from talks h people involved in refinery accidents who were incredulous at hat had happened to them but also found what they had gone ough laughable. The Black Repertory is at 3201 Adeline St. in rkeley. For details call 652-2120.

hows for kids, by kids

"Kid's Shows," shows by and for kids will be performed Aug. 13-14 p.m. at the Julia Morgan Center for the Arts, 2640 College Ave. erformers include Theater Rats, JMCA's theater arts day camp, akland's Fairyland and the Berkeley Ballet Theater. Tickets are $5 ults and $3 for kids.

lore at the Morgan

Aug. 15 is a busy day at the Julia Morgan Center beginning at 1:30 m. with the Berkeley Ballet Summer Festival, "Te Mana O Te Ra" aitian Dancers and Instrumentalists, and "Street Sounds," a ofessional a cappella group presenting a children's show. The ticket ice — $7.50 for adults and $5 for children — covers all three shows. Later that night, at 7:30 p.m., is the Julia Morgan Showcase Event d Fund-raiser featuring performances by the Berkeley Ballet eater, the Berkeley Opera, pianist Daniell Revenaugh, the Young ople's Theater Group, and more. There is a champagne intermis- n with catering by the Santa Fe Bar and Grill. For ticket informa- n call 883-7037.

All performances are donated and all shows are fund-raising nts for the center.

hakespeare for free

The Shotgun Players present a month of free performances of hakespeare's "Richard III" on Fridays and Saturdays through Sept. at King Junior High School, 1781 Rose St., and in the Hink's rking garage, Shattuck and Kittredge, on Sundays through Sept. Performances at both Berkeley venues begin at 7 p.m.

umphrey and more at LHS

Television anchorwoman Wendy Tokuda will read from her ildren's book "Humphrey the Lost Whale," and from her newest ok "Samson the Hot Tub Bear: A True Story," and sign copies on nday, Aug. 23 at 1:30 p.m. at UC-Berkeley's Lawrence Hall of ence. "Humphrey" is the tale of the humpback whale who entered n Francisco Bay in 1985 and swam 64 miles inland before being led kly back to sea. For more on whales, visit LHS's current exhibit, ales: Giants of the Deep, with its lifelike robotic humpback doing n wave and spouting off. Details: 642-5132.

ing out!

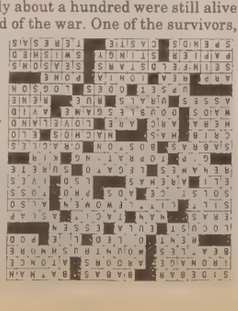
New singers are invited to sing with the Contra Costa Chorale on ndays from 7:15 p.m. to 9:45 p.m. beginning Aug. 24 at the Hillside mmunity Church, 1422 Navallier St., El Cerrito. The chorale will nging Handel's Israel in Egypt. Performances are scheduled for v. 14-15. The chorale accepts new singers throughout the year and re is no formal audition. Qualifications include a certain amount music reading ability and singing experience, ability to carry a tune d pleasing voice quality. Details: 527-2026.

hither the parking meters?

Impact Theater starts its '98-'99 season with the world premier of ople's Parking," a new play by Jaron Hollander and Impact eater director Josh Costello, starting Friday, Aug. 28 and running ough Sept. 19. Performances are Saturdays at 8 p.m. at the Eighth reet Studio, 2525 Eighth Street between Dwight and Parker in rkeley. The contemporary play, which draws from Commedia ll'Arte, is set in Berkeley and utilizes improvisation and mask rk while asking the question: Just where the heck are all the rking meters going. Tickets are a $5 donation for students and TBA embers, and a $10 donation for general admission. Details: 464- 08

ewish Youth Theatre

The Jewish Youth Theatre is sending out a call for directors, ge managers, production staff and a cast of four men, seven men (teenagers and adults) and four children. The play takes ce at Terezin from 1942 to 1945. Over 15,000 Jewish children ssed through Terezin and only about a hundred were still alive en it was liberated at the end of the war. One of the survivors, ejt, having lived through it taught the children when re was nothing to teach with, ped to give them hope when re was little reason for hope. r created a little world of ghter, of flowers and butter- s behind the barbed wire, and s the true story of the chil- n. It's her play and it's theirs. re were no butterflies at rezin, of course, but for the ldren, butterflies become a



See EVENTS on B2

Jack London's life: filling in the gaps

The Oakland author's real-life exploits could have come straight from the pages of his books.

Book Review

JACK LONDON: A LIFE
By Alex Kershaw (St. Martin's Press, 368 pages, $24.95)

By Barbara Sloane
Staff correspondent

Oakland residents can't help but recognize the name Jack London. With a popular square, a statue and even a Klondike sod hut prominently located in the city, London's name is familiar.

However, the extent of our knowledge about the man who was undoubtedly Oakland's best-known author and who ranks as one of America's most read writers worldwide is questionable.

Alex Kershaw has written a fascinating biography that fills in all the gaps and presents a portrait of a talented, complex man whose intense life ended much too soon.

Born in 1876, Jack London died in 1916, only 40 years old. And yet in that brief span he had accomplished more than most writers in twice the time. As Kershaw details:

"In just 18 years he produced more than two hundred short stories, four hundred nonfiction pieces, and twenty novels. His subjects ranged from alcoholism, revolution, eugenics and lunatic asylums to bullfighting, boxing and surfing. Hardly any aspect of the human condition escaped his attention."

As astounding as his literary output was, even more amazing is the life story of this self-taught writer who literally created himself from the poorest of materials.

London was born out of wedlock to an unstable spiritualist mother, Flora Wellman, and a father who deserted mother and child. Fortunately, Flora soon married John London who gave the baby a name and a family. However, the family's fortunes were always shaky as they moved around the Bay Area, finally settling in Oakland.

By the time he was 14, Jack had to leave school to work in a canning factory to help support the family. He had already developed a keen love of books fostered by the Oakland librarian, Ina Coolbrith, a respected poet in her own right. So even as he worked at a tedious job canning pickles, Jack's imagination sparked by his reading took him to adventures in faraway places.

Eventually he would visit many of those exotic countries he had read about, but the journey would be a difficult one. By the time he was 17 he had been an oyster pirate, a hobo "riding the rods," and a boat-puller aboard a sealing vessel.

The experiences aboard that ship led to Jack's first writing award, a $25 first prize for his story "Typhoon off the Coast of Japan" in a contest sponsored by a San Francisco paper. The first sentences of that descriptive sketch foretold the forceful style London would exhibit in future years.

"Each mighty sea, all phosphorescent and glowing with the tiny lights of the myriad animalculae, threatened to overwhelm us with a deluge of fire. Higher and higher, thinner and thinner, the crest grew as it began to curve and overtop preparatory to breaking, until with a roar it fell over bulkwards, a mass of soft glowing light and tons of water which sent the sailors sprawling in all directions and left in each nook and cranny little specks of light that glowed and trembled till the next sea washed them away, depositing new ones in their places."

Author Kershaw follows London's life as he undertook to make his living as a writer. The adventures he encountered during the Alaskan gold rush provided the fodder for his first published book, "Son of the Wolf," a collection of short stories. Published in 1900 the book firmly established London at age 24, not only as an author, but also as a man of adventure. It was a role that he would strive to maintain for the rest of his sort life.

Kershaw is forthright in his portrayal of London. On the one hand he was a determined, disciplined writer, who conscientiously wrote 1,000 words each day before noon. But he was also a man who had learned as a teenager to indulge himself in drink, food, sex and risky experiences. Early in life he had established a pattern of periods of gluttony followed by abstinence.

In 1900 when "Son of the Wolf" was published, London married Bess Maddern, moved to Piedmont, and within a few years fathered two daughters. However, as fond as he seems to have been of the girls, the lure of travel and parties with his friends was stronger. By 1905 he divorced Bess and almost immediately married Charmian Kittredge, who was to remain his mate to the end of his life. The breach with his daughters Joan and Bess would never be completely healed.

London's exploits as a Socialist speaker (he ran for mayor of Oakland twice on that ticket), as a reporter for the Hearst newspapers in the Russo-Japanese War, and as the captain of an attempted round-the-world voyage are all evidence of a man determined to live life to its fullest. Even his final years spent creating a model ranch in the Valley of the Moon were driven by an obsession to build a home to suit his nature.

But Kershaw never loses sight of the main reason why we are still interested in reading about Jack London and reading his works. Kershaw claims that "almost a century later, it ('The Call of the Wild') is the most widely read American classic, having sold millions of copies." About another London classic, "The Sea Wolf," he says, "It has been filmed more times than any other American novel. . ."

In addition to his novels, London's numerous short stories are still anthologized, especially "To Build a Fire," a work Kershaw describes as "possibly the most widely read short story in all American fiction."

It would be hard to argue with Kershaw's conclusion that what keeps Jack London alive "is the passion and energy with which he lived, and which still sustains his best prose."



Book jacket design by Steve Snider

Alex Kershaw has written a fascinating biography that presents a portrait of a talented, complex man whose intense life ended much too soon.



Alex Kershaw

New York Times Crossword

FOURSOMES

By Nancy Nicholson Joline / Edited by Will Shortz

ACROSS

1 Court conference
8 Cakes of a sort
13 Gotham City do-gooder
19 It began around 1100 B.C. in Europe
20 Fires
21 In a New York minute
22 1960's foursome
23 Monumental foursome
25 1996 Tony winner
26 Tight
27 You wouldn't want to be caught in one
28 Bean —
29 Singer in a field
32 — Varner, Faulkner woman
33 German electricity-producing city
35 Baseball stats
36 Photographer Goldin
37 Silent
39 Tin Pan Alley org.
44 Noncash deposit
45 Literary foursome
48 — ran
49 Semiannual occurrence
51 Components of some campaigns
52 Country club figure
53 Pitch
54 Ransom — Olds
55 Fields of activity
57 Certain turn-on
58 "O For a Thousand Tongues" composer
59 Changes a file listing, e.g.
61 Not staccato
65 French F.B.I
67 Con: Var.
68 Critical foursome
71 White wine aperitif
72 Native-born Israelis
75 Fenway Park locale
76 Their words are divine
80 Get via roving eyes
81 Outwits
83 Tex-Mex snacks
85 "Eldorado" rock group
86 Bickerer in the "Iliad"
87 — de Triomphe
88 "We — the World"
90 Rocky Mountain pass
92 Bankrolls
93 Court foursome
96 Dedicated
97 Symbols of obstinacy
99 A "Doctor Zhivago" setting
100 One of Ophelia's flowers
101 Tennis legend Lacoste
102 Super Bowl XXXII outcome
104 Some Pablo Neruda works
106 Enters cyberspace
108 Duchamp contemporary
111 "The Crying Game" star
112 Home of Ephesus
114 Corn —
115 TV foursome
118 Annual foursome
122 What une plume writes on
123 Scroogelike
124 Rustled
125 Devotes
126 Brahman, e.g.
127 Spanish saint and namesakes

DOWN

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2 Dander
3 Edmond O'Brien film noir, 1950
4 Consigns
5 Bundles
6 Mulder of "The X-Files," for one
7 Word with cure or room
8 Barbecue
9 Overdid the flattery
10 Jolly Roger feature
11 Like Radio City Music Hall
12 Latvia, once Abbr.
13 Ellington contemporary
14 Greek Minerva
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17 Prefix with phobia
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24 Overcoats
29 Inferior
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32 Like Baby Bear's porridge
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36 Like Miss Congeniality
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43 Oater group
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46 Surgeons' tools
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84 Santa —
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95 Kind of spoon
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103 Squints (at)
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110 "— down now!"
113 Miss in a 1934 song
114 Sound before "Yeah, you!"
116 Palindromic diarist
117 U.S. Army medal
119 Words of understanding
120 Org. in the Mapplethorpe brouhaha
121 Newsmaking 60's grp

Events

Continued from B1

symbol of defiance, making it possible for them to live on and play happily while waiting to be transported. To audition or interview for directors or production staff, please write to: Jewish Youth Theatre P. O. Box 7077, Oakland 94601.

Meet me in the parking lot

The Outdoor Film Festival, presented by the Pyramid Brewery Berkeley Outdoor Cinema, is back for a second season of Saturday presentations in the Pyramid parking lot at 901 Gilman St. in Berkeley through Sept. 26.

This summer-long festival features popular cult classics, and starting this season, will also screen a nightly selection of new, independent film and video shorts.

The parking lot opens for seating at 7 p.m. and the show starts at dusk.

The suggested donation is $5 per person, which is shared with local good works. This year's feature lineup: Aug. 18, Raiders of the Lost Ark; Aug. 22, Wayne's World; Aug. 29, Unforgiven; Sept. 5, Goldfinger; Sept. 12, To Wong Fu, Thanks for everything!; Sept. 19, Thelma & Louise; Sept. 26 Monty Python and the Holy Grail, plus the Orville Indie Awards night.

Japanese Americans in Big Bands

"Reminiscing in Swingtime: Japanese Americans in American Popular Music," is in the Seaver Gallery at the Richmond Museum of History. Produced by the National Japanese American Historical Society, the exhibit is based on a book of the same name by musician, writer, and teacher George Yoshida of El Cerrito.

The exhibit highlights the experiences of Japanese American musicians and entertainers who contributed to American popular music between 1925 and 1960, including the "big bands behind barbed wire" that sprang up in World War II internment camps. The exhibit runs through Oct. 10.

The Museum is at the corner of Fourth and Nevin, and is open Wednesday through Sunday from 1 p.m. to 4 p.m. Free admission. Details: 235-7387.



Winning ways

Berkeley City Ballet students Christianna Toler, 17, of El Sobrante; Yeondo Durst, 16, Kimberly Johnson, 16, and Chelsea Carpenter, 16, of Berkeley, have been awarded scholarships for summer workshop pr... renowned New York ballet companies. Not shown is the fifth scholarship... 14-year-old Jetta Grace Martin of Berkeley. Carpenter, Durst and ... have been invited to the Joffrey Ballet, Toler to the Alvin Ailey American... Summer Workshop, and Martin has a full scholarship at the Dance T... Harlem.

Goings On About Town

Submissions to* Goings on About Town *must be received Thursdays one week prior to publication. Listings are on a space-available basis.

Children

Lawrence Hall of Science — through Aug. 30; Whales: Giants of the Deep, an interactive exhibit that also includes several special related events. Also, through Aug. 23, A Child's view of Papermaking, papermaking and recycling presented in an interactive exhibit. There will be free stargazing with telescopes and assistance provided; 642-5132.

City of Berkeley's Youth Adult Project —Two summer programs for youth, the Rainbow Connection and the Summer Teen Club, are being offered by the City of Berkeley's Young Adult Project.

The Rainbow Connection, for ages five to 11 years, will operate inside the Martin Luther King, Jr. Youth Services Center, 1730 Oregon St., through Aug. 14 between 10:00 a.m. and 3:00 p.m. Fees are $13.00 per week for Berkeley residents and $60.00 a week for non-residents. An extended care program will be offered from 7:00 to 10:00 a.m. and from 3:00 to 6:00 p.m. for $65.00 a week

The Summer Teen Club, for ages 12 to 14 years, will be offered for the same dates and prices. There will be a minimal fee for field trips; 644-6226.

Child Research Project — UC Berkeley's Child Study Center is looking for families with 4 to 8 year old children to participate in a research project on children's responses to the daily challenges they encounter. Participating families will be compensated $15 for their time; 643-2522

Golden Bear Gymnastics Camps — Two camps available. Both camps can be attended morning ... noon only, or all day. Camps are ... and girls ages 4-18. Morning ... to noon, Afternoon times are ... 3:30 p.m., and all day times are ... 3:30 p.m. from Aug. 17-21. ... care is available for the after... all day camps from 3:30 to 5 p.m. ... Bear Recreation Center, S... #4428, Berkeley, 94720. Call or ...

Classes

The Albany Pool – Summ... sion has started ; a complete sche... at the pool, 1311 Portland Ave., ... 559-6640.

Community Events

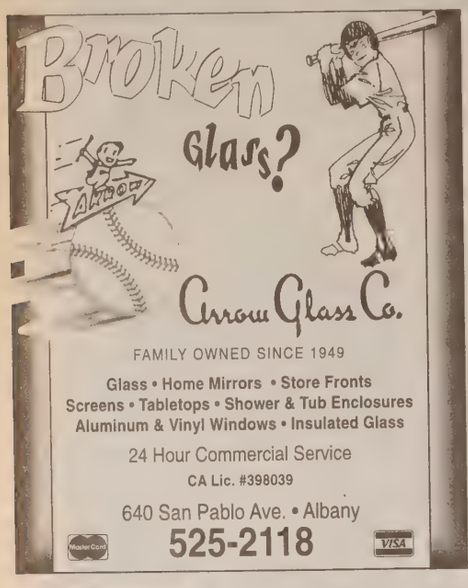
Second Annual Living Well ... munity Health Fair — Aug. 1... 10 a.m. - 2 p.m. at the San Pablo ... of Doctors Medical Center loca... 2000 Vale Road. Event highlig... include free blood pressure scre... kids fingerprinting and ID photo... cose screening, hospital tours ... vention tips and more, 970-3072.

Kensington 55+ Activity ... — Aug. 6, Escape: The Stately ... England, video. After lunch: The ... of Winston Churchill. Aug 13: ... Ruth and Herb Wellemer continue ... neys Through Turkey and Cen... gust. Birthdays will also be cele...

Aug. 20 - The Canals of North... land.

Berkeley High School Be... _ Classes of January 1958, June ... and January 1959 will be holding ... 40th year class reunion on Sa... September 26 at the Holiday ... Emeryville. Interested class ma... should contact Steve Honeychurch ... 837-9235 or Karen Skeels Verney ... 932-2424

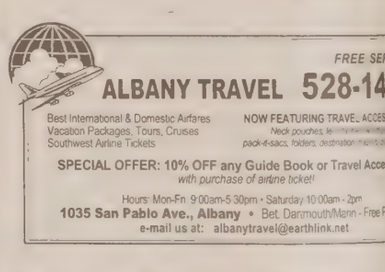
See GOINGS on page ...





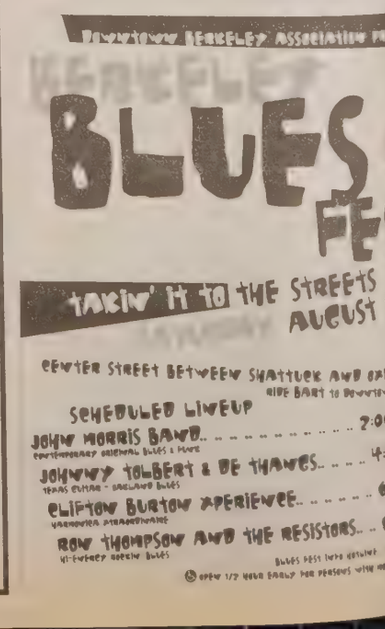












Yellowjackets open on Sept. 12 at O'Dowd

New BHS assistant coms to be role model

By JELANI HARPER
Staff Correspondent

...eally understand what re- ...y appointed defensive back ...wide receiver coach Tuan ...Le is doing on Berkeley's ...all team, you have to go ...10 years ago to a time when ...Le seemed primed to play, ...ach, professional football.

...e year was 1989, and Le ... a starting safety at Stan- ...going into his junior year. ...e had been a standout ...er at De La Salle, helping ...reat prep team go unde- ...ed in back-to-back years ...'85 and '86, and earning ...ne Magazine's All-Ameri- ...nors in the process.

...ght out of high school he ...cruited by then Stanford ...Jack Elway, and he was ...of the cornerstones for the ...inal.

...w quickly it all changed.

Big change

...st Elway was fired, then ...nt Minnesota Vikings ...Dennis Green was brought ...replace him. Green brought ...host of new players, and ...e Van Le knew it, he was ...king a changing of the team ...re his eyes.

...t was a coach's call, and ...inally I knew I was one of ...least players on the field," ...embered Van Le. "But when ...w coach comes in it's like ...ng cleaning, because he ...to win with the players ...rings in to show everybody ...ows what he's doing."

...bsequently Van Le, and the ...of the guys with whom he ...to Stanford, saw little play- ...time during his last two ...s.

...owever, from that moment on, Van Le knew what he wanted to do with the rest of his time on the football field.

To this day he credits Green with inspiring him to do so.

"I'm inspired to not do what Green and his other coaches did — to destroy the minds of young kids," explained Van Le. "My teammates and I used to play through pain and surgery for the team, then it was like, `what did the team do for me?' I see that whole experience as like a chess game that I won in the end, but a lot of my friends weren't so lucky."



File '97

Berkeley head football coach Joe Martin, left, hoping for new stadium.

Return to DLS

Van Le buried himself in his studies those last two years and graduated in '91 with a degree in human behavior with a minor in economics.

That same year he also returned to DLS, where he coached defensive backs and wide receivers on its freshman team.

According to Van Le, his experience as both a player and a coach at DLS taught him invaluable lessons about coaching.

"That's where I learned my winning skills, which in high school football translates into getting all 11 guys to do the same thing on a play," he said. "If you look at De La Salle's teams, they never have a lot of superstars. They might have one or two, but they win because when an average team works together, it becomes a powerful unit."

Van Le stayed at his alma mater through the '92 season, then took off to Hawaii to coach at Lahanan, a high school in Maui.

He stayed there for the next four years, then landed the job at Berkeley this year.

"I wanted to coach at Berkeley because it has a diverse campus and I'll have a chance to coach young black men," said Van Le, whose father was an African American GI who met his Vietnamese mother during the Vietnam war.

"I want the kids to understand that I'm there for them. I'm there for all of the kids but especially the African American ones, who need to see other black people in a positive way. I needed some role models who looked like me when I was growing up, and I didn't have any."

Foothill and Granada join East Bay conference

By JELANI HARPER
Staff Correspondent

Though the first game won't be played until next month, Berkeley High's football season unofficially kicks off on Aug. 17 when the team holds its first official practice of the year. (All other fall sports begin practicing on Aug. 24.)

Yellowjackets fans will see a slightly different look in Berkeley's coaching staff this season. Neil Fallon, a former All-American at Northwestern, has been brought on board as a quarterback specialist while Tuan Van Lee, who was a Parade Magazine All-American selection at De La Salle before graduating from Stanford (see related story), will coach defensive backs and wide receivers.

The Jackets will also see a couple of new opponents in league play. As of this year both Foothill (Pleasanton) and Granada (Livermore) will be added to the East Bay Athletic League, joining Livermore, California (San Ramon), San Ramon, Amador Valley (Pleasanton), and Monte Vista (Danville).

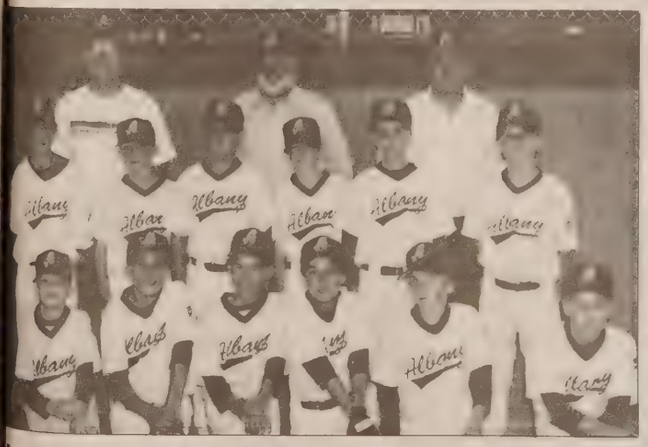
2 schools added

Both Foothill and Granada are traditional football powerhouses who have long been associated with the other schools in the (San Ramon) valley," explained Berkeley head coach and athletic director Joe Martin. "They were added to increase the size of the league."

On Sept. 12, the Jackets will get their first opportunity to erase all memory of last year's miserable 2-7 (1-4 EBAL) season by taking on 1997's undefeated AAA North Coast Sectional champion Bishop O' Dowd in Oakland, in the first of three preseason games.

On Sept. 18 they meet defending Mission Viejo Athletic League champion James Logan in Union City, and then on Sept. 25 Berkeley is finally at home to face San Francisco AAA champion George Washington, in a game that will be televised on Bay TV.

"We have a long-term plan to build a stadium, our superintendent Jack McLaughlin is really into it," added Martin. "We're in the process of taking care of the financing, so we hope to have that soon."



Meet the '98 Albany Little League 9/10 all-stars

The 1998 Albany Little ...gue all-stars (9- and 10-year- ...s which reached the third ...e of the California District ...seball Tournament — bottom row, from left to right: Bryce Kennedy, Wiley Wyss, Gabe Pressnall, Ben Johnson, Jon Pirkle, Josh Jordan; middle row: Tom Supple, Danny Cassman, Zander Newell, Kevin Klotz, Andrew Bender, Corey Moffat; top row: coach Joe Supple, manager Dave Preuss, coach Randy Jordan.

Mavericks take Oregon tourney

The Alameda-Contra Costa Youth Soccer League Mavericks Under-17 boys strolled through the Corvallis Invitational winning five straight games to take the chamnionship in one of Oregon's largest soccer tournaments.

Playing some of the best teams Oregon has to offer, the Mavs claimed bragging rights in the 150-team tournament scoring 16 goals and taking only two against.

The Mavs opened with an uncompromising, 4-0 victory over the Salem Burn. A powerful defensive performance led by central defender Juan Chavez and newly recruited sweeper Adam Philips denied even a hint of an Oregonian attack.

At the other end of the field, center midfield Luis Marure scored the first two of his seven tournament goals. Mavs veteran Cristhian Banda and striker Jose Mercado each added one to the tally.

Suffering 100-degree heat on the second day, the Mavs led a complex, creative attack against the Corvallis Felipse. Mercado chalked up two of his four tournament goals in his most spirited game to date. Aidin Amiri scored brilliantly faking a shot on goal and cutting back against two defenders to finish in the side net.

The defense demonstrated another game of cool reserve giving up only one shot on goal late in the second half with a particularly strong performance both in attack and defense from outside back Jesus Frias.

Good penalty kick

Defensive midfield Alan Bernales responded with a successful penalty kick of his own, and the Mavs finished the game, 5-1, with their best goal of the tournament scored on a precise cross from outside back John Holson to the chest of Marure who volleyed to score.

Coach Mark Brunkhart described the game as "the best performance in the team's history."

Entering the final game of the preliminary round in first place, the Mavs needed only a tie against the West Linn Three Rivers to advance to the semifinals in the favored slot. West Linn, recently finishing third in Oregon's State Cup and having recruited top talent from Oregon's second place team, were the favorites.

With both teams exhausted from the heat, the Mavs scored late in the first half on a deflected shot from outside midfield Matthew Kucera who counted the goal as a gift to himself on his 16th birthday.

The semifinals provided little competition as the Mavs romped over Corvallis United, 5-1. Forced into a decidedly more direct attack against United's flat defense, the Mavs' opened the floodgates with a follow-up goal from Banda when Marure's attack on goal was cut short by United's lunging goalkeeper.

Marure went on to attract the interest of an onlooking talent scout from the Italian First Division by beating the back line and the keeper three times in the second half.

Defense firm

The defense held firm against a strong outside attack with assistance from newcomer to the team Israel Noriega. Early in the second half, goalkeeper Enrique Torres gave up one of only two goals scored against him in the tournament on a direct free kick from 30 yards, but the Mavs responded aggressively to finish with a four-goal differential.

Despite an uncontested dominance in the final match, the Mavs had difficult finding the back of the net, for the first time leaving the field at the half without a lead.

With 15 minutes remaining in regulation time and both teams struggling to perform in the heat, Marure capped off the tournament with a one-touch volley off an errant defensive header scoring his seventh goal of the tournament and ensuring victory.

Fax Fall rosters to the Sports Editor at 339-4066.

HEY KIDS!
FREE BOWLING LESSONS AT ALBANY BOWL



3 class sessions. August 19, 27 & Sept. 2, - 3:45-5:00 p.m.
Fax your child's name, age & phone number to: (510) 526-9584
CALL NOW TO RESERVE A SPOT!

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5 GAMES FOR $5.00 coupon good Sundays only thru 8/23/98 pd
5 GAMES FOR $5.00 coupon good Saturdays only thru 8/22/98 pd

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Summer Soccer Camps
AFFORDABLE
Ongoing Weekly Sessions in Berkeley
Ages 5-12
We have spaces available!





Soccer Basics
(510) 524-4625 (GOAL)

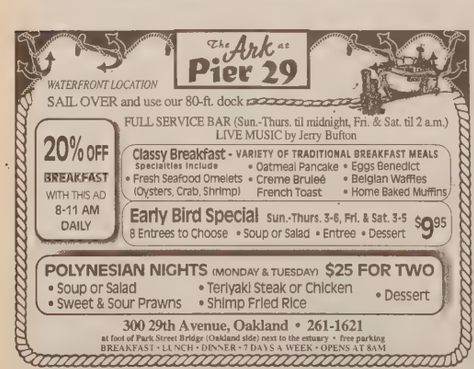
DINING & ENTERTAINMENT













The Ark - Pier 29

300-29th Ave. - Oakland
(At the foot of the Park Street Bridge)
(510) 261-1621

The Ark - Pier 29 is a bright spot on the Oakland/Alameda estuary that serves breakfast, lunch and dinner daily. In addition to a seaside view and hearty fare, the nautical theme alone is worth a look-see.

Decor includes original shipboard equipment, paintings, photographs and hand-crafted ship models. The portions are generous and the food delightfully pleasing. The menu includes fresh seafood, steaks, chicken and daily specials.

The Ark serves breakfast daily opening at 8 a.m. Indulge in traditional egg dishes, seafood crepes, eggs benedict, home baked muffins and much more. Plenty of free parking, or sail over and tie up at the 80-ft. guest berth. Bring your appetite!

Cafe Orleans

2520 Durant Ave. - Berkeley
(510) 548-2727

Located in the heart of Berkeley is a new exciting Cajun restaurant, Café Orleans. This weekend is the "grand opening."

Genuine, traditional New Orleans food is the only way chefs, Christopher and Erica Fontenot can prepare delectable family recipes. Yes, he's an import from New Orleans.

As is the seafood he serves ... regular shipments of crab, shrimp, fish and soon to come crawfish are delivered to his kitchen. Jambalaya, shrimp creole, fish du jour, andouille sausage, red beans and rice plus many other favorites are served daily.

California and imported wines and eight micro-brewed beers on tap are available. The tablecloths are sparkling white, fresh flowers grace every table in this cheery restaurant and background jazz enhances your dining pleasure.

Café Orleans is located on the first floor of the (B &B style) Beau Sky Hotel. Eating at Café Orleans is a "dining experience" not just a meal out. Come enjoy truly original New Orleans hospitality!

Cafe Tululah

2512 San Pablo Ave. - Berkeley
(510) 548-4697

Great food, carefully prepared, in a charming setting. What's not to like? Owners, Liane Ingham and Debra Geiler, are reminiscent of caring family who pride themselves on serving delicious, health conscious food.

Enjoy indoor seating in a spacious dining area, or outdoor patio dining on a tree-lined patio. Indulge in Cafe Tululah red russet potatoes and yams, homemade hash, tofu scramble, a variety of egg dishes and much more.

Lunch fare includes a variety of fresh salads, heaping sandwiches, pasta and other yummies. Private parties and business luncheons are catered -- inquire for details. Start your day right .... open 7 days.

Magic Garlic

1403 Solano Ave. - Albany
(510) 528-9898

Magic Garlic of Albany is the East Bay's only garlic restaurant. New owners Bob and Barbie are pleased to offer a delicious array of fresh pastas and other fine foods, with as little or as much garlic as you want.

Open daily for lunch and dinner. Sunday Brunch offers a variety of pastas and baked goods, plus made to order omelets.

Brunch served from 10 a.m. to 2 p.m. $8.95 for adults, $5.95 for kids. Daily specials, office parties or small parties for an occasion and catering on or off premise.

Oakland Grill

301 Franklin St. - Oakland
(Corner of 3rd & Franklin)
(510) 835-1176

Casual open-air dining at its best! Special include our own smoky, whiskey, barbecued baby back ribs. Homemade soups, and fluffier-than-heaven omelets. Fresh fish galore. Try our new gelato for dessert.

Open Monday-Thursday 6 a.m. to 9:30 p.m.; Friday 6 a.m. to 11 p.m.; Saturday 8 a.m. to 11 p.m.; Sunday 8 a.m. to 9:30 p.m. Wheelchair accessible.

Obelisque

5421 College Ave. - Oakland
(510) 923-9691

Betsy and Rick, owners of Orinda Grill, proudly announce the opening of their second restaurant, Obelisque. The new College Avenue restaurant is a tall, elegant, spacious setting -- complete with an 18-ft. ceiling and second floor.

The contemporary French menu features light and healthy selections, yet maintains a beautiful French presentation.

House specialties include distinctive (high quality) seafood, year-round game and daily specials. More than 60 wines are available; or cocktails can be served at your table (no bar), and Eau de Vie is available.

The homemade desserts are superb. Starting in August are the Prix Fixe options. Ritz Carlton quality on College Avenue!

Pyramid Brewery Outdoor Cinema

901 Gilman St. - Berkeley
(510)528-9880
www.outdoorcinema.com

Enjoy the Outdoor Film Festival featuring wildly popular classics. Big Screen celebrations will be shown on Saturday nights through September 26.

Audiences bring their own seating (blankets, chairs, whatever) and are actively encouraged to join in the atmosphere of irreverent, laid-back humor and camp-style fun.

This is a walk-in style event with contests for strange and unusual seating; and the most over-dressed. Suggested $5 donation per person. New concept, good ol' fun!

Sergio's Trattoria

5299 College Ave. - Oakland
(510) 655-2869

Dining is only part of what makes Sergio's such an outstanding restaurant. The waiters help customers determine which entree will please the individuals' palate. Patrons have learned to rely on the waiters' recommendations.

Seafood, pasta, chicken, meat, even wild boar plus daily specials are featured. Waiters provide a detailed description of the specials ... astounding, considering how vivid and detailed these descriptions can be.

Italian born owner, Sergio, feels his food is extra pleasing because, "It's prepared with extra amore." Recently re-decorated, Sergio's Trattoria is more inviting than ever. Dine inside, or outdoors in the heated patio.

The easy listening, Italian background music adds a touch of romance to the intimate setting. Live music on weekends.

Banquet room available. Wheelchair accessible, and soon to come Braille menus. Reservations recommended. Banquet facilities for small groups available. Dining at Sergio's is truly an authentic Italian experience.

Venezia Caffe and Ristorante

1799 University Ave. - Berkeley
(510) 849-4681

Venezia continues to improve with age. For 18 years, the restaurant has been serving wonderful Italian food.

Now under the able hand of chef Steven Farmer, the flavors of old Italy continue to emanate from the kitchen. Few restaurants still make fresh pasta, but Venezia makes virtually all its pasta daily. A new weekly menu keeps things fresh and the wine list still offers many terrific but affordable Italian wines. And, of course, the decor is still enchanting, with its floor murals, clothesline clarvoy and bubbling fountain in the room.

The atmosphere is conducive relaxation while your knowledgeable, friendly enhance your dining exp daily, lunch Monday-Friday dinner 5:30-10:00. Reservations accepted.



BENNIE'S BY THE BAY
Chef Harold LeBlanc (formerly of La Louisiana Cuisine in Montclair) is still cooking French and Creole specialties. His 20 years of culinary experience being an award winner for the "Most Authentic Creole Sauce" in the San Francisco International Pasta Bowl, as well as other notable awards. Chef Le Blanc's Cajun dishes have a flare for flavor - and are made to order. The cuisine at Bennie's By The Bay is health conscious for today's eating habits. Welcome aboard Chef LeBlanc!!



ENTERTAINMENT GUIDE

PYRAMID BREWERIES
OUTDOOR CINEMA
Sat., August 8 • Show starts at dusk
JAWS
901 Gilman • Berkeley • (510) 528-9880
outdoorcinema.com

PARAMOUNT THEATRE
2025 BROADWAY • OAKLAND
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★ ALL ABOUT EVE ★
Bette Davis (1950)

Parkway Theater
Pictures, Pub, & Pizza
Movie • Meal • Wine & Beer
ALL IN ONE ROOM
2 for 1 Wed. Nights
FRIDAY, August 7, 1998
Deep Impact.....6 p.m.
Bulworth.....9 p.m.
(U) Opposite of Sex.....7:30 p.m.
(U) Spike & Mike's Sick & Twisted 1998.....9:45 p.m.
SATURDAY, August 8, 1998
Opposite of Sex.....3 p.m.
(U) Deep Impact.....3:30 p.m.
Deep Impact.....6 p.m.
Bulworth.....9 p.m.
(U) Opposite of Sex.....7:30 p.m.
Spike & Mike's Sick & Twisted 1998.....9:45 p.m.
SUNDAY, August 9, 1998
Spike & Mike's Sick & Twisted 1998...3 p.m.
(U) Bulworth.....3:30 p.m.
Deep Impact.....6 p.m.
Bulworth.....9 p.m.
(U) Opposite of Sex.....7:30 p.m.
Spike & Mike's Sick & Twisted 1998.....9:45 p.m.
MON.-THURS., August 10-13, 1998
Deep Impact.....6 p.m.
Bulworth.....9 p.m.
(U) Opposite of Sex.....7:30 p.m.
Spike & Mike's Sick & Twisted.....9:45 p.m.
ALL SHOWS $3.00 | 21 & OVER AFTER 4 p.m.
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OAKLAND • 510-814-2400

The New Julia Morgan Center for the Arts

2640 College Ave. - Berkeley
(510) 84-JULIA

Welcome to the New Julia Morgan Center for the Arts. The Theater has new management and a new mission - a focus on music and fun for the whole family, especially kids. Check out our Kids Shows on Thursday, August 13, Friday, August 14, and Saturday, August 15, featuring acts from the JMCA's own Theater Rats, Oakland's Fairyland Personalities, and the Berkeley Ballet Theater, a cappella group Street Sounds, and "Te Mana O Te Ra" Tahitian Dancers. Call (510) 883-7023 for Kids Shows Information.

Our first-ever Champagne Gala Showcase and Fundraiser takes place Sat., Aug. 15. at 7:30 pm. with performances by The Berkeley Opera, pianist Daniell Revenaugh, Berkeley Ballet Theater, Young People's Theater and others. This will be "the" event to attend this summer.

Cocktails and light fare catered Santa Fe Bar and Grill makes the evening. Tickets are available (510) 883-7037.

Parkway Theat

1834 Park Blvd.- Oakland
(510) 814-2400

It's a movie and "wine experience. Instead of tradition seating, the Parkway Theater with tables, chairs, comfy couc coffee tables. Order food and brought to your table during Wine and beer are available $3.00; Wednesday's it's 2 for 1 be 21 years or older for weekend

Paramount Thea

2025 Broadway - Oakland
(510) 465-6400

Built in 1931 and fully restor original elegance, the Paramount a national historic landmark. entertainment includes live perf by the Oakland Ballet and the Oak Bay symphony. The Paramount popular concerts, classic movies shows, stage plays and musicals.

Announcing a
Gala Fundraising Event
for the
Julia Morgan Theater
Saturday, August 15, 1998
2640 College Ave., Berkeley
• 6pm pre-show cocktails & light fare.....$60 - $90
• Theatre only (if available) after 7pm.....$30
• Champagne & treats at intermission by Santa Fe Bar & Grill
• For tickets call 883-7037 (space is limited)



An incredible evening of performance
Your donation helps the Julia Morgan for the Arts continue to present the in dance, music & theater
Performances by
• Marilynn Rowland & Yvonne Lance
• Te Mana O Te Ra - Tahitian Dance
• Berkeley Ballet Theater - Ann Fisher,
• Daniell Revenaugh, Pian
• Berkeley Opera - A Comic Excerpt "Madame Georgetown's Daughter"
• Young People's Theater - Russel Wright, Direct

LEGALS The Public's Right to Know 339-8777

Public Notices

CTITIOUS BUSINESS NAME STATEMENT
File No 98-4085
The Name of the Business:
-A-Brick and Things
gistered by the following owner
Smith, 3930 railroad Ave., Pittsburg, CA
5
is business is conducted by an individual.
e registrant commenced to transact business
the fictitious business name listed below on
18, 1998
is statement was filed with the County Clerk
ntra Costa on June 22, 1998.
El Cerrito Journal July 16, 23, 30 August 06,

NOTICE OF TRUSTEE'S SALE
No 98-04152 Loan No 2254743 Title Order No. 135600 insurer No 434370021011 APN No 513 035 016 ARE IN DEFAULT UNDER A DEED OF TRUST TED 5/30/97 UNLESS YOU TAKE ACTION TO OTECT YOUR PROPERTY, IT MAY BE SOLD AT A LIC SALE IF YOU NEED AN EXPLANATION OF THE URE OF THE PROCEEDING AGAINST YOU, YOU ULD CONTACT A LAWYER Notice is hereby given Foreclosure Services Corporation, as duly ted trustee pursuant to the Deed of Trust executed by A STEELE AN UNMARRIED MAN AND SEABAUGH, AN UNMARRIED WOMAN AS TENANTS dated 05/30/97 and recorded 06/12/97, as ment No 97-0101660-00, of Official Records in the of the County Recorder of Contra Costa County, State California, will sell on 08/20/98 at 9.45AM, AT THE RTH SIDE OF THE CITY HALL, 1666 NORTH MAIN EET WALNUT CREEK, CA at public auction, to the bidder for cash or check as described below, le in full at time of sale, all right, title, and interest ed to and now held by it under said Deed of Trust, in property situated in said County and State and as more described in the above referenced Deed of Trust. The address and other common designation, if any, of the property described above is purported to be 2918 TER AVE., RICHMOND, CA, 94804 The undersigned tee disclaims any liability for any incorrectness of the address and other common designation, if any, shown The total amount of the unpaid balance with interest the obligation secured by the property to be sold reasonable estimated costs, expenses and advances at time of the initial publication of the Notice of Sale is 65,0.76 It is possible that at the time of sale the opening may be less than the total indebtedness due In addition the Trustee will accept cashier's checks drawn on a or national bank, a check drawn by a state or federal union, or a check drawn by a state or federal savings loan association, savings association, or savings bank ed in Section 5102 of the Financial Code and ized to do business in this state. Said sale will be in an "AS IS" condition, but without covenant or express or implied regarding title possession or brances to satisfy the indebtedness secured by said of Trust, advances thereunder, with interest as ed and the unpaid principal of the Note secured by Deed of Trust with interest thereon as provided in said p trustees charges and expenses of the Trustee and of trusts created by said Deed of Trust Dated CTC osure Services Corporation, 400 Countrywide Way Simi Valley, CA 93065 Phone (805) 520-5241 ext Sale Information (805) 578-6618 By. /S/Trustee Sale er

Foreclosure Services is a debt collector attempting to a debt. Any information obtained will be used for that se.
1998, 08/06/1998 and 08/13/1998

Journal July 30, August 6, 13, 1998.

CTITIOUS BUSINESS NAME STATEMENT
File No 98-3980
The Name of the Businesses:
Only Realty 2) Help U Sell of the Bay Area
Help U Sell of Bay Point, Pittsburg, Antioch,
Summer Way, Pittsburg, CA. 94565
stered by the following owner
e Shepard, 1147 Summer Way, Pittsburg,
4565
is business is conducted by an Individual.
e registrant commenced to transact business
the fictitious business name listed below on
16, 1998
is statement was filed with the County Clerk
ntra Costa on June 16, 1998
El Cerrito Journal July 16, 23, 30, August 6,

CTITIOUS BUSINESS NAME STATEMENT
File No 98-3979
The Name of the Business:
Success Network, 117 Schooner Court,
mond, CA. 94804
stered by the following owner
el Reuben Clark, 117 Schooner Ct.,
mond, CA 94804
is business is conducted by an Individual.
e registrant commenced to transact business
the fictitious business name listed below on
16, 1998
is statement was filed with the County Clerk
ntra Costa on June 16, 1998.
El Cerrito Journal July 16, 23, 30, August 6,

CTITIOUS BUSINESS NAME STATEMENT
File No. 98-3908
The Name of the Business.
Crafter's Corner, 445 El Cerrito Plaza, El Cer-
CA 94530
stered by the following owners.
Jean Thompson, 4041 Patterson Ave., Oak-
d, CA 94619
Doreen Trubody, 19987 Stanton Ave., Castro
ley, CA 94546
is business is conducted by a Joint Venture.
e registrant commenced to transact business
the fictitious business name listed below on
17 1998
is statement was filed with the County Clerk
ntra Costa on June 16, 1998
El Cerrito Journal July 16, 23, 30, August 6,

CTITIOUS BUSINESS NAME STATEMENT
File No 98-3957
The Name of the Business:
nes On Wheel s, 891 Blossom Drive, Brent-
CA 94513.
gistered by the following owners.
Kallee Varela, 891 Blossom Drive, Brentwood,
94513
is business is conducted an individual.
e registrant commenced to transact business
the fictitious business name listed below on
16, 1998.
is statement was filed with the County Clerk
ntra Costa on June 16, 1998.
El Cerrito Journal July 16, 23, 30, August 6,

CTITIOUS BUSINESS NAME STATEMENT
File No. 98-4033
The Name of the Business:
Country, 177 Front St., Suite M, Danville, Ca.
526
gistered by the following owner.
San Ramon Valley School Age Child Care Alli-
1777 Front St. Suite M, Danville, CA
526
is business is conducted by a corporation.
e registrant commenced to transact business
the fictitious business name listed below on
16, 1998.
is statement was filed with the County Clerk
ntra Costa on June 18, 1998.
El Cerrito Journal July 16, 23, 30, August 6,

TIOUS BUSINESS NAME STATEMENT
File No. 98-3970
The Name of the Business:
Pizza Company, LLC, 3550 H San Pablo
Rd., San Pablo, CA. 94806.
gistered by the following owner.
The Pizza Company, LLC, 3550 H San Pablo
Rd., San Pablo, CA. 94806.
is business is conducted by a Limited Liabi-
Co
e registrant commenced to transact business
the fictitious business name listed below on
16, 1998.
s statement was filed with the County Clerk
ntra Costa on June 18, 1998.
El Cerrito Journal July 16, 23, 30, August 6,

TIOUS BUSINESS NAME STATEMENT
File No 98-4011
The Name of the Business:
American Cash Flow Association- San Francisco
Area Chapter, 761 Sweet Water Drive,
ille Ca. 94506
istered by the following owner.
ette Anne Giron, 761 Sweet Water Drive,
CA 94506
s business is conducted by a non-profit
e registrant commenced to transact business
the fictitious business name listed below on
7, 1998.
s statement was filed with the County Clerk
ntra Costa on June 17, 1998
El Cerrito Journal July 16, 23, 30, August 6,

TIOUS BUSINESS NAME STATEMENT
File No. 98-3999
The Name of the Business:
Angie's, 6115 Potrero Ave., El Cerrito, CA.
94530
Is registered by the following owner
Barbara Gilley, 3433 Grasswood Dr., Richmond, Ca 94803
This business is conducted by an Individual
The registrant commenced to transact business under the fictitious business name listed below on June 17, 1998
This statement was filed with the County Clerk of Contra Costa on June 17, 1998
The El Cerrito Journal July 16, 23, 30, August 6, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4072
The Name of the Business:
Collectibles of Asia, 496 Great Mall, San Jose, CA
Is registered by the following owner
Yafeng Du, 477 Jill Ave. Bay Point, Ca. 94565
This business is conducted by an Individual
The registrant commenced to transact business under the fictitious business name listed below on June 22, 1998
This statement was filed with the County Clerk of Contra Costa on June 22, 1998
The El Cerrito Journal July 16, 23, 30, August 6, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4070
The Name of the Business:
Dynamic Building Systems, Inc., 239 Glorietta Blvd., Orinda, CA. 94563
Is registered by the following owner.
Dynamic Building Systems, Inc., 239 Glorietta Blvd., Orinda, CA 94563.
This business is conducted by a Corporation.
State of Incorporation California
The registrant commenced to transact business under the fictitious business name listed below on January 1, 1998
This statement was filed with the County Clerk of Contra Costa on June 18, 1998
The El Cerrito Journal July 16, 23, 30, August 6, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-3969
The Name of the Business.
Cloud Rise Technology, 645 S. Blackbrush Lane, San Ramon, CA 94583
Is registered by the following owners.
Peter MacKensie, 645 S. Blackbrush Lane, San Ramon, CA 94583
Ray Pena, 449 Crest Ave., Alamo, CA. 94507
This business is conducted by a General Partnership
The registrant commenced to transact business under the fictitious business name listed below on January 16, 1998
This statement was filed with the County Clerk of Contra Costa on June 16, 1998
The El Cerrito Journal July 16, 23, 30, August 6, 1998

NOTICE OF TRUSTEE'S SALE
Trustee Sale No. 177506FMC
Loan No. 1-631061-9
Title Order No. 00651830
APN 530-240-009-7

YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED AUGUST 30, 1994 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER
On August 21, 1998 at 11 00am, California Reconveyance Company as the duly appointed Trustee under and pursuant to Deed of Trust Recorded on September 14, 1994, Instrument 94 225618, of official records in the Office of the Recorder of Contra Costa County, California, executed by Sheila F Sexton, an unmarried woman, as Trustor, Washington Mutual Bank, F A, Successor by Corporate Merger to Great Western Bank, A Federal Savings Bank, as Beneficiary. WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (payable at time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state) At: At the Court Street entrance to the County Courthouse, 725 Court Street (corner of Main & Court Street), Martinez, CA, all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein: As more fully described in the Deed of Trust
The property heretofore described is being sold "as is" The street address and other common designation, if any, of the real property described above is purported to be 1770 Hellings Ave, Richmond, CA 94801
The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said deed of Trust, to-wit $91,464 95 (Estimated) Accrued interest and additional advances, if any, will increase this figure prior to sale
The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation
Date July 16, 1998
California Reconveyance Co., 9451 Corbin Avenue, Mail Stop N 01 02 01, Northridge, CA 91324, (916) 387-7728
Deborah Brignac, Vice President
Pub 07/23/98, 07/30/98 08/06/98
CNS1622990

The Journal July 23, 30, August 6, 1998.

NOTICE OF TRUSTEE'S SALE
TS No.: 98-11168-C
Loan No.: 91714541INVESTOR #: 1048270897

YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED 5/28/71 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER
On 8/27/98 at 1:30 PM, LAW OFFICES OF STEVEN J MELMET, INC., as duly appointed Trustee under and pursuant to Deed of Trust recorded 6/14/71, as Instrument No 46253, in book 6405, page 738, of Official Records in the office of the County Recorder of CONTRA COSTA County, State of California. Executed by FRED J CLEMENT AND JUNE E CLEMENT, HIS WIFE
WILL SELL AT PUBLIC AUCTION TO HIGHEST BIDDER FOR CASH (payable at time of sale in lawful money of the United States, by a cashier's check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 to the Financial code and authorized to do business in this state) at THE COURT STREET ENTRANCE TO THE COUNTY COURTHOUSE, 725 COURT STREET, (CORNER OF MAIN AND COURT STREET) MARTINEZ, CA.
all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State described as. As More Fully Described in Said Deed of Trust. APN #513-402-003
The street address and other common designation, if any, of the real property described above is purported to be
727 SOUTH 45TH STREET
RICHMOND, CA 94804
The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein.
Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of said Deed of Trust, fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust.
The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is $7,187.69
The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located
Date: July 15, 1998
LAW OFFICES OF STEVEN J. MELMET, INC., AS TRUSTEE
SANDY NAYLOR, Authorized Signature
2912 S Daimler Street, Santa Ana, California 92705-5811
Telephone. (714) 573-1965
8/6/98, 8/13/98, 8/20/98
THE JOURNAL

The Journal August 6, 13, 20, 1998.

NOTICE OF PETITION TO ADMINISTER ESTATE OF ETHEL GOLD HESKIN, Case Number P98-01088

To all heirs, beneficiaries, creditors, contingent creditors, and persons who may otherwise be interested in the will or estate, or both, of:
ETHEL GOLD HESKIN,
A PETITION has been filed by JANET FRANCES KING in the Superior Court of California, County of CONTRA COSTA
THE PETITION requests that JANET FRANCES KING be appointed as personal representative to administer the estate of the decedent
THE PETITION requests that the decedent's WILL and codicils, if any, be admitted to probate. The will and any codicils are available for examination in the file kept by the court.
THE PETITION requests authority to administer the estate under the Independent Administration of Estates Act. (This authority will allow the personal representative to take many actions without obtaining court approval Before taking certain very important actions, however, the personal representative will be required to give notice to interested persons unless they have waived notice or consented to the proposed action) The independent administration authority will be granted unless an interested person files an objection to the petition and shows good cause why the court should not grant the authority.
A HEARING on the petition will be held on August 25, 1998, at 11:00 a.m. In Dept. 51, located at 625 Court Street, Martinez, CA 94552
IF YOU OBJECT to the granting of the petition, you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney
IF YOU ARE A CREDITOR or a contingent creditor of the deceased, you must file your claim with the court and mail a copy to the personal representative appointed by the court within four months from the date of first issuance of letters as provided in section 9100 of the California Probate Code. The time for filing claims will not expire before four months from the hearing date noticed above
YOU MAY EXAMINE the file kept by the court. If you are a person interested in the estate, you may file with the court a formal Request for Special Notice of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in section 1250 of the California Probate Code. A Request for Special Notice form is available from the court clerk
ATTORNEY FOR PETITIONER: GEORGE KING, 1999 Harrison Street, Suite 810, Oakland, 94612

The El Cerrito Journal, July 23, 30, August 6, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4108
The Name of the Business:
Stat Medical Billing Services, 193 Mesa Ct., Hercules, CA. 94547.
Is registered by the following owners.
Sheryl Apperson, 193 Mesa Ct., Hercules, CA 94547.
Sharon Erickson, 63 Greenview Lane, Richmond, CA. 94803.
This business is conducted by a Co-Partners
The registrant commenced to transact business under the fictitious business name listed below on June 23, 1998
This statement was filed with the County Clerk of Contra Costa on June 23, 1998
The El Cerrito Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4370
The Name of the Business:
Paws In Motion, 180 Derby Lane, Moraga, Ca. 94556
Is registered by the following owners:
Susan Jower, Scott Jower, 180 Derby Lane, Moraga, Ca. 94556
This business is conducted by an Individual-husband and wife
The registrant commenced to transact business under the fictitious business name listed above on July 7, 1998
Statement was filed with the County Clerk of Contra Costa County on February 12, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4203
The Name of the Business.
1) Project Management Consultants 2) Project Management Solutions is registered by the following owner:
Manny Silverberg, 3046 Deer Meadow Drive, Danville, CA. 94506
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 26, 1998
Statement was filed with the County Clerk of Contra Costa County on June 26, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4195
The Name of the Business:
Manu Exports, 1204 Chelsea St., Oakland, CA. 94547
Is registered by the following owner:
Mahender Arora, 1204 Chelsea Street, Hercules, CA. 94547
This business is conducted by an Individual
The registrant commenced to transact business under the fictitious business name listed above on April 1, 1998.
Statement was filed with the County Clerk of Contra Costa County on June 26, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4183
The Name of the Business:
John McKenzie Associates, 2455 Marcia Drive, Pleasant Hill, CA 94523.
Is registered by the following owner:
John T. McKenzie, 2455 Marcia Drive, Pleasant Hill, CA. 94523
This business is conducted by an Individual
The registrant commenced to transact business under the fictitious business name listed above on May 1, 1998
Statement was filed with the County Clerk of Contra Costa County on June 25, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4130
The Name of the Business:
Scentual Collections, 1021 Broadway #230, San Pablo, CA. 94806
Is registered by the following owner:
Elzi Damti, 1021 Broadway #230, San Pablo, CA 94806
This business is conducted by an Individual
The registrant commenced to transact business under the fictitious business name listed above on June 23, 1998
Statement was filed with the County Clerk of Contra Costa County on June 23, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4128
The Name of the Business:
+SIGN, 1674 Challenger Drive, Concord, CA 94520
Is registered by the following owners:
John Lilly, Windie Lilly, 1812 Hoover Ct., Concord, CA. 94521.
This business is conducted by an Individual-husband and wife
The registrant commenced to transact business under the fictitious business name listed above on June 23, 1998
Statement was filed with the County Clerk of Contra Costa County on June 23, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4123
The Name of the Business:
Cash -N- Records, 4286 Oakdale Place, Pittsburg, CA 94565
Is registered by the following owners:
Rodney Craig Hilton, 4286 Oakdale Place, Pittsburg, CA. 94565.
Marcus Mims, 25100 Cyrress Apt. 214, Hayward, CA. 94544
The registrant commenced to transact business under the fictitious business name listed above on June 23, 1998
Statement was filed with the County Clerk of Contra Costa County on June 23, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4073
The Name of the Business:
Fernandez Home Maintenance, 323 Houser Drive, Pittsburg, Ca 94565
Is registered by the following owner:
Guillermo Fernandez, 323 Houser Drive, Pittsburg, CA. 94565. The registrant commenced to transact business under the fictitious business name listed above on June 22, 1998
Statement was filed with the County Clerk of Contra Costa County on June 22, 1998
The Journal July 23, 30, August 6, 13, 1998.

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4150
The Name of the Business:
Multiple Marketing, 609 Ridgeview Drive, Pleasant Hill, CA. 94523.
Is registered by the following owner:
Robert L. Jarvis, 609 Ridgeview Drive, Pleasant Hill, CA 94523
The registrant commenced to transact business under the fictitious business name listed above on June 24, 1998
Statement was filed with the County Clerk of Contra Costa County on June 24, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4119
The Name of the Business:
The Last RainForest, 2977 Greenwood Drive, San Pablo, CA 94806
Is registered by the following owner:
Frank Kohlberg, 2977 Greenwood Drive, San Pablo, CA. 94806
The registrant commenced to transact business under the fictitious business name listed above on June 23, 1998
Statement was filed with the County Clerk of Contra Costa County on June 23, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4144
The Name of the Business.
Goodtech Systems, 1825 Key Blvd., El Cerrito, CA 94530
Is registered by the following owners:
ron Gutherz, Nurit Gutherz, 1825 Eey Blvd., El Cerrito, CA. 94530 The registrant commenced to transact business under the fictitious business name listed above on June 24, 1998
Statement was filed with the County Clerk of Contra Costa County on June 24, 1998
The Journal July 23, 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4161
The Name of the Business
Oliver McCrum Wines, 1091 Essex Ave, Richmond, CA 94608
Is registered by the following owner:
Blackbird wines, Inc,
State of corporation is California.
The registrant commenced to transact business under the fictitious business name listed above on June 25, 1998
Statement was filed with the County Clerk of Contra Costa County on June 25, 1998
The Journal July 23, 30, August 6, 13, 1998

NOTICE OF TRUSTEE'S SALE Title Order No. 8600282 Trustee Sale No. 98-53089 Reference No. 12627648 APN No. 526-012-009-1 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 07/06/95. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On August 20, 1998, at 10:00 AM, **Professional Lenders Alliance Corporation** as the duly appointed Trustee under and pursuant to Deed of Trust, recorded on 07/21/95 as Document No. 95113433 of Official Records in the Office of the Recorder of CONTRA COSTA County, California, executed by: MICHAEL R. PATTEN, A MARRIED MAN AS HIS SOLE AND SEPARATE PROPERTY, as Trustor, RAILROAD SAVINGS BANK, F.S.B., as Beneficiary. WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (payable at time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state). At: AT THE MAIN STREET ENTRANCE TO THE CITY HALL AT 1666 NORTH, MAIN STREET, WALNUT CREEK, CA., all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein: Lot 23 in Block 16, as Designated on the Map Entitled 'Map of the Andrade Exposition Tract, Contra Costa County, California', Which Map Was Filed in the Office of the Recorder of the County of Contra Costa, State of California, on September 8, 1911, in Volume 5 of Maps, at Page 122. The property heretofore described is being sold "as is". The street address and other common designation, if any, of the real property described above is purported to be: 3401 MARICOPA AVE., RICHMOND, CA 94804. The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit: $135,140.76 Estimated. Accrued interest and additional advances, if any, will increase this figure prior to sale. The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation. Date: 07/27/98, **Professional Lenders Alliance Corporation**, as Trustee, 5 Hutton Centre Drive, Suite 1050, Santa Ana, CA 92707, Telephone Number: (714) 432-7715 Ext 221, Fax Number: (714) 432-1221, By: TAMI BOUMA, TRUSTEE SALE OFFICER, NPP0048793 PUB 07/30/98, 08/06/98, 08/13/98

The Journal July 30, August 6, 13, 1998.

NOTICE OF TRUSTEE'S SALE Trustee Sale No 98-01379 Loan No 16004632 Title Order No. 8252481 APN 544-232-002-3 FHA#042-7018950703 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 04/04/96 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On August 20, 1998, at 10 00 AM, ARM FINANCIAL CORPORATION as the duly appointed Trustee under and pursuant to Deed of Trust recorded on 04/12/96 Instrument 96-67287, Book , Page of Official Records in the Office of the Recorder of CONTRA COSTA County, California, executed by: DAVID A CASIAS AND MARIA O ESPINO, HUSBAND AND WIFE AS JOINT TENANTS, as Trustor, HOMESIDE LENDING, INC., as Beneficiary WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (payable at time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state). At: AT THE MAIN STREET ENTRANCE TO THE CITY HALL AT 1666 NORTH MAIN STREET, WALNUT CREEK, CA., all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein: "As more fully described on the above mentioned Deed of Trust". The property heretofore described is being sold "as is". The street address and other common designation, if any, of the real property described above is purported to be: 1430 VIRGINIA AVE, RICHMOND, CA 94804 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit: $78,707.27 (Estimated) Accrued interest and additional advances, if any, will increase this figure prior to sale. The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation Date: 07/28/98, ARM FINANCIAL CORPORATION, P O. Box 85309, San Diego, CA 92186-5309, (619) 452-4900 LISA LEWIS, ASSISTANT SECRETARY NPP0049271 07/30/98, 08/06/98, 08/13/98

The Journal July 30, August 6, 13, 1998.

NOTICE OF TRUSTEE'S SALE Trustee Sale No. 98-01329 Loan No 16953482 Title Order No 8252418 APN 538-300-025-3 FHA#042-7125657729 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 02/01/97 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On August 20, 1998, at 10:00 AM, ARM FINANCIAL CORPORATION as the duly appointed Trustee under and pursuant to Deed of Trust recorded on 02/12/97 Instrument 97 924201, Book , Page of Official Records in the Office of the Recorder of CONTRA COSTA County, California, executed by: RAFAEL E. DIAZ AND MARIA I. DIAZ, HUSBAND AND WIFE AS JOINT TENANTS, as Trustor, HOMESIDE LENDING, INC., as Beneficiary WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (payable at time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state). At. AT THE MAIN STREET ENTRANCE TO THE CITY HALL AT 1666 NORTH MAIN STREET, WALNUT CREEK, CA., all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein "As more fully described on the above mentioned Deed of Trust" The property heretofore described is being sold "as is" The street address and other common designation, if any, of the real property described above is purported to be 142 5TH ST, RICHMOND, CA 94801 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation if any, shown herein Said sale will be made, but without covenant or warranty, expressed or implied regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit: $139,196 63 (Estimated) Accrued interest and additional advances, if any, will increase this figure prior to sale The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale and a written Notice of Default and Election to Sell The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation Date 07/24/98, ARM FINANCIAL CORPORATION, P O Box 85309, San Diego, CA 92186-5309, (619) 452-4900 LISA LEWIS, ASSISTANT SECRETARY NPP0049161 07/30/98 08/06/98, 08/13/98

The Journal July 30, August 6, 13, 1998.

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4174
The Name of the Business
Slap Happy, PO box 249 Bryron, CA. 94514
Mailing: 1452 Sail Court, Byron, CA. 94514
Is registered by the following owners:
Ted M. Angel, 1452 Sail Ct., Byron, CA. 94514
Mike C. Kaelin, 1156 Central Ave., #157, Brentwood, CA 94514.
The registrant commenced to transact business under the fictitious business name listed above on June 25, 1998
Statement was filed with the County Clerk of Contra Costa County on June 25, 1998
The Journal July 23, 30, August 6, 13, 1998

Notice of Trustee's Sale Trustee Sale Number 30286-F You are in default under a deed of trust dated 04/01/96 Unless you take action to protect your property it may be sold at a public sale. If you need an explanation of the nature of the proceedings against you, you should contact a lawyer. On **08/19/98** at **9:45 AM,** Attorneys Equity National Corporation (Trustee) 23721 Birtcher Drive, Lake Forest, CA 92630 (949)707-5640 as the duly appointed Trustee under and pursuant to the Deed of Trust recorded 04/09/96 as Document 64063 of Official Records in the Office of the Recorder of Contra Costa County, California, Executed by Arcelia Ortiz, an unmarried woman, will sell at public auction to the highest bidder for cash or cashiers check made payable to Attorneys Equity National Corporation, (payable at the time of sale and in accordance with Section 2924h(b) of the California Civil Code, and acceptable to the Trustee) at **The North Side of the City Hall 1666 North Main Street Walnut Creek, California** all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County. California The street address or other common designation, if any, of the real property described herein is purported to be 440 21st, Street, Richmond, Ca 94801, County Assessor's Parcel Number **514-110-024-7** The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein Said sale will be made, without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the unpaid balance of the obligation, including interest, advances, and all other charges secured by said property The total amount of the unpaid balance of the obligation secured by said property and reasonably estimated costs, expenses and advances at the time of the initial publication of this Notice is **$54,079.11** Date 07/25/98 **Attorneys Equity National Corporation** *Kurt Davis Foreclosure Department* C279223 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

Notice of Trustee's Sale APN: **513-073-018-6 TRA: 08-001** T.S. No. 1009260-02 Important notice to property owner: You are in default under a deed of trust, dated June 18, 1990. Unless You take action to protect your property, it may be sold at a public sale. If you need an explanation of the nature of the proceeding against you, you should contact a lawyer. On **August 19, 1998,** at **9:45 AM,** Cal-Western Reconveyance Corp., a California Corporation as duly appointed Trustee under and pursuant to Deed of Trust recorded June 29, 1990, as Inst. No 90-133008 of Official Records in the office of the County Recorder of Contra Costa County, State of California. Executed by Charles Berry and Ruth Sanchez, husband and wife will sell at public auction to the highest bidder for cash, cashier's check drawn on a state or national bank, a check drawn by a state or federal credit Union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in Section 5102 of the financial Code and authorized to do business in this state will be held **At the North Side of the City Hall, 1666 N. Main Street Walnut Creek, California** all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State described as: completely described in said Deed of Trust. The street address and other common designation, if any, of the real property described above is purported to be: 3939 Center Avenue Richmond Ca 94804 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale will be made, but without covenant or warranty, express or implied, regarding title, possession, condition, or encumbrances, including fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to wit. **$51,878.45** with interest thereon from **05/10/1997 @ 7.630%** per annum as provided in said note(s) plus cost and any advances with interest. Estimated total debt **$59,741.70** The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located. Dated July 29, 1998 For sales information: Mon-Fri 8:00 AM to 5:00 PM (619)590-9200 **Cal-Western Reconveyance Corporation** *525 East Main Street, PO Box 22004, El Cajon, Ca 92022-9004 By: Michele Archuleta, Authorized Signature, Trustee Sale Officer, Ext 3022* **C279577** 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

NOTICE OF TRUSTEE'S SALE T.S. # 25186-07 YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED 6/4/92 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On 8/19/98 at 9:45 AM, TITLE TRUST DEED SERVICE COMPANY, A CALIFORNIA CORPORATION, as duly appointed Trustee under and pursuant to Deed of Trust recorded 6/10/92, as Instrument No.92-154302, in book 17598, page 679, of Official Records in the office of the County Recorder of CONTRA COSTA County, State of California, executed by CHARLES ANDREW KASSEL, AN UNMARRIED MAN, WILL SELL AT PUBLIC AUCTION TO HIGHEST BIDDER FOR CASH (payable at time of sale in lawful money of the United States) at AT THE NORTH SIDE OF THE CITY HALL, 1666 NORTH MAIN STREET, WALNUT CREEK, CALIFORNIA All right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State described as: APN #528-190-002-6 The street address and other common designation, if any, of the real property described above is purported to be: 2610 ESMOND AVENUE RICHMOND, CA 94804 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale of property will be made in "as is" condition, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of said Deed of Trust, fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust. The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is $52,726.94. The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located. IF AVAILABLE, THE EXPECTED OPENING BID MAY BE OBTAINED BY CALLING THE FOLLOWING TELEPHONE NUMBER ON THE DAY BEFORE THE SALE: (818) 906-1974. Date 7-25-98 TITLE TRUST DEED SERVICE COMPANY, A CALIFORNIA CORPORATION KELLI J ESPINOZA, Authorized Signature Address 16633 Ventura Blvd., Suite 1000, Encino, California 91436 Phone (818) 986-8966 We are assisting the Beneficiary to collect a debt and any information we obtain will be used for that purpose whether received orally or in writing. **C279818** 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

NOTICE OF TRUSTEE'S SALE T.S. # 23480-07 YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED 1/5/93 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER On 8/19/98 at 9 45 AM, TITLE TRUST DEED SERVICE COMPANY, A CALIFORNIA CORPORATION, as duly appointed Trustee under and pursuant to Deed of Trust recorded 1/15/93, as Instrument No.93-13179, in book 18206, page 747, of Official Records in the office of the County Recorder of CONTRA COSTA County, State of California, executed by JOSEPH CIDNEY EVANS AND ANTOINETTE H. EVANS, HUSBAND AND WIFE, WILL SELL AT PUBLIC AUCTION TO HIGHEST BIDDER FOR CASH (payable at time of sale in lawful money of the United States) at AT THE NORTH SIDE OF THE CITY HALL, 1666 NORTH MAIN STREET, WALNUT CREEK, CALIFORNIA All right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State described as APN #519-090-005 The street address and other common designation, if any, of the real property described above is purported to be: 613 YUBA STREET RICHMOND, CA 94805 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein Said sale of property will be made in "as is" condition, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of said Deed of Trust, fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust. The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is $131,502.11. The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located IF AVAILABLE, THE EXPECTED OPENING BID MAY BE OBTAINED BY CALLING THE FOLLOWING TELEPHONE NUMBER ON THE DAY BEFORE THE SALE (818) 906-1974 Date 7-21-98 TITLE TRUST DEED SERVICE COMPANY, A CALIFORNIA CORPORATION, AS TRUSTEE KELLI J. ESPINOZA, Authorized Signature Address 16633 Ventura Blvd., Suite 1000, Encino, California 91436 Phone (818) 986-8966 We are assisting the Beneficiary to collect a debt and any information we obtain will be used for that purpose whether received orally or in writing. **C279917** 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

NOTICE OF TRUSTEE'S SALE: TS NO 98-8809 YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED 2/13/96. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. A public auction sale to the highest bidder for cash, cashier's check drawn on a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state will be held by the duly appointed trustee as shown below, of all right, title and interest conveyed to and now held by the trustee in the hereinafter described Property under and pursuant to a Deed of Trust described below The sale will be made but without covenant or warranty express or implied regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by the Deed of Trust, with interest and late charges thereon, as provided in the note(s), advances, under the terms of the Deed of Trust, interest thereon, fees, charges, and expenses of the Trustee for the total amount (at the time of the initial publication of the Notice of Sale) reasonably estimated to be set forth below The amount may be greater on the day of sale Trustor: Raul Salazar and Guadalupe Salazar, husband and wife Duly Appointed Trustee **Buckley & Associates, Inc.** Recorded 2/28/96 as instrument No. 96-35585 of Official Records in the Office of the Recorder of **Contra Costa**, County, California Date of Sale: 8/19/98 at **9:45 AM** Place of Sale At the North Side of **the City Hall, 1666 North Main Street, Walnut Creek, Ca** Amount of unpaid balance and other charges **$71,172.36** Street Address or other common designation of real property 200 South 7th Street Richmond, **California 94804 APN 550-231-006-2** The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown, above. If no Street address or other common designation is shown, directions to the location of the Property may be obtained by sending a written request to the beneficiary within 10 days of the date of first publication of this Notice of Sale Date: **July 22, 1998 Buckley & Associates, Inc.** 26522 La Alameda Suite #200 Mission Viejo California 92691 714-348-8826 Arlene C. Bowditch, Asst. Vice President **C280009** 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

Notice Of Trustee's Sale FCL NO 9992 On **Thursday, August 20, 1998 at 9:45 AM** of said day at **the North Side of the City Hall, located at 1666 North Main Street,** in the City of **Walnut Creek,** in the County of Contra Costa, State of California, California Trust Deeds, Inc., as duly appointed trustee, will sell at public auction to the highest bidder in lawful money of the United States, all payable at the time of sale, the following described real property situated in the City of Richmond, County of Contra Costa, State of California and described as follows Common Address 132 S 12th Street, Richmond, Ca **A.P.N. 544-021-016** Said sale will be made without covenant or warranty express or implied regarding title, possession or encumbrances, to satisfy the obligations secured by and pursuant to the Power of Sale conferred in a certain Deed of Trust executed by Edward G King and Martha L. King, husband and wife, as joint tenants as trustors dated May 11, 1994 and recorded May 16 1994 as Document No 94-134096 in the office of the Contra Costa County Recorder. The amount owing on the subject obligation is. Principal **$30,832.82** Interest $1,187 91, Late Charges $118 02 Advances $2,226 00, Attorney's Fees $, Costs $1,086 75, Interest on Advances $39 12 You Are In Default Under A Deed Of Trust Dated May 11, 1994 Unless You Take Action To Protect Your Property, It May Be Sold At A Public Sale If You Need An Explanation Of The Nature Of The Proceeding Against You, You Should Contact A Lawyer Dated July 22, 1998 **California Trust Deeds, Inc**, *436 - 14th St #620, Oakland, Ca 94612 (510)444-3200 Herb Leibowitz, Vice President* **C279981** 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

Notice Of Trustee's Sale. FCL NO. 9855 On **Tuesday, August 25, 1998 at 10:00 AM** of said day **outside the Main Entrance to the public library located at #2 Irwin Way,** in the City of **Orinda,** in the County of Contra Costa, State of California, California Trust Deeds, Inc , as duly appointed trustee, will sell at public auction to the highest bidder, in lawful money of the United States, all payable at the time of sale, the following described real property situated in the City of Richmond, County of Contra Costa, State of California and described as follows. Common Address 216 S 3rd Street, Richmond, Ca **A.P.N. 550-151-029** Said sale will be made without covenant or warranty, express or implied, regarding title, possession or encumbrances, to satisfy the obligations secured by and pursuant to the Power of Sale conferred in a certain Deed of Trust executed by Sidney Williams and Emma J Williams as trustors dated Aug. 18, 1971 and recorded Aug 31, 1971 as Document No 74385 Book 6467 Page 667 in the office of the Contra Costa County Recorder The amount owing on the subject obligation is Principal **$10,107.58** Interest $517.24; Late Charges $81.60, Advances $4,162.36, Attorney's Fees $, Costs $1,071 50, Interest on Advances $444 60 You Are In Default Under A Deed Of Trust Dated August 18, 1971 Unless You Take Action To Protect Your Property, It May Be Sold At A Public Sale If You Need An Explanation Of The Nature Of The Proceeding Against You, You Should Contact A Lawyer Dated July 23, 1998 **California Trust Deeds, Inc.**, *436 - 14th St, #620, Oakland, Ca 94612 (510)444-3200 Herb Leibowitz, Vice President* **C279992** 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

LEGALS

The Public's Right to Know 339-877

Notice Of Trustee's Sale: FCL. NO. 9991 On **Thursday, August 20, 1998 at 9:45 AM** of said day **at the North Side of the City Hall, located at 1666 North Main Street**, in the City of **Walnut Creek**, in the County of Contra Costa, State of California, California Trust Deeds, Inc , as duly appointed trustee, will sell at public auction to the highest bidder, in lawful money of the United States, all payable at the time of sale, the following described real property situated in the City of Richmond, County of Contra Costa, State of California and described as follows. Common Address: 4309 McGlothen, Richmond, Ca **A.P.N. 408-023-004** Said sale will be made without covenant or warranty, express or implied, regarding title, possession or encumbrances, to satisfy the obligations secured by and pursuant to the Power of Sale conferred in a certain Deed of Trust executed by Edward G King and Martha L. King, husband and wife, as joint tenants as trustors, dated Oct. 6, 1993 and recorded Oct. 13, 1993 as Document No 93-284409 Book. 19035 Page 716 in the office of the Contra Costa County Recorder The amount owing on the subject obligation is Principal **$84,569.56** Interest $3,491 37; Late Charges $150 00, Advances $; Attorney's Fees $; Costs $1,582.75 You Are In Default Under A Deed Of Trust Dated October 6, 1993. Unless You Take Action To Protect Your Property, It May Be Sold At A Public Sale. If You Need An Explanation Of The Nature Of The Proceeding Against You, You Should Contact A Lawyer. Dated: July 22, 1998 **California Trust Deeds, Inc.**, *436 - 14th St., #620, Oakland, Ca 94612 (510)444-3200 Herb Leibowitz, Vice President* C279994 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

Notice Of Trustee's Sale FCL. NO 9990 On **Thursday, August 20, 1998 at 9:45 AM** of said day **at the North Side of the City Hall, located at 1666 North Main Street**, in the City of **Walnut Creek**, in the County of Contra Costa, State of California, California Trust Deeds, Inc , as duly appointed trustee will sell at public auction to the highest bidder, in lawful money of the United States, all payable at the time of sale, the following described real property situated in the City of Richmond, County of Contra Costa, State of California and described as follows Common Address 100 S 15th Street, Richmond, Ca **A.P.N. 544-031-005** Said sale will be made without covenant or warranty, express or implied, regarding title, possession or encumbrances, to satisfy the obligations secured by and pursuant to the Power of Sale conferred in a certain Deed of Trust executed by Edward George King, Jr and Martha Loretta King, husband and wife as trustors, dated Sept. 11, 1995 and recorded Sept. 15, 1995 as Document No 95-154553 in the office of the Contra Costa County Recorder. The amount owing on the subject obligation is: Principal **$86,355.86** Interest $3,538 04, Late Charges $, Advances $. Attorney's Fees $, Costs $1,613 25 You Are in Default Under A Deed Of Trust Dated September 11, 1995 Unless You Take Action To Protect Your Property, It May Be Sold At A Public Sale If You Need An Explanation Of The Nature Of The Proceeding Against You, You Should Contact A Lawyer. Dated July 22, 1998 **California Trust Deeds, Inc.**, *436 - 14th St., #620, Oakland, Ca 94612 (510)444-3200 Herb Leibowitz, Vice President* C279993 7/30, 8/6, 8/13 1998

The Journal July, 30, August 6, 13, 1998

NOTICE OF TRUSTEE'S SALE T.S. No. 98-11884 Loan No 90252735 TSG No. 137678 YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED 2/23/94 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU YOU SHOULD CONTACT A LAWYER. NOTICE IS HEREBY GIVEN that the real property known as 708 Thomas Drive Richmond, California 94806 Assessor's Parcel Number 408-023-028 will be sold at public auction at the Court Street entrance to the County Courthouse, 725 Court Street, (corner of Main and Court Street) Martinez, CA on 8/20/98, at 11.00am, to the highest bidder, payable at the time of sale, for cash a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in Financial Code section 5102 and authorized to do business in California. The sale will be made without covenant or warranty, express or implied, regarding title, possession, or encumbrances, to satisfy the obligation secured by the Deed of Trust executed by Rosetta Collins, as trustor, Recorded on 2/28/94, Instrument 94 056672, of Official Records of Contra Costa California The total amount secured by said instrument as of the time of initial publication of the notice is $55,684 62, which includes the total amount of the unpaid balance (including accrued and unpaid interest) and reasonably estimated costs, expenses, and advances at the time of initial publication of this notice. Dated 7/21/98 Premier Trust Deed Services, Inc., 3 ADA, Irvine, California 92618, Trustee Sale Information Number (916) 387-7728, Premier Trust Deed Services, Inc. By Janet L. King, Assistant Secretary, ASAP329129 07/30, 08/06, 08/13

The El Cerrito Journal July 30, August 6, 13, 1998

NOTICE OF TRUSTEE'S SALE UNDER DEED OF TRUST File: 980402 Loan: ANDREWS Other 130564 A.P. Number 426-322-029 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED September 16, 1996 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT PUBLIC SALE IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER NOTICE is hereby given that A.I.C. Trust Deed Services, Inc. a California Corporation, as trustee or successor trustee, or substituted trustee pursuant to the Deed of Trust executed by Mildred Andrews an unmarried woman Recorded on 09/30/1996 as Instrument No. 96 182052 in Book – Page – of Official records in the office of the Recorder of Contra Costa County California, and pursuant to the Notice of Default and Election to Sell thereunder recorded 04/17/1998 in Book –, Page –, as Instrument No 98-82667 of said Official Records, WILL SELL on 08/20/1998 at the Court Street entrance to the County Courthouse, 725 Court Street, (corner of Main and Court Street), Martinez, CA at 11 00 A.M AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (payable at the time of sale in lawful money of the United States), all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State hereinafter described As more fully described on said Deed of Trust The property address and other common designation, if any, of the real property described above is purported to be 1082 Parkside Drive Richmond, CA 94803 The undersigned Trustee disclaims any liability for any incorrectness of the property address and other common designation, if any, shown herein The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is $149,625 14 In addition to cash, the Trustee will accept a cashier's check drawn on a state or national bank, a check drawn by a state or federal credit union or a check drawn by a state or federal savings and loan association, savings association or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state In the event tender other than cash is accepted the Trustee may withhold the issuance of the Trustee's Deed until funds become available to the payee or endorsee as a matter of right Said sale will be made but without covenant or warranty, express or implied regarding title, possession or encumbrances, to satisfy the indebtedness secured by said Deed, advances thereunder, with interest as provided therein and the unpaid principal balance of the Note secured by said Deed with interest thereon as provided in said Note, fees, charges and expenses of the trustee and the trusts created by said Deed of Trust Dated 07/20/1998 A.I.C. Trust Deed Services, Inc., a California Corporation, as said Trustee, 150 N Wiget Ln , Ste 111, Walnut Creek, CA 94598, (916) 387-7728, By Lara Conyers, Trustee Sale Officer, ASAP328938 7/30, 8/06, 8/13

The El Cerrito Journal July 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4361
The Name of the Business.
O&P and Associates, 2824 Buckskin Rd , Pinole, CA 94464-1117.
Is registered by the following owners:
Olivia B. Zumel, Paulino S. Zumel, 2824 Buckskin Rd., Pinole, CA. 94564-1117.
This business is conducted by an individual-husband and wife.
The registrant commenced to transact business under the fictitious business name listed above on July 07, 1998
Statement was filed with the County Clerk of Contra Costa County on July 07, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4367
The Name of the Business.
Grandma's Front Porch, 530 La Copita Court, San Ramon, CA 94583.
Is registered by the following owner:
Tamara Bennett, 530 La Copita Court, San Ramon, CA. 94583
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on July 07, 1998
Statement was filed with the County Clerk of Contra Costa County on July 07, 1998.
The Journal August 6, 13, 20, 27, 1998.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4357
The Name of the Business:
El Cerrito Photography Works, 10944 San Pablo Ave #432, El Cerrito, CA. 94530
Is registered by the following owners:
Kevin John Hill, Janet Chiou, 10944 San Pablo Ave #432, El Cerrito, CA. 94530
This business is conducted by an Individual-husband and wife
The registrant commenced to transact business under the fictitious business name listed above on July 07, 1998
Statement was filed with the County Clerk of Contra Costa County on July 07, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4403
The Name of the Business:
Hi-Tek Surveillance & Investigations, 635 la Paloma Rd., El Sobrante, CA. 94803
Is registered by the following owner:
Clinton Mitchell, 635 La Paloma Rd., El Sobrante, CA. 94803
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on July 08, 1998
Statement was filed with the County Clerk of Contra Costa County on July 08, 1998
The Journal August 6, 13, 20, 27, 1998

SUMMONS
(CITACION JUDICIAL)

NOTICE TO DEFENDANT:
(Aviso a Acusado)
James Brooks, Donna S. Brooks, aka Donna Sue Vanderhoff
and DOES I-10

YOU ARE BEING SUED BY PLAINTIFF:
(A Ud. le esta demandando)
IXION, LLC, a Limited Liability Co.

You have 30 CALENDAR DAYS after this summons is served on you to file a typewritten response at this court.
A letter or phone call will not protect you: your typewritten response must be in proper legal form if you want the court to hear your case.
If you do not file your response on time, you may lose the case, and your wages, money and property may be taken without further warning from the court.
There are other legal requirements. You may want to call an attorney right away. If you do not know an attorney, you may call an attorney referral service or a legal aid office (listed in the phone book.)
Despues de que le entreguen esta citacion judicial usted tiene un plazo de 30 DIAS CALENDARIOS para presentar una respuesta escrita a maquina an esta corte.
Una carta o una llamada telefonica no le ofrecera proteccion; su respuesta escrita a maquina tiene que cumplir con las formalidades legales appropiadas si usted quiere que la corte escuche su caso.
Si usted no presenta su respuesta a tiempo, puede perder el caso, y le pueden quitar su salario, su dinero y otras cosas de su propiedad sin aviso adicional por parte de la corte.
Existen otros requisitos legales Puede que usted quiera llamar a un abogado immediatemente. Si no conoce a un abogado, puede llamar a un servicio de referencia de abogados o a una oficina de ayuda legal (vea el directorio telefonico.)

97NC12974
(Numero del Caso):
97NC12974

The name and address of the court is: *(El nombre y direccion de la corte es)*
Orange County Municipal Court, 1275 N. Berkeley Ave., Post office Box 5000 fullerton, CA. 92635-0500, North Orange county Municipal Court The name, address, and telephone number of plaintiff's attorney, or plaintiff without an attorney, is: *(El nombre, la direccion y el numero de telefono del abogado del demandante, o del demandante que no tiene abogado, es)*
THOMAS E. ELENBAAS, Bar No. 76319, ELENBAAS & SCHOEMAN, 1370 N. Brea Blvd , Suite 235, Fullerton, California 92835-4128.
October 29, 1997: *(Fecha)*
William J. Brennan, Clerk
NOTICE TO THE PERSON SERVED: You are served as an individual defendant.
Publish The El Cerrito Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4336
The Name of the Businesses.
1) Park & Sell 2) Showcase Motors, 3) Auto 2000 4) Showcase 2000 5) Authentic Auto, 3080 Hilltop Mall Road, Richmond, CA. 94806
Is registered by the following owner:
Authentic Auto, Inc. 3080 Hilltop Mall Rd., Richmond, Ca. 94806 94530
This business is conducted by a Corporation
The registrant commenced to transact business under the fictitious business name listed above on July 06, 1998
Statement was filed with the County Clerk of Contra Costa County on July 06, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4386
The Name of the Business:
K.J.C. Enterprises, 5506 Hackney Ct , Richmond, CA 94803
Is registered by the following owners:
Kathy Jo Canepa, Steven Canepa, 5506 Hackney Ct., Richmond, CA. 94803
This business is conducted by an individual-husband and wife
The registrant commenced to transact business under the fictitious business name listed above on July 08, 1998
Statement was filed with the County Clerk of Contra Costa County on July 08, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4405
The Name of the Business
Christopher, Elliott, and Stephens, 9845 Alcosta Blvd , San Ramon, CA. 94583.
Is registered by the following owners:
James Christopher Hoyt, Janis Elliott Hoyt, 9845 Alcosta Blvd., San Ramon, CA 94583
94803
This business is conducted by an individual-husband and wife.
The registrant commenced to transact business under the fictitious business name listed above on July 08, 1998
Statement was filed with the County Clerk of Contra Costa County on July 08, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4414
The Name of the Business:
First Nail, 2211 MacDonald Ave., Richmond, CA. 94801
Is registered by the following owners:
Minh Chung, 1731 13th Ave., Oakland, CA. 94606
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 08, 1998
Statement was filed with the County Clerk of Contra Costa County on July 08, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4430
The Name of the Business:
Competitive Advantage Systems, 1630 N. Main Street #448, Walnut Creek, CA 94596
Is registered by the following owner:
Chad Alexander Roberts, 1630 N Main Street #448, Walnut Creek, CA 94596
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on July 09, 1998
Statement was filed with the County Clerk of Contra Costa County on July 09, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4426
The Name of the Business:
ABC Emergency Management Seminars, 335 Wimbledon Rd. Walnut Creek, CA 94598.
Is registered by the following owner:
Patricia Ann O'Brien, 335 Wimbledon Rd. Walnut Creek, CA 94598
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 09, 1998
Statement was filed with the County Clerk of Contra Costa County on July 09, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4473
The Name of the Business.
Christ-4-Life Records, 1030 Bayview Farm Rd. #511, Pinole, CA. 94564.
Is registered by the following owner:
Minister Larry Austin, 1030 Bayview Farm Rd #511, Pinole, CA. 94564.
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1998
Statement was filed with the County Clerk of Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4467
The Name of the Business
West Coast Capital, 4946 Thatcher Drive, Walnut Creek, Ca 94553
Is registered by the following owners.
Michael D Vanecek, Ghia H. Vanecek, 4946 Thatcher Drive, Martinez, CA. 94553 /p/ This business is conducted by co-partners
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1998
Statement was filed with the County Clerk of Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998.

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4477
The Name of the Businesses.
1) Ribbons and Roses Florist 2) Brentwood General Store, 220 Oak Street, Brentwood, CA 94513
Is registered by the following owners:
Jacqueline A. Cecil, Joe W. Gauntt, 2610 Virginia Drive, Brentwood, CA. 94513
This business is conducted by husband and wife
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1998
Statement was filed with the County Clerk of Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4481
The Name of the Business:
Frey Digital, 2063 Norse Drive #84, Pleasant Hill, Ca 94523
Is registered by the following owners:
tiffany Burtis, Eric Frey, 2063 Norse Drive #84, Pleasant Hill, CA 94523.
This business is conducted by husband and wife
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1998
Statement was filed with the County Clerk of Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998

NOTICE OF TRUSTEE'S SALE Trustee Sale No. 177622 Loan No. 0-841526-9 Title Order No 2821001-T25 APN 534-081-007-5 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 4/26/89 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER On 8/21/98 at 11 00am, California Reconveyance Company as the duly appointed Trustee under and pursuant to Deed of Trust, Recorded on 05/30/89, Instrument 89 99772 Book 15099, Page 207, of official records in the Office of the Recorder of Contra Costa County California, executed by Hanson Works and Dimples Works, as husband and wife, as Trustor Washington Mutual Bank, FA., successor by corporate merger to Great Western Bank, a federal savings bank, as Beneficiary. Will sell at public auction to the highest bidder for cash (payable at time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state). At At the Court Street entrance to the County Courthouse, 725 Court Street (corner of Main & Court Street), Martinez, CA all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein; — The property heretofore described is being sold "as is". The street address and other common designation, if any of the real property described above is purported to be 762 6th St, Richmond, CA 94801 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit $60,482.05 (Estimated) Accrued interest and additional advances if any, will increase this figure prior to sale The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation. California Reconveyance Co., 9451 Corbin Avenue Mail Stop N 01 02 01, Northridge, CA 91324, (916) 387-7728, Deborah Brignac, Vice President Date 7/22/98 ASAP329295 07/30, 08/06, 08/13

The El Cerrito Journal July 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4269
The Name of the Businesses:
Express Marketing & Sales Co, 2) C M S Express Bankcard Services
1647 Willow Pass Rd , Suite 161, Concord, CA 94520
Is registered by the following owner:
Jerrold Ian Brouman, 79 Del Sur St , Vallejo, CA 94591
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 1, 1998
Statement was filed with the County Clerk of Contra Costa County on July 1, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4338
The Name of the Business:
Wildman Electric, 1220 Roanwood Way, Concord, CA. 94521-4814.
Is registered by the following owner:
Gil Wildman, 1220 Roanwood Way, Concord, CA 94521-4814
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 6, 1998
Statement was filed with the County Clerk of Contra Costa County on July 6, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4424
The Name of the Business:
Creative Life, 5248 Pebble Glen Drive, Concord, CA 94521
Is registered by the following owner:
Randy Charles Wilson Jr., 5248 Pebble Glen Drive, Concord, CA. 94521
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on July 9, 1998
Statement was filed with the County Clerk of Contra Costa County on July 9, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4237
The Name of the Business.
Venus Vending Services, 1050 Mepham Drive, Pittsburg, CA. 94565
Is registered by the following owners:
Urmila Damania, Mahendra Damania, 1050 Mepham Drive, Pittsburg, CA 94565
This business is conducted by an individual-husband and wife
The registrant commenced to transact business under the fictitious business name listed above on June 30, 1998
Statement was filed with the County Clerk of Contra Costa County on June 30, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4252
The Name of the Business
West Coast Shuttle & Limo, 1651 Olympia St , Concord, CA. 94521
Is registered by the following owner:
Ehab Elsayed, 1651 Olympia St , Concord, CA 94521
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on June 30, 1998
Statement was filed with the County Clerk of Contra Costa County on June 30, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4298
The Name of the Business
Bluewater Canvas & Cushions, 550 W. Cutting Blvd. Pt. Richmond, CA 94804
Is registered by the following owners:
Lloyd W. Noble, Catherine Barnard, 626 Lomberd Ave , Santa Rosa, CA 95409
This business is conducted by an individual-husband and wife
The registrant commenced to transact business under the fictitious business name listed above on July 2, 1998
Statement was filed with the County Clerk of Contra Costa County on July 2, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4270
The Name of the Business
Web Animation & Design, 5500 Garvin Ave , Richmond, CA 94805
Is registered by the following owner:
Mae Ferguson, 5500 Garvin Ave., Richmond, CA 94805
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on June 26, 1998
Statement was filed with the County Clerk of Contra Costa County on July 1, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4258
The Name of the Business
T.C. Independent In Home Care, 700 Woodmeadow Place, Oakley, Ca 94561
Is registered by the following owner:
Thelma Carter, 700 Woodmeadow Place, Oakley, CA. 94561
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on June 30, 1998
Statement was filed with the County Clerk of Contra Costa County on June 30, 1998
The Journal July 30, August 6, 13, 20, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No. 98-4253
The Name of the Business
H.C.H Consulting, 825 Howe Rd , Martinez, CA. 94553
Is registered by the following owner:
Sherman Patton Helton, 11479 Alta Mesa Rd , Galt, CA 95632
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on June 30, 1998
Statement was filed with the County Clerk of Contra Costa County on June 30, 1998
The Journal July 30, August 6, 13, 20, 1998

NOTICE OF TRUSTEE'S SALE Trustee Sale No. 97-6919781-C Title Order No. 7095165 Reference No. 6919781 APN 540-280-007 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 10/26/89 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER On 08/25/98 at 11:00 A.M., **Golden West Savings Association Service Co.** as the duly appointed Trustee under and pursuant to Deed of Trust, recorded on 11/07/89 as Document No 89 225268 Book 15463 Page 577 of Official Records in the Office of the Recorder of Contra Costa County, California, executed by Salvadore Bernal and Rosa Marie Bernal, husband and wife, and Maria S. Luna, an unmarried woman, as Trustor World Savings and Loan Association, a Federal Savings and Loan Association, as Beneficiary Will sell at public auction to the highest bidder for cash (payable at time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state.) At At the Court Street entrance to the County Courthouse, 725 Court Street, (corner of Main and Court Street), Martinez, CA all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein Lot 22 in Block 51, as designated on the Map entitled "Amended Map of the City of Richmond, being a portion of Lot 54 of the Final Partition of the San Pablo Rancho, Contra Costa Co., Cal." Which Map was filed in the Office of the Recorder of the County of Contra Costa, State of California, on March 31, 1905 in Volume D of Maps, at Page 74 The property heretofore described is being sold "as is" The street address and other common designation, if any, of the real property described above is purported to be: 1135 Chanslor Avenue, Richmond, CA 94801 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein Said sale will be made, but without covenant or warranty, expressed or implied regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit $75,159 00 Estimated Accrued interest and additional advances, if any, will increase this figure prior to sale The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation **Golden West Savings Association Service Co.**, as Trustee, Post Office Box 34957, San Antonio, TX 78265-4957, Telephone Number (210) 543-4998, Sales Status Line (916) 387-7728, Ellie McManus, Assistant Secretary, Date 07/27/98 ASAP329532 7/30, 8/06 8/13

The El Cerrito Journal July 30, August 6, 13, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4404
The Name of the Business.
Nationale Auto Body, 2665 4-F Pittsburg Antioch Hwy , Antoich, CA. 94509
Is registered by the following owner:
Roumen Dimitrov, 1053 Mohr Lane, Concord, CA 94520
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 8, 1998
Statement was filed with the County Clerk of Contra Costa County on July 8, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4813
The Name of the Business.
Complete Building and Yard Maintenance Contractor, 2806 Rollingwood Dr , San Pablo, CA. 94806
Is registered by the following owners.
Rechana Khan, Fraiyaz A. Khan, 2806 Rollingwood Drive, San Pablo, CA. 94806
This business is conducted by an individual-husband and wife.
The registrant commenced to transact business under the fictitious business name listed above on July 27, 1998
Statement was filed with the County Clerk of Contra Costa County on July 27, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4332
The Name of the Businesses
1) Law Offices of Imam R Associates 2) Imam R. Associates, 18 Crow Canyon Court, Suite 390 San Ramon, CA 94583
Is registered by the following owner:
Maryam Iman, 1506 Dawn Ct. San Ramon, CA. 94583
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 06, 1998.
Statement was filed with the County Clerk of Contra Costa County on July 06, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT
File No 98-4360
The Name of the Business:
Granny Dear's Childcare, 2530 Ardmore Drive, San Pablo, CA 94806
Is registered by the following owner:
Mallary Jean Hayes, 2530 Ardmore Drive, San Pablo, CA 94806
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 07, 1998
Statement was filed with the County Clerk of Contra Costa County on July 07, 1998
The Journal August 6, 13, 20, 27, 1998

CITY OF ALBANY

NOTICE

NOTICE IS HEREBY GIVEN, that pursuant to Section 4 of the Albany City Charter, the City Clerk will determine the order of names as they appear on the ballot for the upcoming General Municipal Election to be held on November 3, 1998, on **THURSDAY, AUGUST 13, 1998, AT 3:00 o'clock p.m.**

This will take place in the Office of the City Clerk, 1000 San Pablo Avenue, Albany The public is invited to observe the procedure

JACQUELINE L BUCHOLZ, CMC
City Clerk

Publish Journal August 6, 1998

NOTICE OF TRUSTEE'S SALE Trustee Sale No. 98-5098 Title Order No. 8021632 Reference No. 335210-1 APN No. 414-051-016-7 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 07/09/86 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY IT MAY BE SOLD AT A PUBLIC SALE IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU YOU SHOULD CONTACT A LAWYER On 08/27/98 at 11 00 A.M. **American Trustee Corporation** as the duly appointed Trustee under and pursuant to Deed of Trust, recorded on 07/21/86 as Document No 86-113738 Book 13008 Page 746 of Official Records in the Office of the Recorder of Contra Costa County California executed by Gerald L Williams and Caron L Williams husband and wife, as Trustor Cityfed Mortgage Company, a Florida Corporation, as Beneficiary Will sell at public auction to the highest bidder for cash (payable at time of sale in lawful money of the United States by cash a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state) At At the Court Street entrance to the County Courthouse, 725 Court Street, (corner of Main and Court Street) , Martinez, CA all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein Lot 3, in Block 21, as shown on the Map of Tract No 2097 (Fairmede Subdivision Unit No 3) filed April 15, 1955, in Book 57 of Maps, Page 40 in the Office of the County Recorder of Contra Costa County The property heretofore described is being sold "as is" The street address and other common designation if any of the real property described above is purported to be 2991 Mc Kenzie Drive, Richmond, CA 94806 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation if any, shown herein Said sale will be made but without covenant or warranty expressed or implied regarding title possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit $85,763 12 Estimated Accrued interest and additional advances if any will increase this figure prior to sale The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale and a written Notice of Default and Election to Sell The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation **American Trustee Corporation**, as Trustee 13701 Riverside Dr #208 Sherman Oaks CA 91423 Telephone Number (818) 995-0177, By Priscilla B Quemuel, Date 07/31/98 ASAP330001 8/06 8/13 8/20

The Berkeley Voice August 06, 13, 20 1998

NOTICE OF TRUSTEE'S SALE Title Order No. 8600289 Trustee Sale No. 98-53355 Reference No. 16121912 APN No. 414-052-030-7 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 07/09/96. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On August 27, 1998, at 10:00 AM, **Professional Lenders Alliance Corporation** as the duly appointed Trustee under and pursuant to Deed of Trust, recorded on 07/18/96 as Document No. 96-134429 Book - - Page - - of Official Records in the Office of the Recorder of CONTRA COSTA County, California, executed by: JEWELENE D. GRESHAM, AN UNMARRIED WOMAN, AND SHARIFA Z. SWEATT, AN UNMARRIED WOMAN, as Trustor, HARBOURTON MORTGAGE CO ... LIMITED PARTNERSHIP as Bene... AT PUBLIC AUCTION TO THE H... FOR CASH (payable at time of sa... of the United States, by cash ... drawn by a state or national ba... by a state or federal credit union... by a state or federal savings and loan... savings association, or savings ban... section 5102 of the Financial Code and... to do business in this state) AT AT... STREET ENTRANCE TO THE CITY HA... NORTH, MAIN STREET, WALNUT... right, title and interest conveyed... by it under said Deed of Trust... situated in said County, Californ... land therein "As more fully describe... mentioned deed of trust" The property... described is being sold "as is". The stre... and other common designation, if any... property described above is purported to b... GILMA DRIVE, RICHMOND, CA 94... undersigned Trustee disclaims any lia... incorrectness of the street addres... common designation, if any, shown her... sale will be made, but without covenant o... expressed or implied, regarding title, ... or encumbrances, to pay the remaining prin... of the note(s) secured by said Deed of Tru... interest thereon, as provided in said no... vances, if any, under the terms of the Deed... estimated fees, charges and expenses of th... and of the trusts created by said Deed... to-wit: $128,917.81 Estimated. Accrued... and additional advances, if any, will increa... figure prior to sale. The beneficiary und... of Trust heretofore executed and deliver... undersigned a written Declaration of De... Demand for Sale, and a written Notice... and Election to Sell. The undersigned... Notice of Default and Election to Sell to b... in the county where the real property is lo... more than three months have elapsed si... recordation. Date: 08/05/98. Professional... Alliance Corporation, as Trustee, 6 ... Drive, Suite 1050, Santa Ana, CA 927... phone Number: (714) 432-7715 Ext ... Number: (714) 432-1221. By J ... TRUSTEE SALE OFFICER, NPP004... 08/06/98, 08/13/98, 08/20/98

The Journal August 6, 13, 20, 1998.

NOTICE OF TRUSTEE'S SALE
Title Order No 8971201 Trustee Sale No. D... Reference No 9803181 APN No 414-121-015-5 YOU ARE IN DEFAULT UNDER A DEED OF ... DATED NOVEMBER 18 1992 UNLESS YOU TA... TION TO PROTECT YOUR PROPERTY IT MAY ... AT A PUBLIC SALE IF YOU NEED AN EXPLAN... THE NATURE OF THE PROCEEDINGS AGAIN... YOU SHOULD CONTACT A LAWYER On August 27, 1998 at 9 45 A.M. Equitable Deed ... as the duly appointed Trustee under and pursuant ... of Trust, recorded on December 2, 1992 as Doc... 92 318626 Book 18079 Page 399 of Official Reco... office of the Recorder of Contra Costa ... executed by Jose Raphael Formoso and Myra ... who are married to each other Will sell at public ... the highest bidder for cash (payable at time of sa... money of the United States) at At the north side of ... Hall, 1666 North Main Street, Walnut Creek, CA ... and interest conveyed to and now held by it under sa... of Trust in the property situated in said Co... described as FNMA Investor Loan #F49-171... The total amount of the unpaid balance of the ... cured by the property to be sold and reaso... costs expenses and advances at the time of the ... cation of the Notice of Sale is $154 947.93 Paym... be by cash, a cashier's check drawn on a state ... bank, a check drawn by a state or federal credi... check drawn by a state or federal savings and loa... tion, savings association or savings bank specified ... tion 5102 of the Financial Code and authorized to ... ness in this state The street address and other ... designation, if any, of the real property describ... purported to be 2837 Loyola Avenue, Richmond, C... The undersigned Trustee disclaims any liability for ... rectness of the street address and other commo... tion, if any, shown herein Beneficiary Bank of Ame... & SA, Foreclosure Department, Attn Kelly Ya... 10600 Valley View Street, Cypress CA ... phone No (714) 220-3844 Said sale will be mad... out covenant or warranty expressed or implied ... title possession or encumbrances for the purpos... fying the indebtedness secured by said Deed of T... ing the fees, charges and expenses of the Truste... trustee under said Deed of Trust caused a Notice ... and Election to Sell to be recorded in the county ... real property is located and more than three mont... elapsed since such recordation Date 07/28/98 E... Deed Company, as Trustee, Trust Deed Unit ... Angeles, CA 90017 Telephone Number (213) 345-... Lorette M Peters, Trustee Sale Officer Pub 08/06/98 08/13/98 08/20/98 CNS1626833

The Journal August 6, 13, 20, 1998.

FICTITIOUS BUSINESS NAME STATE...
File No 98-4472
The Name of the Business
Wong's Karate Kung Fu Academy, ... Detroit Ave., Concord, CA 94518
Is registered by the following owner
Garrett Sean Low, 149 Vida Ct. Nov... 94947
This business is conducted by an individual
The registrant commenced to transact b... under the fictitious business name listed ab... July 10, 1998
Statement was filed with the County Cl... Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATE...
File No 98-4446
The Name of the Business
Dormark enterprises, 361 Clove Way, ... CA 94561
Is registered by the following owners.
Mark Gemello, Dorothy Gemello, 36... Way, Oakley, Ca 94561
This business is conducted by an individ... husband and wife
The registrant commenced to transact b... under the fictitious business name listed ab... July 10, 1998
Statement was filed with the County C... Contra Costa County on July 10 1998
The Journal August 6, 13, 20, 27, 1998

More LEGALS on page ...

City of Berkeley
Swinerton Management & Consulting Inc.

Advertisement for Bids

Pursuant to Ordinance No. 6420 NS and subject to conditions prescribed by the undersigned, sealed bids for a Lump Sum Contract are invited for the following Bid Packages:

Tenant Improvements
and Seismic Upgrade
2344 Sixth Street
Berkeley, CA

Description of Work: The scope of the project consists of all work to complete soft demolition and asbestos abatement, seismic structural upgrades and interior tenant improvements including interior finishes, mechanical, electrical and plumbing improvements. The specific Scopes of Work is fully described in the bidding documents.

Bidding Documents will be available to Bidders on **July 27, 1998** and will be issued at:

Office of Capital Projects
Martin Luther King Jr. Civic Center Building
2180 Milvia Street – 5th floor
Berkeley, CA 94704

Bids will not be accepted after: Friday 2 p.m., August 14, 1998

Bid security in the amount of ten (10%) percent of the Lump Sum Base Bid shall accompany each Bid. The Surety issuing the Bid Bond shall be, on the Bid Deadline, listed in the latest published State of California Department of Insurance, list of Insurers *Admitted to Transact Surety Insurance in this State.*

The successful Bidder and its Subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents.

A mandatory pre-bid conference and site walk will be held on-site at 2344 Sixth Street at 2 p.m. Friday July 31 1998. Only bidders attending this conference and site walk will be allowed to bid on this work.

Pursuant to Ordinance No. 6420-NS, the City Manager may award a contract to the lowest responsive and responsible bidder or an individual bid package, or the lowest responsive and responsible bidder on any combination of bid packages, in order that the City receives the lowest price for the overall work to be performed

CLASSIFIED 339-8777

Convenient Office Hours
Monday - Friday
8 A.M. - 6 P.M.

Berkeley Voice
The Piedmonter
The MONTCLARION
The Journal
Alameda Journal

FAX Your Ad 510-339-6101
24 Hours a D... Just include your billing information & daytime phon...

OVER 300,000 READERS • OVER 300,000 READERS • OVER 300,000 READERS

For new ads, cancellations or changes: AD RUNS: Tuesday/Thursday Deadline: Monday 11 a.m., Friday Deadline: Thursday 11 a.m.; **Place your ad in person, or by mail** 5707 Redwood Road, #4, Oakland, CA 94619 (Skyline & Redwood Rd) We want to ensure that your ad is exactly what you want readers to see. Call us the very first day if you need to make corrections or changes. We are not responsible for ads that appear incorrectly for more than one insertion.POLICY: The publisher reserves the right to censor, classify, revise or reject a classified advertisement that does not meet the standards of Hills Newspapers Inc. NO Refunds or cancellations for partial weeks.

VISA

MasterCard

TRANSPORTATION

Autos

ACURA Preferred Owned Car Specials!

...cars qualify for 6.9% ...ing and an extended ...Warranty - no extra ...Free roadside assis... ...included

...Integra LS Coupe ...ABS, AM/FM ... only 1700 mi

...Si Sedan $12200Now only!

...1995 Legend Special Edition
...automatic, moon-... ABS, leather, AM/FM ...stereo CD Changer low ...#011914

...book $25880**Now ...ed $24282**

...Integra LS Coupe
...ABS, moonroof, ...wheels). Must see! only ...#010242

...Sedan $14850**Price cut $13801997 Integra Coupe**
...dual air bags, ...locks & windows ...CD Looks new! low ...#016704

...e Book ...Clearance ...1995 Integra GSR Coupe
...ABS, all toys, moon... all bags and more! only ...#007563

...1994 Integra LS Coupe
...automatic, moon... tops, CD Changer, ...integrated phone, and ...box below Kelly Blue ...#003664

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1-888-298-ACURA
277 27th St (at Harrison)
510-444-8383
...tax, license and doc ...subject to prior sale

...CURA OLDIE, ...UT GOODIES!

...1995 Acura Legend L Coupe
...full power, auto ...mirror! Beautiful! only ...miles, by 1 previous ...owner! #017757

...1993 Acura Legend I Sedan
...leather, auto moon... only 43K miles. Must ...#010331

...1997 VW Jetta GLX "Top of the line"
...5-speed, leather, tilt, ...cassette CD changer, full ...power AC, moonroof, alloys, ...much more! buy it - now ...for ONLY BELOW Blue Book ...#007527

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...are checked out to fac... ...specs. All have ...extended factory warranty ...new car financing

...1993 525 Touring ...Sedan Showroom condi... ...Black Cashmere/ Tan ...Perfect, $21,000 ...510-559-1699

...1992 325I, 4-door, ...(Alpine White/ exterior, au... ...sunroof, full power. 47k ...miles, sunroof, new ...air conditioning $14,000 ...510-

...1993 325I, 2- door, au... ...sunroof, 6 cylinder, ...Priced $ 3,495- ...510-274-0713, days; ...925-apts-9462, evenings.

...M HONDAS $100-$500
...impounds, all makes ...models available ...800-522-2730, ext 2714

...EVROLET Bel Air, 1961 ...Nomad, pure great, $1300 or ...510-522-7598

...1995 Impala SS, ...leather, alarm system, ...moonroof, CD player ...$11000 Brian: ...510-881-4166

...1994 CAVALIER, ...ABS & More. Hurry! ...$6995.00 925-935
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

...1995 Buick LeSabre ...Limited, Loaded, ...Leather, Moonroof, ...Must Sell! Only ...$13,995 925-...

...1991 S-10 BLAZER, ...4x4, Loaded ...$8,995 925-...
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

...1991 Taurus SHO; ...White with Black leather interior, Sunroof, loaded with options, $5,900 Call Steve; 510-595-9248

...1991 Taurus, Automatic, ps, pw, cassette, premium sound Sacrifice, $2900 510-796-9268

...1989 TAURUS GL WAGON, Extra Clean, 44k Low Miles #180634 $5,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

...1988 TEMPO SEDAN, AT, Loaded, Clean, 64K miles #162822 $4,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

...COCHRAN & CELLI TRUCK CENTER
...Truck Manager ...Bassett ...510-597-7727
...510-450-6900
...Phone Quotes OK!!!
...Jeep Tahoes

...1996 STRATUS, ...AC, TR, CC. Very ...#138140 $10,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

101 Autos

DODGE 1996 T-Bird, CPE, automatic, V8, loaded with extras! #183301 $12,995 Saturn of Oakland, Broadway & 24th St. 510-839-6400

DODGE 1994 INTREPID, What A Steal! AT, V-6, Clean! #149442 $10,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

DODGE 1990 CARAVAN, AT, V-6 Why Pay More? #248624 $6,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD Escort, 1986, 4dr, 60K, A/C, Stereo/ Amp, alarm, new parts, excellent condition. $1200 cash 523-5794

FORD 1998 Crown Victoria, inside Immaculate, all power, needs TLC. Price negotiable 510-656-3323/ 510-864-9498

FORD 1997 MUSTANG, Super Savings, Great Value! #126828 $14,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1996 T-BIRD COUPE, AT, V-8, Loaded with Extras. #183301 $12,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1996 TACOMA X-CAB, AT, V-6, Power Group, Very Clean #198394 $15,995
Used Cars From Saturn of Oakland 3015 Broadway 510-444-8383

FORD 1995 ASPIRE, Auto, A/C, Very clean STK#455940 **BLOWOUT $4995**
Lloyd Wise Used Car Supermarket 638-4000

FORD 1995 ESCORT LX WAGON, AT, A/C, Clean, Low Miles #156064 $8,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1995 PROGE SE, Red & Ready Sharp, Sporty #160116 $10,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1995 PROBE GT, Only 33k miles. Cruise, tilt STK#455911.**BLOWOUT $9495**
Lloyd Wise Used Car Supermarket 638-4000

FORD 1995 TAURUS SHO, leather, CD, Moonroof, Power Seats #131526 $12,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1994 Escort LX Wagon; Automatic, air, clean, low miles #156064 $8,995
Saturn of Oakland, Broadway & 24th St 510-839-6400

FORD 1994 Explorer Sport Excellent condition. One owner. 81K miles, mostly highway miles. 5 speed 2WD. All options; A/C, alarm, tow package, more New manual transmission, new tires $13,500 or best offer 510-839-9456

FORD 1994 EXPLORER, Tis Won't Last A Day! #A59485 $14,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1993 Ranger, White, excellent condition. 60K miles $6400 510-261-3585

FORD 1993 TAURUS GL WAGON, AT, V-6, Loaded, clean. #140147 $8,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1991 EXPLORER, Super sharp, Only 44K miles! #A44572 $9,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1991 Taurus, Automatic, ps, pw, cassette, premium sound Sacrifice, $2900 510-796-9268

FORD 1989 TAURUS GL WAGON, Extra Clean, 44k Low Miles #180634 $5,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

FORD 1988 TEMPO SEDAN, AT, Loaded, Clean, 64K miles #162822 $4,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

101 Autos

FORD 1985 Escort L; Low milage (85K) new tires, smogged, 2nd owner. $1750 or best offer 510-769-6016

HONDA
CLEARANCE!

1996 Honda Accord EX Wagon
Air conditioning, moonroof, AC, full power, +tilt, cassette, CD changer, Alloys, Low miles, ABS, roof rack and more! #002603
Blue Book $20395**Now only $19280!1995 Honda Accord EX Coupe**
41K miles, but looks new!, ABS, full power, moonroof, CD changer, alloys. #043360
Blue Book $17,755**Price Slashed $15998**
1996 Honda Civic DX
4-door, 5-speed, AC, PS, cassette, tilt, Dual air bags #015303
Blue Book $13,300**Reduced $ 1 1 , 9 9 8**
DEMO SPECIAL
1997 ACURA 3.0 CL Coupe V6, automatic, air conditioning, moonroof, climate control, alloys, still smells new! Blue book $24425**Clearance Price $23,280**

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All cars checked out to factory specs. All have extended factory warranty low new car financing

HONDA 1996 Accord EX Coupe, 23K Miles, automatic, champagne color with leather, power steering, power brakes, power seat, power moonroof, original owner, immaculate condition, theft deter, system loaded $17,600 firm. Call 510-482-9323 or 9223 for appointment.

HONDA 1992 ACCORD EX Very Clean, Great Value! #031214 $9,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

HONDA 1989 Accord LX 5-Speed, 4-door, Fully loaded. 100k miles, $2750 510-691-0837

HONDA 1989 Accord SEi, 4-door, 94K miles. Fully loaded, leder seat, excellent condition. $4250 510-691-0837.

HYUNDI, 1986 Excel, 68K, 4 door, hatchback, clean, reliable, $1500. 523-5075.

IRS TAX DEDUCTIONS
WE NEED YOUR SUPPORT HELP THE KIDS!! DONATE YOUR CAR, BOAT, VAN OR RV.
to help homeless children and their families year round
You can make a Difference!
1-800-414-4285

ISUZU 1991 Trooper LS, Automatic, air conditioning, AM/FM Cassette, power locks/ windows and brakes, cruise control. Excellent condition- inside & out! 95K miles. $10,950; 510-339-8222

ISUZU 1989 Trooper II, 4 wheel drive, V-6, 5-speed, Red, excellent condition. 135k miles. $5900 510-450-0559

JEEP 1992 Cherokee Sport, Black. 6 cyclinder, 4.0 liter, 4-door, manual transmission, 4 wheel drive, only 81K miles. CD changer, excellent condition $11,900 or best offer. 510-843-3777

JEEP 1990 Rangler Laredo, Red, hard- top and soft- top, 4 wheel drive, air conditioning, all extras! 73K miles $9900 or best offer. 510-848-9723 (leave message) or 510-531-3344

JEEP 1989 WRANGLER, Auto, A/C, 6 Cyl, 64K miles, New Top. #124477 $9,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

KARMANN Ghia 1959 Small Hole, 52k original miles Needs some work $3950 firm 865-6353

MAZDA 1994 PROTEGE SEDAN, Why Pay More For Corolla? #747780 $7,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

MAZDA 1989 LX, MX6, Fully loaded, automatic, ps, A/C, pw, cassette, premium sound, sunroof, alloy wheels $3300 Must Sell 510-796 9268

MERCEDES Benz 1986 190E, superb condition, light blue, garage-kept, low miles, sunroof, beautiful $8500 510-523-4833

101 Autos

MERCURY 1995 TRACER, AT, full power, low miles #603525 $8,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

MITSUBISHI 1989 MONTERO, AT, V-6, Loaded, CD, Extra Clean. #010687 $7,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

MITSUBISHI 1997 GALANT, Luxury, Comfort & Style! #106355 $14,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

NISSAN Sentra 1992, AC, 4-speed, excellent condition, sharp, 2 door, must see $4900/ offer. 521-1356

NISSAN Ultima GXE, 1993 Burgundy, 4-door, fully loaded tan leather interior, moon-roof, mint condition, must see, best offer 415-392-5804

NISSAN 1992 Pathfinder XEV6, 4x4, 4-door, automatic, A/C, new tires, tinted windows, 103k miles. Good condition $9000 or best offer 925-254-2659

NISSAN 1992 PATHFINDER, 4X4, Fun For Less!!! #017930 $12,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

NISSAN 1987 Sentra, automatic, original owner, excellent condition. 110k miles Very reliable. $2000. Call 510-530-3892 evenings and weekends.

OLDSMOBILE 1986 Cutlass Supreme Brougham Top of the line luxury. Absolutely loaded, two door model with V-6 engine. One owner car with an unbelievable 19K garage-kept miles. Asking $4950 or best offer Must be sold this weekend. Phone 893-8865 or 451-6537

OLDSMOBILE 1991 CUTLASS CALAIS, AT, Loaded, Won;t Last #003007 $5,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

PLYMOUTH 1994 VOYAGER SE, AT, V-6, Low Miles, Great Buy! #722854 $10,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

PONTIAC, 1988 GRAND AM, AT, loaded, ABS, Hurry! #755447 $4,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

PONTIAC 1989 Bonneville LE, original owner, clean $2,150. 510-522-7949

SATURN 1997 SL2, Only 19K Miles! Warrantee, air, security system, keyless entry. Dark Blue $13,900 510-839-4091

SELL YOUR CAR FOR JUST $15!

We'll run your advertisement for one week, for JUST $15! If your car doesn't sell, we'll run your 2nd week at NO CHARGE!

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Call Classified 339-8777!

SUBARU 1993 Loyale, 4-door, automatic, Charcoal Gray with dark tinted windows, 81K miles, all power, air conditioning, Blue Book: $6,000; Asking $3,950 or best offer... Must Sell! 510-865-9726

TOYOTA Corolla CE 1997 Automatic, power everything, air conditioning, airbags, low mileage, spoiler. Moving, $12,699 864-3808

TOYOTA 1997 CAMRY SEDAN, Priced to Sell Best Buy #038908 $16,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

TOYOTA 1996 TERCEL Great Commute or Kids Car! #1269355 $7,995
Used Cars From Saturn of Oakland 3015 Broadway 510-891-4610

TOYOTA 1994 Camry LE Wagon; 4 cylinder, automatic, all power, 3rd seat, 52k miles. Excellent condition $14,900 510-498-4040

TOYOTA 1993 Camry, V6, 35k miles, mint condition, leather interior, 1 owner $13,500. 510-530-8324

TOYOTA 1992 Camry, automatic, air conditioning, power windows & locks Immaculate! $7900. 510-522-4211

101 Autos

TOYOTA 1989 SR5 4-RUNNER; AT, AC, pw, pl, EFI, 4x4, 2nd owner, Black, 111K miles, new tune-up, great condition, $8,500 or best offer 510-281-5139 (Pager)

TOYOTA 1987 4-Runner, SR5, 4 Cylinder, automatic, A/C, 4-wheel drive, new CD player, Black and Silver, excellent condition! $6900 or best offer; 570-661-8153

TOYOTA 1987 Camry, 4-door, A/C, pb, automatic, ps, cruise control, stereo, great gas saver. Good mileage New timing belt and tune-up $4000 601-6777.

VOLVO 1985 GL, 4-door sedan, Maroon, 5- Speed, 184K miles, new clutch, sunroof, power windows, serviced regularly at Model Garage. $2400. 510-531-1411.

103 Boats

1964 Texasmald 15' aluminum runabout boat with trailer and forty horse motor for $500. Life gear included. 925-254-3588

105 Recreation Vehicles

DODGE 1996 Horizon Camper Van 17 ft, sofa bed, loaded, shower, microwave, stove, furnace, sleeps 2+2, 5.1 engine. $17,500. Call 510-562-7566, Felix We finance Motouris Inc. RVs & Motorcycles Rentals & Sales, 420 San Leandro Blvd., San Leandro.

1997 FLEETWOOD Jamboree Searcher, 27 ft. Class C Motorhome, fully loaded, stove, oven, refrigerator, microwave, furnace, hot water, shower, roof AC, generator, bedroom, central-bathroom, dinette, cab over, sleeps 6. $32,000. Call 510-562-7566. Felix. We finance. Motouris Inc RVs & Motorcycles Rental & Sale, 420 San Leandro Blvd , San Leandro

POP-UP Tent- Camper, 1990 Coachman, sleeps 6, built-in propane stove and heater $2800 or best offer 510-522-6365 (leave message)

POP-UP Tent- Camper, 1990 Coachman, sleeps 6, built-in propane stove and heater $2800 or best offer 510-522-6365 (leave message)

BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (maximum 15 words for 2 weeks)

201Announcement

BOY Scout uniforms Clean out the closet and recycle them to help youngsters Leave at The Montclarion office, 5707 Redwood Rd., #4, Oakland

204 Found

CATS Nice Black male with bell; Sweet Female Maine Coon Near Young. 510-530-6665

205 Giveaway

URGENTLY need temporary foster homes for homeless animals. Need food, cages, litter, traps. Marc 510-444-3204

AMERICAN Eskimo (DOG), Mature Male needs a loving home 510-530-3655

"ALICIA" 12 Years, DSH, charcoal tuxedo. Tested, shots, spay / Lap cat. Donation. 444-3204

"GIGI" cat, 2 years, DSH, white/ black spots. Sole pet, spayed, tested, shots. Donation 444-3204

KITTENS; 2 black/ white female beauties seek loving home, preferably together 510-525-5585

206 Lost

TEAL Green backpack, 6th and Bancroft, Berkeley Generous reward for personal items 707-257-8713

LOST- Prescription wire-rimmed glasses. Elmwood shopping area. Please call 843-8164.

KITTENS; 9 weeks, Grey Tabby female, Black/ White male. Rescued, need loving homes. Shots. Donation, 510-527-2034

EDUCATION

303 Instruction & Tutoring

A LEARNING PLACE
Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/ Berkeley. 531-2500

PHLEBOTOMY/ Blood Drawing Course by Boston Reed Company. 1-800-201-1141. State Licensed Institution

303 Instruction & Tutoring

CLINICAL Medical Assistnat Program/ 16 weeks Course by Boston Reed Company 1-800-201-1141.

TUTORING; Reading/ Writing. Credentialed teacher Sue: 841-2006

305 Schools &Camps

CIRCLE PRESCHOOL
Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL
Pre-school program 2.9 -5 years. Full-time and part-time Before and after school program. Pick up and delivery to local elementary schools. 7:30 - 6:00 339-3830

TODDLER FAMILY PROGRAM * OPEN HOUSE * Saturday, 9/12, 10am-12NoonEnrolling ages 18-33 months, parent education and support, parent cooperative, 1, 2 or 3 mornings per week; safe, nurturing environment. For Information: 510-339-1170

EMPLOYMENT

401 Childcare

AFTER School Childcare for 5 and 10 year-olds Tuesdays/ Thursdays, 3:30-6:30pm Need car/ insurance/ references. English speaking, drivers license Start 9/1 Oakland Kathy 510-530-5447

AFTER school childcare for 2 kids 9, 11, 15- 20 hours/ week. Light housekeeping, own car, references North Berkeley 510-526-7371

ASSIST at-home Mom. Central Piedmont. Weekday mornings Housework, childcare, dog-walking. Driver's license. English speaking References $10/ hour Please call 594-8670

BABYSITTER wanted, Monday- Friday, 4 to 7 p.m. Must have own transportation $7/ hour plus gas money Call Karen at: 595-9353

BERKELEY NANNY NEEDED
Part-time, 20- 25 hours/ week. School age, $12/ hour Organized. Experience. No fee
TOWN & COUNTRY NANNIES (415)461-7755.

CHILDCARE. Light housekeeping, CDL, Good English. Need strong back for exercise program for 10 year-old girl with special needs Early evenings (approximately 5- 8:30pm; 16hrs/ week) non-smoking Kensington. 510-524-7030

CHILDCARE In our home for 4- 7 year old boys Monday- Friday, 7:45am- 12:45pm Must have car, references English speaking 510-658-4410 after 5pm.

CHILDCARE/ Oakland for 2 boys 6 and 8. Great hours, fun kids, good pay. Light housekeeping, errands, kids in afternoon. Tuesday and Thursday 7:30- 7. Need Social Security number 415-293-2012

CLASSROOM Aide for children with learning difficulties Psychology/ Education experience desired. Flexible hours. Nancy 510-420-8972

DAYCARE assistant, Piedmont home. Weekdays, 9am- 6pm Need car, fluent English, fingerprints, references 510-923-0450

DEPENDABLE Mothers Helper, to pick-up and drop-off preschooler in Montclair Good pay. 339-3516 after 6pm

EXPERIENCED, energetic care-giver needed for Oakmont family. Monday- Friday, 6:30- 9am for 2 school age Boys Must have car 510-482-5040

EXPERIENCED, loving Childcare for 2 children (17 months, 5 years), Mondays-Thursdays In Montclair English speaking, CDL, own vehicle 510-339-2061

FULL-TIME Nanny needed for toddler. Monday- Friday in Oakland Hills area. References needed. 510-531-5810

LIVE- Out Nanny for active, charming toddler Excellent English speaking, legal, drivers license, references, childcare experience. Oakland Hills 415-441-8447

LOVING, playful childcare- 3 year-old Boy, occasionally 7 year-old Girl. Monday, Wednesday, Thursday, 1-6pm. Car, English speaking, references. Berkeley, 510-869-3831

LOVING energetic needed to care for 3 month and 5 year old. 25- 30 hours per week. Must have car and references. 510-653-0602

401 Childcare

NANNIES NEEDED
Full-time, part-time $9- $12/ hour References, experienced, car required No fee 339-3380

Be In Our Care Nanny Agency

NANNY, Live-in/ out. 2 children 9 and 11, CDL, English speaking, light housekeeping. Piedmont. 510-428-0164

NANNY wanted 3- 5 days/ week in Marin, 1½ & 3½ year olds. Good English necessary Easy commute References 415-460-0203

PART-TIME caregiver/ nanny required 5 days per week, 2- 6pm Overnight and some extra evenings when necessary Must be Part-time live-in care. A Caring Connection, 524-8076

CENTRAL American refugees seek employment in housecleaning, gardening, childcare, painting, moving Skilled and reliable 864-9011

EXPERIENCE Housekeeper wanted: Cleaning, laundry, etc. Fluent English, reliable transportation required Please fax letter or resume and references to 510-652-6895

LVN- RN or highly experienced aide needed for weekend live-in relief for 81 year old woman 510-749-7673

HOUSEKEEPER in Berkeley, 35 hours/ week Shop, cook, laundry, errands, car and CDL, 3 children, local references. Call 510-527-9334 or fax letter or resume and references to: 510-527-9309

PART-TIME housekeeper for disable couple Cooking, laundry, light housekeeping, van driving. Wednesday through Friday, 3 hours per afternoon Hours TBA Rockridge, Call Kathy 848-9248

403 Help Wanted

ACCOUNTANT
Part-time for downtown Oakland CPA Need a person with computer skills and some knowledge of Income Taxes Call 510-893-0937

ACCOUNTING & OFFICE
Small kinder, gentler Emeryville coffee firm seeks person with accounting background and college degree. Familiarity with MS, Access, Excel, Word a big plus. Task include; A/R, order entry and customer service. You are bright, precise, have good people skills and loads of energy. Keyboard 50 wpm, 10-key a must! Very competitive salary, excellent benefits, casual atmosphere Fax resume, salary history: 510-428-4004

ACCOUNTING MIS MANAGER
Fast growing East Bay consumer products company is seeking experienced person to manage day to day responsibilities and staff Excellent salary and benefits Please fax resume to 510-559-4253; attention President

ACCOUNTING
Weiss Associates is seeking a part-time (20 hour/ week, flexible) assistant to work in the accounting department. Will assist with AP/ AR, processing timesheets, invoice coding, filing, data entry, and other related duties as assigned Requires 1 year of accounting coursework and basic knowledge of Ap/ AR Resume to: M Matson, 5500 Shellmound Street Emeryville, CA 94608 FAX 510-547-5043 Email: gcp@weiss.com EOE/M/F/D/V

ADMINISTRATION Assistant/ Receptionist- CPA firm located on BART, bus lines Previous CPA firm experience preferred. Word 97, team-player, organized, multi-task and detail oriented Mail resume: Office Manager, 1999 Harrison #750, Oakland, 94612

403 Help Wanted

ADMINISTRATIVE ASSISTANT

Graphics Management Company seeks experienced administrative professional to support all aspects of client services including customer service (heavy phones) and client reporting. Candidate must be detail-oriented, hard working with good phone presence and a versatile self-starter. Will work well under pressure deadlines. Computer proficiency (Word, Excel) is a must. Pleasant work environment with excellent benefits $9.50/ hour, $10/ hour after 90 days Call Elizabeth for interview at 510-534-2700

GET *GREAT* RESULTS WITH CLASSIFIED 339-8777

403 Help Wanted

ADMINISTRATIVE ASSISTANTS:
Progressive East Bay K-8 School seeks full-time ADMISSION Assistant and part-time RECEPTIONIST/ CLERICAL Assistant Excellent interpersonal skills, organizational abilities and computer experience required EOE Resumes to: Windrush School 1800 Elm Street, El Cerrito, CA 94530

ADMINISTRATIVE ASSISTANTS
Multi-national biomedical firm needs detail-oriented full-time team players Strong communication skills, organized, MS Office and WP helpful Able to meet deadlines $22- $28/r

Fax or mail resume and **cover letter** to Ms. Tucker. Fax (510)652-1859, INR, 5801 Christie Ave #400, Emeryville, CA 94608

► To Place A Classified Ad Call 339-8777 ◄

403 Help Wanted

ADMINISTRATIVE Assistant, Montclair home office Exceptionally organized, Mac computer, bookkeeping, secretarial, car 24 hours at $13 Fax resume 510-654-3325

► To Place A Classified Ad Call 339-8777 ◄

ADMINISTRATIVE ASSISTANT, EXECUTIVE OFFICE
The California College of Arts & Crafts (CCAC) seeks part-time highly organized and flexible individual who will be responsible for administrative, clerical support to President, Board of Trustees and Executive Secretary Requirements BA or equivalent & administrative experience, proficient in MS Office Excellent written, verbal and interpersonal skills Afternoons preferred Salary DOE plus benefits Send cover letter, resume and 3 professional references to CCAC, Human Resources (specify Job #1281), 5212 Broadway, Oakland CA 94618 or fax 510-655-3547 EOE

Garage & Estate Sales

Clip 'n go

ALBANY -725 Stannage Saturday 10am-3pm, wonderful vintage, collectible furniture, clothing linens, things. Household, appliances. Women's clothes Film/ media pubs, book. No earlies. Cash only

ALBANY- 704 Curtis St./ (Portland). Saturday, 9- 4 Furniture, children's toys, clothing, computer and sports equipment.

ALBANY- 1185 Santa Fe Ave. Saturday, 10- 3. Multi-family Adult/ child clothing, refrigerator, washer/ dryer, desk, dining set, books.

BERKELEY- 769 Euclid Saturday, 10- 4. Estate Sale Fifty years + of collectibles, furniture, art objects, household goods, books

BERKELEY- 2521 McGee St./ (Blake). Saturday, 9- 4 Kids' stuff, bikes, file cabinets, apartment refrigerator, lots more No Junk!

BERKELEY Buddhist Church- 2121 Channing Way/ Shattuck Saturday, 10- 3. Household goods, clothing, furniture, collectibles.

COLLECTORS' DREAM SALE
BERKELEY- 1360 Neilson Street. Near San Pablo/ Hopkins Saturday/ Sunday, 9- 4. Original/ Folk Art. Collectibles. Jewelry. Ethnic Clothing. Weaving Equipment.

EL CERRITO- 1506 Richmond St. Saturday Only, 10-4. Estate Sale. Great clothes, tools, toys, household items. Cash only!

EL CERRITO- 927 Lexington/ (at Moeser). Saturday, Sunday, 9- 4. Lots of good stuff. Silver, TV, guitar, mountain bike.

EL CERRITO -771 Pomona Avenue Saturday 10am-3pm; Moving out of Country All must Go! Kitchen appliances, computer printer, etc

ESTATE SALE
ALAMEDA- 977 Post Street. Estate Sale!! Saturday 10- 4, Sunday 11- 3. Large sailing ship oil painting by Veerman, Victorian chairs, three desks, mahogany furniture, bookcases, maple bedroom set, jewelry, china, glassware, Skokum doll, records, old locks, old tools, other good stuff

GLENVIEW- 4651 San Sebastian. Mondo Sale. Off Park. Saturday, 10- 4. Furniture, scuba gear, Nordic-Track, 10-speed. No early birds.

Montclair Estates
We buy estate contents, highest prices paid from one item up. Estate jewelry bought and sold. Expert buyer on staff. Visit our store 2020 Mountain Blvd. Oakland 339-6505

MONTCLAIR- 5730 Thornhill Dr. Sunday, 9- 3 Furniture, household items, clothes and miscellaneous items.

MONTCLAIR- 1470 Ferwood Dr. Saturday/ Sunday August 8th, 9th. 9am- 1pm. Estate/ Moving Sale. Furniture, some are antiques 510-653-1514

MONTCLAIR- 6415 Chelton Drive. Saturday, 8:30- 3, Sunday 10- 1, Estate Items. Antiques, dolls, Art Deco bedroom set, dining and bedroom sets, designer display case, entertainment unit, Christmas decorations, collector's ornaments, furniture, dishes, household items, clothes, and more!

MONTCLAIR -162 Glenwood Glade (off Broadway Terrace near lake Temescal) Saturday (8/8) 9am- 3pm Come on by!

MONTCLAIR -5578/ 5544 Harbord (off Moraga). Saturday, Sunday, 9am-4pm. Sun shelters, computers, windsurfer, mountain bike, books, records, 1985 Cadillac convertible

MONTCLAIR -6630 Glen Oaks Way (off Thornhill) Saturday 9am- 3pm No Early Birds! Multi- Family Antiques, folk- art, art, furniture, great stuff!

MONTCLAIR -Two Locations: 6802 Chalmers Drive (at Colton) AND entire Lodge Court Street (between Hemlock/ Colton) Sunday 10am-3pm, Multi-Family; Kid stuff, collectibles, furniture, LP's, clothing. No Early Sales!

MONTCLAIR -1739 Woodhaven Way (cross street Thornhill) Saturday 9- 4, Two Families- Household items, furniture, childrens clothes, many toys, books!

MONTCLAIR- 5817 Mendoza Dr. Saturday, 9- 6, Sunday, 9- 3. Household goods, antiques and art

MONTCLAIR -24 Templar Place. Saturday 9- 4, Moving Sale! Books, crafts and household items

MONTCLAIR- 6612 Gunn Dr. (off Shepard Canyon) Saturday, 9- 2. Furniture, toys, kids software, miscelaneous household stuff

OAKLAND - Big Block Sale on Anderson, (cross Street Alice), extending onto Gregory Sunday (8/9) 9am-2pm; Lots to Buy!

OAKLAND- 865 York Street Saturday, 9- 12 Bikes, lamp, bookshelf, entertainment center, tables

OAKLAND- 8051 Phaeton Drive/ (at Keller) Saturday/ Sunday (8/8- 8/9) 9am- 4pm Kids stuff, household items and miscellaneous

OAKLAND- 717 Longridge Road. Friday/ Saturday, 8- 4. Years of Accumulation! Furniture, Oriental rugs, quality items!

OAKLAND -699 Rand Avenue (at Mandana, by Grand Lake Theatre) Saturday (8/8) 9am-4pm Big Moving Sale! Furniture, appliances, clothing

OAKLAND- 5040 Daisy, (cross Davenport) Saturday (8/8) 9am-1pm Oak desk/ chair, other furniture, MAC software, girls' clothing and others

OAKLAND- 4300 Block (above Funston) Multi-family, Saturday 9- 3. Furniture, jewelry, ski/ exercise equipment, kids clothes/ car seats, microwaves, beanies

OAKLAND- 41 Entrada Ave. Saturday, 8 a.m.- ? Multi-Family Sale: Includes exercise equipment, kitchenware, clothes, furniture, more Must see!!

OAKLAND -4045 Lyman Road Saturday 9am-3pm; Moving Sale! Furniture, clothes, appliances, miscellaneous and other goodies! Priced to sell!

OAKLAND- 3002 Logan St./ Fruitvale, Moving Sale Saturday, 9- 2. Garden books, tools, orchard ladder, furniture, western saddles, household

CLEAN HOUSE and MAKE MONEY! OUR GARAGE SALE ADS BRING BUYERS!

OAKLAND -2851 Morgan Avenue (cross Coolidge) Saturday 10-2; Multi-Family Sale! Appliances, furniture, rugs, household, clothing kids/ baby stuff, miscellanous!

OAKLAND -2333 Lismer Blvd. Saturday/ Sunday 8-12; Hip new furniture, gas range, kitchenware, new gear, tools and more!

OAKLAND- 1717 Indian Way. Saturday, Sunday Moving to Retirement Home Huge Sale! Glass, furniture, sewing linens, plants

OAKLAND- 1318 Trestle Glen Saturday 9- 1 family Sale! Good, good great buys!

OAKLAND- 1064 Norwood Saturday, 10- 4 Tons of dry floral arrangements, furniture, books, pictures, housewares, miscellaneous Lots of great stuff

OAKLAND ESTATE
4121 Lakeshore Saturday and Sunday, 9-5 40 Accumulation Tons of linens, tools, kitchenware Of special note: nice 1950's round Oak-pedestal table, collection of perfume, 600 LPs + 45's, 78's, all of Elvis Unbelievable items Affordable, 19K miles Please see ad in auto section for location.

OAKLAND HILLS- Moving Sale Chinese and architecture home Exquisite furnishing Teak sofa with Jade Ebony dining with buffet Coromandel and Mother Pearl 4 panel each screen brass candle holders 40 tall 13' Fichus Tree, other plants Chinese art statues, 3 exceptional Limited Edition Serigraphs time sale certificate appraisal new washer, get dryer free Much more! 636-4 appointment+ inform

PIEDMONT- 222 Sunny-side (off Oakland Ave.) Saturday, 9- 3. Dining room set, miscellaneous furniture, TV, and computer equipment, more

POINT RICHMOND- 109 W Richmond Ave. August 8, 9, 10- 6. huge sale of Asian antiques, furniture, home furnishings, rare Chinese robes, Japanese textiles, etc

RICHMOND ANNEX- 6101 Panama (San Pablo- Carson) Saturday, 9- 4 Computer software, clothing, miscellaneous toys, 1972 Bug engine, gas dryer, tires (33x12 50x15) new/ $350

ROCKRIDGE- Claremont Ave/ Hillegass Saturday 9-12 Great stuff! Glass, dining furniture, home accessories, collectibles, clothes, household items. More!

SKYLINE High Area- 5675 Chappell Place. Saturday, 10- 3. Multifamily Off to college, cool girls' clothes, miscellaneous and free wood

UPPER ROCKRIDGE- 5609 Amy Drive Saturday, 10 -3 Furniture, couch, air-conditioner, clothing, bikes, household, stained glass photographic equipment, books

★★★★
ARCHITECTS TO WORD PROCESSORS
★★★★
FIND THEM ALL LISTED IN CLASSIFIED
★★★★

► To Place A Classified Ad Call 339-8777 ◄

403 Help Wanted

ADMINISTRATIVE ASSISTANT

Meyer Sound Laboratories, a Berkeley-based manufacturer of loudspeakers for the professional audio market, is looking for a front of the house administrative assistant. This is a great opportunity to get on board with a good company at the ground level. You must be able to think on your feet, juggle everything from answering the phones to assisting the Vice President, and maintain an outlook that is balanced somewhere between optimism and cheerful reality Sense of humor appreciated. We're a fast-paced company with a very relaxed dress code We welcome and reward good work

This Is a full-time position with full-on benefits Compensation is $10 to $12 an hour

Send us your resume and a cover letter explaining why you want this job Check out our website and find out who we are and what we do. www meyersound com Then reach us by fax at 510-486-8356; e-mail at hr@meyersound. com Reference job AAH Please no calls or recruiters EOE

ADMINISTRATIVE/ ACCOUNTING

Must be familiar with PC, Excel, MS Word Strong organizational skills, detail oriented, handle paperwork/ documentation, Light accounting, general office skills, good natured, able to listen, learn, prioritize Fax resume: 510-748-8765

ADMINISTRATIVE ASSISTANT

part-time $10- $12/ hour Duties include answering telephone, logging and distributing mail and incoming/ outgoing faxes, filing/ other routine activities, providing clerical support for secretarial staff and light bookkeeping for accounting, as needed Flexible hours necessary, approximately 24 hours/ week, good computer skills, WordPerfect 6.1 or 8, Excel a plus, excellent communication/ language/ telephone skills. Fax resume and cover letter to 510-652-4441

ADMINISTRATIVE ASSISTANT

Non-profit graduate school Part-time 20- 25 hours/ week PC proficient (WordPerfect, Lotus 123), excellent writing, organizational skills Good sense of humor. Ability to work independently and collaboratively Organize weekend conferences Mail/ Fax cover letter and resume to CICSW, 2009 Hopkins Street, Berkeley, CA 94707, 510-528-8460

ADMINISTRATIVE SECRETARY

City of Piedmont, CA. (salary $2428- $2953/ month plus excellent benefits) Provides complex/ confidential secretarial/ administrative tasks for City Administrator's office Extensive contact with government officials, city council and public Requires initiative, tact and independent judgment Equivalent to high school grad and 3 years secretarial or office administration required Experience with government, community and business representatives desirable. City application required. HR Dept 120 Vista Ave., Piedmont, CA 94611 (510) 420-3046 Application Deadline August 28, 1998 5 p.m. Postmarks and faxes are NOT accepted. EOE/AA/ADA

ADMINISTRATIVE

Non-profit educational organization seeks personable, professional, MAC / Pluent self-starter to help coordinate events. Part-time Unique opportunity! Fax ONLY 510-705-8758

ADMINISTRATIVE ASSISTANT

Reception, general office duties, professional Full-time. MS Word, typing, Excel a plus $22- $26K

WOLLBORG/ MICHELSON
Personnel Services, Inc.
925-946-0200
Fax: 925-944-8791

APARTMENT Manager, 18 units, Oakland, Lake area Send resume: 22 Littlewood Drive, Piedmont, CA 94611.

ASSISTANT FULL-TIME

UNIQUE Contractor referral service seeks high energy addition to our growing company. Must have **EXCELLENT** phone skills, customer service skills, creative thinking skills and a take charge attitude mixed with ability to take directions Must be willing to learn, dependable, tactful, confident, detail-oriented, organized, know Filemaker and Pagemaker, able to work alone and as part of team, and love phone work. HTML a plus. Call Ms Gayl 510-521-9701

ASSISTANT- for Waldorf oriented home preschool In El Cerrito, love for children required 510-528-8120

ASSISTANT Needed: Strong bookkeeping, office organization, and computer skills needed for home-base office. Approximately 10 hours/ week. Flexible schedule during weekday business hours Quicken skills required; Microsoft Access/ Word experience helpful. Redwood Heights, Oakland $15/ hour as contractor Fax: 510-482-1800.

Property Managers!
List Your
Rentals With Us
For Best Results!
339-8777

ASSISTANT Part-time (long-term) for Great Office - Berkeley Financial Planner needs self-motivated, detail oriented, organized individual, Windows literate, 25- 30 hours/ week, $12/ hour to start. Fax resume: 510-649-1622

ASSISTANT to disabled artist (photographer). Personal care, business assistant, cook, driver. Will train. Must have car. $9/ hour. 510-763-9750

Bookkeeper/ Receptionist. Berkeley structural engineering office seeking well organized, efficient bookkeeper/ office clerk for general office and heavy bookkeeping Must have previous bookkeeping experience (AR/ AP). Experience with Macintosh computer and Word, Excel, FilemakerPro and Quicken programs. Must be reliable, efficient, self-motivated and willing to do quality work. Permanent with good benefits send resume to IDA, 825 Page Street, Berkeley, CA 94710 or Fax: 510-527-7224

CAFE/ Restaurant: Looking for kitchen help with knowledge of cooking. Call 510-601-8338 after 3 p.m.

CARPENTER, experienced, remodel, journeyman level Own tools, transportation, references. Local work 339-8411.

CARPET Cleaning Technician, will train, good DMV, $1100 to $1900 month. 510-719-2173.

CASHIER/ HOST(ESS) Evenings, weekends- part-time. Apply in person only, Walker's Pie Shop, 1491 Solano, Albany.

CASHIER needed, experienced preferred, must be flexible. Please apply in person between the hours of 9-11 a.m. and 2- 6 p.m McGees Bar & Grill, 1645 Park St., Alameda

CASHIER/ SALES
24+ hours per week, including Saturday. Contact Victor at El Cerrito Lighting, 10330 San Pablo Avenue 510-525-3266

CASHIER/ Store Supervisor; full-time, benefits · Apply in person; Berkeley Natural Grocery, 1336 Gilman St., Berkeley

CLASSIFIED DISPLAY ADS REALLY WORK!

Call Classified to find out more!
339-8777

CLEANING PERSON
Weekly cleaning needed Experience/ references required. Berkeley. 510-705-8750

COMMUNITY DEVELOPMENT
RCD, an affordable housing developer seeks a one year full-time Americorp Member. VA Work to empower low-income residents, create tenant councils & community gardens. Applicants must be at least 17 years old & have a GED or B.S. diploma. Stipend is $15,890 plus a $4,725 educational grant. To apply, contact RCD at 510-841-4410 or LISC at 415-397-7322. Applications due by August 14.

CONSTRUCTION HANDYPERSON
Lake Merritt area, must have own transportation and tools. 510-465-2128

CUSTOMER SERVICE
The Hills Newspapers is seeking a full-time customer service rep with administrative skills to work in our Classified Advertising Dept Duties include: customer service, data entry and ad sales Position requires; attention to detail, grammar/ spelling skills, type 50 wpm, ability to prioritize and meet deadlines while working independently. Salary plus bonus program. Medical and dental benefits Please Fax resume to Classified Manager, 510-339-6101; or mail to 5707 Redwood Rd., Oakland, CA 94619.

CUSTOMER SERVICE REP
Rapidly expanding clinical laboratory serving the medical community seeks a skilled telephone communicator for high volume Incoming calls to assist with all aspects of order fulfillment & marketing support. Through consultative service, you will qualify additional sales opportunities using probing questions and suggest service upgrades where appropriate. minimum two year of college required. Background in customer service or telemarketing preferred. Medical knowledge a plus. Sales experience also helpful. Mail/fax resume to: Aeron LifeCycles Clinical Laboratory, customer Service Manager, 1933 Davis Street, Suite 310, San Leandro, CA 94577 Fax: 510-729-0383 No calls please!

CUSTOMER Service/ Sales: Distributor located in the Oakland Airport Business Park offering positions in Customer Service and Sales If you are motivated, ambitious and able to work in a team environment with minimal supervision, then this is for you. Required: Well developed written and verbal communication skills, computer literacy and a desire to learn the business Medical, dental, 401. Fax resume to: 510-522-3556

DAYCARE Assistant wanted, has to be energetic, reliable, have experience with children Full-time/ Part-time positions available 510-644-1709

DENTAL Receptionist/ Assistant, must have computer experience and friendly personality. 510-521-7784

DIRECTOR OF DEVELOPMENT
Non-profit pre-K through 8, independent school. Full time fundraiser. Annual campaign, plan giving program, grant seeking. BA plus experience in fundraising Begin 8/98. Competitive salary/ benefits. Resume/ letter; Saklan Valley School, 1678 School Street, Moraga, CA 94556 Fax: 925-376-1156

DRIVER
Cybelle's Pizza, Montclair, now hiring Drivers/ Cashiers. Part-time, evenings. Call 510-980-0168

DRIVER/ WAREHOUSE
Small kinder, gentler Emeryville coffee firm seeks driver to deliver coffee in company van. We train you to diagnosis and service equipment. Some warehouse work also. 2 years driving experience Clean DMV $10+ hour and benefits Fax resume, DMV printout and wage history: 510-428-4004

DRIVER
Weekday afternoons approximately 2- 5:30 Drive students from 2 local schools to after school classes Must have or get Class B drivers license. Organizational skills required $11- $13/ hour. DOE Start September 1. Contact Penny Robb, Piedmont Recreation Department, 420-3075 EOE AA ADA

ESCROW OFFICER & ESCROW ASSISTANT
Excellent career opportunities with Chicago Title Company Minimum 2 years escrow experience required Excellent benefits, salary, Incentive plus Notary. Positions available in Albany and Montclair offices Please call 510-537-4040 ext. 3320, or fax resume to: Vicki Ahlborn at 510-886-4915. All inquiries are confidential

FRONT DESK/ CLERKS
Part-time. The Faculty Club UC Berkeley. Call 540-5678 or Fax 540-6204. Attention Jeramiah

HAIR Stylist, Colorist & Manicurist for great salon on Lakeshore. Call 510-465-9552 for an appointment.

HAIR Weaver and Nail Technician needed in upscale beauty salon. Only serious applicants apply 510-482-2660

HEALTH CLUB
Front Desk Staff $7.50/ Hour, full time available! Fax resume: 510-893-1880; Attention: Owen

"HIGH TECH DIRECT MARKETING COMPANY
Seeking experienced sales team recruiter. Excellent people skills and communication. Public speaking experience is definitely a must. (510)347-2339

HOTEL
NOW hiring qualified applicants for: Breakfast Cook, Security, Front-Desk clerks. Previous experience, flexible hours, weekends, some English required. Apply at: 1800 Powell Street, Emeryville

HOUSECLEANER plus, cleaning, ironing, errands, plants. Need car, paid hourly. Fax Introduction letter, references: 510-654-3325

Inside Sales
$8-$17 Hourly Guaranteed!
Minimum 1 year sales experience required, part-time, 5-9 p.m., Monday- Friday Saturday mornings Computerized dialing system. Event tickets, Oakland office 510-568-8333. Art.

JANITOR for 47 units in Berkeley, full-time, salary/ benefits Resume to: The John Stewart Company, 2310 Mason St. San Francisco, 94133. Attention: M. Brown. Deadline August 19, 1998 EOE

LANDSCAPERS needed for residential landscape installation and maintenance work. East Bay Company needs a Construction Foreman with masonry and/ or carpentry skills, Maintenance Crew Leader, and a Maintenance Gardener Drivers license, organized, ready to join a team. Benefits 510-649-0220

LAW Office, Receptionist, Bi-Lingual (Spanish), light typing, filing, computer knowledge helpful, wages negotiable. 30- 40 hours weekly. Fax to: 510-729-6333 or send resume to: JT Services 8105 Edgewater Drive Oakland, CA 9462!

LEGAL Secretary- assistant for small law firm in Montclair, pleasant location, primarily family law, real estate, some litigation. Part-time, 15- 20 hours a week, varied responsibilities. Motivated, efficient, congenial, attentive to detail Requires: law office experience and word processing. MacIntosh helpful Please fax resume. 510-547-8495

LIFEGUARD needed, part-time Montclair Swim Club. Call Brian: 510-339-2500.

LOAN OFFICER
In-house lender for major Real Estate franchise needs a seasoned loan officer for our Montclair/ Lemlert location. Call Dan at 800-310-HOME

CLASSIFIED ADVERTISING 339-8777

MAINTENANCE Supervisor for 47 units in Berkeley, full-time, salary/ benefits Resume to: The John Stewart Company, 2310 Mason St. San Francisco, 94133 Attention: M. Brown Deadline August 19, 1998 EOE

MANAGEMENT- No experience required. Will train National Safety Corporation. Managers earn top $! 510-533-0456.

MANAGER/ Assistant Manager, Crossroads Trading Company hiring store Manager and Assistant Manager at East Bay location. Enjoy fashion and recycled clothing? Have 1 to 2 years management experience? Superior people skills? Are you self motivate, organized and energetic? Work for an ecologically sound exciting young and growing company. Salary, benefits and bonus. Please call 1-800-381-9886

MANAGER ASSISTANT - Alameda/ Oakland self storage seeks qualified energetic individual with computer experience. Must enjoy public relations. 2 days/ week, 8- 7 p.m. Salary $7-$8 hour DOE Apply at 500 High Street, Oakland.

MARKETING
The KLM Group, Inc. a national event marketing firm, is looking for outgoing individuals to assist in part-time/ promotions at Oakland Airport. Experience In Sales, Retail, Service a plus. Call 610-640-1336 or fax information: 610-640-1335

MAUI Juice Company looking for full-time associates at Berkeley and Marina locations. Apply at: 1615 Solano Ave., Berkeley; call 510-528-8920

MEDICAL biller- Can you collect outstanding balances? Full-time. Immediate Oakland Great benefits Fax 510-465-4503

MEETING COORDINATORS
A multi-national biomedical firm needs detail-oriented organized full-time team players Strong phone skills, general office experience including 45- 50 wpm $18K- $24K

Fax or mail resume and **cover letter** to Ms Tucker. Fax (510)652-1858, INR 5801 Christie Ave. #400, Emeryville, CA 94608

MICROSOFT Access '97 programmer needed at home-based office in Redwood Heights, Oakland VBA experience required Part-time, flexible days/ hours, during week day business hours. On-site only. As contractor. Fax 510-482-1800

MONTCLAIR Health food store seeking part-time energetic person With good communication skills Must have retail experience in vitamins/ herbs Industry. Good growth potential. 510-338-0667

NEWSPAPER
Immediate opening for an individual in our Classified/ Advertising Department. Full-time to handle incoming phone calls, over the counter sales and other miscellaneous front office duties People skills a must. Knowledge of computers vital Apply Monday through Friday 9- 4:30 p.m. Alameda Journal, 1516 Oak Street, Alameda.

OFFICE MANAGER
Manage fast-paced office for small exporter. Responsible for accounting, data entry, work processing, record-keeping, and a variety of administrative tasks. Must have a good understanding of accounting principles, and be able to handle several things at a time. Computer experience required, especially work processing and spreadsheets. (i.e. word and Excel.) Quickbooks experience helpful but not necessary. Professional and positive attitude with a sense of humor desired Salary commensurate with experience Please fax your resume to: 510-535-1796

OFFICE Assistant, 5 -10 hours/ week In Piedmont home or office Must know Quicken and AOL. Flexible Good command of English 510-654-5626

OFFICE ASSISTANT
PART-TIME needed for afternoon school in Berkeley. 23 hours/ week; 1-6 Monday- Thursday; and 9-12 Saturday Good phone & organizational skills, computer literate, multi- task-People person Fax resume to: 510-848-9434

OFFICE ASSISTANT: Seeking Intelligent, organized, self-motivated, detail oriented, energetic individual Growing fast paced Boat Loan Company. Boat knowledge desirable. Fax resume to: Trident Funding Corp 510-749-0052. No calls please.

Office Clerk
Need That First Job? Oakland based commercial mortgage firm has immediate opening for a capable, multi-task candidate who possess initiative, attention to detail and loves to make copies. This is a Entry Level Position with an opportunity to learn office equipment and computer skills Fax or email your response to Joyce Fax: 510-839-9630 Email: jfray@mmfc.com

OFFICE MANAGER
Bilingual/ Spanish. Self motivated, people person, heavy phones. Salary negotiable Fax resume to 510-595-7547

To Place a Classified ad CALL 339-8777

OFFICE MANAGER/
Administrative Assistant
Full-time office position for experienced, conscientious, organized worker in small Upper Grand Avenue court reporting office Requirements include: 50 wpm typing, word processing computer experience, good telephone skills; positive customer service attitude; ability to proofread; self-starter; legal background helpful. Fax resumes: 510-653-6814; or call: 510-653-9929.

OFFICE Position, North Oakland full-time shipping/ database. Computer skills required. Medical/ Retirement benefits. Robert 547-8801.

OFFICE SERVICES SUPERVISOR
Weiss Associates has a position for a Office Service Supervisor. Requires a minimum of 1 year experience in Prod of large doc's; supervision of office service staff and facilities management; and advanced Word, Excel skills with Framemaker a plus Ability to manage multiple projects with detail, organization, responsiveness and people persuasion skills imperative.

Competitive package with 401K Resume to: G Powell, 5500 Shellmound Street Emeryville, CA 94608. FAX 510-547-5043 Email: gcp@weiss.com. EOE/M/F/D/V.

OPTOMETRIC Administrative Manager for growing family practice. Optical sale skills desired 510-524-2370

Optometry Assistant
Seeking full-time energetic, customer service oriented person for Rockridge Optometry office Phone, reception, computer, frame selection will train an excellent candidate Competitive salary and benefits. Monday, Tuesday, Wednesday 10am-7pm; Friday 10am-6pm; Saturday 10am-4pm. Fax resume to: 510-653-4275; or Mail: Moderne Eye Optomery, 5802 College Avenue, Oakland, CA 94618

PAINTERS; Now hiring full or part-time $8 to $15 per hour. No experience necessary. 510-802-3738

PAINTERS; **STUDENT** Works hiring painters, full/ part-time work, East Bay, for entire summer. Call: 510-548-5522

PAYROLL SALES
Payroll service looking for seasoned professional. Minimum 3- 5 years selling experience, preferably payroll or HR. Salary DOE. Resume: Data Plus, 2200 Powell Street, Suite 350, Emeryville, Ca. 94608. Fax 510-420-2078, or call Jack 510-420-2000

PERSONAL/ Administrative Assistant, Berkeley home office Secretarial, computer, some childcare. Efficient, self-sufficient, professional, bright, energetic. Own car 30+ hours 548-5263

PRODUCE Stocker, full-time, benefits Apply at E.C Natural Grocery, 10367 San Pablo Ave., El Cerrito.

REAL ESTATE SALES

FREE TRAINING!
Quick Licensing,
fee reimbursement,
and FREE training
for licensed agents
Positions available

Call Prudential California Realty/ Mason McDuffie
Monday - Friday
10 a.m. - 4 p.m.

1-800-499-5551

REAL ESTATE
Interested in a career in Real Estate? Come to a free information evening in Berkeley. Wednesday August 12th. 7 p.m.. At 1539 Shattuck Ave

R.S.V.P.
TIM CANNON MANAGER
510-849-3711

Prudential California Realty
Independently owned and operated

RECEPTIONIST/ Optometric Assistant, full-time, Saturdays and some evenings, friendly, detail oriented, mature, reliable, experience preferred, fax resume to: 522-0815

RECEPTIONIST
FULL-TIME front office position for busy air cargo co., near Oakland Airport. Must be personable, with excellent phone skills. Word/ Excel and general office experience preferred. Fax resume to: (510)569-6216. EOE

RECEPTIONIST & HAIR CUTTER
In a kids hair salon. Part time, $7- $7.50/ hour. 5335 College Avenue, #4; Oakland

Retail
McCAULOU'S MONTCLAIR
Full-time/ part-time sales positions available Apply in person; 6211 Mecau Place, Montclair

RETAIL- North Berkeley womens contemporary clothes and shoes seeks full-time, experience salesperson. Starting $10/ hour plus commission Julie 845-4564

RETAIL Sales position with small Kensington Hardware Store. Part-time, possible full-time. Hardware/ Retail experience a plus. Leave message at: 510-763-2812

403 Help Wanted

SALES

OUTSIDE SALES ADVERTISING

Our growing Retail Advertising Department has an opening for a full-time, outside sales rep Applicant should possess previous sales experience, enjoy a fast-paced environment, be deadline oriented with a "go-getter" attitude Salary plus commission Benefits, 401K To apply send or fax resume with cover letter to

Jan Wasserman
Advertising Manager
Hills Newspapers
5707 Redwood Road
Oakland 94619
Fax: 510-339-3053

SALES Buyer; full-time, Crossroads Trading Company seeking fashion loving, high energy, hardworking individuals with good people skills Work for an ecologically sound exciting young and growing company Apply: 5636 College Ave, Oakland. Monday through Sunday, 11- 6.

SALES/ Decorator; Drapes and blinds in house, hands on person, friendly, outgoing. Call Hans 510-658-2734

SECRETARY; Legal Secretary/ Administrative Assistant, part-time to senior partner. Hours flexible Fax resume to 510-531-4014,attention Irwin Eskanos

SECRETARY/ Bookkeeper, Quickbooks, customer service, basic office skills, good opportunity. 865-5563

SECURITY OFFICER
The Community of Harbor Isle is accepting applications for the position of security officer Qualifications for this full-time fully benefited position are: A valid California Driver's license, excellent communication skills, a willingness to work with a diverse population Applications may be picked up at 3195 Mecartney Road, Alameda, 94502, or resumes may be faxed at (510)522-1436. Attention Security Director

STAFF ACCOUNTANT full-time for Alameda real estate consultant. A/R, A/P and bank accounts using Quickbooks. 3- 5 years experience Full benefit package Fax resume: (510)337-2865

STORE Clerk for J Nesbit's Gifts- Oakland and Berkeley Capitol Work hours Needed. Appointment: ~ _ '04-1640

Student Works Painting
Now hiring painters for summer positions. No experience. Well-paid. Outdoor work 510-720-5821

TEACHER
Full-time position Monday-Friday. Must have 6 ECE units, Montessori training helpful Will train the right person Call 652-7021

TEACHER
Great preschool needs creative and enthusiastic teacher Morning position, ECE units, experienced. In curriculum planning/ implementation. Send resume: Rainbow School, 5918 Taft Ave., Oakland, CA. 94618.

TEACHER PRE-SCHOOL
TEACHER, part-time (20 hours/ week) mornings for 20 3½ year old program. Enthusiasm, experience and/ or ECE units required Start immediately $12- $13/ hour

TEACHER & 2 ASSISTANT TEACHERS for new pre-school for 1- 2 year olds. Hours per program runs 8:30- 5, Monday- Friday. Experience and/ or ECE units required. Start September 1. $8- $13/ hour DOE. Contact Penny Robb, Piedmont Recreation Department 510-420-3075. EOE.AA ADA

TEACHER, daycare home looking for loving, energetic person, ECE units a plus. Call Anita 522-1834

Teachers; Outstanding extended day program seeking before and after school teachers, part-time and full-time positions available Call 925-376-7900 or fax resume: 925-376-1156

TEACHERS and Aides, Before and after school childcare/ enrichment program Arts, crafts, sports, music, drama. Health and 401K benefits Resume to: Adventure Time, P O Box 5069, Berkeley, CA 94705

TEACHER'S ASSISTANT
After school teacher, Part-time in year round private school. Assistant Teacher K-3, creative recreation and art activities 3-6. Experience required $8/ hour, benefits after 1 year Resume to A. Graham c/o Beacon School, 2101 Livingston Street, Oakland, CA 94606 or fax to 510-437-2314

TEACHERS for elementary school summer camp program August 28th- June 11th. Experience working with groups of Children K- 8. **Art Teacher**, Monday- Friday, 2:30- 5:30 $10/ hour. **Teacher Aide**, Monday- Friday, 3- 6. $6.50/ hour. Call Director Liz O'Shea, 510-531-0346

► To Place A Classified Ad Call 339-8777 ◄

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403 Help Wanted

TRAVEL-LOVE TO CRUISE?
Turn your passion into additional Income. Become a cruise consultant No experience required Training available Work part-time and take advantage of travel discounts Re-entering the job market? Have friends or contacts that love to travel? Retired?

Please fax resumes or letters to

UNIGLOBE
CruiseShipCenter
Alameda
(510)523-0903

VETERINARY Technician or RVT Experience required, full-time with some weekend hours, at busy friendly hospital Resumes to: PCAH, 1410 Everett, Alameda, 94501 Or fax to: 510-522-8452, attention office manager, also part-time Kennel position available Includes weekend hours, previous animal handling experience necessary.

VETERINARY RECEPTIONIST
If you truly care for animals and are looking for a fulfilling, rewarding career, this may be your answer We have a full-time front desk position open at our top quality veterinary hospital. This is a 5 doctor, very busy hospital and requires someone with the following abilities: computer skills; multi-tasking, dealing with challenging people, and stamina. Benefits include competitive salary, medicaldental, 401K. Send resume to: VCA Albany Animal Hospital, 1550 Solano Ave, Albany CA 94707 Attention: Mary

WAIT STAFF for North Berkeley restaurant. Evenings, experienced. Fax qualifications to 510-524-3370

WAREHOUSE PERSON
Needed Immediately Must be energetic, hard working wanting to grow with company part-time 8- 12 becoming full-time Start at $7.50/ Call 510-548-1378 for appointment

WAREHOUSE
Full-time, no experience required. $2000/ month, plus profit sharing. We are a friendly four person company in San Leandro. For full job descriptions call 510-433-2806

Warehouse

IMMEDIATE OPENINGS! $8- $8.50/ HOUR TO START
You can get one of the BEST, PART-TIME jobs you have ever had! RPS, Inc IS NOW SEEKING men and women to sort route and handle small packages. Candidates must be a least 18 years old and able to work Monday- Friday, 2a.m- 7 a.m., or 5 p.m.- 10 p.m., handing an average of 50 pounds. $.50 raise after 90 days. Tuition assistance after 30 days Apply In person, Monday- Friday, 10- 2 p.m

RPS
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Units J & K
Oakland, CA. 94612
EOE/AA

WORD Processor- MAC-MSW 6.0.1 Part-time, 12-15 hours per week, $14 per hour to start Letter and Resume to P.O Box 2153, Alameda 94501

WRITERS

WANTED EXPERIENCED SPORTS WRITERS

Hills Newspapers is looking for two (2) sportswriters with some professional newspaper experience, to cover high school sports beats for our four weekly and/ or twice-weekly newspapers as staff correspondent (steady freelance) Some coverage of the college or pro beats are a possibility Send clips and resume to Alan Goldfarb, Executive Sports Editor, 5707 Redwood Rd., Oakland 94619. No telephone calls, please

404 Independent Employment

Advertisers in this classification offer self-employment opportunities. An investment may be required

406 Employment Wanted

BERKELEY High Students available for part-time work Career Center 548-5627

FINANCIAL

502 Business Opportunities

IS YOUR BUSINESS FOR SALE?
Interested In Acquiring Northern California Manufacturing or Distribution business with a potential for growth. The ideal business should require capital, marketing management and a unique product position.

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: 5707 Redwood Rd., #4, Box K, Oakland, CA 94619

502 Business Opportunities

EXCEPTIONAL Business opportunity Serious income potential. No products! Part/ full- time Training/ support provided. Backed by Fortune 1000 Company. 510-524-4553

FAST Growing MLM Company is looking for people who care about other people's health! 510-428-2827

FOR SALE

601 Appliances

WHIRLPOOL heavy duty washer/ dryer, Kenn Air stove, Carrier air-conditioner Excellent condition Best offer 510-523-3190

STACKABLE washer/ dryer Excellent condition. Works perfect. $175 338-1185.

WASHER/ dryer (electric), Almond, full size, great condition! $300 set; Refrigerator/ freezer (almond color), full size Runs well! $250 510-547-0421

602 Art/Antiques

WEEKEND Sale! Unique Furnishings, decorative art elements, vintage items! East Bay Depot/ Creative Reuse, 6713 San Pablo Avenue, Oakland. 510-547-8470.

ANTIQUE Dresser, Mohagony, 2 doors with inlay, 2 drawers, appraised at $750+; 510-339-6008

RUG, Persian, Silk- Wool $3500; Antique reproduction, 2 high-back chairs, wooden legs, fabric, Circa 1940 each $300/ best offer 510-783-3133

ART Deco sideboard/ drawers, mirror, $300. 1920's British oak armoire, $225 Modern buried wood coffee table, $125. Excellent condition. 510-655-8384

603 Miscellaneous For Sale

AUDIOPHILES! Vintage open reel, auto reverse TEAC tape deck and tape collection Heather 60x60 watt stereo turner Best offer 510-845-6561

BARGAIN Karastan Oriental rug, 6'2"W x11'L, with black background. Three years old, $1,200; Current sale price in stores $1,699. 510-525-1642

BURIAL PLOTS (2) Mountain View Cemetery. Great location! $2500 each, plus transfer fee 510-451-2801

CABINET, Walnut stereo console, Mediterranean style plays 33 1/3 speed records $50 339-8964

COMPUTER, 12" color monitor, still in box, brand new $1400/ best offer. 510-208-3523

DINING table, rolltop desk, antiques, piano, room size rugs, sewing machine, mower, tables, chairs. Call for details. Evenings 865-1867

DRAPES, 6- 8 feet, lined Antique Satin off white, 15 pleats each panel, with side tie backs. Best offer 547-2539

ELECTRIC hospital bed FREE, Commodes $25, In/Out bath seat $40 510-523-1348

FIREPLACE, free-standing, corner shaped Decorative. $50 510-254-5700

GENIE Remote Garage Door opener, Model 450. Fits door 7½ feet high, any width; $75 510-601-9453.

GIRLS 16" Mongoose Bike training wheels. $50 510-535-1179

HILLS Swim and Tennis Club Membership, $3500 or best offer. Call 510-339-2195

HILLS Swim and Tennis Club Family Membership, $4000 or best offer 510-428-2020

OAK Entertainment Center, $125; Desk Bed- Queen, $175; Columns, $90; TV-VCR, $105; Wheelbarrel, $45; Queen Futon, $80; Bike, $75 510-333-7363

OAKLAND Hills Tennis and Swim Club Fitness/ Swim membership for sale $400 510-658-3334

OFFICE Furniture- Mac classics, Wyse terminals, computer tables, chairs, desks, file cabinets, tables, bookcases, 12' conference table/ 10 chairs, dividers, credenzas. For appointment call 415-456-0362

OFFICE Furniture- Mac classics, Wyse terminals, computer tables, chairs, desks, file cabinets, tables, bookcases, 12' conference table/ 10 chairs, dividers, credenzas. For appointment call 415-456-0362

PLAY IT AGAIN SPORTS
SouthShore Center. Alameda Soccer Headquarters. Package- Jersey, shorts, socks, $29 99 521-3833

QUEEN size bed, good condition, 2 beautiful desks, 2 area carpets, bookshelves, futon Call 522-9007

SOLID Oak dining set complete, contemporary style $1600 Other furniture, Orchids and house plants 865-6353

SPA: never used 7'x7' seats 6, 30 jets, $2550; 510-475-5214, or 510-539-5552

SPRING Aire Adjustable Bed- king size with massage $2000. 510-339-8108.

THE Hills Swim and Tennis Club Family Membership. Use of fitness equipment included $3850 or best offer 510-465-0465

THE HILLS Swim and Tennis club Membership. Must sell! Best offer! 415-563-3886

603 Miscellaneous For Sale

THE Hills Swim & Tennis Club Family Membership. $3300. 339-7711.

THE Hills Swim and Tennis and Fitness Club Family membership $3500 or best offer 510-482-2633

THE Hills Swim and Tennis Club family membership for $3500 or best offer 510-428-2827

THE HILLS Swim and Tennis Club Family membership ($3500 or best offer (Manzanita) $3500 or best offer Call 845-8380

THE Hills Swim and Tennis Club family swim and athletic membership for $3500 or best offer 510-530-9327

THOMASVILLE chaise lounge- Modern designer fabric, excellent condition, almost brand new Original price $1600, asking $300 Must see! 510-531-3533

TREADMILL, $400; Stairmaster, $400; Inversion unit, $200; 510-654-4039

WILSON Prostaff hammer 4.0 tennis Racket Awesome control and power. Super light, like new $99 Call Andrew 339-6787

7 PIECE grey office suite, 60" desk/ computer arm, 2 drawer lateral, 2 bookcases, 3 chairs, $600 Pat: 510-522-1714

605 Home Furnishings

15th ANNIVERSARY SPECIAL
Buy 2 or more custom mirrors this year and we will clean them free of charge next year Call Marsh Interiors at 569-7540 for details

82" ROUNDED square Glass table, Chrome base plus 4 black and white upholster chairs Good condition $200 510-531-4530

ORIENTAL Grandfather Clock. 7', black lacquer, $750 Call 235-4532

DINING Table with 2 leaves, 4 upholstered chairs, oiled solid walnut. Excellent condition 510-530-1785

MOVING 5 piece sectional sofa, 2 upholstered chairs, glass/ marble coffee table, execrycle, and more All excellent condition 510-482-8892

TWIN Bed, mattress, drawers, child's desk, chair $100 White metal and Formica kitchen table with four chairs $75 510-845-6561

TALL Oak display cabinet, lighted, glass shelves, fine furniture quality $275 510-704-9120

ELECTRIC Dryer, nearly new, $200; Entertainment center, solid wood Queen Anne, $450; 84" Bassett sofabed, $450; White wicker 7 drawer chest, $50 510-338-0892

BRAND new Serta Perfect Ikhg size bed with box spring- medium firm $350 Call 530-6393

TABLE 42" Glass Oak base upholstered chairs $100 best offer; Vanity Stool, $25 Baby swing $30; Portable high-chair $10 510-428-1581

QUEEN size mattress and box springs. Bought for $500 will sell for $250 Excellent condition 510-595-8664

SOLID Oak armoire and 2 bedside tables, white stained Southwestern style sofa. Call Robert at 841-8502

BEDROOM Sets (2), Couch, Wooden File Cabinets, miscellaneous Furniture Call 510-532-6707 for details

MOVING Sale Selling furniture, Oriental rugs (runners and throw rugs), imported China, crystals, silver-plated tableware, framed paintings, mirrors 510-451-1056

ARMOIRE with beveled glass mirror, $750 510-845-9812

LARGE Roll-Top desk, 11 drawers, Birchwood with Walnut stain, matching chair $450 or best offer Call 510-530-9327

606 Musical Instruments

PIANO, Fine Gulbransen Console with bench Lovely tone, Walnut $850 Please call: 510-653-1454

PIANO, Winter, Spinet, Mahogany finish Good condition. $500 Call 510-452-3380

607 Pets/Services

HOP-A-LONG animal Rescue seeks tax deductable donations, serviceable crates, leashes, blankets, collars, food, litter 510-655-7695

AT home pet sitting and dog walking Reliable and professional Pets considered 510-339-7745 e-mail happypets@aol.com

RHODESIAN Ridgeback puppies, 1 male - 1 female, 2 months old Pedigree $800 Whelping Box $150 652-7334

KITTENS -short hair Tabbies, exceptional, beautiful, whitty, health Reared at home with their Mom 510-525-0672

609 Miscellaneous Wanted

WANTED- An old toy train Lionel, Marx, American Flyer Ives - 547-1278

I'll Buy That Antique
Albany- 856 San Pablo Avenue/ Solano Wednesday through Sunday 12- 6 We will buy or consign your unwanted treasures. House calls made. Top dollar paid for estates or single items 527-5600

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1 Bedroom

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726 1 Bedroom

$645 BRIGHT, renovated Near transportation/ schools. Includes gas, heat, water, garbage, gated entry. 482-2506

$650 GRAND Lake area, 1 bedroom, kitchen, living room, garage. No pets. Non-smoking 652-3786

$660- $675 ONE bedroom Adams Point. Quiet, large, view, dishwasher, balcony, garage 893-6650.

$675 ONE bedroom, Staten/ Grand, near Lake, wall-to-wall carpets, new paint, no pets. Agent; 510-523-1115.

$675 RENOVATED, Large 1 bedroom, unit in charming building. Conveniently located between Telegraph/ Broadway. 510-428-0720 for appointment.

$695
RARE FIND
UPPER OAKLAND AVE
40 Moss Ave 1 bedroom, 1 bath, quiet third floor rear location, elevator coin laundry, Parking available. Call Brian at 510-531-6969

$725 HARDWOOD floors, walk-in closet, laundry, pets okay. Croxton/ Piedmont. #191409-B. Homefinders 549-6450

$765 HUGE 1 bedroom In lovely 1940's building. Hardwood floors, sun, yard, security. Redecorated. 654-6413

$775 GORGEOUS. Totally remodeled, security, parking, extra storage, upper Adams Point. No pets. 400 Orange Street. OPEN house Tuesday (8/4) 5-6pm Other Apartments available 510-838-5345

$800 EXTRA large, sunny, Spanish style 1 bedroom, hardwood floors, separate dining room, built-ins. All utilities included. Near the Lake 2215 Carroll Street, Oakland Call: 834-6646

$850 LARGE 1+ bedroom hardwood floors, built-ins, deck, beautiful Lake View Sunny 1920's fourplex. 510-763-1206

$875 CHARMING second level Hardwood floors, natural light, near Lake Merritt. Must see! Teri 510-465-7500

$875 SPACIOUS 1+ bedroom in older tri-plex. Upper Grand Ave, Elwood. References. No dogs. 465-5031.

$950 ROCKRIDGE- Charming 4-plex, College Avenue, 2-blocks to BART. Large 1 bedroom, hardwood, gas stove, breakfast nook, laundry room. Plus, parking available 510-339-8500

$1195- $1495 COZY, charming Condo. Furnished/ unfurnished. Sun-deck, garden, garage. Great location. Architecturally unique Short-term available. 510-465-8503

$1200 **Luxury Parkwood Condo** 1bedroom, fireplace, fitness center, pool, washer/dryer, walk-in closet, 5 miles to BART/ freeway, deck, storage 510-763-3573

727 2 Bedroom

$775 SPACIOUS 2 bedroom townhouse in a quiet fourplex on a private residential street. New paint, carpet, and blinds Dishwasher, disposal, gas range. Private patio off-street parking. 2515 Bartlett, near Deering. Cat okay 464-4621

$800 SPARKLING front unit, new carpet/ paint. 3309 Nicol/ Maple. Open Saturday 10-12.

$800 TWO bedroom, 1473 MacArthur, hardwood floors, no pets, Agent 510-523-1115.

$815 NICE view, nice location, nice neighbors, nice garages. Lake Merritt area. CPS/Select 339-1642

$850 GLENVIEW nice 2 bedroom in-law Great location. Clean and quiet. Yard, laundry and cats welcomed 482-8619

$900 SPACIOUS 2 bedroom duplex flat near Lake Merritt. Fireplace, laundry. Garage extra Plus utilities Available September, 415-440-7174

$925 LARGE 2 bedroom, 2 bath Top floor Adams Point. Parking, heating, water and garbage included. 438 Vernon Street 510-444-8266

$950 NEAR Temple, cozy, warm, 2 bedroom duplex home. Fireplace, laundry hook-ups No pets 408-315-8600

$1100 LARGE 2 bedroom, 2 bath with garage, hardwood floors, Lakeview. Contact Ray; 510-452-2637

$1225 LARGE 2 bedroom, 2 bath In quiet secure condominium building. Large deck, off-street parking, laundry, cat negotiable. 321 Warwick. 547-1590

MONTCLAIR Village, 2 bedrooms Call 339-3783

728 3+ Bedrooms

$925 3 BEDROOM, 1 bath apartment, near Temple, charming setting, laundry and parking. 841-9434.

$1650 LARGE, charming, 3 bedroom duplex. hardwoods, fireplace, hook-ups 41st/ Webster. #390102-B Homefinders 549-6450

$1950 NEAR Rockridge, 5 bedroom, 2 bath remodeled flat. Four-plex. Bus, BART 4164 Emerald. 547-1590

$2150 NEAR College/ Claremont 3 bedroom, 1½ bath, all appliances, secluded garden, non-smoking and no dogs please Available September 5th, 9 month lease preferred 925-228-3518

$2700 LEASE Rockridge area, 3 bedroom, 2 bath security system, part- hardwood/ carpets, stove, refrigerator, fireplace, washer/ dryer, yard, parking Walking distance: shopping, restaurants. 510-465-9064

COTTAGES

742 Oakland & Piedmont

$975 COZY 1 bedroom cottage. Very private, hardwoods, yard, parking, laundry, off Piedmont Ave. 654-6413

HOMES FOR RENT

750 Albany & Kensington

ALBANY, Kensington, El Cerrito; two, three, four bedroom cottages, flats, and houses Berkeley Connection, 845-7821.

$1650 KENSINGTON 2 bedroom, fireplace, hardwoods, skylights, deck, yard, laundry, parking. Oberlin #581298-B. Homefinders 549-6450

751 Berkeley

753 2 Bedroom

$1500 NORTH Berkeley older home. Stove, refrigerator, small yard. Vine/ Josephine. September 1. #121341-B. Homefinders 549-6450

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754 3 Bedroom

$1600 THREE bedroom home, 1 block to North Shattuck shops and restaurants 510-986-9311

757 El Cerrito & North

$1275 TWO Bedroom El Cerrito townhome, fireplace, garage, tennis court and pool. 510-986-9311

$1300 SPECTACULAR, rare canyon view Country-like. El Cerrito, Quiet, 1 bedroom duplex. Washer/ dryer 510-236-4453

760 Oakland & Piedmont

761 1 Bedroom

$950 MONTCLAIR, cozy 1 Bedroom flat, fireplace, trees, detached studio/ office. Available immediately David; 510-652-5202

762 2 Bedroom

$1050 TWO bedroom, 1 bath Walk to transportation, stove and refrigerator. Includes hardwood floors Hurry! Kramer R/E Services 925-946-5200

$1500 ROCKRIDGE bungelow, 2 bedroom, den. Freshly painted, sparkling hardwood floors, fenced backyard. Nonsmoking. 654-1071.

$1600 ROCKRIDGE custom craftsman, painted, carpets, well-maintained, No pets, non-smoking. 925-685-6174 for appointment.

$2000 ROCKRIDGE, near BART/ shops, charming 2 bedroom, office, usable basement, new kitchen/ bath, fireplace, hardwood, laundry hookups, yard. No pets, non-smoking. Available September 1. 626-441-1373, e-mail; tkphoto@earthlink.net

Property Managers!
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339-8777

763 3 Bedroom

$1350 3+ bedroom, 1½ bath, garage wooded urban retreat, creekside setting, fully fenced and secure Pets okay Fruitvale/ below 580 Available August 15th, Drive-by 3002 Logan Street. PRPM 533-7198

$1350 GLENVIEW, upper level, spacious, 3 bedroom, 1½ bath, hardwood, carpet, deck, laundry, carport, yard. 510-654-4677.

$1520 PLUS deposit, 3 bedroom, 2 bath house for rent. Above 580, nice neighborhood 510-532-6707

$1675 UPPER Glenview; Remodeled, 3 bedroom, 2 bath in a tri-plex 650-697-9062

$1695 LAKE Merritt, 2 bedroom, den, fireplace, dining room, parking, laundry. Near BART 925-820-3253

$1695 THREE bedrooms, 1½ baths, fireplace, hardwoods, garage, yard. New paint, no pets, non-smoking 925-944-9524

$2100 PIEDMONT, Sunny! 3 bedroom, 2 bath, garage, fireplace, skylights. 88 Ramona Avenue 510-530-0577

$2200 GREAT area, formal dining, fireplace, alarm system, gardening included 4444 Moraga Ave. Oak Bay Property Management. 482 4251

$2300 ROCKRIDGE, 3 bedroom, 2 bath duplex Sunny, spacious, 2 fireplaces, garage, shaded yard, Jacuzzi tub Oak Grove near College. Open house Sunday August 9, 2- 3 p.m. For address; 510-420-1897

$2400 THREE bedroom, 2½ bath, contemporary house, excellent condition. 2 decks, panoramic view. Lease with option to buy may be available 510-482-0963

$2700 PIEDMONT year lease/ more, 3 bedroom, 2½ bath, water/ garden included. 520 Magnolia, agent 510-869-4213

$3100 CENTRAL Piedmont, charming 3 bedroom, 2½ bath, 2 fireplaces, washer/ dryer, storage, fenced yard, gardener, walk to schools. 510-547-4623

764 4+ Bedrooms

$1800 FOUR bedroom 2 bath, North Oakland home, near shops/ transportation, garage 510-986-9311

$1975 GRAND Lake, 560 Val Vista, 4 bedroom, 2½ bath, fireplace, 2200+ sq. ft. 510-547-2823

765 San Leandro & South

$1950 +SECURITY deposit, 3 Bedroom, 1.5 bath. Elegant home for rent. DEAD-RICH Real Estate; 510-632-1234

SHARE RENTALS

771 Alameda

$495 3 Bedroom 2 bath HBI, Washer/ Dryer, clean, near transportation, no pets/ smoking. 521-7057

773 Berkeley

$400 PLUS utilities, roommate wanted to share peaceful and neat house with large garden and two cats, near Whole Foods. We are vegetarian, meditate and recycle Looking for considerate, responsible, joyful person. 510-548-7333

775 El Cerrito & North

$395 EXCELLENT El Cerrito Hills House. Clean, quiet, non-smoking, female preferred. Security deposit $250 232-9155

777 Lamorinda

$500 LIVE Well! Modernized retreat, Orinda Hills (near Berkeley). Private room/ bath. Quiet, lush! 925-254-5569

778 Oakland & Piedmont

$430 PLUS deposit, Grand Lake area. Private room and bath in two bedroom apartment. Parking and pool Female preferred 510-834-0244

$450 PRIVATE bedroom/ bath in lovely Oakland Hills home. Privileges to kitchen, living room with fireplace, washer/ dryer and many amenities Utilities included Must supply references. Call 530-8436

$500 MASTER bedroom/ bath, fireplace, laundry, cable. Safe. Non-smoking. Temple area. No pets. Tom; 510-336-0148

$500 SUNNY Glenview flat, clean, just remodeled, smoke okay. Nice quiet neighborhood. Available now. 510-531-4906

$538 PLUS utilities, room for rent in 3 bedroom temple area home. Great neighborhood. Close to schools. Fireplace, hardwood, large backyard. Female preferred 510-531-2894, 530-892-1550

$550 plus deposit, Sunny large room, french doors, cable, laundry, phone. No pets 510-635-6294 Janice

$600 OAKLAND Hills, large house with view. No pets. 510-482-9033

$600 PLUS utilities In Oakland Hills. Sunny bedroom, shared kitchen/ bath, laundry Non-smoking preferred 510-339-3914

$625 INCLUDING Utilities Sunny master bedroom/ bath In Oakland Hills townhouse. Garage, washer/ dryer, pool. Share with non-smoking, quiet, neat female owner and two great dogs Female preferred 510-638-3620

778 Oakland & Piedmont

$750 UPPER Rockridge, large room/ backyard, separate entrance, walk-in closet, laundry, shared kitchen/ bath 510-655-2740

COMMERCIAL RENTALS

782 Berkeley & North

BERKELEY: Blake near Shattuck. Elegant, quiet office, 1200 sq. ft. $1150. Parking 848-4455

ALBANY unique office space, Solano Avenue. Tudor-style, 2nd floor, lots of light, renovated, approximately 840 sq. ft. $1050/ month 525-3637

784 Emeryville

WAREHOUSE: Emeryville to 2500 feet, $.80 per foot. 510-420-1550 for Bill.

786 Oakland & Piedmont

UPSTAIRS office, 850- 970 sq. ft., 4 rooms, bathroom, clean, bright. Near Piedmont Ave 653-2520

ELLWOOD COMMERCIAL REAL ESTATE
PIEDMONT AVENUE, Modern Building! 650-900 sq. ft. office space with parking.
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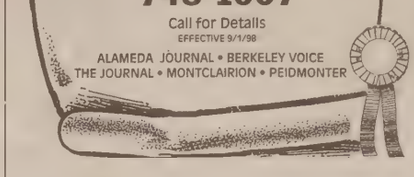
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Public Notices

LOAN: 31087207/HURDLE-FHA OTHER: 900038 FILE: 97-1096 A.P. NUMBER 549-032-004 NOTICE OF TRUSTEE'S SALE UNDER DEED OF TRUST YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED December 17, 1986 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER A STATEMENT OF LEGAL RIGHTS FOLLOWS THE END OF THIS NOTICE. NOTICE is hereby given that QUALITY LOAN SERVICE CORP , as trustee, or successor trustee, or substituted trustee pursuant to the Deed of Trust executed by WILLIAM C HURDLE AND LOYCE A. HURDLE, HUSBAND AND WIFE, and recorded on 1/12/87, Book 13381, Page 803, as Instrument No 7224 of Official records in the office of the County Recorder of CONTRA COSTA County, California, and pursuant to the Notice of Default and Election to Sell thereunder recorded 8/8/97, as Instrument No 97-142400 of said Official Records. WILL SELL on 8/27/98 at 10:00 AM, AT THE MAIN ENTRANCE TO THE WALNUT CREEK CITY HALL 1666 N. MAIN STREET, WALNUT CREEK, CA AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (payable at time of sale in lawful money of the United States), all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State hereinafter described as. LOT 5, IN BLOCK 4, AS SHOWN ON THE MAP ENTITLED "AMENDED MAP OF CERRITOS ADDITION TO THE CITY OF RICHMOND, CONTRA COSTA COUNTY, CALIFORNIA", FILED ON JUNE 5, 1910, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY, IN BOOK 3, OF MAPS, AT PAGE 55 The property address and other common designation, if any, of the real property described above is purported to be: 2416 MAINE AVENUE RICHMOND, CALIFORNIA 94804 The undersigned Trustee disclaims any liability for any incorrectness of the property address and other common designation, if any, shown herein The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is. $515,524.87 "NOTE BECAUSE THE BENEFICIARY RESERVES THE RIGHT TO BID LESS THAN THE TOTAL DEBT OWED, IT IS POSSIBLE THAT AT THE TIME OF SALE THE OPENING BID MAY BE LESS THAN THE TOTAL DEBT OWED." In addition to cash, the Trustee will accept a cashier's check drawn on a state or national bank, a check drawn by a state or federal credit union or a check drawn by a state or federal savings and loan association, savings association or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state In the event tender other than cash is accepted the Trustee may withhold the issuance of the Trustee's Deed until funds become available to the payee or endorsee as a matter of right. Said sale will be made, but without covenant or warranty, express or implied, regarding title, possession or encumbrances, to satisfy the indebtedness secured by said Deed, advances thereunder, with interest as provided thereon, and the unpaid principal balance of the Note secured by said Deed with interest thereon as provided in said Note, fees, charges and expenses of the trustee and the trusts created by said Deed of Trust. WE ARE ASSISTING THE BENEFICIARY TO COLLECT A DEBT AND ANY INFORMATION WE OBTAIN WILL BE USED FOR THAT PURPOSE BY EITHER OURSELVES OR THE BENEFICIARY, WHETHER RECEIVED ORALLY OR IN WRITING. Dated: July 23, 1998 QUALITY LOAN SERVICE CORP., as said Trustee 1925 S Winchester, Suite 202 Campbell CA 95008 (714) 285-9962 for Sale Information (408) 341-1551 NON SALE Information ONLY GLORIA DI LUCA, AUTHORIZED SIGNATURE QPP 32680 8/6, 8/13, 8/20/98

The Journal August 6, 13, 20, 1998

NOTICE OF TRUSTEE'S SALE Trustee Sale No. 177573 Loan No. 1-619712-4 Title Order No. 8252124 APN 513-237-010-6 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 8/12/93. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On 8/31/98 at 11:00am, California Reconveyance Company as the duly appointed Trustee under and pursuant to Deed of Trust, Recorded on 08/27/93, Instrument 93 231221, Book 19885, Page 837, of official records in the Office of the Recorder of Contra Costa County, California, executed by Vernon Lee Brooks, an unmarried man, as Trustor Washington Mutual Bank, FA., successor by corporate merger to Great Western Bank, a federal savings bank, as Beneficiary Will sell at public auction to the highest bidder for cash (payable at time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial code and authorized to do business in this state). At the Court Street entrance to the County Courthouse, 725 Court Street (corner of Main & Court Street), Martinez, CA, all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein Lot 46, as shown on the Map of Subdivision 3099, filed May 12, 1967 in Book 115 of Maps, Pages 30, 31 and 32 in the Office of the County Recorder of Contra Costa County The property heretofore described is being sold "as is". The street address and other common designation, if any, of the real property described above is purported to be: 5031 Pte Cir, Richmond, CA 94804. The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit: $137,662.22 (Estimated) Accrued interest and additional advances, if any, will increase this figure prior to sale The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation. California Reconveyance Co., 9401 Corbin Avenue, Mail Stop N 01 02 01, Northridge, CA 91324, (916) 387-7728, Deborah Bignac, Vice President, Date: 8/1/98 ASAP3301446 8/6, 8/13, 8/20

The El Cerrito Journal August 06, 13, 20 1998

FICTITIOUS BUSINESS NAME STATEMENT File No 98-4480
The Name of the Business.
Click Tours, 4073 Sugar Maple Drive, Danville, CA 94506
Is registered by the following owners:
Ester Hunter, 4073 Sugar Maple Drive, Danville, CA 94506
William Harvey Albright, 2180 Geary Rd. #35, Pleasant Hill, CA 94523
This business is conducted by a limited partnership
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1998
Statement was filed with the County Clerk of Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT File No 98-4469
The Name of the Business
Mike Enos Construction, 56 Ponsettia Ave., Bay Point, CA 94565
Is registered by the following owner:
Michael J Enos, 56 Ponsettia Ave , Bay Point, CA., 94565
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1998
Statement was filed with the County Clerk of Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT File No 98-4471
The Name of the Business.
Desert Winds Miniature Houses, 217 N. Broadway, Bay Point, CA. 94565
Mailing Address: P.O. Box 251 Concord, CA 94522
Is registered by the following owner:
Linda Jean Swagerty, 217 N. Broadway, Bay Point, CA. 94565
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1998
Statement was filed with the County Clerk of Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT File No 98-4438
The Name of the Business.
D&D Inspections, 1592 Sunnyvale Ave., #30, Walnut Creek, CA. 94596
Is registered by the following owners.
Timothy James Duncan, Shannon Brea Duncan, 1592 1592 Sunnyvale Ave #30, walnut Creek, CA 94596
This business is conducted by an individuals-husband and wife
The registrant commenced to transact business under the fictitious business name listed above on July 09, 1998
Statement was filed with the County Clerk of Contra Costa County on July 09, 1998
The Journal August 6, 13, 20, 27, 1998

Public Notices

Beneficiary Will sell at public auction to the highest bidder for cash (payable at time of sale in lawful money of the United States, by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial code and authorized to do business in this state). At the Court Street entrance to the County Courthouse, 725 Court Street (corner of Main & Court Street), Martinez, CA, all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California describing the land therein Lot 46, as shown on the Map of Subdivision 3099, filed May 12, 1967 in Book 115 of Maps, Pages 30, 31 and 32 in the Office of the County Recorder of Contra Costa County The property heretofore described is being sold "as is". The street address and other common designation, if any, of the real property described above is purported to be: 5031 Pte Cir, Richmond, CA 94804. The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit: $137,662.22 (Estimated) Accrued interest and additional advances, if any, will increase this figure prior to sale The beneficiary under said Deed of Trust heretofore executed and delivered to the undersigned a written Declaration of Default and Demand for Sale, and a written Notice of Default and Election to Sell. The undersigned caused said Notice of Default and Election to Sell to be recorded in the county where the real property is located and more than three months have elapsed since such recordation. California Reconveyance Co., 9401 Corbin Avenue, Mail Stop N 01 02 01, Northridge, CA 91324, (916) 387-7728, Deborah Bignac, Vice President, Date: 8/1/98 ASAP3301446 8/6, 8/13, 8/20

The El Cerrito Journal August 06, 13, 20 1998

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FICTITIOUS BUSINESS NAME STATEMENT File No 98-4471
The Name of the Business.
Desert Winds Miniature Houses, 217 N. Broadway, Bay Point, CA. 94565
Mailing Address: P.O. Box 251 Concord, CA 94522
Is registered by the following owner:
Linda Jean Swagerty, 217 N. Broadway, Bay Point, CA. 94565
This business is conducted by an individual
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1998
Statement was filed with the County Clerk of Contra Costa County on July 10, 1998
The Journal August 6, 13, 20, 27, 1998

FICTITIOUS BUSINESS NAME STATEMENT File No 98-4438
The Name of the Business.
D&D Inspections, 1592 Sunnyvale Ave., #30, Walnut Creek, CA. 94596
Is registered by the following owners.
Timothy James Duncan, Shannon Brea Duncan, 1592 1592 Sunnyvale Ave #30, walnut Creek, CA 94596
This business is conducted by an individuals-husband and wife
The registrant commenced to transact business under the fictitious business name listed above on July 09, 1998
Statement was filed with the County Clerk of Contra Costa County on July 09, 1998
The Journal August 6, 13, 20, 27, 1998

Public Notices

NOTICE OF TRUSTEE'S SALE UNDER DEED OF TRUST File: 200E-014104 Loan: E2596635 Other 7083864 A.P. Number 408-432-007 YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED June 21, 1991 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. Notice is hereby given that Equity Holders Servicing, Co., as trustee, or successor trustee or substituted trustee pursuant to the Deed of Trust executed by Billy Vi Keeton and Betty Lou Keeton, Re corded on 07/29/1991 as Instrument No 91 147945 in Book 16760 Page 16 of Officials records in the office of the County Recorder of Contra Costa County, California and pursuant to the Notice of Default and Election to Sell thereunder recorded 02/19/1997, as Instrument No 97-026830 of said Official Records, will sell on 09/01/1998 at the Court Street entrance to the County Courthouse, 725 Court Street, (corner of Main and Court Street) Martinez, CA at 11:00 A.M. at public auction to the highest bidder for cash (payable at the time of sale in lawful money of the United States), all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State hereinafter described As more fully described on said Deed of Trust. The property address and other common designation, if any, of the real property described above is purported to be: 801 Bradford Dr. Richmond, CA 94805 The undersigned Trustee disclaims any liability for any incorrectness of the property address and other common designation, if any, shown herein The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is. $400,210.80. In addition to cash, the Trustee will accept a cashier's check drawn on a state or national bank, a check drawn by a state or federal credit union or a check drawn by a state or federal savings and loan association, savings association or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state In the event tender other than cash is accepted the Trustee may withhold the issuance of the Trustee's Deed until funds become available to the payee or endorsee as a matter of right. The property is being sold in "as is" condition. Said sale will be made, but without covenant or warranty, express or implied regarding title, possession or encumbrances, to satisfy the indebtedness secured by said Deed, advances thereunder, with interest as provided thereon, and the unpaid principal balance of the Note secured by said Deed with interest thereon as provided in said Note fees, charges and expenses of the trustee and the trusts created by said Deed of Trust. Dated 08/04/1998 PLM Lender Services, Inc., as said Trustee 577 Salmar Avenue, Suite 100 Campbell, CA 95008 (408) 370-4030 For Trustee's Sales Information Please Call (916) 387-7728 By Elizabeth A Godbey, Assistant Vice President Pub 08/06/98, 08/13/98, 08/20/98 CNS1629187

The Journal August 6, 13, 20, 1998.

NOTICE OF TRUSTEE'S SALE UNDER DEED OF TRUST LOAN 7245917 OTHER: 2000704 FILE 401-014240 A.P. NUMBER 405-381-091
YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED JANUARY 25 1996 UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY IT MAY BE SOLD AT A PUBLIC SALE IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINS" YOU YOU SHOULD CONTACT A LAWYER
Notice is hereby given that PLM Lender Services, Inc., as trustee, or successor trustee, or substituted trustee pursuant to the Deed of Trust executed by Frank Shih and Theresa Sun, husband and wife
Recorded on February 7, 1996 as Instrument No 96 22033 of Official records in the office of the County Recorder of Contra Costa County, California and pursuant to the Notice of Default and Election to Sell thereunder recorded June 25 1997 as Instrument No. 97-0109437 of said Official Records, WILL SELL on September 1 1998 at the Court Street entrance to the County Courthouse, 725 Court Street, (corner of Main and Court Street), Martinez, CA at 11:00 A.M. AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (payable at the time of sale in lawful money of the United States), all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and State hereinafter described: As more fully described on said Deed of Trust
The property address and other common designation, if any, of the real property described above is purported to be 3218 Highpointe Ct., Richmond, CA 94806
The undersigned Trustee disclaims any liability for any incorrectness of the property address and other common designation, if any, shown herein.
The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is $153,808.58
In addition to cash, the Trustee will accept a cashier's check drawn on a state or national bank, a check drawn by a state or federal credit union or a check drawn by a state or federal savings and loan association, savings association or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state. In the event tender other than cash is accepted the Trustee may withhold the issuance of the Trustee's Deed until funds become available to the payee or endorsee as a matter of right.
The property is being sold in "as is" condition. Said sale will be made, but without covenant or warranty, express or implied regarding title, possession or encumbrances, to satisfy the indebtedness secured by said Deed, advances thereunder, with interest as provided therein, and the unpaid principal balance of the Note secured by said Deed with interest thereon as provided in said Note, fees, charges and expenses of the trustee and the trusts created by said Deed of Trust.
Dated 08/04/1998
PLM Lender Services, Inc., as said Trustee
577 Salmar Avenue, Suite 100 Campbell, CA 95008 (408) 370-4030
For Trustee's Sales Information Please Call (916) 387-7728
By Elizabeth A Godbey Assistant Vice President
Pub 08/06/98, 08/13/98, 08/20/98
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The Journal August 6, 13, 20, 1998.

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Real Estate Forum



Dian Hymer

But is that fixer really worth it?

Like all business propositions, buying rundown properties to fix up for profit is risky. So how can you make sure that a fixer-upper property is a good deal that will make you money and not be a loss-ing proposition?

The first step is to find the right property. The right property is one that has upside potential and that doesn't have major structural problems. Finding such a property is likely easy.

Choose wisely

Not all rundown properties are good fix-up candidates. A good prospect is a property that has limited appeal in its present condition. It must also have the potential to be transformed into a property with broad appeal at a cost that's reasonable.

For example, a two-bedroom, one-bath home might not be in high demand if it's located in a neighborhood of mostly larger homes. But if the home has a sun room and a large basement in addition to the two bedrooms, it might be convertible to a three-bedroom, two-bath home with a family room.

Depending on the layout and overall condition of the property, the cost of the conversion might not be excessive. If there's a big price spread between two and three-bedroom homes in the neighborhood, this could present an opportunity to make a reasonable profit.

Generally, the expansion projects that make the most sense financially are those that can be done within the existing exterior walls. An exterior addition can be costly, particularly if it requires additional foundation work.

Just cosmetics

Another excellent candidate is a home that is decorated badly, at least by today's standards. Imagine 30-year-old brown shag carpet, brown kitchen cabinets and appliances, garish wallpaper everywhere and heavy patterned drapes. A cosmetic rehab can often turn a house like this around.

Often a house with deferred maintenance is difficult to sell because most buyers want to buy a home they can move right in to without lifting a finger. Buyers pay a premium for homes that are in move-in condition. As long as the fix-up costs aren't unreasonable, you might be able to turn such a house around quickly and sell it for a profit.

Price is key

The key to making money on a fixer project is to buy it for the right price. This means that you must know the market well. If you pay too much going in, you could suffer a loss rather than enjoy a profit when you sell.

You need to be an expert on local home values so that you can accurately project the approximate value of the fixer property after it's renovated. If you estimate too high a selling price and spend too much on the renovations, you could end up losing money on the project.

Watch market

There's usually less risk of losing money in a rising market because market values in general are moving up. You'll earn appreciation while you're fixing up the property. But if the market turns down while you're renovating,

See HYMER on page 2

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To visit Kaufman and Broad's New Home Center, take 1-680 north to 242 east to Highway 4 east. Exit Lone Tree Way south. Turn right on Dallas Ranch Road and follow the signs to the New Home Center. Call 778-9380 to learn more.

For information on any Kaufman and Broad home, call (800) 34-HOMES. Visit the Kaufman and Broad Website at www.kaufmanandbroad.com.

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6860 CHAMBERS - Montclair - Sunny Montclair jewel w/landscaped hillside & great decks for entertaining. Either 2BR/2BA w/formal dining or 3BD/2BA. DAVID ECKERT....$305,000

4218 COOLIDGE AVENUE - Stunning New Listing! - City view, vaulted ceiling, impeccable! Split-level design & incredible bonus/rec rm/office w/BA. A star! 2+BD/2BA. RACHEL BALLER....$299,000

6358 THORNHILL - Montclair - Open, airy contemporary w/soaring ceilings. 2BA/2BA. Great location close to shopping and walking distance to Montclair swim club. DARCY DIAMANTINE....$286,000

4250 LAGUNA - Impeccable! - Charm & style & some view enhanced by great yard w/gazebo. Vaulted ceiling, split level, hardwoods, dining room. 2+BD/2BA. RACHEL BALLER....$279,500

5552 ASCOT DR - Priced to sell - Charm w/a capital "SEE!" Woodsy ambiance yet. Close-in for village schools. Roomy 2BD home with large backyard. JOAN ALFORD....$245,000

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218 PACIFIC	PIEDMONT	2+BD/3BA	$595,000	KAY GRUBB
5909 HARBORD	MONTCLAIR	3BD/3BA	$525,000	ADRIANA GIACOMELLI
4647 REINHARDT	OAKLAND	3BD/2BA	$255,000	GEORGE KARSANT
4624 EL CENTRO	GLENVIEW	3BD/2BA	$259,000	NANCY DICKEY

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Absolutely stunning newer Spanish Mediterranean. 4BD/3.5BA. Private patios and gardens. Fabulous style and appointments. James Duffy

WATERFRONT HOME....$1,075,000
Elegant French Mediterranean architectural designed on Bay/with SF/Bridge views!! 4BD/4BA, gourmet kitchen, hand wrought details. Pat Whittingslow

A FRENCH CHATEAU....$899,000
Amidst lushly landscaped grounds, this gated 12 room residence offers the ultimate in fine living. A must see. 4BD/4BA. Fritz Hochfellner

CAPE COD BEAUTY....$750,000
Pied. side of Montclair. Must see setting to believe! Bay view too. Mini soccer area. 4+BD/3BA, updated kitchen, baths, FDR, fireplace. Nancy Dickey

PIEDMONT SIDE OF MONTCLAIR....$629,000
Large updated home, 4BD/3BA, family room, big kitchen. Split level floor plan. A special place to come home to. Donna Conroy

TRADITIONAL NORTH CROCKER....$559,000
Normandy Elegance! Formal living and dining. Updated eat-in kitchen, hardwood floors, bay view, wine cellar and garden. Dell Orr

SWIMMINGLY PIEDMONT....$559,000
One level living w/ fabulous indoor/outdoor spaces. 3BD/2BA plus a sunny fam rm/den. Pool, take a dip! Adrienne Broché

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1491 OLYMPUS	BERKELEY	3BR/2BA	$345,000	DIANA KAY
793 EUCLID	BERKELEY	3BR/2BA	$379,000	HOLLY ROSE
945 HILLDALE	BERKELEY	3+BR/2BA	$199,500	CHRIS COHN
7360 PEBBLE BEACH	EL CERRITO	3BR/2BA	$380,000	DIANE VERDUCCI
5646 BUENA VISTA	ROCKRIDGE	2+BR/2BA	$419,000	GABY OLANDER
529 31st STREET	RICHMOND N & E.	2BR/1BA	$159,950	PAT BRENNAN

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

STUNNING CONTEMPORARY AT THE TOP OF THE EL CERRITO HILLS....$595,000
Overlooking Wildcat Canyon and acres of open space! This dramatic, 5BD/3BA home sits on a huge landscaped lot. Space abounds with family room, den, formal dining plus workshop and sauna. Plus separate retreat with unparalleled vistas!

LARGE, BEAUTIFUL VICTORIAN DUPLEX IN BERKELEY MAJOR PRICE REDUCTION....$499,000
Lower level 4BR/2BA is a brand new addition, beautifully done with new foundation! Upstairs 2BR/2BA w/huge attic. Walk to downtown, transportation, near campus.

GORGEOUS MONTCLAIR SETTING W/BAY & CANYON VIEWS....$499,000
Warm traditional Piedmont Pines/Montclair home in lovely setting, adjacent lot included! 4BR/2BA plus formal dining, updated kitchen. You'll love this charming retreat near schools. 2 car garage too!

UPPER ROCKRIDGE CONTEMPORARY....$419,000
JUST LISTED! 2+BR/2BA, 2 year old contemporary country cottage with romantic garden. Elegant details like slate entry, marble baths, and granite countertops. Ample off-street parking.

BERKELEY HILLS WITH VIEW!....$379,000
JUST LISTED! 3BR home with lovely Bay view. Formal dining, 2 full baths, sundeck, fireplace, hardwood floors, double garage, rear yard. Clean & bright, move right in!

BEST BUY IN THE BERKELEY HILLS....$345,000
JUST LISTED! Partial Bay views from this 3BR, 2BA home with clean lines, hardwood floors, and eat-in kitchen. One level living, easy care yard, patio garden. Just needs a little paint and love.

ADORABLE BERKELEY BUNGALOW....$289,000
JUST LISTED! Super downtown location, walk to theatres, restaurants, shops and even UC. 2BR/1BA, formal dining and gleaming hardwood floors. Plus, beautiful and deep, manicured yard. A must see!

COZY ALBANY SPLIT-LEVEL....$238,000
Beautiful back yard. Wonderful block near shops, freeway and all conveniences. New exterior paint. Excellent school system. 2BR/1BA.

BERKELEY HILLS FIXER....$199,500
NEW LISTING! Dramatic Golden Gate, City and Bay views! 3BR/2BA with spacious den and hardwood floors. This is a serious fixer, not for the faint of heart!

SWEET RICHMOND N&E RANCHER....$159,950
JUST LISTED! Spacious starter in established neighborhood. 2BR/1BA with hardwood floors, fenced yard, patio and 2 car garage. Take a look.

2 MAJOR FIXERS! 2 LOTS! NORTH BERKELEY!....$79,000 & $119,000
Bring the whole tool kit! Not a casual weekend project. Super location. Walk to Gourmet Ghetto, near transportation and Solano Avenue. Both houses Circa 1907, 2BR/1BA. Tremendous potential!

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Hymer

Continued from page one

you could very well lose money when you sell.

Part of buying at the right price is determining, before you go through with the purchase, how much the renovations will cost. If you miscalculate here, your profit will dwindle.

Be sure to have the property carefully inspected as a condition of the purchase. This way you reduce the chance of having to pay to fix unanticipated property defects.

Budgeting carefully and staying within your budget is critical to a successful project. This means finishing the project on time. In addition to the costs of renovation, you'll have to pay for the mortgage, property taxes and hazard insurance until the property resells. The costs of carrying a project a few extra months due to unanticipated delays can eat into profits.

If you have to cut corners to make the project financially worthwhile, it's probably not worth doing. Most buyers have properties carefully inspected before they buy. They often require that defective work be repaired as a condition of the sale. This could put your project into the red.

Dian Hymer is a top-producing broker associate with Coldwell Banker in the Montclair/Piedmont office and author of "Starting Out, The Complete Home Buyer's Guide," revised 1998, Chronicle Books. Order copies from Chronicle books: (800) 722-6657.

Smart Money



Leila Gough

If you have considered investing in a new Roth IRA, selling stock or selling your home, you may want to capitalize on some new opportunities created by legislation recently signed into law by President Clinton.

The Internal Revenue Service Restructuring and Reform Act of 1998 the president signed July 22 restructures the IRS and also contains several provisions of significance to investors. Many of these provisions clarify aspects of the Taxpayer Relief Act passed last year, which created the Roth IRA and changed capital gains tax rates.

Roth IRA. Some investors who have determined it would make sense for them to convert to a Roth IRA have been sitting on the sidelines afraid to make the conversion because they were not sure whether their adjusted gross incomes at the end of the year would exceed the $100,000 eligibility limit.

They hesitated to act because it would have been likely that they would have had to pay income taxes and early-withdrawal penalties had they converted and later discovered that their adjusted gross incomes were too high to permit the conversion.

Investors now have the right to correct conversions to a Roth IRA with no tax liability or penalty by April 15 of the following year when their adjusted gross incomes unexpectedly exceed the $100,000 cap.

This is good news for individuals who are paid on commissions and bonuses and find it difficult to estimate their annual incomes.

Capital Gains. The new legislation changes the minimum length of time you must hold an investment to qualify for the most favorable capital-gains tax rates, reducing it from 18 months to only 12 months.

For example, let's say a client purchased shares of XYZ Corporation in September 1997. Under the previous legislation, she was required to hold the XYZ stock until March 1999 (18 months) before she could qualify for rate lowest long-term capital gains rate. Under the new legislation, she only is required to hold the stock she bought in September 1997 until October 1998 to get the lowest capital-gains rate provided by the 12 month or longer holding period.

These new long-term capital gains rates are retroactive and apply to assets held for more than one year and sold on or after Jan. 1, 1998.

Home Sales. Last year's legislation allowed taxpayers to earn up to $250,000 (for a single individual) or $500,000 (for a married couple) in profit on the sale of a residence without paying income taxes on the gain. The legislation mandated that the income-tax exclusion only applied to gains from the sale of a residence owned and used for more than two years.

However, the new legislation now permits homeowners who own their homes for less than two years to qualify for a partial exemption from income taxes on the gain.

The portion of the gain excluded from income taxes is prorated based on the percentage of the two years in which the taxpayer has met both the ownership and use requirements.

For example, a single individual who has owned and used a personal residence for one year now may exclude up to $125,000 in gains from income tax (50 percent of the $250,000) exemption.

Keeping up with the latest legislation concerning investments can truly be a daunting task. But the potential opportunities and profits created by these legislative changes can make the all the extra work well worth the effort.

Leila Gough is an Associate Vice-President with A. G. Edwards in Oakland. She can be reached at 273-8840. Please visit the A. G. Edward's Web page at www.agedwards.com

New legislation puts money in your pocket

Home sales on rise; rates stay under 7%

In the July 30 Freddie Mac Primary Mortgage Market Survey, the 30-year fixed-rate mortgage averaged 6.97 percent, with fees and points averaging 1.1 percent. This bellwether rate rose just a single basis point from last week when it averaged 6.96 percent.

At the end of July 1997, the 30-year fixed averaged 7.36 percent.

The start rate for the one-year Treasury-indexed adjustable-rate mortgages (ARMs) averaged 5.62 percent, down 3 basis points from last weeks figure of 5.64 percent. Fees averaged 1.2 percent This time last year this start rate was 5.49 percent.

This week's average for 15-year fixed-rate mortgages, a popular option in the refinance market, fell a single basis point to 6.64 percent from last week's average of 6.63 percent. Fees and points averaged 1.1 percent. A year ago, the 15-year fixed averaged 6.90 percent.

"Mortgage interest rates continue to hold steady and affordable," said Freddie Mac chief economist Robert Van Order. "This is surely a major factor in figures just released by the Commerce Department showing a rise in the... new homes in June.

"With no sign of inflation on the horizon and chance the Federal Reserve Bank will raise rates soon, all signs point to continuing healthy housing market."

Freddie Mac is a shareholder-owned corporation chartered by Congress in 1970 to create a continuous flow of funds to mortgage lenders.

The organization supports lenders with the money to make mortgages and assembles packages these mortgages into marketable securities.

In this way Freddie Mac sustains a stable mortgage credit system and reduces mortgage rates paid by buyers.

Over the years Freddie Mac has opened the doors to over six home buyers and helped millions renters in America.

More information about Freddie Mac can be found on the company's Web site, freddiemac.com.

Updates on the latest Freddie Mac averages are available each Thursday afternoon. Call toll free 888-780-3342.

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Piedmont Traditional



This sunny Bungalow, in move-in condition, offers style and charm throughout. Features include large living room with brick fireplace, formal dining room with traditional built-ins, large kitchen with eat-in area overlooking the deck and tastefully landscaped garden. Two plus bedrooms, one bathroom. ***Offered for $325,000***

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2BR, 1BA traditional home. Great hardwood floors, attached garage, large workshop, veg. garden, 1 block to Solano. #W44528 Geri Stem 818-4005.

WALK TO EVERYTHING! **$229,950**
Great location. Great home w/Florida room & plus rms in basement, lots of space. 2BR, 1.5BA. Nice yard w/fruit trees. #W44723 Ken Rogai 510-222-8870 ext. 137

KENSINGTON

GORGEOUS VIEWS! **$369,000**
From this outstanding 4BR, 3BA home located in prestigious upper Kensington, master BR w/deck & views, den, all baths & kitchen remodeled. Won't last, call now! #W44911 Jevin Tannahill 510-524-1112

EL CERRITO

STUNNING CUSTOM BUILT HOME **$388,000**
3BR, 3BA, 2 fireplaces, elegant living rm & family room, 2 FDRs, all on a professional landscaped lot. #W44044 Janelle Chiu 510-222-8888

GREAT HOME & AREA **$223,950**
2BR, 1BA home w/FDR, fireplace in living room, new interior paint, vinyl carpet & refinished hdwd flrs, added laundry room & office area. #W44784 Carla Della Zoppa 510-818-4005

SPECTACULAR PANORAMIC VIEW **$299,950**
Bay & bay area views from this almost quarter acre El Cerrito Hills lot. Potential is unlimited. 3BR, 2BA, home, w/family rm & more! #W44851 Gary Torretta 510-758-5550

RICHMOND VIEW

CONTEMPORARY DREAM HOME **$224,988**
Private court yard leads to dramatic newer home w/cathedral ceilings & flowing floor plan. Best locale & in great condition. 3BR, 2BA home. #W44754 Cynthia Burke 510-262-0940

COZY HOME IN RICHMOND VIEW **$154,000**
2BR, 1BA hm w/spac yd, hdwd flrs, vus of the bay, patio access from both BRs, near Arlington Blvd. #W44227 Mike Bartels 510-222-4061

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GRAND HOME, GRAND LOCATION! $699,000
Beautiful 5BR, 3.5BA Tudor on one of Kensington's finest streets. Arched doorway, cathedral ceils, bay windows, hdwd flrs, formal living rm & rumpus rm. Lovely, level yard, patio & mature landscaping. Mt. Tam, SF & GG views. **106 St. Alban's, Kensington.** Todd Hodson 527-9111, 273-9515

ALL THE SPACE YOU NEED! **$209,000**
This special 3BR, 2BA home features a flexible floorplan which includes a master BR suite w/exterior access. Large lr, sep. DR, spacious kitchen, utility room and hdwd flrs thruout. One car garage w/laundry room. Fenced yd w/patio, fruit trees and garden. **5439 Modoc, Rich. Annex** Mary Gray 527-9111, 466-5843.



OPEN SUNDAY 2-4

IN THE HEART OF THE ANNEX! $739,000
Sparkling contemporary 3BR, 2BA home features a recently remodeled custom tile kitchen. Move right in and enjoy the sunny living room with Arizona flagstone fireplace and random plank floors. Two new Kohler baths. Andersen doors to deck and garden. Open Sun. 2-4. 5702 Santa Cruz, Rich. Annex. Denyse Biagi 527-9111, 273-9508.

ANNEX CUTE! $169,000
This sunny 2BR bungalow on corner lot features random plank hardwood floors, fireplace and attached garage. Relax or play in the ample enclosed with fruit trees. Denyse Biagi 527-9111, 273-9508.

WHERE EXCITING THINGS ARE HAPPENING! $112,000
Live in an attractive, very spacious 2BR, 2.5BA townhouse situated on a of dramatic changes. This home has a frpl, new carpet & lino in kitchen & everything in readiness for a new owner. Bonnie Scott 527-9111, 273-9

WONDERFUL SPACIOUS HOME! $349,
Beautiful 4+BR/3BA tri-level home in a woodsy setting. Large open family with hardwood floors, wet bar and fireplace. Floor plan flexible for entertaining, office space or au-pair. Two car garage. Open Sun. 2-4. 6430 Girvin, Oakland. Kathy Burt 527-9111, 273-9535.

GREATLY REDUCED! $179,
3BR fixer on huge lot. Zoned for multi-units. Easy access to BART and shopping. A good investment opportunity. As-Is. 1720 Liberty, El Cerrito. Open Sunday 2-4. Barbara Kaplan. 527-9111, 273-9700.

NEW LISTING! $319,
Central Berkeley Brown shingle. Light & spacious 2+story w/charming garden. Walk to Homemade Cafe & BART. 3+BR, 2BA. Kathie Berg, 287-8752

BEST VALUE IN ALBANY $154,
Think you can't find affordable housing in this tough market? Discover Bridgewater. Immaculate condo, quiet rear unit w/no common walls. Spacious 2BR & 2 full BAs, sunny plus room, modern kitchen w/all appliances, washer/dryer in unit. 2 reserved parking spaces. Clear pest report. Amenities include pool, sauna, gym. For more information call Carole Berger, 549-3400.

DARLING COTTAGE $140,
Sweet 1BR cottage in wooded setting. Sep ofc & workshop both w/electricity. Lg lot. East Bay hill view. SF Express bus nearby. Terry Pedersen, 287-8700.

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When it's your move...

Winans at conference

Paul and Nina Winans, owners of Winans Construction, Inc. of Oakland recently attended the Remodeler's Executive Roundtable Business Summit in Nashville, Tennessee, a four-day business management conference exclusively for owners of large-volume remodeling companies.

During the conference, the Winans attended numerous educational seminars on topics ranging from developing efficient production systems and hiring the best people for every job to creating customer delight and delivering top quality service.

The keynote speaker was Michael Gerber, best selling author of "The E-Myth: Why Most Small Businesses Don't Work And What To Do About It."

In his program, Gerber stressed the fact that most owners of small business work too hard on the wrong things; he encourage the 120 people in attendance to work on their company to create systems and procedures that will streamline work throughout the company and increase efficiency immediately.

Paul Winans says, "The programs presented at the summit helped me think about the big picture in my company and how best to apply my talents to building a business that best serves our clients."

The roundtable is a program of Remodelers Advantage of Silver Spring, Maryland, and offers remodeling company owners a variety of services designed to help with the business challenges and opportunities that they face.

Paul and Nina Winans, both Certified Remodelers through the National Association of the Remodeling Industry, founded Winans Construction in 1978. Paul is a regular columnist for Qualified Remodeler as well as Hills Publications. Both Nina and Paul have been invited speakers at national conferences and local organizations.



TARPOFF & TALBERT

Pat and Anet have left us for a well-deserved vacation. This timely article from vacations past was left on my doorstep.

August: everything's hot but the real estate market

Sellers ask us all the time, "When is the best time to sell my house?" They all seem to think that summer vacation is best because people want to get settled before the kids go back to school.

For some buyers this is true, and some sellers want to move in summe, too. Also, in summer gardens are pretty and windows stay clean. It isn't usually raining, so people aren't tracking mud into the house. Exterior painting and roofing are more easily accomplished. And longer days allow light for after-the-workday house showings.

Still, it isn't because it's summer that most people buy houses. It's simply that they are ready to buy. They've gotten the notion into their heads, gathered their money, talked about and looked at what they can afford.

This might happen after they've filed their income tax return. Or upon receiving a job advancement or pay raise

Sometimes people buy because they're newly in love or have just inherited .some money. Sometimes they already own a house and need a change, want to have more space to live in — or less.

There are a lot of year-round reasons for buying but it is probably true that more people concentrate on looking at houses during the warmer, longer-day months, so more sales occur then.

With perhaps one exception: August is slow.

We first noticed the August thing a few years ago. We had a new listing, one we were sure would attract a lot of attention. The seller had planned to get his house ready in June, but with one thing and another, it wasn't until the last week of July that we listed it.

We were excited, as we always are. We hung our sign, prepared fliers and floor plans, mailed out announcements to agents, and ordered food for the tour. We advertised the house with a flourish and with high spirits, held it open.

What a disappointment. People did come, agents and the public, but not nearly the number we had expected.

Afterwards the house wasn't shown much and we weren't getting phone calls from agents about it.

The next week the agents' tour list seemed short but it wasn't until we were out looking at the new listings and found them as sparsely attended as ours had been that we began to wonder what was up.

"How's business?" we asked friends we saw, and "Where is everyone?"

"All my clients are on vacation and just about everyone in my office is too," came the answer.

The same thing happened the next August, and the next. This isn't to say that nothing at all happens in August. As I said, houses do sell all year. But if you are a would-be sellers you might want to consider this August thing.

It's possible that you will want to wait until September to put your house on the market when the swallows, so to speak, return.

In order to decide, you'll need to think about your own situation and who your buyer is likely to be. Houses that sell for a premium in a matter of days and gotten to the highest bidder are the charming ones in sought-after locations.

These houses are in superior condition, are usually located fairly close to shopping and coffee, and frequently boast leafy trees and outdoor privacy. (There are other very-easily sold houses: delightful ones with

See TARPOFF on page 7

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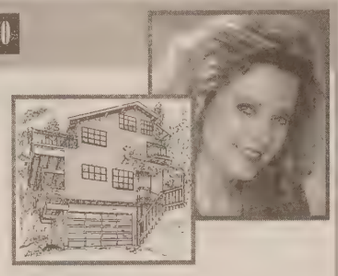
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6625 Exeter Drive

5 YEARS YOUNG
Architect designed contemporary in Piedmont Pines area of Montclair. Quality & unique details throughout this 4BR, 3.5BA home, 2435 sq. ft., fam rm adj. kit. w/fireplace, canyon vistas, large deck for entertaining.



Asking price for this fine home is $568,500

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1966 MANZANITA DR, OAKLAND $659,000
Magnificent Contemporary w/fabulous SF and Contra Costa views. Quiet setting. Architect designed 4/2 ½. Dramatic LR, FR, rec room. Level out. Hot tub. S VEIT/K COOPER

374 WILDWOOD AVE, PIEDMONT $599,000
Secluded & private. This centrally located home provides easy living w/Bay & canyon views. 3/2.5 w/lg mstr. & new bath. Private bridge. Among the redwoods S GALLAGHER

13250 CAMPUS DR, OAKLAND $549,000
Spacious custom Ridgemont home, over 3400 sq. ft. 4 bdrms/4 baths, formal dining room, dramatic living room, eat-in kitchen, family room SHERRY BENNINGER

4725 ELVERTON DRIVE NEW LISTING $519,000
Lovely LR w/ cathedral ceilings & frpl. Chef's kitchen w/ island & family room. 3+ bdrms including mstr. w/decks & canyon views K BUCHHOLZ

4384 REDWOOD RD, OAKLAND $399,000
9 year old Contemporary w/view. 4+ /2+ kitchen/family room, decks & 2-car garage. Close to all. A. WEI GRUBB

1080 CLARENDON CRESENT $369,000
Elegant Traditional, 3+/1 ½, Formal LR w/barrel vault ceiling, hdwd floors. Private deck & garden. A. O'NEILL

4961 STONERIDGE CT, OAKLAND $354,888
Contemporaryy Ridgemont home w/canyon views, lovely master suite. Spacious family room, modern eat-in kitchen. 3 bdrms/ 2.5 baths SHERRY BENNINGER

4107 LYMAN RD, OAKLAND $335,000
Appealing Oakmore home Dramatic living room, rich in architectural detail. 2 bdrms/ 1.5baths. Level out to garden & patio from master M. BEESON

Piedmont - By Appointment

GLEN ALPINE ROAD $2,700,000
Historical French Country Estate on a level site. Elegant formal rooms, European library & luxurious master suite w/dual baths. 10+/7+ & guest house. SANDRA VOGL

TRADITIONAL RESIDENCE $1,495,000
Sited on a large parcel, this home offers four bedrooms, updated baths & kitchen, & cozy rumpus. Many amenities ANIAN PETTIT TUNNEY

FRENCH NORMANDY NEW LISTING $1,295,000
This speaks to your heart! Enchanting, 1920's French Normandy by Miller Warneke Meticulously renovated. 4/3 ½, family room, study/den, gardens. N. ROTHMAN

ELEGANT ENGLISH $1,195,000
An impressive home w/fine architectural detail & lovely gardens. 3+ bdrms, den & FR M SCOTT/S. VEIT

PIEDMONT WITH A VIEW $1,195,000
Sophisticated Medit. home circa 1920s. Grand rooms, Bay views & updated luxury 4 bdrms, library, FR , au pair & lg rec room. N. LEHRKIND

GORGEOUS VIEW $849,000
Sophisticated living by Clarence Mayhew. Stunning San Francisco Bay views, soaring ceilings, hardwood floors and lovely sense of privacy. 3 bedrooms. ANIAN TUNNEY

SPECTACULAR VIEWS $845,000
A grand traditional w/gracious rooms on a double lot 5+bdrms/ 3 full baths w/4 bridge view Fabulous outdoor living w/ wonderful patio & gardens DONALD GRUBB JR

SPARKLING TRADITIONAL NEW LISTING $464,000
Located on a tree-lined street, this home features 3 /1 plus bonus room. Large garden with patio. DEBBI BETTA

By Appointment

VIEW VIEW VIEW! $1,200,000
5-bridge views. Stunning, Contemporary. Master suite with gracious sitting room Caterer's kitchen with family room. ANGELA WEI GRUBB

MEDITERRANEAN VILLA $985,000
Designed by Michael Pierce La Salle Estates completion late '98 Aprrox. 4000 sq. ft. Library/den on main floor, guest suite & family room off kitchen. DEBRA DRYDEN

SECLUDED AND PRIVATE $899,000
Over 5 secluded acres in Hillcrest Estates w/SF Bay & natural park land views. Private! Zoned for horses, the property includes a 4 horse barn. KURT BUCHHOLZ

PIEDMONT SIDE OF MONTCLAIR $769,000
Sensational 5 bdrm. home, incl. In-law apt, fabulous master suite with frplc & views. Versatile kitchen/family room., level out to lovely deck & gardens. ANIAN TUNNEY

STYLISH CONTEMPORARY $749,000
Exquisitely designed hilltop retreat Light & open interior Elevator. Views of Contra Costa & the Bay! 4 bdrms, plus den & exercise rm. D DRYDEN

HILLCREST ESTATES $679,000
Over an acre, 5/5 home is excellent for indoor/outdoor entertaining. Kit/FR, rumpus & pool. KURT BUCHHOLZ

MONTCLAIR CONTEMPORARY $589,000
Architect-designed home on park-like setting w/gated entry. 3/2 w/state-of-the-art kit, FDR & FR. J. RANKANKAN

WOODHAVEN WAY $395,000
Charming 1926. 4 bdrms & 2 ba w/3 plus rooms & au pair Gourmet country kitch & huge yard. Lots of light. Freshly painted. JUDY RANKANKAN

PIEDMONT PINES $389,000
Meticulously maintained home w/views 3/2 with hdwd floors & an abundance of natural light. KURT BUCHHOLZ

NEW LISTING! 339,000
Gorgeous all level w/cath ceil, 2 fireplcs, fam rm out to private patio & garden. 3/2, eat-in kitch. STACY EWING

OAKLAND HILLS CONTEMPORARY $324,000
Oakland Hills near Hwy. 13 Easy commute, low maintenance, stylish newer Contemporary. 3/2 5 plus office/den. S. PAUL

CHARMING BUNGALOW $289,000
Redesigned bungalow w/hardwood floors, moldings. 2+ bdrms & custom bath. Garage, lawn & patio. A. WEI GRUBB

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CHARMING ROCKRIDGE BROWN SHINGLE
5345 Locksley Avenue $425,000

Come see this unique, family-sized Rockridge Brown Shingle. It features 5 bedrooms, 2-1/2 baths and a traditional floor plan with original architectural details intact. The 4 spacious bedrooms upstairs each have a walk-in closet along with 2 full bathrooms. The rear bedroom is very romantic with natural wood walls, charming windows and a sunny balcony. Enter through a lovely foyer into the large, bright living room with a window seat, fireplace, and gleaming hardwood floors. The formal dining room features built-in cabinetry. The charming kitchen has new double oven, cooktop plus storage galore in the butler pantry. The 5th bedroom (downstairs) could also be a great family room or guest room with attached 1/2 bath. The sunny breakfast nook and spacious deck open onto a lushly landscaped private yard with arbor, perfect for entertaining and gardening. There is an oversized garage, great for storage or work space and ample off-street parking New carpet and an established rose garden add to this incredible house The cozy front porch is a perfect place to appreciate one of Rockridge's friendliest neighborhoods. This home is centrally located to enjoy all of the East Bay. It is close to BART, A.C. Transit, freeways, casual carpooling College Avenue, Market Hall, Shopping, Parks and lots of fun. Rockridge doesn't get any better than this!

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ALBANY. 542 Adams St. New Listing! Open Sunday 2-4 Cheerful Albany Hill 2BR home, freshly painted, garden, formal dining room, finished space off garage "as-is". *Terese Ashman 524-1700 x 11* $195,000



KENSINGTON. Unsurpassed PANORAMIC VIEW from this quality 3BR/2BA home w/family room. Lovingly maintained by owners for over 50 yrs. Beam ceiling in lr. Stunning, bright kitchen, deep garden, quiet cul-de-sac. *Terese Ashman 524-1700 x 11* $499,000

ALBANY. 1106 Stannage. Open Sunday 2-4. Best priced 3BR split-level, fireplace, hardwood, nice level yard for gardening. *Jane Allen 524-1700 x 23* $199,000

BERKELEY. 1732 Hearst #1. Open Sunday 2-4. North Berkeley. 2BR/1BA condo, fireplace, parking, garden, in 4-unit bldg. Easy access to UC, gourmet ghetto, parks, transportation. *Joan Brunswick 524-1700 x 12* $169,000

BERKELEY. 752 Euclid Ave. Open Sunday 2-4. Large newer constructed contemporary home. 4+BR including master suite, 3BA, FDR, large kitchen w/breakfast area, family room & more. Private yard & bay view. *Bill McDowell 524-9888x 30* $575,000

CROCKER HIGHLANDS. Gorgeous restored traditional. Architect-designed kitchen, spacious master, 3 levels, beautiful landscaping, great home office, large lot. 4+BR/3BA. *Peter Damm 524-1700 x 13* $655,000

PIEDMONT. 109 Sunnyside Ave. Charming remodeled 2BR, 2BA tudor near Lakeshore/Grand Ave. shopping district. Hardwood floors, fireplace, separate dining room, breakfast nook. Beautifully landscaped front & back areas. *Chris Ehlers-Hardie 524-1700 x 13* $394,000

BERKELEY. New Construction. Architectural masterpiece with S.F. views, 4BR/4BA, gourmet kitchen, master suite, beamed ceilings, Italian tile, more. *Chris Ehlers-Hardie 524-1700 x 22* $895,000

EL CERRITO. 1145 Contra Costa Drive. Lot: 10,875 sq. ft. with views of San Francisco/Marin/Oakland. Gentle downslope, near Mira Vista Golf Course. *Call Kay Kruse 524-4361* $115,000

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Mortgage Madness



Karen Senzig

Keep a watchful eye for loan discrimination

Interest rates are at historically low levels and people are rushing to refinance and purchase at incredible rates Not a problem I usually complain about. But, as the volume increases, the lenders are starting to cherry pick only those loans that meet the toughest guidelines and are declining the rest.

For more that 30 years, the mortgage industry has been a target of laws seeking to eliminate discriminatory lending practices. The tough new guidelines are supposed to be anti-discriminatory, however, there is still a long way to go before all individuals receive equal treatment.

Today, consumers have more legal tools at their disposal to fight mortgage discrimination, but consumer awareness also is important when pursuing equal treatment.

The hardest part of overcoming discrimination is recognizing when it happens. It is one thing to have your loan declined for not meeting a particular lenders criteria for a specific loan product.

It's another to be unfairly treated for something totally out of your control. Often, it is less likely to be noticed by the average consumer. Mortgage discrimination can be subtle.

Identifying the forms of bias can takes a bit of research It is best to avoid lenders that you know may have a poor record in this area. But if you don't know much about lenders' policies, what should you watch for?

In general, there are three types of mortgage discrimination:

1. Lenders who avoid borrowers based on age, race, color, religion, sex, national origin, disability or marital status.

2. Lenders who take advantage of people for the same reasons above by unfairly turning down a loan application.

3. Predatory lenders who seek out the disadvantaged or inexperienced and make loans with unfavorable features, such as an inflated rate.

In the first case, the loan agent might attempt to dissuade a consumer from applying for a loan. An agent might make untruthful statements about your ability to qualify for a loan or say a particular loan is not available when it is. An agent may encourage you to go to another company or lender because they have a better program

Agents might also purposely discourage selected customers by either ignoring them or being less than helpful. A successful mortgage application often requires more than minimal cooperation from a loan agent. A good agent can smooth out the bumps and with good direction can overcome the many roadblocks that are typical of the process.

Frequently, borrowers need exceptions made to lenders' rules. It's a judgement call that can be the deciding factor. With today's very tight guidelines, not all borrowers fit into what I call the cookie cutter loan, especially the self-employed, retired, disabled and low income individuals. (All known in the industry as the tough loans).

Without a doubt, there is much opportunity during loan processing to make or break a loan application.

The third type of discrimination involves special loan pricing - based on race, for example-. In this case unscrupulous lenders search out vulnerable individuals and charge excessive rates that are not justified (on the basis of risk) when compared to the going rate available to other comparable consumers. The common targets are minorities, women and senior citizens.

But, how does one avoid from being a victim of mortgage discrimination? If you can, start by avoiding organizations that are suspect.

Get a list of institutions published each year by the Federal Reserve that documents rejection and withdrawal rates for black and Hispanic applicants. Each lender is required to provide this to you on request.

It is one thing to have your loan declined for not meeting a particular lender's criteria for a specific loan product. It's another to be unfairly treated for something totally out of your control. Mortgage discrimination can be subtle.

However, you'll probably find the information easier to obtain by calling the Home Mortgage Disclosure Act assistance line at (202) 452-2016.

Remember that a withdrawal rate refers to instances in which lenders that drag out an application to the point that an applicant withdraws it.

When dealing with possible discrimination, keep good notes and write down all that is said and done. Also, keep track of names and the dates of conversations.

If you suspect discrimination call the Department of Housing and Urban Development at 669-9777. Other sources: National Fair Housing Alliance (202) 898-1661, and Office of Fair Housing (202) 547-2...

Karen Senzig is co-owner of Montclair Mortgage with her husband Scott. She can be reached at 339-8511, fax 339-3814, e-mail at ksenzig@... Please contact her with mortgage questions and/or topics for discussion.

Don't miss Open Homes on pages 12 and 13.

NEW ELMWOOD LISTING



2912 Pine Avenue
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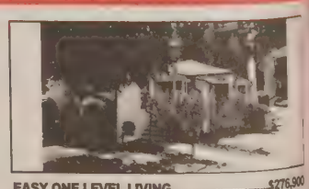
FIVE YEARS YOUNG $568,500
Architect designed contemp. in Piedmont Pines area of Montclair. Quality & unique details thruout this 4BR, 3.5BA home, 2435 sf., fam rm, adj. kit with frpl, canyon vistas, lg deck for entertaining. NAHID NASSIRI 339-4000



PIEDMONT OPPORTUNITY $429,000
To purchase this level-in home 'as-is' in Havens School district. 3+BR, 3BA + family and rumpus rms, bay view from wonderful deck, new kitchen, yard. 3 La Salle. NAHID NASSIRI 339-4000



SPARKLING AND SPACIOUS $259,000
New listing! Light filled spacious rooms with South Bay views. Remodeled kitchen, hardwood floors, formal dining, 2+BR, family room & great yard! 4027 Midvale. M.J. McCONVILLE 287-9583



EASY ONE LEVEL LIVING $276,900
You'll love the wide and spacious rooms in this 3BR, 1.5BA charmer, custom kitchen w/nook, private yard and workshop with ample storage and large garage. ARNOLD MUELLER 530-9399

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TOP OF THE WORLD! $499,000
Charming Traditional with fabulous view of city & bridges. Lovely hardwood floors, new carpets, FDR. Home office, low maintenance yard. Close to park, shops and trans. MARTHA SHIN 287-9806

MONTCLAIR HILLS OPPORTUNITY $499,000
Cosmetic fixer in choice location. 4BR, 2BA with great potential close to village. Large lot on a quiet street, 2 car garage.
MORRIE FEIGENBERG 547-6975

MONTCLAIR 4PLEX - JUST LISTED $425,000
Rare opportunity. Drive by 2210 Mountain Blvd. 2 - 1BR, 2 - 2BR. Long time owner - low rents. Well maintained building. Upper units are 2BR, perfect for owner-investor. Garage and parking , laundry in building. NAHID NASSIRI 339-4000

WALL OF GLASS!! $399,500
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EASY LIVING!! $368,000
Reduced - Motivated seller, charming 8 year contemporary in Piedmont Pines. High ceilings, family room/kitchen combo, close to parks & shops. MARTHA SHIN 287-9806

STUNNING VIEW $349,000
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CANYON VIEW $347,000
As big as all outdoors! Space and value in this Montclair 4BR, 2.5BA home with wonderful deck and gazebo, 3 levels, 2 fireplaces, vaulted ceilings, plank floors, extra spaces, 2 car garage.
NAHID NASSIRI 339-4000

PRIVATE, PEACEFUL, PERFECT $326,000
Gorgeous split level brown shingle town house, private & spacious, high ceiling, close to BART and restaurants, many upgrades, view of bay, 2 car garage. MARTHA SHIN 287-9807

PRICE REDUCED! $280,000
Needs your TLC. This comfortable family home is located in one of the area's best neighborhoods. The fourth bedroom is non-conforming. PEARL WONG 465-6211

OPEN SUNDAY - CRAFTSMAN ON ¼ ACRE $279,000
3BR & 2BA including master suite. Lots of improvements including new foundation & original details in San Leandro North Area. 2-4:30. 540 Dowling. EARLE SHENK 287-9590

CLASSIC CAPE COD BEAUTY $249,000
Lovingly cared for 2+BR, 1.5BA in great San Leandro North area. Upgrades include utility rm, kitchen & both baths. Bolted foundation. Special! EARLE SHENK 287-9590

NEW ALAMEDA LISTING! $249,000
Charming Traditional 3BR, 2BA with frpl hdwd flrs & a good size yd w/fruit trees. This cozy home is close to award winning elementary school. Open Sun. 2-4:30. 225 Central. PEARL WONG 465-6211

TWO FOR ONE $210,000
Charming legal duplex built as a home and "cottage" with an adjoining courtyard. In immaculate condition with hdwd flrs, fireplace, fam rm and garage. 3+BR, 2BA. Open Sun. 2-4:30. 3728 Dakota.
SEKI CHIKAMI 287-9587

INCREDIBLE VALUE FOR STARTERS $159,000
Upper Laurel - Just add your own personal touch to this light and bright spacious starter. Cozy fireplace, large kitchen and master suite - Just a few of the amenities. Open Sunday 2-4:30. 2901 Madeline. ROSEMARY GREENE 635-9842

UPPER LAUREL BEAUTY NEEDS NEW STEPS $159,000
This 2BR, 1BA home needs some work, but it's very pretty with granite fireplace and cathedral ceils. Bay view, large fenced yard and excellent location. Probate, sold "as-is" at a bargain price. Open Sun. 2-4:30. 4025 Patterson RICHARD KEELING 287-9582

WATERGATE AT ITS BEST $139,000
Enjoy swimming, tennis and more. Large 1BR on top floor, remodeled bath, built-in balcony. MICHAEL HARDING 287-9588

OAKLAND HILLS ABOVE MACARTHUR FOR UNDER $130K ... $129,500
Not a fixer-upper, this sweet 2BR home offers hardwood floors, central heat, basement storage, and some view. Nice neighborhood, 6 blocks from Mills College. JIM SCHUBERT 436-6883

PERFECT PIED A TERRE $96,500
What could be more convenient than this decorator perfect one bedroom condo in small complex with courtyard. Gourmet shops just a short stroll away! M.J.McCONVILLE 287-9583

IF YOU RENT YOU CAN OWN! $62,000
Owning a home is easier than you might think. With small down, this spacious 1BR condo needs fresh paint, new carpets minor repairs. PEARL WONG 465-6211

Summer heats up Alameda

The influx of more high-tech companies, the preparation of a naval history museum, a new residential development and a public concert series are among the summer news events in the island city of Alameda.

Alameda Point

Tower Aviation has signed a lease for commercial space in Alameda Point's Hangar 8, and will relocate from Oakland International Airport in late July. Tower had considered moving to Stockton, but chose to lease the 40,000square-foot facility at the former naval air station, which is being renovated with the aid of United States Economic Development Administration funding. The company repairs and overhauls commercial and military aircraft components.

September is the projected date for the opening of the Aircraft Carrier Hornet Museum, which officially changed hands from the U.S. Navy to the Alameda-based Aircraft Carrier Hornet Foundation in late May.

The aircraftcarrier, which currently is being refurbished, will house a naval history museum and operate as an event site. The attraction also is expected to create nearly 300 new jobs. The Hornet played a leading role in the Pacific during World War II and later was involved in operations off the shore of Vietnam. In 1969, the Hornet recovered the Apollo 11 space capsule that brought back astronauts Neil Armstrong, Buzz Aldrin and Michael Collins from the first trip to the moon.

'Silicon Island'

Two more high-tech firms have moved to Alameda, which is home to more than 160 technology-based businesses. Nextel Communications signed a fiveyear lease for 24,000 square feet at 2430 Mariner Square Loop and moved into the space in June. The Alameda location will serve as Nextel's service office for Northern California. The other new arrival is EnergyLine Systems, a manufacturer of distribution automation products for utility companies, which relocated to Marina Village from Berkeley in late June. Approximately 40 employees will work in the new headquarters office, which occupies 20,000 square feet at 1135 Atlantic Ave.

In other Alameda office-space news, the Phoenix-based Pivotal Group purchased two buildings in Harbor Bay Business Park, at 1141 and 1320 Harbor Bay Parkway, as well as three waterfront parcels of land in the park totaling 18 acres. The diversified real-estate developer plans to lease the buildings and develop the parcels on a build-to-suit basis.

Retail news

The newest retail tenant at South Shore Center is Final Sale, a women's clothing store that will open in September. In addition, the center's summer schedule of weekend events includes the Summer Sidewalk Sale (July 16-19); the Aloha on the Island Festival auly 25), featuring Polynesian dancers, food and booths with Hawaiian items for sale; and the 6th Annual Corvette Show (Aug. 8).

On the north side of the island, construction continues at Webster Square, a two-building retail center being built on the corner of Webster Street and Atlantic Avenue. The complex is expected to open this fall and will feature a Starbucks, Togo's Eatery, Kinko's Copies and Walgreens.

Residential developments

Ground has been broken for an 83-home residential development on Buena Vista Avenue in West Alameda. The Gardens, will be made up of singlefamily, three- and four-bedroom houses with prices expected to start in the mid-$250,000 range. The owner of the property, Walnut Creek-based Schuler Homes of California, plans to begin selling the homes in September.

Upcoming events

Aug. 1 and 2: The 14th annual Art & Wine Faire, held in the Historic Park Street District, featuring wine tastings, fine arts, traditional and ethnic foods, microbrewed beers, a petting zoo and live music. Hosted by the Park Street Business Association.

Aug. 2: The 11th Annual Run for the Parks, a 10K race through Alameda; the race begins and ends at South Shore Center.

On Aug. 22, South Shore will celebrate its 40th anniversary with a public party featuring a live performance by the Drifters, as well as giveaways and a remote broadcast by oldies radio station KFRC.

Throughout the summer: Concerts at the Cove, a free live music series at Crab Cove Visitor Center. The remaining shows are Pure Exstasy (oldies) on Aug. 14, and Red Archibald and the Internationals (blues) on Sept. 11. Hosted by the West Alameda Business Association.

For additional information on the city of Alameda, visit the Web site at www.ci.alameda.ca.us.

The aircraft carrier, Hornet, is currently being refurbished to house a naval history museum.

Realtor Profile



Bettina Balestrieri

With over nine successful years of residential real estate experience, in Montclair, Piedmont, Oakland and Berkeley, Bettina Balestrieri is an enthusiastic professional with The GRUBB Co. In 1989, she embarked upon her real estate career as an assistant to Donald Woolhouse, a principal of The GRUBB Co. This association insured a true sense of negotiating skill and expertise.

A lifelong resident of this community, Bettina has a broad knowledge of school systems, community services and the amenities we all enjoy. She graduated from UC Berkeley with a Bachelor's degree from the Department of Art History and a Master's degree from the Department of Near Eastern Studies.

Bettina's vibrant, positive and professional approach in her transactions contributes to her success along with her enthusiasm and wonderful sense of humor When working with her clients, she professionally coordinates a range of services including contractors, decorators, painters and onsite inspections

Bettina provides a high standard of care and integrity ill her negotiations. Many of her clients have become personal friends and a great percentage of her business is from former client referrals.

"We are thrilled with the vibrant enthusiasm Bettina brings to The GRUBB Co." says Donald Grubb Jr. "Her good taste in style and design is so well defined."

Home buyers workshop

Willie Foster of Prudential California Realty and Claudette Station of Home Savings of America present a free Home Buyers Seminar and Workshop from 6 to 8 p.m., Wednesday, August 12 at 3575 San Pablo Dam Road in El Sobrante.

Anyone interested in buying a home at a time when rates are low is invited to attend this seminar and learn more about the programs available to allow a home buyer to move into a home for less than into a rental.

Seating is limited, and reservations are required. RSVP at 286-7644. Leave your name, phone number and mailing address.

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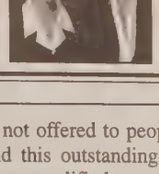
Conveniently located and close to Westbrae shops and restaurants this charming garden duplex has a lot to offer. The front unit offers two bedrooms, a full dining area, a fireplace in the living room, an ample walk-in closet in the front bedroom and a nicely updated bathroom. The rear unit is an equally lovely one bedroom with newly refinished hardwood floors and its own fireplace. Both units have access to a wonderful and secluded yard complete with raised deck and seating. Ideal as an income property, and equally desirable for the owner who intends to occupy one of the units.
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RE-DESIGNS



EILEEN HALLIBURTON

How high should that picture hang?

"How high should a picture be hung?" That's one of the questions I am asked most frequently.

First of all, height is not the first consideration that should be made when hanging anything on the wall. What matters most when accessorizing a room is relationship. In fact, relationship is so important that I will be repeating it again and again in my columns.

Important criteria

If the picture you are planning to hang is the wrong size, the wrong color or the wrong subject for the spot you have chosen, then height is insignificant. I find it difficult to choose which criteria is most important when hanging a picture, but if pushed, I would say subject, followed by color, followed by size.

A cartoon, an Ansel Adams print or a Grandma Moses is never going to fit into a room furnished with Louis XIV tables and chairs. And a heavily gilded mirror will not complement a family room furnished in rattan or early American.

And, yet, modern or abstract art blended with traditional furnishings can be stunning. Subjects can contrast as long as color and size are complementary.

Yes, hanging art is a complicated subject and one that cannot be explained entirely in one column. But here are a few tips to point you in the right direction.

Eight quick tips

1. Try to keep to one or two themes per room. Don't try to mix still lifes, landscapes, portraits and abstracts, or Impressionism with Realism or Cubism. But you might have landscapes on one wall and portraits on another.

2. The walls and colors in the furnishings should complement the colors in the picture. Don't place a delicate pastel over a bright red plaid chair.

3. Balance the weight of the picture with that of the furniture or shelf over which the picture is to be hung. A fine etching will probably look incongruous over a bold natural stone fireplace.

4. Hang pictures over or next to something; pictures hanging over nothing look as if they are lost in space.

5. When hanging a series of pictures, line them up. Staggered or "stair-stepped" pictures look dated, and in my opinion, corny! The effort expended in lining up pictures evenly is worthwhile. One notices the pictures, not the arrangement.

6. Take the time to attach eyes and a wire to the back of pictures. The pictures will hang better. And be sure the wire doesn't come too close to the top of the picture. Otherwise, the hook will show above the picture after it is hung.

7. Try hanging pictures asymetrically. If you have a long table and one vertical picture, the picture can still be hung over the table (assuming the subject and color relate) if the picture is hung to one side. On the other side of the table you may wish to place a lamp or large vase, or perhaps a pretty plant.

8. Consider having a picture reframed if you love the picture but are having a difficult time finding the right spot for it. It could be the frame is too heavy or too light for the picture. However, a picture should always be framed for itself, not for where you think it should be hung. In other words, don't have a picture matted in a color to match your sofa when the matting you are choosing doesn't complement the picture.

And, finally, how high do you hang a picture if you've found the perfect spot for it? A rule of thumb is six to nine inches above or beside whatever piece you are hanging it.

Can't find art you love? Try renting art from the Oakland Museum of California or the Valley Art Center in Walnut Creek. Patronizing these types of galleries will help you learn more about art.

Eileen Halliburton is the owner of RE-DESIGNS in Piedmont. She can be reached at 763-1829.

Arts & Crafts show

On Sat., Aug. 8 from 10 a.m. to 6 p.m. and Sun., Aug. 9, from 11 a.m. to 5 p.m., San Francisco will be showcasing 100 dealers and artisans with styles that include the Arts & Crafts Movement, Art Nouveau, Native American, California Rancho and Vintage Western. The show features furniture, pottery, textiles and jewelry.

California Rancho expert Roger Renick will lecture on the "Monterey Movement" a Rancho Revival style from the late 1920s until the early 1930s, on Sunday at 11 a.m. Nationally renowned author- ity Karen Guido will on "American Art Tiles ing her insights into the ing, identification, and role of the decorative ar ics during the Arts and C Movement.

The show will be the Concourse Exhibi ter, 8th and Branna in San Francisco. Ad is $7.

The sale is concurrent the Arts & Crafts Week ern California's Bay Area cational events. This week cludes a series of lectu walking tours and din groups.

To place a Real Estate a call 339-4046.



OPEN HOUSE - 36 Merrill Circle South, Moraga
Sunday, August 9, 1998, 1-5 pm

This classic estate-style home stands atop the highest point of the prestigious and sought after Sanders Ranch gated community. Commanding views of the pristine hills and valleys create a private and elegant retreat; a true statement of traditional values. This light-filled gracious home features many classic details. French doors lead from many rooms to breathtaking views, slate terraces, and large lawn area, ideal for entertaining guests and for children to play. Total of 5 bedrooms, 4.5 baths, and additional study and exercise room on 2.77-acre knoll, 9 years new, 5000 sq. ft. Offered at $1,790,000. Call Kathy Wu for more information or private showing (925) 253-5493 or (925) 333-2578



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An Architectural Gem



Reminiscent of a Spanish villa, this architecturally significant residence was designed by the renowned William E. Schirmer. The courtyard entrance is embraced by a series of arched colonnades. Enhancing the charm of the formal rooms are wonderful hand hewn beams and beautifully crafted doors French doors open out to the serene private patio and garden, perfect for outdoor entertaining. *Offered for $739,000*

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Elegant Oakmore Traditional
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OPEN SUN 2-4:30

CHABOT ESTATES - NEW LISTING....$365,000
Tee off! Beautiful 1/2 acre estate next to 7th tee of golf course. Formal dining, breakfast nook, master suite, garage & shop. Quality features. HAL CASTLE 339-8900 x 220



MONTCLAIR - NEW LISTING.....$269,500
Totally level fenced yard. 3BR, 2BA, solarium dining, separate office overlooking garden. Shop. Quiet.
HAL CASTLE 339-8900 x 220

ECLECTIC HACIENDA TREASURE.....$895,000
None other like it anywhere! Unique tile, flagstone, logs, hardwood meld into glamour & beauty. 4+BR, 3.5BA, library, pool/spa. Sunday 2-4:30. D.C. HODGES 339-8900 x 223

TOP AREA - EXCELLENT PRICE.....$659,000
Upper Rockridge! Truly glamorous and gorgeous new 4BR, 4BA home with stunning architectural details and materials. Open Sun. 2-4:30.
CAROL COHEN 339-8900 X 225

ULTRA HIGH TECH CONTEMPORARY.....$539,000
SF Bay view, grass, decks, concrete floors, lots of glass, walk to park, running trails. SUE WILLIAMS 339-8900 X 229

CUSTOM VIEW HOME.....$515,000
New listing! Custom 9 year old Traditional home. 3BR, 2BA, 2 fireplaces, level back yard, rumpus, weight room, formal dining room.
LOIS JOHNSON 339-8900 X 226

PIEDMONT PINES ART DECO.....$479,000
New list! Gorgeous level-out garden, private! 3BR, 3.5BA, family room, Formal dining room. Sleek Euro-style kitchen. Hardwood floors, 2 fireplaces. HELEN NICHOLAS 339-8900 X 238

SAN FRANCISCO BAY VIEW.....$419,000
Head on SF Bay, new listing, remodeled kitchen, updated baths, large storage/work room. SUE WILLIAMS 339-8900 x 229

INTRIGUING! UNIQUE! A MUST SEE!.....$399,000
Garden setting! 3BR, 2BA. Lot + In-law with separate entrance! Hdwds/mahogany accents! MEL COPLAND 339-8900 x 255

SENSATIONAL MONTCLAIR TRADITIONAL.....$359,000
Circa 1920's Traditional with stunning upgrades. Master suite with marble bath. In-law setup, second kitchen, detached office.
STEVEN BIASATTI 339-8900 x 239

PRIVATE RUSTIC SETTING.....$349,000
Redwood Heights! Wooded setting and greenery from every room enhance this peaceful very special spacious 3+BR home. CAROL COHEN 339-8900 x 225

PRICE REDUCED! ACT NOW OR LOSE.....$329,500
Crestmont Bay view 3BR, 2.5BA updated kitchen/baths. Close to transportation, swim club, fitness center. Huge rec room - 2 fireplaces. JAN NEFF 339-8900 x 243

MONTCLAIR COTTAGE WITH PRIVACY.....$239,000
New listing! 2+BR, 2BA, extra space for office or shared living. Cute as a button! Nice outdoor living in garden and decks, bay view! HELEN NICHOLAS 339-8900 x 238

EVERGREEN! MONTCLAIR SPACIOUS!.....$299,000
Wooded setting! New listing! Shepherd Canyon! Close to freeway! Serene location! Come See! Open Sun. 2-5.
NICK LAVROV 339-8900 x 219



PRICE SLASHED! 10K MAKE OFFER!.....$349,000
Do not miss! Pristine contemporary, wooded serene oasis! Just minutes to freeway! Office! Call for appointment.
MEL COPLAND 339-8900 x 225



OPEN SUN 2 - 4:30

GLENVIEW - NEW LISTING.....$259,000
Renewed traditional on quiet street. 3BR, 2BA, dining and breakfast. Stunning rear garden with patio and deck. Garage. HAL CASTLE 339-8900 x 220

MONTCLAIR COTTAGE WITH VIEW.....$238,000
This old house needs love and understanding! 2BR, 1BA upstairs 4 little rooms and 1BA downstairs. Very quiet and private
HELEN NICHOLAS 339-8900 x 238

COMPACT HOME PLUS COTTAGE.....$199,000
Upper Oakmore Bungalow. Big living room with verdant views. Great private yard with studio cottage. New roof. Big value!
STEVEN BIASATTI 339-8900 x 239

CAPE COD CUTIE! SO REASONABLE!.....$179,500
Laurel 2BR, 1BA with flagstone patio/herb garden. Brass fireplace enclosure, hdwd floors, move-in condition! Act now! Open Sunday 2-4:30. JAN NEFF 339-8900 x 243

QUIET UP & COMING NEIGHBORHOOD.....$165,000
Wow! 4BR, 2.5BA, + a huge fam rm. Fresh paint & carpet. Ready to move-in. Great value! STEVEN BIASATTI 339-8900 x 238

LOT SERENDIPITY TIME.....$75K - 150K
① El Sobrante near dam $75K, ② Skyline 3 contig lots $105K/ea, ③ Skyline vu lot $149.5K, ④ Lots of other lots $20K - $79.5K NICK LAVROV 339-8900 x 219

❖ TIP OF THE WEEK ❖
Most Realtors work well-defined areas. Whether buying or selling, choose a broker who knows the "local" area well.

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Anida Weyl
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rpoff

ntinued from page 3

buy views or very large for example.)

successful buyers of such move quickly, definitely. see what they want and move to get it. Most are busy people working at jobs engage them for long hours pay them enough to buy the that fit their fantasy and nothing fixed.

me are often buying their house and have no time or ination to do more than move they'll go back to work. Or move in, go out to dinner, the symphony, the gym; and, when time permits, fly to Maui.

If you think these are the likely buyers of your house, consider this: you will want all of them be around when you are ready to sell. Because if they or their agents are sitting on a beach somewhere — something that is apparently more likely to occur in August — your house may not sell immediately and it will probably sell for less.

There are other buyers, of course. Many people cannot buy the house "everyone" wants. They cannot compete for the house they would love to have because they lack the money, or they haven't arranged financing, or they can't make up their minds quickly, or they need the approval of a parent who is not immediately available.

Others specifically seek less expensive fixer houses that they can improve. And some are simply taking their time to find the most space at the best price possible.

Many will look at houses for months or years. They'll look in a number of neighborhoods, often different cities and will do so at most any time of the year.

So the question of whether to put your house on the market in August or in "early spring" (another season favored by many) or even during Thanksgiving week will depend on a number of things but mainly on your, situation, your house, and who will be buying it.

Consider: Have you bought another house or committed to a job out of state? Is your house located in an area where many houses are for sale and they're all sitting?

Maybe you live in a less popular neighborhood, one that most buyers don't seek out: It's too far away from things or it is perceived as being crime-ridden (even if it isn't), or for other reasons, it will appeal only to a few.

You're going to need the largest audience you can get. You would be wise to think and plan with your agent before choosing the time of year to market your house.

Pat Talbert and Anet Tarpoff are licensed agents and area specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.

Security Pacific invites you online

Security Pacific Real Estate Services recently added online listing presentations to its roster of high-tech marketing tools. Using a cutting edge browser plug-in called Macromedia Shockwave; the presentation will allow the company's agents to market themselves to potential clients from any computer terminal connected to the Internet.

The multimedia presentation includes full-color photos, dramatic sound effects, spinning graphics, and eye-catching typography changes that will certainly captivate prospective home-sellers. According to designer Tony So of Purple Pepper Designs, he chose Shockwave because it renders "faster than Java script, and carries sound and multi-animations in one little file".

"Macromedia's popular Shockwave software has been used primarily to add animation to Web sites for movies, television shows and consumer products", says So. "It is just now gaining more support from major browsers like Netscape Navigator who plan to include "Flash", Shockwave's latest incarnation, in their browser releases this summer."

Beyond the presentation's dazzling effects, it includes a company profile, detailed explanation of the escrow process and tax issues, eight components of a good marketing plan for properties, and other information resources. The presentation includes an "About Me" section that provides Security Pacific agents ample space to sell themselves. Most agents include a resume, photo and marketing specialty.

Security Pacific Vice-President and Broker, Mike Clancy, developed the presentation to streamline the marketing process for his agents. "It saves our agents the time and printing costs to create their own listing presentations", says Clancy. "The site also standardizes the company's image, but allows the agents to customize the presentation to show off their individual strengths and specialty areas."

Security Pacific offers computer training to its less technically inclined agents. The company holds a "Technology User's Group" every Wednesday morning.

Under Clancy's management, the company provides client/agent services like high-speed ISDN Internet access, virtual tours of properties online, company-wide communications and resources via an Intranet system called S.P.A.N. (Security Pacific Active Network) and WebAgent, a daily e-mailed update of new Bay Area listings.

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ALAMEDA
NEW LISTING! 16 BANNISTER WAY. 3 BD, 2 1/2 BA. Immaculate condition. $279,000. PENDING
945 EAGLE AVE. 2 BD, 1 BA. Shown by appt only. REDUCED to $187,000.

OAKLAND
2633 HAROLD. Dimond Dist. 2 BD, 1 BA, formal dining room. REDUCED to $130,000!
NEW LISTING! 3148 MAXWELL AVE. 2+ BD, 1 BA in Maxwell Park District. $169,000.

SAN LEANDRO
NEW LISTING! 14012 OUTRIGGER DR. - OPEN SUN. 2-4. Large 1 BD, 1 BA, vaulted ceilings $155,000.
14016 OUTRIGGER DR. 2 BD, 2 1/2 BA townhouse. $182,000. PENDING
NEW LISTING! 2513 GALLEON PL. 2 BD, 1 BA. $155,000. PENDING
RETAIL/COMM. BLDG. 9,000 sq. ft. Near Bayfair. $975,000.


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Donna Luci Williams
donnaluci@aol.com
Mark Goode
New Listings of the Week

Brand New Home on Harbor Bay - Alameda $969,000 Largest lot in new development, over 13,000 sq. ft. Four bedroom, 3 bath. Large kitchen w/granite counter tops, large backyard w/hot tub. On Lagoon.	*Victorian Home - Alameda Only $349,500* Large home near Gold Coast. Over 2,000 square feet, 4 bedrooms and 2 baths. Possible 2nd unit!

TEMPLETON
THE RESIDENTIAL REALTORS

1060 Miller Ave., Berkeley
Open Sunday 2-5 New Listing!
Exceedingly tranquil contemporary! Spectacular views! Oversized lot! New roof! Double garage, 4BR/2.5BA. Designed and built for an engineer.
Bebe McRae ext. 145, Susie Schevill, ext. 144.....$550,000

Berkeley Brown Shingle
3BR/2.5BA plus in-law unit within walking distance to campus Fabulous Bay views. Marlene Leverette, ext. 121.....$495,000

BERKELEY
GRAND CLAREMONT LANDMARK. New Price! Large foyer, 6BR, 5BA, 5 fireplaces, billiard room with wet bar & carriage house. Convenient yet secluded location. Paul Templeton ext. 131.....$1,450,000
PRESTIGIOUS UPPER THOUSAND OAKS! Bay views! 4BR, sun rm, den, gourmet kitch/fam rm! Fenced yard! Walk to Solano shops! Bebe McRae, ext. 145.....$925,000
ENGLISH MANOR FIXER in glorious setting. Unique opportunity to restore it to its former grandeur. PRICE REDUCED! Nancy Noman, ext. 124 Marlene Leverette, ext. 121.....$895,000
BEAUTIFUL N. BERKELEY SPANISH. Outstanding architecture. Bay views, swimming pool. Easy commute to S.F. 4+BR, 4BA. Jack McPhail, ext. 135.....$635,000
ELEGANT TRADITIONAL New! Sun-filled 3+BR/3+BA. Beautiful architectural details. Immaculate. Nancy Norman, ext. 124.....$549,000
THOUSAND OAKS CIRCA 1925 w/many updates. Beautiful GG Bridge view. Wood floors, 2 fireplaces, granite counters & magical large garden. Best value. Ruth Frasetto, ext. 147.....$429,000
1935 MARIN 4++BR. Pending probate Aug. 11, call for details. Leslie Easterday ext. 134.....$379,000
1711 CURTIS, Open Sun. 2-4. Loft-style, 1BA, "Architectural" fixer. Near BART & Cafe Fanny. Good Value. Anne Van Dyke, ext. 137.....$217,000
1215 PERALTA, Open Sun. 2-4:30. NEW LISTING. Sweet 2+BR, 1BA bungalow used as licensed day care. Great tree-lined street. Needs updating. Sold "as-is" Leslie Avant ext. 122.....$210,000

OAKLAND
3827 ELSTON AVE., Open Sun. 2-4:30 Diamond in the rough! Bright 2+BR Glenview fixer w/good bones & great potential. Enormous developable basement w/high ceilings & half bath. Gini Erck, ext. 133.....$215,000

EL CERRITO
1633 JULIAN DR., Open Sun 2-4:30. New listing. Sweeping views. Large, gracious and top condition. Contemporary style, nearly a ¼ acre on quiet cul-de-sac w/flex layout: 4BR, 3.5BA, family room, home office and a complete 2nd kitchen! Don't miss! Ron Egherman, ext. 127.....$499,000

LOT
7 STRATHMOOR DRIVE, OAKLAND/BERKELEY HILLS Build your dream home! Wide 1/4 acre downslope with gorgeous panoramic views. Gini Erck ext. 133.....$220,000

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Real Estate Editor
339-4047

Oakland's changing skyline

Plans were recently announced for a new 300,000 to 400,000 square foot Class A office tower that could well be underway by year end at Lake Merritt in Oakland, setting the stage for Oakland's first private sector office building in eight years according to CB Richard Ellis. The owner, CB Richard Ellis Investors, LLC of Los Angeles will develop the project in alliance with M.S. Townsend, Inc. CB Richard Ellis Brokerage of Oakland is the leasing agent. If current discussions with anchor tenants move ahead, construction on Lake Merritt Towers II could begin by early 1999.

Lake Merritt Towers II is the second phase of the Planned Unit Development known as Lake Merritt Towers, and it is completely entitled, enabling the project to proceed as soon as an anchor tenant is signed. Lake Merritt Towers 1, located at 155 Grand along Harrison Street between 21st Street and Grand Avenue, is the first phase of the development and was completed in April of 1990. M.S. Townsend, Inc. also managed development of that building, which now LC houses the world headquarters for Crowley Maritime Corporation and the regional headquarters of HealthNet Corporation.

Lake Merritt Towers II will occupy a 60,000 square foot development site at the corner of Grand Avenue and Harrison Street - "long considered the most prestigious office development site in the East Bay," said Monroe Townsend of M.S. Townsend, Inc. "It is expected to attract the interest of some of the most prestigious corporate tenants in the East Bay, as well as large tenants in San Francisco not willing to ride the current steep rise in rents there.

"The combination of a lack of space in San Francisco and the East Bay, along with continued expansion by local companies, is motivating a number of tenants to explore economical but attractive alternatives," said Townsend. His firm also managed development of the Caltrans District 4 building next door to Lake Merritt Towers I and, in concert with CB Richard Ellis Brokerage's Oakland office, moved both Crowley Maritime and HealthNet from San Francisco and Emeryville respectively to Oakland eight years ago.

Most recently, M.S. Townsend, Inc. served as co-development manager and design/build consultant on the Elihu M. Harris State Office Building in Oakland's Civic Center which was dedicated and opened June 25. Three other government and institutional highrises have sprung up since 1990, including the Oakland Federal Building, the University of California headquarters building, and a city building not yet completed.

"The Lake Merritt views and ambiance, access to the entire Bay Area labor force via BART, and rents $10-15 per square foot lower than San Francisco are extremely attractive aspects for new tenants," said Sheldon Crandall, head of the CB Richard Ellis Brokerage team overseeing the leasing. Other team members are David Tripaldi, Darin Bosch from the CB Richard Ellis San Francisco office, and Sid Ewing, Oakland office.

"Space-constrained companies who are large enough to anchor a

See SKYLINE on page 13

Let 'webAgent' serve you

There is good news for frustrated Bay Area home-seekers looking to purchase property in a today's competitive market Security Pacific Real Estate Services offers daily e-mailed updates of fresh home listings through a free service called webAgent. Buyers no longer need to worry they are missing out on potential dream homes because they found out about them too late.

This service is accessible from the company's Web site at www.securitypacific.com. Subscribers to webAgent input search features like number of bedrooms, price range and city. New listings that meet these requirements are e-mailed Monday through Friday to the subscriber's mailbox as they hit the market.

"The e-mail updates save subscribers the time and trouble of sorting through our huge database of listings to find good prospects", says Mike Clancy, Vice-President of Security Pacific Real Estate.

One advantage of webAgent over similar search engines is it delivers all listings on the market instead of just Security Pacific listed properties. The areas covered by the search include the San Francisco East Bay, Alameda County and Contra Costa County.

One recent success story involves Bay Area couple, Kalyana Sundaram and Susheela Ramashwamy, who had actively looked for a new home for over a year and a half. Ramashwamy requested a small house with a back yard in a very specific price range from $250[illegible] $275,000. She also in[illegible] one city, San Ramon[illegible] Sundaram works as an[illegible] mation technology[illegible]

Terry Whelan, [illegible] Pacific sales agent, [illegible] up with the couple r[illegible] He found them a per[illegible] in less than two week[illegible] city of their choice. The[illegible] closed the escrow for $27[illegible] on June 14th. "The[illegible] webAgent and Terry [illegible] have my house," says [illegible] static Ramashwamy. "I [illegible] pleased with the result[illegible]

Security Pacific plans [illegible] corporate links to loan [illegible] cations and information [illegible] mortgage calculator, [illegible] mortgage rate watch[illegible] from the webAgent site[illegible]

See AGENT on page

PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

3 Wildwood Gardens, Piedmont - 4++bd/3+ba.....$795,000
New List! Cosmetic fixer in prestigious WILDWOOD GARDENS. Creek setting, lg. lot, pool. HELEN DANHAKL. 547-5750

122 Dudley Ave., Piedmont - 3bd/3ba.....$725,000
Dramatic Bay view contemporary in pristine condition. Master suite, family room level out to huge patio. Roselie Woods

225 Gravatt Dr., Claremont Hills - 4bd/3ba.....$659,500
5-yr old contemporary with panoramic views & stylish decor. Kit/fam rm, 3 decks, private master suite. Ann Nichols

7030 Buckingham Blvd., Claremont Hills - 3++bd/3ba...$599,000
New Listing! Newer custom home w/gourmet kitchen, formal dining, 2 family rooms. Office/au pair has sep. entrance. Sandy Klemmer

2817 Chelsea Drive, Montclair - 4bd/3ba.....$550,000
New Listing! Gracious new construction. Open kitchen/FR W/FP. Huge lower level. Quality materials. Michelle Vasey

9033 Skyline Blvd., Montclair - 4bd/3ba.....$539,000
New Listing! Spaciouscontemporary with vaulted ceils. Hdwd flrs, lg. eat-in kitchen, fam rm, wooded view. Vicki Woodhead

7245 Buckingham Blvd., Claremont Hills - 4bd/3ba.....$519,000
New Listing! Sunny contemporary w/ Bay Views, gourmet kitchen w/granite & maple, family room, 3 fireplaces. Dick Cohen

2912 Pine Avenue, Berkeley - 3++bd/2+ba.....$439,000
New Elmwood Listing! Classic brown shingle w/lg.. living room, formal dining, sun porch. Walk to everything! Carolyn Jones

5345 Estates Dr., Upper Rockridge- 3+bd/2+ba....$429,000
New listing! Pristine all-level traditional w/updated kitchen/baths, level yard, au pair/ guest suite. Jeffrey Himmel

2017 Clemens Road, Oakmore - 3bd/3ba.....$399,000
New listing! Elegant decorator perfect traditional w/spacious rooms, 2 master suites, family rm, gardens. Teri Carlisle

1101 Norwood Ave., Crocker Highlnds - 3bd/2+ba...$369,000
Charming Colonial w/formal DR, eat-in kitchen, large rec room, 2 car garage. Wendy Gardner

6139 Wood Dr., Piedmont side Mntclr - 3bd/2ba..$389,000
New listing! Quiet wooded location near Montclair Village. Formal dining area, eat-in kitchen, rec room. Wendy Gardner

1680 Woodhaven Way, Montclair - 4bd/2+ba.....$371,000
New listing! Charming home in private garden setting. Master suite, fireplace, hardwood floors, lrg yrd. Nancy Chew

5020 Crystal Ridge Ct., Ridgemont - 3bd/2+ba.....$348,000
Spacious, sunny traditional on cul-de-sac w/level yard, formal dining, master suite, fireplace. Jeffrey Himmel

2275 Arrowhead Dr., Montclair- 3bd/2+ba.....$329,000
Updated contemporary in tranquil setting. New hardwood floors/carpet, formal DR, eat-in kit/FR area. Robyn Mohr

4116 Gregory St., Redwood Heights - 3bd/2ba....$269,500
Private setting, terrific neighborhood. Refinished hardwood floors, plus room w/bath. Diane Earl McCan

3477 Crane Way, Joaquin Miller - 2++bd/2ba....$255,000
Fixer opportunity! Charming country cottage in private wooded setting. Updated kitchen. Donna DeBardi

4083 Lincoln Ave., Lincoln Heights, - 2bd/1+ba...$219,500
Spacious, well maintained home w/Bay view, plus room, attached garage, deep lot. Diane Earl McCan

3948 Fruitvale Ave., Oakland- 2bd/1ba.....$199,000
Charming bungalow in private treetop setting. Skylights, new deck for outdoor entertaining. Tom Anthony

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BY APPOINTMENT

PIEDMONT MEDITERRANEAN.....$1,395,000
Gorgeous 4BD/4+BA w/sweeping Bay views. Superb flow for family & entertaining. Guest quarters, pool & spa. Sally Morrison

EUROPEAN STYLE VILLA.....$1,095,000
Spectacular SF/Bay views and old world detailing define this 3BD/3BA masterpiece w/chef's dream kitchen. Patricia Scott

MONTCLAIR NEW CONSTRUCTION.....$875,000
Beautiful new home w/SF views! 4+BD/4BA, large kitchen/ family room with fireplace, 3-car garage. Patricia Scott

OAKLAND HILLS OPPORTUNITY.....$559,000
Orinda schools! Lg. 5BD/4BA home on private 1/3 acre lot needs TLC. Panoramic views! Michelle Vasey

PIEDMONT SIDE OF MONTCLAIR.....$469,000
Cosmetic fixer close to Village. 4BD/2BA with great upside potential! 1/4 acre lot with large back yard. Jeffrey Himmel

PIEDMONT SIDE OF MONTCLAIR.....$435,000
Close to Village yet private! Architect-designed home with 3BD/3BA, formal DR, eat-in kitchen. Sally Morrison

MONTCLAIR CHARM.....$310,000
Spacious 2BD/1BA in private setting near Montclair Village. Formal DR, remodeled kitchen, many upgrades. Nancy Chew

CLASSIC MONTCLAIR.....$309,000
Spacious 3+BD/2BA contemporary w/family room or 4th BR down, fireplace, large lot, close to Village. Sally Morrison

PIEDMONT AVE. AREA TRIPLEX.....$305,000
Great investment opportunity! Three 1-bedroom flats in charming older building with redwood trees & yard. Lee Jacobson

LAKESHORE GEM.....$299,000
Rare 1920's beauty w/2BD/1BA, original wood detail, sun-drenched rooms, remodeled kit/bath. Donna DeBardi

OAKLAND HILLS TOWN HOME.....$235,000
Tastefully upgraded 3BD/2+BA in quiet location at end of cul-de-sac. New paint/carpet. Large yard. Robyn Mohr

MONTCLAIR OPPORTUNITY.....$210,000
Contractor's special! Major fixer in great location. 4BD/2BA with hardwood floors and rec room. Wendy Gardner

CHARMING LAUREL BUNGALOW.....$119,000
Darling 2BD/1BA home w/hardwood floors, fireplace in LR, eat-in kitchen, laundry room, yard & garage. Lee Jacobson

LARGE REDWOOD HEIGHTS LOT.....$110,000
Wooded lot is over 1/4 acre in quiet neighborhood. Water & sewer lines in, soils and geotechnical reports available. Wendy Gardner

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1426 GRANDVIEW DRIVE.....$995,000
Gorgeous new home! Panoramic views, state-of-the-art kitchen, incredible master suite with spa tub & built-in steam unit, media room, office 4+BD/4BA. Generous use of cherrywood & natural stone. Hardwood floors throughout. 2 courtyard patios. Barbara Roessler 272-0842



173 ST. JAMES.....$6[illegible]
Large living room, dining room and nice family room. Eat-in kitchen loft/office space. 3+BD/3.5BA. Wooded canyon views, quality space. Patsy Buhler 287-5910

321 CREIGHTON WAY.....$739,000
Best View in Town! New Listing! Soaring ceiling, granite, hardwood, two fireplaces. Terrific kitchen and much more! Rosie Marie Bero ext. 274

14 CHANCELLOR PLACE.....$735,000
New Claremont Hts. Mediterranean with pano view. Perfect for entertaining. Elegant open plan gourmet kitchen/fam rm with fireplace. Formal dining, sheltered patio, lux BD suite, study. 4+BD/3BA. Peter Nicolopoulos 339-9780

7125 MARLBOROUGH TERRACE.....$[illegible]
Stunning SF Bay view from this 3+BD/3BA 3 yr old custom contemporary in the hills. Corian counters, Pella windows, [illegible] yard, master suite with fab bath, sunken living room, hardwood flrs, driveway, parking pad, big garage. Don Dunning 482-225[illegible]

120 SCENIC AVENUE.....$[illegible]
Stately Piedmont Colonial with Bay & Lake views! 360 plus! charming dormer rms. 2.5BA. Level out backyard with Koi pond. Wendy Callaghan ext. 237



11 BAY FOREST PLACE.....$589,000
Best buy, great area! Beautiful new construction, large 4BD/2.5BA. 1st time open house. A house that you couldn't believe you can afford but can at this price. Formal dining, fam rm with frpl and level out to yard. Carrie Craig 357-7772



3839 RANDOLPH AVE.....$[illegible]
Just listed in Glenview! 3BD/2BA, formal dining room, updated kitchen/family room combination, sliding doors to deck and large backyard. Chris Christensen ext. 242

696 CLEVELAND.....$338,000
Charming English Tudor, 4+BD/2+BA. Formal living and dining room, lower level retreat/family room. Convenient loc. to shops and trans, over 2900 sq. ft. Carol Robbiano ext. 292

1924 38th STREET.....$[illegible]
Old World ambiance in this spacious 2BD Glenview craftsman leaded glass, built-ins, hardwd, fab yard. Katie Meadow ext. [illegible]

6850 BROADWAY.....$329,000
Lovely Rockridge Traditional! Gracious rooms with original gum wood intact, gleaming hardwood floors, 3+BD/1BA, PLUS non-conforming in-law unit. Great curb appeal. Walk to BART and College Ave. Mary Neuberger 530-4148

2917 MINNA.....$[illegible]
Terrific starter home. Renovated 2BD, 1BA, living room with[illegible] formal dining room, eat-in kitchen, laundry room. 1 car [illegible] garage w/workshop-office. Owner will help w/closing cost Frank Hennefer 654-6461

SHOWN BY APPOINTMENT

THREE YEAR OLD MONTCLAIR HOME.....$539,000
Prestigious home. Nearly 3000 sq ft. of home with 4+BD/3.5BA, Spacious family room, gourmet granite/oak kitchen, 3 fireplaces, storage mezzanine, SF bay view. Frank Hennefer 654-6461

PRICE REDUCED!.....$329,000
Excellent Glenview location. What a steal! 2 large flats plus 1BD cottage Perfect for owner-occupants who want extra income. Chris/Nancy ext. 254

RANCH IN SIERRA FOOTHILLS.....$310,000
44+ Acres located in Gold Country foothills 30 minutes east of Stockton Valley & Sierra views. Includes furnishings and more. 3+BD/2BA, family room, 8+car pkg. RV pad, panoramic view, more. Frank Hennefer 654-6461

MOTIVATED SELLER.....$[illegible]
Sale fell thru and seller wants another. Lovely 2BD/2.5BA town shingle townhome near Rockridge & Piedmont Ave. shops. Sk[illegible] view, master suite w/whirlpool tub, quiet end unit. Over [illegible] ft. Priced below comparables. Don Dunning 482-2256

5 YEAR OLD TOWNHOME.....$[illegible]
Almost 1,200 sq. ft. 2BD/2.5BA, living room with fireplace Gourmet Euro-style kitchen, laundry in unit. Basement, [illegible] yard, security gate entrance. Monthly dues only $83. mo. Se[illegible] pays 3% of buyer's closing costs! Frank Hennefer 654-6461

VALUE ALL THE WAY!.....$[illegible]
Near Maxwell Park. Spacious 2BD, 1BA, living w/frpl, dining room. Nice fenced front & rear yard w/lg garage. Seller co[illegible] of buyers closing costs. A must see! Frank Hennefer 654-6[illegible]

GREAT STARTER HOME For the Cost Conscious. 2BD/1BA, living/dining combination. Level lot, good off street parking.....$[illegible] in quiet neighborhood. Near transit. Frank Hennefer 654-6461

LAND

EAST BAY HILLS LOT Various slopes and views. Building plans, reports on some lots, financing available.....$15K to $[illegible]
Frank Hennefer 654-6461

PIEDMONT LOT W/VIEW Upslope, 82 foot frontage. 10,000+ sf. Area of expensive homes, excellent schools.....$[illegible]
Frank Hennefer 654-6461

FOUR CONTIGUOUS MONTCLAIR LOTS Nice locale not too high up in the hills. Near transit and grammar schools.....$[illegible]
Frank Hennefer 654-6461

BUILD YOUR DREAM HOME Desirable Oakland Hills/Montclair location, lovely Tahoe-like setting and canyon view.....$[illegible]
All utilities at street. Rose Marie Bero ext. 274

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OTT KERNS

ravel smart: tips or a safe vacation

hen you're planning a va-, you're more concerned ut hotel accommodations, s to see, and how much y to take, than about safety surance issues. However, e against travelers is in-sing at an alarming rate. So re going to travel this year, need to take some precau-. To help reduce your ces of being targeted by inals, the Western Insur-Information Service (WIIS) put together a number of for a safe vacation.

ays take stock

efore you leave home, take an inventory of all items in your home in case it is burglarized. Store this information in a safe deposit box. Carry passports, tickets, credit cards and important papers on your person. Make copies and put them in one bag. Also leave copies with a friend or relative.

Place essential items such as medicine or contacts in a carry-on bag. Pack only what you can carry because bags left unattended are easily stolen. Inexpensive luggage is less likely a target for thieves and cheaper to replace, and remember to tag your luggage with a business card or address to avoid advertising your home address to potential thieves.

Consider insurance

Check your homeowners' policy to ensure it will cover cameras, videos and other valuables you bring. Usually these items are covered for up to 10 percent of the policy limit.

If you plan to drive your own car,or are thinking of renting a vehicle for your vacation, be sure to take a moment to consider the insurance situation. All states have different insurance laws and requirements, and while Canada is OK with most insurers, Mexico is not. Preapproval or separate insurance maybe required traveling in any foreign country. Renting a car in another state can be tricky .

Make all your arrangements ahead of time, and get a copy of the rental agreement you will be signing. Every state has their own peculiar set of rules and not every state considers the "rental car coverage" to be insurance. Be sure to check who can drive, and under what conditions. I have seen wording that would exclude any driver who has had any alcohol to drink.

Using your credit card insurance coverage that is often advertise for the rental car is good ,so long as you realize that the coverage is probably excess over alll other insurance available.

Insurance resources

There are many other areas that could be examined, but every vacation is hopefully unique. Use the resources of your independent insurance person to help you through the thought process involved in the planning. They are trained to examine risk , and maybe they can sell your more insurance when you need it most.

To check for travel warnings or information on crime in countries you will be visiting, call the State Department in Washington, D.C. at (202) 647-5225.

Before leaving on your trip, know where you are going. Keep a list of important telephone numbers such as airport shuttles, hotel and rental car offices. Familiarize yourself with maps of your destination and if you are going on a driving trip, pre-plan the route.

Budget your trip

Plan how much money you intend to spend for food, transportation, lodging and entertainment. Avoid using cash—always use travelers' checks or credit cards. During your trip, always stay alert. Walk confidently and walk or drive in safe areas.

If you plan to drive your own car,or are thinking of renting a vehicle for your vacation, be sure to take a moment to consider the insurance situation.

Don't wear expensive jewelry or flash large amounts of money. Carry your purse under your arm or put your wallet in an inside pocket. Use official sources such as policemen, mail carriers or firefighters if you are lost, need directions or help finding transportation. Don't just ask anyone on the street.

Park wisely

Park your car in well-lit, secured lots or patrolled areas. Don't leave maps, cameras or other signs of a vacation on your dashboard. Put all valuables in the trunk. If you rent a car, ask for one without a rental logo because it can attract carjackers. If you are involved in a minor traffic accident, drive to a well-lit, populated area before getting out of the car. If you sense any danger, drive to a police station.

Hotel safety is very important. Upon arrival, locate all the fire exits, elevators and public phones. Always keep the door closed and locked when you're in the room. Know who's behind the door before you open it.

Call the front desk to verify unexpected deliveries or room service or room repairs. Place all your valuables in the hotel safe and get a written statement of what you store. Also ask about the hotel's insurance for your items.

Take precautions

Make your trip a truly enjoyable one by taking the right precautions beforehand. If you would like more information, WIIS has the following brochures available: "Bon Voyage: Tips for a Safe Vacation," "Home Security," and "Taking Inventory." For copies, please send a self-addressed stamped business sized envelope to WIIS, 3530 Wilshire Blvd., Suite 1610, Los Angeles, CA 90010.

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OAKLAND / PIEDMONT

CENTRAL PIEDMONT.....$739,000
Just listed. Spacious 4BD/3.5BA close to schools, parks. Family room, eat-in kitchen, 2 car garage.
Martine F. Erickson 428-0900

◆NEW MEDITERRANEAN!.....$669,000
4BD/3.5BA, fab finishes - granite, cherry, iron, all crafted. Open Sun. 1-4:30, 6125 Ruthland Rd., Montclair.
Gerry Bakalian 925-253-5400

HUGE PRICE REDUCTION.....$549,000
Fab 4BD/3BA cont with pano views, chef's kitchen. Large wine cellar, great master suite. A true steal!
Cheryl St. Clair 845-0211

MONTCLAIR CLASSIC...$409,000
3BD/2BA home with a lovely framed bay view from the new deck. Updated kitchen, 2 car garage.
Martine F. Erickson 428-0900

ADAMS POINT RETREAT.....$260,000
3BD/2.5 full baths, stunning Craftsman. hdwd floors, gourmet kit, family rm. Large storage rm, large yard, fruit trees, over 1,800 sf.
Rhonda Drakeford 273-9247

OAKLAND HILLS.....$229,950
Oakland hills. 4+BD, 2BA, great location, value. Gorgeous view. Priced to sell. Near shops.
Nader Davari 433-7354

SPLIT LEVEL TRAD.....$219,000
Extra large yard, 2-car attached garage, 2 generous BD, 1+BA, great area.
Mary Dresser 339-9290

OAKNOLL RETREAT.....$215,000
Lg 3BD/2BA, spacious home, large living room with fireplace, updated kitchen. Large family rm, 2 car garage, over 2,100 sq ft.
Rhonda Drakeford 273-9247

SELLER MOTIVATED....$180,000
1,500 sq ft live/work unit in a private, quiet, secure, spacious area. It has a pass through kitchen & laundry hook-up.
Nancy McGraw 485-2572

WONDERFUL DUPLEX.....$179,000
Let the 1BD unit pay your mortgage, while you enjoy living in the 2BD unit, garage, basement.
Miriam Wilson 898-9411

DUPLEX.....$176,000
1BD, 1BA and 2BD, 1BA.
Terri Ingram 835-6193

EAST OAKLAND.....$125,000
Duplex can be used as one large house or income. 2 units; 2 & 1 BD.
Edwina Taylor 845-0200

TOP NOTCH VIEW!.....$99,000
Lovely 1BD/1BA condo. Walk to Piedmont Ave.
Mary Dresser 339-9290

◆CONDO - GREAT LOCATION.....$76,000
1BD/1BA, walk to shopping. Excellent condition. On courtyard, dishwasher, tile bath. Open Sun. 2-4:30. 525 Mandana #103.
Rita Harrington 898-9412

PIEDMONT CONTEMPORARY WITH VIEWS.....$699,000
Provides a sense of serenity. This home features a large living rm with vaulted ceilings, dining area & remod. kitchen + 3BD & a laundry rm all on one level with easy access to a lg deck & huge garden. 2nd level has a lg self-contained full unit for guest suite, in-law or office.
Helene Barkin 273-9312, 849-3711

BERKELEY/ALBANY

GREAT STREET! VIEWS!.....$669,000
4BD, 3.5BA, study, family rm & pot'l in-law. Truly special! Spacious, light, beautiful!
Helene Barkin 273-9312, 849-3711

HEAD FOR THE HILLS!.....$550,000
And enjoy the serene vistas from this striking 5-year-old contemporary.
Narra Asher 925-254-0440

HISTORIC HUNT HOUSE..$510,000
Built in 1896, owned by same family til 1988. 3+BD, 3BA & cottage. 2625 Ridge Rd., Berkeley.
Norah Brower 845-0200

◆BERKELEY HILLS RETREAT.....$499,000
Peaceful, treetop getaway. SF gem view, redwood, 3+BD/2+BA, construction just 18 years old. Skylites, decks, hot tub. www.apmo.com/2686 shasta. Open Sun. 3-5.
Julie Nachtwey 845-0211

FABULOUS OPPORTUNITY!.....$230,000
Large two story 4BD, 1.5BA + family rm! Great location! Fireplace, wood floors, good storage & parking. Awaiting your touch!
Helene Barkin 273-9312, 849-3711

ADORABLE STARTER IN ALBANY!.....$225,000
Well located near Solano & provides versatile space, sun-filled 2BD/1BA w/attached garage & remod kitchen. 1st level sep. unit has 1BD, 1BA for extended family, potential income or home office.
Helene Barkin 273-9312

LOVELY TOWNHOUSE..$176,000
Close to everything. Built in 1987. 2BD/2BA with fireplace, Pergo floors & lots of greenery. Convenient to UC, shops, BART & transit.
Wendy Louie 849-3711, 528-6916

INVESTMENT OPPORTUNITY!.....$174,500
Triplex with 1BD units. Centrally located. Well maintained. Comfortable. Off-street parking.
Francine DiPalma 526-7055, 849-3711

BERKELEY BARGAIN...$138,000
Bungalow near Ashby BART. Living rm with frpl, formal dining, eat-in kitchen.
Edwina Taylor 845-0200

CONVENIENT LOCATION CONDO.....$125,000
Across from Gourmet Ghetto in Berkeley sits this studio condo. Great price for Berkeley.
758-5637

ALAMEDA



ALAMEDA CHARM $228,000
Spacious 1905 home with Victorian touches; 3BD/1+BA; formal dining room, large kitchen. Open Sun. 2-5, 620 Taylor.
Dolores Thom 834-2010, 763-1710

WEST COUNTY

◆HIDDEN BEAUTY.....$395,000
Lovely home with hdwd floors, new kit, master BA, Kensington schools, decks. Open Sun. 2-4:30, 709 Gelston.
Jaima Roberts 527-9800

PARKLIKE BACKYARD..$299,900
Lovely El Sobrante home. First time on market. 4BD/3BA, sep laundry rm, loads of storage. 1BD/1BA on main level.
Sharon Brown 235-4795

SUPER HOME! BEAUTIFUL BAY VIEW!.....$234,988
Greenery, sunlight, wonderful sunset & Golden Gate Bridge view! 4BD, 3BA, family rm leads to deck & backyard. Delightful & comfortable!
Wendy Louie 849-3711, 528-6916

LOTS & LAND

BERKELEY.....$285,000
North Berkeley lot, flat with soils report and plans in a wonderful neighborhood!
Candice 528-9284, Warwick 530-7319, Office 845-0200

LOTS FOR SALE.....$124,000
5 lots near Mills College. Best suited for one group of units but single/duplex possible.
Bill Hickman 925-254-0440

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CALI-FLORA



JAN HALL

A garden grows in Syracuse

Work has been sidetracked by the death of my partner's mother. I traveled to Syracuse, New York to attend the memorial service and help close out Sonia's home and gardens of thirty years.

Sonia was a women of many interests and talents. I think if I could ask her she would list gardening as her second or first love. To be an avid gardener and live in Syracuse is a talent in itself.

In the fall Sonia, to weak to do it herself, was adamant that her dahlias be dug up and stored for the winter - her geraniums had already been up rooted, pruned and arranged lovingly in the dark, cool cellar awaiting the coming of spring. In the yard large Maple leaves blanketed the ground begging for a raking that they did not get.

Pictures of her garden in the peak of the growing season were displayed at the memorial service. Plants included roses (hybrid and climbing) - perennials and a host of annuals- her favorites being zinnias and marigolds. Splashes of many colors and varying foliage textures made every snap shot a picture to be mounted and hung on the wall.

When working in her garden, Sonia carried a wooden basket filled with the tools she needed to tend her plants - that basket was displayed at her memorial service along with other items that were to remind us of the life of the woman we had come to celebrate.

Twine, gloves, clippers, and asundery items overflowed the basket. Sonia had collected and stored in that basket every conceivable tool she would need to tend her plants so as not to be interrupted by searching for a tool not taken.

In cleaning out her home, we happened upon a folder filled with gardening articles from the local paper that dated back to 1993. Many were yellowed and held permanent deep wrinkles where they had been folded. Each had been read and the information gleaned was used in her garden.

Spring was Sonia's favorite time of the year. A harbinger of garden delights to come, a time of rebirth in the brown and gray landscape of winter where small buds burst forth with soft tender green leaves and bulbs of spring pierce the hard brown earth, peepers sing through the night to herald the arrival of the fat red bellied robins and the honking geese of Webster's pond.

Friends came to help with the closing of Sonia's house. They raked the blanket of leaves that had protected the hard brown earth during the long gray winter. Beneath the decaying, moist leaves were small seedlings struggling for the sun, peony stems soft and red reaching for the sky, daylilies with green rabbit ear like leaves ready to bolt with the next warm sunny day.

> **'Much more grows in the garden than that which is planted there.'**
>
> *From Sonia's file*

The house may be empty but the garden is full of activity as plants begin their spring ritual of growth. The trees, shrubs and perennials will be a lasting memorial to the gardener that inhabited the little grey house on Chaffee Avenue in Syracuse.

Jan Hall is the owner of Plympton Gardens, a garden design company. She can be reached at 758-6946.

Agent...

Continued from page 8

at www.webAgent.net.

Under Mike Clancy's leadership, Security Pacific is providing a number of new marketing tools to its agents utilizing Internet technologies. "The use of the Internet as a marketing vehicle is a trend real estate agents must embrace", says Clancy.

Clancy cites an annual survey of consumer home preferences released last weekend, showing that 14 percent of new home shoppers use the Internet as their primary source of information. This figure increased from 4 percent of shoppers using the Internet in last year's Vision survey conducted by National Systems. Use of the Internet by real estate agents, expected to increase from 8 percent to 18 percent according to the survey.

The majority of Security Pacific agents [illegible] Internet to market properties online. The company provides [illegible] services like high-speed Internet access [illegible] communications [illegible] via an Intranet system called S.P.A.N (Security Pacific Agent Network), online listings, presentations and agent training. Visit the company Web site

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2964 Southwood Dr. 3 bedrooms, 2 SOLD y room. Fernside District. $469,000
965 Shorepoint Ct. #304. Top floor location. $92,000
1500 Alameda Ave. #E. 2 BD, 2 BA. PRICE REDUCED!! $139,900

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3307 MAPLE AVE. GREAT HOME FOR FIRST TIME BUYERS. Close to 580 access. Moon Tam, 747-1620.

3 UNITS. Easy to see 1 of the units. Call Thomas Yu, 748-1764.

GLENVIEW HOME WITH A ONE BEDROOM APARTMENT. Ed Fagrey, 748-1755.

40 UNITS. $795,000. Moon Tam, 747-1620.

TREE LINED STREET. Low maintenance with lots of potential, 3 bedrooms, 1 bath, fireplace in living room, close to everything. Moon Tam, 747-1620.

BUNGALOW STYLE HOME PRICED TO SELL. Two PLUS bedrooms, 1 1/2 baths. New roof, new water heater, new carpet and interior paint. Low maintenance yard, long driveway. Moon Tam, 747-1620.

PRICE REDUCED! HOME WITH VIEW OF THE BAY ON ITS OWN PRIVATE DRIVE. Large living, dining & family rooms, 4 bedrooms, 2 1/2 baths, 2,300 sq. ft. A must see at $319,000. Debbie Budd, 748-1806.

VACANT LAND. This lot is on an improved road at the south end of Florence. Call Don Lindsey, 748-1798.

TWO UNITS. Separately metered, a 2 bedroom and a 1 bedroom. Call Fred Hobbs, 748-1774.

TOP FLOOR CORNER CONDO UNIT. Two bedrooms, 1 1/2 baths, close to UC Berkeley. Light & airy. Call Sharon Greene, 523-9421.

MIXED USE BUILDING. Store front with two - 3 bedroom units. Full basement and mezzanine. Moon Tam, 747-1620.

DUPLEX BY MILLS COLLEGE. Two bedroom, 1 bath each, 2-car garage, low-maintenance yard. By appointment only. Eddie Fagrey, 748-1755.

HAYWARD

THREE BEDROOM, 1 BATH HOME. $150,000. Call Ed Fagrey, 748-1755.

CASTRO VALLEY

2402 AUSTIN CT. —LOVELY 4 BEDROOM, 3 BATH HOME. Contemporary style. Call Moon Tam, 747-1620.

COMMERCIAL STRIP. 2520 square feet of space, single-level. Don Lindsey, 748-1798.

Moon Tam - 747-1620 Kitty Wan - 747-1621 | We speak Mandarin, Cantonese and English 我們精通國、粵、英語 | Patsy Chan 747-1630 Thomas C. Yu 748-1764

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INVESTMENT - RENTALS - PROPERTY MANAGEMENT - 523-3322
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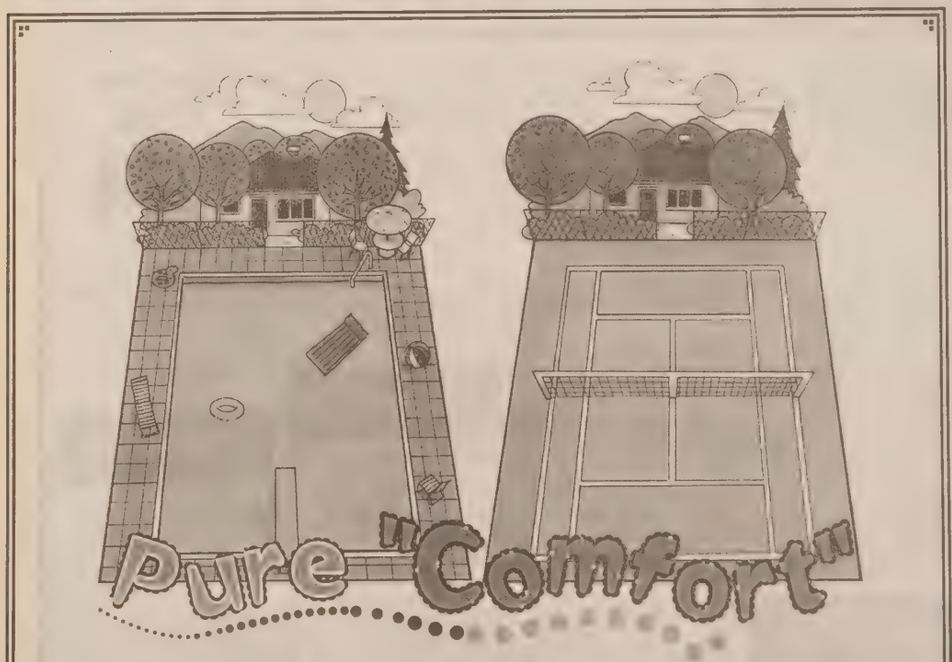
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Oakland

$63,900 625 EL DORADO AVE. Great studio comes fully furnished! Just move in. Friendly neighbors, easy stroll to Piedmont Ave. shops and eateries. Russ Grant 814-4713

$73,500 825 EL DORADO AVE. Great buy! One bedroom, 1 bath. Combine this unit with #106 & live in one and rent the other. Russ Grant 814-4713

$123,000 3844 MAYBELLE. A large 2 BD, 1 1/2 BA condo in a quiet neighborhood above MacArthur. Located in a small complex with fireplace and covered parking. Russ Grant 814-4713

$130,000 2633 HAROLD. REDUCED PRICE! Well-kept 2 BD, 1 BA home in the Dimond District. Formal dining, large bright kitchen, separate large lot with lemon trees & a detached 1-car garage. To be sold "as is." Tere Lee 521-3352

$139,500 6470 MacARTHUR. Two townhouse-style units in good condition! Both units are 2 BD, 1 BA. Close to Mills College. Kathy Hirsch 814-4706

$179,000 360 LESTER AVE. What a deal in Chinatown! A bright & sunny 3 bedroom bungalow with all hardwood floors, large living & dining room, freshly painted kitchen, big bedroom and huge basement. Rengo Liu 814-4848

$210,000 4949 CORONADO. Two units both 2 bedroom, 1 bath. Great location! Fixer upper. To be sold "As is." Donn Gutierrez 814-4854

$399,000 4085 WATERHOUSE RD. Traditional 3 bedroom, 2 bath split-level home with view of the hills. Formal dining room, random plank hardwood floor, workshop, covered patio, huge backyard and tandom garage. Russ Grant 814-4713

Montclair

$485,000 5415 CHELTON. English country describes this lovely 3 bedroom home nestled in mature shrubs and trees. Formal dining room, country kitchen, hardwood floors, plus room for office and much more! Margaret Lomba 521-7193

Berkeley

$139,500 921 CHANNING WAY. Darling single level 1 bedroom 1 bath bungalow with hardwood floors, inset ceilings, formal dining room, great yard, garage and walk to transportation & Aquatic park! Peggie Trail 814-4826

San Leandro

$155,000 14012 OUTRIGGER. OPEN SUN. 2-4. Rare large 1 bedroom 1 bath end unit at Seagate! All appliances included, vaulted ceiling, community pool, spa and tennis. Tere Lee 521-3352

$155,000 2513 GALLEON. Nice 2 bedroom 1 bath unit near spa! Great floor plan, fireplace and vaulted ceilings. Garage and carport. Tere Lee 521-3352

$185,000 2329 N. MARINA BLVD. Corner fixer. Single level, 3 bedroom. Ranch-style home that needs some sprucing up! Fireplace in living room, large rear yard and attached garage. "As is" sale. Steve Cressy 814-4818

$182,000 14018 OUTRIGGER DR. Must sell! A 2 bedroom 2 1/2 [illegible] lovely complex close to pool [illegible] court. Tere Lee [illegible]

PENDING

$195,000 13402 AURORA DR. [illegible] home located [illegible] include fireplace [illegible] attached garage. Wonderful yard. Steve 814-4818

Sold

$205,000 2110 PACIFIC AVE. Fantastic location! Single level 3 bedroom 2 bath [illegible] home with family room, hardwood floors throughout, great deck and yard. Sprinkler system, [illegible] garage and close to shopping & schools. [illegible] Powers 814-4822

$259,000 788 PORTOLA DR. Great 3 bedroom 2 bath family home with 3 bedrooms and 1 bath on main level and 2 bedrooms & bath above. Hardwood floors throughout and double garage. Shirley McWilliam 814-4852

$365,000 15192 SHINING STAR LANE. [illegible] with 50K of upgrades! Four bedrooms, 2 baths, kitchen with [illegible] hardwood floors [illegible] tom drapes, [illegible] landscaping and 3 car garage. Marilyn Schumacher 814-4[illegible]

PENDING

$398,000 15127 FLYING MIST DR. [illegible] bedroom 4 bath [illegible] family room [illegible] Wonderful corner [illegible] garage. Lorraine [illegible]

PENDING

$975,000. Custom built building near [illegible] Shopping center. Seismic, steel reinforced beams, and skylights. Business opportunity available! Call for details. Tere Lee 521-3352

Fremont

$325,000 5418 ONTARIO. Best of the Best! Well maintained 3 bedroom, 2 1/2 bath home with hardwood floors, plantation shutters, [illegible] ing and custom window coverings. Walk to park and school. Rengo Liu 814-4848

EA HOME SALES

ALAMEDA
Channing Wy - $525,000
Channing Wy - $570,000
Clay St - $263,500
Clement Av - $160,000
College Av - $251,000
Cornell Dr - $373,000
Cornell Dr - $315,000
Creedon Cl - $688,500
Crown Dr - $306,500
Crown Dr - $235,000
Island Dr - $222,000
Jackson St - $438,000
Mel Bay - $346,000
Lafayette St - $430,000
Lincoln Av - $308,000
McDonnel Rd - $272,000
Melrose Av - $242,000
Oldcastle Ln - $550,000
Oldcastle Ln - $595,000
Parfait #14D - $235,000
Post St - $199,000
San Antonio #C - $137,500
Santa Clara #320 - $156,000
Santa Clara Av - $90,000
Sea View Pk - $619,000
Shaner Dr - $287,000
Shoreline #421 - $167,500
Stanbridge Ln - $347,000
Steuben By - $386,000
Vista Rd - $451,000
Webster#D117 - $141,500

ALBANY
Carmel Av - $222,500
Garfield Av - $225,000
736 Gateview Av - $382,000
535 Pierce St #1110 - $162,500
555 Pierce St #1206 - $131,000
535 Pierce St #1316 - $197,000
555 Pierce St #1322 - $97,500
535 Pierce St #2315 - $193,500
555 Pierce St #627 - $99,000
910 Santa Fe Av - $301,500
1050 Talbot Av - $210,000
1106 Talbot Av - $255,500

BERKELEY
6 Arcade Av - $322,000
463 Arlington Av - $400,000
715 Arlington Av - $915,000
60 Avis Rd - $368,000
1415 Berkeley Wy - $173,000
2336 Bonar St - $138,000
32 Brookside Av - $600,000
3064 Buena Vista Wy - $525,500
2231 Byron St #A - $288,500
1372 Cedar St - $215,000
1808 Cedar St - $249,000
2601 College Av #207 - $140,000
145 Delmar Av - $348,000
728 Ensenada Av - $283,000
1712 Francisco St - $105,000
1616 Harmon St - $126,500
2012 Hearst Av #B - $265,000
2465 Hilgard Av #4 - $165,000
19 Hillcrest Rd - $710,000
3107 King St - $281,000
1343 La Loma Av - $320,000
1635 Le Roy Av #1 - $200,000
1315 Oxford St - $358,000
840 Page St - $238,000
842 Page St - $218,500
2501 Prince St - $494,500
1619 Rose St - $265,000
1531 Sacramento St - $175,000
2434 Sacramento St - $152,000
1757 San Lorenzo Av - $450,000
65 Stevenson Av - $532,000
1974 Thousand Oaks - $810,000
770 Vincente Av - $441,500

EL CERRITO
2709 Del Monte Av - $290,000
2602 Ellerhorst Av - $325,000
7832 Eureka Av - $273,000
7335 Fairmount Av - $237,000
6457 Hagen Bl - $242,000
602 Kearney St - $127,000
1404 Liberty St - $150,000
241 San Carlos Av - $252,000
2642 Tassajara Av - $217,000

EL SOBRANTE
5265 Amend Rd - $239,500
4002 S Pablo Dam Rd - $120,000
5996 Skyline Dr - $348,500
887 Solano Ct - $147,000
150 Travalini Ct - $370,000

EMERYVILLE
6 Admiral Dr #A472 - $222,500
6 Commodore #243 - $190,000

KENSINGTON
87 Arlington Av - $310,000
9 Beverly Ct - $630,000
55 Franciscan Wy - $475,000
28 Kingston Rd - $523,000
8 Stratford Rd - $470,000

OAKLAND
4008 39th Av - $172,500
868 40th St - $140,000
2223 42nd Av - $122,000
980 42nd St - $141,000
1928 50th Av - $93,000
3233 62nd Av - $170,000
1909 85th Av - $83,000
1547 8th Av - $82,000
2624 99th Av - $169,000
8 Alida Ct - $330,000
739 Arimo Av - $401,000
3024 Arizona St - $220,000
9311 B St - $93,000
3701 Balfour Av - $421,000
6 Barner Pl - $430,000
565 Bellevue #1107 - $235,000
565 Bellevue #1503 - $215,000
1850 Brentwood Rd - $303,000
6982 Broadway Tr - $526,000
3362 Brunell Dr - $370,000
2477 Burlington St - $298,000
1959 Bywood Dr - $477,000
200 Caldecott Ln #80 - $225,000
8174 Coach Dr - $314,000
4032 Coolidge Av - $308,500
2321 Dashwood Av - $138,500
2015 East 28th St - $85,000
9500 East St - $85,000
4551 Elinora Av - $260,000
3900 Enos Av - $189,000
4308 Everett Av - $380,000
5660 Fernhoff Rd - $629,000
5227 Fleming Av - $115,000
2211 Foothill Bl - $90,000
801 Franklin St #1224 - $165,000
2136 Funston Pl - $113,500
4897 Geranium Pl - $275,000
6163 Girvin Dr - $338,000
6615 Glen Oaks Wy - $549,000
5344 Golden Gate Av - $949,000
3900 Greenwood Av - $286,000
734 Haddon Pl - $295,000
322 Hanover Av #403 - $157,000
5229 Harbord Dr - $389,000
5295 Harbord Dr - $455,000
6441 Herzog St - $97,500
6429 Hillegass Av #1 - $470,000
5918 Holway St - $135,000
133 Hunter Av - $125,000
320 Lee St #105 - $140,000
320 Lee St #202 - $139,000
3100 Madeline St - $178,000
525 Mandana Bl #303 - $82,000
525 Mandana Bl #304 - $163,000
4612 Manila Av - $197,000
4701 Manila Av - $135,000
3457 Margarita Av - $158,500
4120 Market St - $141,000
188 Marlow Dr - $252,000
6025 Mauritania Av - $145,000
4102 Maybelle Av - $222,000
455 McAuley St - $205,000
8990 McGurrin Rd - $299,000
3021 McKillop Rd - $250,000
6004 Monadnock Wy - $144,500
3640 Monterey Bl - $259,000
410 Mountain Bl - $422,000
6252 Outlook Av - $130,000
901 Paramount Rd - $595,000
4900 Park Bl - $159,000
5209 Proctor Av - $300,000
1086 Ranleigh Wy - $460,000
3101 Rawson St - $188,000
3969 Rhoda Av - $235,000
4429 San Carlos Av - $119,000
762 Santa Ray Av - $240,000
8916 Seneca St - $125,000
2717 Short St - $92,500
13971 Skyline Bl - $339,000
2442 Stockbridge Dr - $420,000
5937 Taft Av - $363,000
2303 Tiffin Rd - $275,000
1401 Trestle Glen Rd - $366,500
217 Tunis Rd - $85,000
3333 Vale Av - $125,000
460 Valle Vista Av - $198,000
415 Vernon St - $370,000
5301 Wentworth Av - $105,000
507 Wickson Av #401 - $145,500

PIEDMONT
921 Kingston Av - $350,000
111 Sandringham - $1,000,000

RICHMOND
429 21st St - $139,000
654 28th St - $123,000
544 31st St - $138,000
662 39th St - $143,500
860 9th St - $88,000
1201 Brickyard #212 - $230,000
3511 Cerrito Av - $119,500

See HOMES on page 13

xurious And rivate Custom uilt With A pectacular anyon View
ver 3,200 sq. ft
elve Perfect 180 egree Canyon View
pecial leaded glass
ouble front doors on a level entry with inside and outside inlaid Mexican rrazzo floors
pper level features living room, dining room, kitchen, 3 bedrooms, 2 baths ith hardwood floors under carpet
econd level has a deluxe double size bathroom with Jacuzzi tub
ower floor features an 850 sq. ft. recreation/family room, 4th edroom/library with separate outside entrance
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The Piedmont/Claremont Offices of Prudential California Realty Congratulate Their Top 10 Producers for January through June 1998

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Chris Neddersen
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Rosalie Marshall
Vickie Robinson
Miriam Wilson
Gayle Tantau
Nancy Hinkley
Nancy Hoover

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Events

The Events Calendar does not accept for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

The Building Education Center (BEC), 812 Page St., Berkeley, is the place to plan your dream home or to start turning your home into a dream. On Sat., Aug. 8 the center presents **Carpentry Basics For Woman** with EBMUD carpenter. On Sun., Aug. 9 join architect Joyce Roy's hands-on workshop **Portable Power Tools For Beginners**. Join retired inspector Redwood Kardon on Mon., Aug. 10 for **Avoiding the City Buiding Code Inspection Blues.** Then on Wed., Aug. 12 see how you can **Build Your Dream Home for a Song** with builder David Cook. Call the BEC at 525-7610 for more information.

•

Discover Oakland's changing skyline, landmarks, churches and high-rises on one of the **Free Guided Walking Tours** sponsored by the City's Community and Economic Development Agency. On Sat., Aug. 8 at 10 a.m., tour **Uptown to the Lake.** Art Deco is emphasized on a tour that includes the facade of the Fox Oakland Theaterand the Kaiser Roof Garden. Meet in front of the Paramount Theater, 2025 Broadway. Parking is available at the Telegraph Plaza Garage. Join us at 10 a.m., Wed., Aug. 12 in front of Oakland's historic City Hall to tour Oakland's **City Center** with turn-of-the-century landmarks alongside modern highrises. Explore the upbeat style of Oakland's downtown. Call 238-3234 for more information about these and six other free tours.

•

The Alameda County Waste Management Authority presents a free **Basic Compost Workshop,** from 2 to 4 p.m., Sun. July 26 (rain or shine) at the Oakland Compost Demonstration Garden, 666 Bellevue Ave. in Lakeside Park, adjacent to the Garden Center Building in Oakland. Learn how to compost yard and kitchen waste and transform trash into fertilizer. Call 444-SOIL for more information.

•

Willie Foster of Prudential California Realty and Claudette Station of Home Savings of America present a free **Home Buyers Seminar and Workshop** from 6 to 8 p.m., Wed., Aug. 5 at 3575 San Pablo Dam Road in El Sobrante. Anyone interested in buying a home at a time when rates are low is invited to attend this seminar and learn more about the programs available to allow a home buyer to move into a home for less than into a rental. Seating is limited, and reservations are required. RSVP at 286-7644. Leave your name, phone number and mailing address.

•

Merritt College is offering you the opportunity to get into the real estate market. The college offers an AA degree in real estate as well as a certificate in real estate. The upcoming fall semester begins Thurs., August 20. Courses include Real Estate Principles, Real Estate Finance, Real Estate Appraisal, and Property Management. Courses may be taken concurrently and cost only $39 each. For registration information call 436-2409/

•

Oakland's One-Stop Capital Shop (OSCS), 519 17th St. in Oakland, provides a series of free and low-cost small-business developmental workshops available to the public on an ongoing basis. Classes include Goal Setting, Credit CPR, Legal Aspects of Small Business, Marketing and Advertising and Understanding Business Statements. Call 273-6000 to reserve space or to receive information about other seminars.

•

Consumer Credit Counseling Service, a nonprofit community service organization in Oakland has a series of free workshops. Registration is mandatory. For more information call (800) 501-SAVE

•

Join University of California pathologist Dr. Robert Raabe from 9 a.m. to noon the first Sat. of every month for a free **Sick Plant Clinic** at the UC Botanical Gardens, 200 Centennial Dr. in Berkeley. Drop in with a piece of a sick or a dying plant and Dr. Raabe will diagnose the problem. Call 643-2755 or garden @uclink4.berkeley.edu for more information.

•

Russell Doi of the Mortgage Network hosts free **First Time Homebuyer Seminar** on an ongoing basis. Learn about the many first-time homebuyer programs available today. Find out just how much home you can afford to buy. Receive a free booklet that will help you prepare for the biggest investment you may ever make. Call 526-6554 to make reservations.

•

The **Orchid Society of California** meets at 7:30 p.m. on the third Monday of each month at the Lake Merritt Garden Center, 666 Bellevue Ave., Oakland. Learn about orchids and their care. Purchase orchid plants at the members' plant sale before the meeting. Orchid[illegible] share their knowledge[illegible] vide plants for a raffle[illegible] camaraderie and learn[illegible] beautiful world of [illegible] 531-1210 for more [illegible]

•

The **Golden Gat[illegible] bidium Society** meet[illegible] p.m. on the fourth Th[illegible] month at the Lake M[illegible] den Center, 666 Bel[illegible] Oakland. A plant [illegible] tured before the mee[illegible] ing you the opport[illegible] chase quality cy[illegible] These meetings fea[illegible] growers from aroun[illegible] their slides and [illegible] for growing cymbidi[illegible] this meeting and le[illegible] grow and bloom the[illegible] plants. Call 531-121[illegible] information.

For inclusion in Ev[illegible] information to Dennis [illegible] Real Estate Editor, [illegible] papers, 5707 Redwo[illegible] land, 94619. Phone: [illegible] Fax: 339-4066. Inform[illegible] be received one week [illegible] lication.

YOUR WEEKEND GUIDE OPEN HOMES

OAKLAND •••OPEN SUNDAY 2-4:30•••

6431 GWIN RD, Montclair. 3+bd/2 ½ ba. Exceptional! New! Pano bay view! Prudential CA Realty, Florence 339-9290 **$1,150,000**

1426 GRANDVIEW DR, Oak/Berk Hills. Gorgeous 4+/4! Office, pano views, hdwds, 2 courtyd patios. Wells & Bennett, Barbara Roessler 272-0842 **$995,000**

6035 WOOD DR, Montclair. Fab 4/3++ Spanish Hacienda w/cook's kit, aupair, courtyd & cantina. Prudential CA 845-0200, Caroline 287-8856 **$975,000**

6024 ASCOT DR, Montclair. 4++/3.5 eclectic hacienda. A Treasure! LaSalle Properties, D. C. Hodges 339-8900 **$895,000**

6301 ACACIA, Upr Rockridge. 4bd/3ba new beauty! So. Bay views! Prudential CA Realty 428-0900, N. Hinkley 644-5440 **$850,000**

1150 WEST VIEW DR, Claremont Hills. Exceptional 4+/3+ home! Prudential CA Realty, Mary Dresser 339-9290 **$799,000**

1000 LEO WAY, Montclair. 4bd/3ba. Exquisitely built on large landscaped lot. Prudential CA Realty, C. B. Rose 339-9290 **$749,000**

6133 FAIRLANE, Architecturally delightful 4/3.5 home! Gourmet kit, wet bar & brkfst nk overlook hills. Mstr w/frpl and jacuzzi. 3-car garage. Re/Max East Bay Hills, Fae Bidgoli 526-0900 **2-5** **$749,000**

6095 FAIRLANE, New price! 5bd/4.5ba. Flex open floor plan. Gourmet kitchen. Yard. Coldwell Banker, Ruby Ng/Karen Lum 339-1174 **$749,000**

321 CREIGHTON WAY, Best vw in town! New listing! Hdwds, 2 frpl, granite, soaring ceiling, more! Wells & Bennett, Rose Marie Bero 531-7000 X274 **$739,000**

14 CHANCELLOR PL, Oak/Berk Hills. New Claremont Hts 4+/3 Med. Gourmet kit/family rm w/frpl. FDR, sheltered patio, lux bd suite, study. Wells & Bennett, Peter Nicolopoulos 339-9780 **$735,000**

6775 ESTATES DR, Montclair. 5bd/4ba w/pano bay view! Privacy on 1/2 acre. LaSalle Properties, Harry Kress 339-8900 **$699,000**

6125 RUTHLAND RD, Fab new Spanish Med. 4bd/2.5ba. Quality! Prudential CA Realty 254-0440, Gerry Bakallan 253-5400 **$669,000**

225 GRAVATT DR, Claremont Hills. 4/3 5 yr old contemp w/pano views! Stylish décor. 3 decks. Kit/family rm. Pacific Union, Ann Nichols 339-6460 **$659,500**

6350 CONTRA COSTA RD, Upper Rockridge. 4bd/4ba. Supreme living! True luxxury. LaSalle Properties, Carol Cohen 339-8900 **$659,000**

1966 MANZANITA DR, Montclair. SF & Contra Costa vws! 4+/2.5 architect designed. Family rm. Rec rm. The GRUBB Co, S. Veltik Cooper 339-0400 **$659,000**

7125 MARLBOROUGH TER, 3+bd/3ba w/stunning SF bay view! Mstr w/fab bath. Sunken LR, hdwds. Wells & Bennett, Don Dunning 482-2256 **$649,500**

6363 CONTRA COSTA, Upr Rockridge. Views of SF! 5bd/3.5ba. 1/4 acre. Prudential CA Realty, Benny/Kempkes 428-0900 **$649,000**

15 VILLA NOVA LN, Montclair Hills. 4/3.5 w/pano bay views from all rooms! Opportunity for a million dollar home! Doris Taboloff 530-4086 **$639,000**

7030 BUCKINGHAM BL, Claremont Hills. 3++/3. New listing! Custom. FDR, gourmet kit, office/aupair w/sep entry. Pacific Union, Sandi Klemmer 339-6460 **$599,000**

11 BAY FOREST PL, Best buy/great area! New 4/2.5. 1st time open! FDR, family rm w/frpl. Level out to yd. Wells & Bennett, Carrie Craig 357-7772 **$589,000**

2817 CHELSEA DR, Montclair, NEW LISTING! New 4/3. Open kit/ family rm w/frpl. Huge sep lower level. Pacific Union, Michelle Vasey 339-6460 **$550,000**

13250 CAMPUS DR, Ridgemont. Spacious 4/4 custom hm w/cyn & SF views! FDR, huge EIK, family rm, storage. GRUBB Co, Sherry Benninger 339-0400 **$549,000**

6430 GIRVIN, Beautiful spacious 4+bd. Tri-level. Woodsy setting. Fam rm w/hdwds, wet bar, frpl. Office space or aupair. 2-car garage. Marvin Gardens 527-9111, Kathy Burt 273-9535 **2-4** **$545,000**

7000 THORNHILL, Mediterranean Villa. Spectacular bay vws! 3/2 + aupair w/2nd kit & sep entry. Sunny lvl yd. 2-car gar. Phillip French, Broker 339-6300 www.InternationalOne.com **2-5** **$539,000**

6525 CHELTON DR, Montclair. 4bd/3ba. Over 3200 sq. ft. 180 degree canyon views! 2 levels. Century 21 Korpi, Ion Stoica 276-2020 X169 **11-4** **$539,000**

9033 SKYLINE BL, Montclair. 4/3 NEW LISTING! Contemp w/hdwds, vaulted ceilings, lg EIK, family rm. Pacific Union, Vicki Woodhead 339-6460 **$539,000**

5909 HARBORD, Montclair. Private setting. 3bd/3ba, family rm w/fpl. Patio & yard. Coldwell Banker, Adriana Giacomelli 339-1174 **$525,000**

7245 BUCKINGHAM RD, Clareont Hills. 4bd/3ba. New Listing! Bay vws, gourmet kit, family rm, 3 fpl. Pacific Union, Dick Cohen 339-6460 **$519,000**

6725 ELVERTON DR, Montclair. 3+bd includes fab mstr, 2.5 ba. FDR, chef's kit w/adj.family rm. Frpl. The GRUBB Co, Kurt Buchholz 339-0400 **$519,000**

4747 PROCTOR AVE, Upper Rockridge. 3bd/2.5bath. Prudential CA Realty, D. Otero 339-9290 **$495,000**

2768 DARNBY DR, Montclair. New listing! 3bd/3.5ba. Art deco w/ level backyard. LaSalle Properties, Helen Nicholas 339-8900 **$479,000**

5345 ESTATES DR, Upr Rockridge. 3+/2+. Nw listing! Trad'l w/updtd kit & baths. Level yd. Aupair/guest suite. Pacific Union, Jeffrey Himmel 339-6460 **$429,000**

5345 LOCKSLEY AVE, ROCKRIDGE. NEW LISTING! Charming Brown Shingle. 5bd/2 ½ ba. Trad'l floor plan. Big, sunny, bright. Hdwds. Great yard Lawton Associates, Ron Kriss 547-5970 **$425,000**

5646 BUENA VISTA, Rockridge. 2+bd/2ba Coldwell Banker, Gaby Olander 486-1495 **2-4** **$419,000**

5705 SCARBOROUGH DR, Montclair. 3/3 w/SF bay view! Updated kitchen & baths. LaSalle Properties, Angela Lawson 339-8900 **$419,000**

2017 CLEMENS RD, Oakmore. NEW LISTING! 3/3, elegant decorator perfect trad'l. 2 mstrs, family rm, gardens. Pacific Union, Teri Carlisle 339-6460 **$399,000**

6635 PINEHAVEN RD, Montclair. 3bd/2ba. Garden + lot. Serene creek. LaSalle Properties, Mel Copland 339-8900 **$399,000**

4384 REDWOOD RD, Oakland Hills. 4+/2+. Kitchen/family room. Decks. The GRUBB Company, Angela Wei Grubb 339-0400 **$399,000**

4616 REDWOOD RD, 3/2 townhouse. Leona Park Villa Beauty! High ceiling. Move in condition! Prudential CA 845-0200, Barbara Hopper 273-9361 **$390,000**

6139 WOOD DR, Montclair. 3/2 New Listing! Woodsy location nr Village. FDR, EIK, rec room. Pacific Union, Wendy Gardner 339-6460 **$389,000**

550 ELYSIAN FIELDS DR, Sequoyah Hills. 4bd/3.5ba. New deck. Prudential CA Realty, E. Johnson 339-9290 **$382,000**

6032 HARWOOD AVE, Rockridge. New listing! 3/2. Lg EIK w/wood-burning stove. Nw foundation/plumbing/electric. In-law potential! Cute & rustic. Prudential Landmark, Bob Bruner 287-9560 **$378,000**

1680 WOODHAVEN WAY, Montclair. NEW LISTING. 4/2+ in private garden setting. Mstr suite, frpl, hdwds, lg yd. Pacific Union, Nancy Chew 339-6460 **$371,000**

1101 NORWOOD AVE, Crocker Highlands, 3/2+ charming Colonial. FDR, EIK, rec rm, 2-car garage. Pacific Union, Wendy Gardner 339-6460 **$369,000**

1080 CLARENDON CRESCENT, Crocker, elegant 3+/1 ½ trad'l. Formal LR, hdwds, private deck, garden. The GRUBB Co, Ashley O'Neill 339-0400 **$369,000**

4820 LOWRY RD, Chabot Park Estates. 3bd/2ba. New listing! FDR. 1/2 acre. Near Golf. LaSalle Properties, Kate Castle 339-8900 **$365,000**

4961 STONERIDGE CT, Ridgemont. 3/2.5. Level yard & deck. Family rm, modern EIK, FDR. Dramatic mstr suite. GRUBB Co, Sherry Benninger 339-0400 **$354,888**

5020 CRYSTAL RIDGE CT, Spacious 3/2+ sunny trad'l. Cul-de-sac. Level yd. FDR. Mstr suite. Frpl. Pacific Union, Jeffrey Himmel 339-6460 **$348,000**

696 CLEVELAND, Charming 4+/2+ English Tudor. Formal LR & DR. Lower level retreat/family rm. Wells & Bennett, Carol Robbiano 531-7000 **$338,000**

4107 LYMAN RD, Oakmore. This appealing home has it all! 2/1.5 w/ rich detail, delightful garden. The GRUBB Co, Melitta Beeson 339-0400 **$335,000**

5878 MORAGA AVE, Montclair. 2/2 lg Brown Shingle bungalow. Nw Listing! Fam room, 2 frpl, patio, dbl gar. Prudential CA, Barbara Hopper 273-9361 **$335,000**

8050 PHAETON, Gorgeous/spacious/private! 5/2. Exquisite kitchen. Approx. 2076 sq. ft. D. A. Hammond 339-9290 **$335,000**

2275 ARROWHEAD DR, Montclair. 3/2+ updtd contemp. Tranquil setting. Nw hdwds & cpt. FDR. EIK/family rm. Pacific Union, Robyn Mohr 339-6460 **$329,000**

6022 COLTON, Montclair. 3bd/2ba w/view, deck, garden. Upgrades. Prudential CA Realty, J. Cannelli 339-9290 **$329,000**

6850 BROADWAY, Lovely Rockridge trad'l. 3+/1 plus non-conforming in-law unit. Walk to BART/College Ave. Wells & Bennett, Mary Neuberger 530-4148 **$329,000**

3708 VICTOR AVE, 3bd/2ba. Redwood Hts. Lg rooms, much storage. Price reduced. Gadsby & Associates, Abby 748-5300 **$320,000**

520 MIRA VISTA AVE, GrandLake area. 4bd/2ba. LR w/frpl. FDR. Huge backyard. Joe, Owner & Broker 832-7587 **2-5** **$319,000**

3829 RANDOLPH AVE, Just listed in Glenview! 3/2, FDR, updtd kit/ family rm combo. Deck. Lg backyd. Wells & Bennett, Chris Christensen 531-7000 X241 **$315,000**

6860 CHAMBERS, Montclair. Sunny jewel! 3/2 or 2/2 w/FDR. Grt decks for entertaining. Coldwell Banker, David Eckert 339-1174 **$305,000**

6630 EVERGREEN, Montclair. 3bd/2ba spacious contemporary. Wooded setting!. LaSalle Properties, Nick Lavrov 339-8900 **2-5** **$299,000**

1277 BATES, Crocker. 4bd/2.5ba traditional with potential. Prudential CA Realty, Gene Boomer 339-9290 **$299,000**

4218 COOLIDGE AVE, Stunning! New listing. 1st open! 2+/2. City view. Bonus/office w/bath. Split level. Coldwell Banker, Rachel Baller 339-1174 **$299,000**

82 ELYSIAN FIELDS DR, Sequoyah Highlands. 4/2.5, updtd kit, lg rumpus rm, family rm, 4th bd converted to FDR. Richardson RE, Georgia 569-3499 **$289,500**

6358 THORNHILL, Montclair. Open, airy 2bd/2ba contemporary. Walk Montclair Swim Club. Nr shops. Coldwell Banker, Darcy Diamantine 339-1174 **$286,000**

4250 LAGUNA, Impeccable! Charm & style! 2+bd/2ba. Great yard w/ gazebo. Split level. Coldwell Banker, Rachel Baller 339-1174 **$279,500**

5200 MOUNTAIN BL, 3bd/1.5ba beautiful Cape Cod. Wooded area. Lg deck w/hot tub. Very well constructed! 803-7725 **2-5** [illegible]

4475 BRIAR CLIFF, Sequoyah. Wooded setting. 4/2 w/frpl, family room, hdwds, 2-car garage. Prudential CA, Darrin Tinsley 287-5837 [illegible]

4116 GREGORY ST, Redwood Hts. Private setting/grt neighborhood! Refin hdwds, plus rm w/bath. Pacific Union, Diane Earl McCan 339-6460 [illegible]

7 SERENO CIRCLE, Oakland Hills, 2+/2+. New listing! Hdwds in kit. Frpl, pool, garage. Grt bay view! Prudential CA 845-0211, Cynthia Booe [illegible]

45 MOSS AVE, Adams Pt. Stunning 3/2 Craftsman! Hdwds, frpl, FDR. Gourmet kit w/break-bar. Yd w/fruit trees. Prudential CA, Rhonda 273-9369 [illegible]

4624 EL CENTRO, Glenview. Cute, cozy 3/2. Hdwds, frpl, EIK. Small rear yd, patio. Coldwell Banker, Nancy Dickey 339-1174 [illegible]

8975 GOLF LINKS, 2bd/2ba. Creekside living. Prudential CA Realty, Gene Boomer 339-9290 [illegible]

4027 MIDVALE, Upper Laurel. 2+bd/1.5bath. 1st open! Sunfilled & spacious w/views & great yard. Montclair Better Homes Realty 339-8400 [illegible]

3615 WOODRUFF AVE, Glenview. New listing! 3bd/2ba. Private patio & garden. Formal dining rm. LaSalle Properties, Hal Castle 339-8900 [illegible]

4647 REINHARDT DR, 3bd/2b. Charm abounds! Just listed! Bay vw. Private level yd. Security system. Coldwell Banker, George Karsant 339-1174 [illegible]

3477 CRANE WAY, J. Miller, 2++bd/2ba. Fixer opportunity! Charming country cottage/private wooded setting. Pacific Union, Donna DeBard 339-6460 [illegible]

2892 CARMEL, Laurel. New listing! 3/2 renov.cottage. Lg fruit-filled yd. Mstr could be in-law/office. Must See! Prudential CA, Miriam Wilson 898-9[illegible] [illegible]

5552 ASCOT DR, Priced to sell! Charm! Roomy 2bd w/lg backyard. Close in for village schools. Coldwell Banker, Joan Alford 339-1174 [illegible]

805 PALOMA, Crocker Highlands. 2bd/1ba. Just listed. Prudential CA Realty, Gene Boomer 339-9290 [illegible]

2931 BURDECK, Joaquin Miller, 2+/1 charming cottage. Wooded setting. Bonus rm/office. Prudential CA 845-0211, Nancy Taussig 849-5318 [illegible]

1924 E. 38TH ST, Old World ambiance in spacious 2bd Glenview Craftsman. Hdwds, fab yd. Wells & Bennett, Katie Meadow 531-7000 X281 [illegible]

4635 FAIR AVE, Oakland Hills. 4+/2. Grt location & value! Lg deck off mstr w/vw! Nr shops. Prudential CA 834-2010, Nader 433-7354 **2-5** [illegible]

7 STRATHMOOR DR, Oakland/Berkeley Hills. Build your dream hm! Wide ¼ ac downslope. Pano vws! Templeton, Gini Erck 652-2133 X133 [illegible]

4083 LINCOLN AVE, Spacious well maintained 2bd/1+ba w/bay vw! Plus room, att'd garage, deep lot. Pacific Union, Diane Earl McCan 339-[illegible] [illegible]

4063 NORTON ST, Upper Laurel. 2bd/1ba. Cute & clean. Filtered views from deck. Montclair Better Homes Realty 339-4000 [illegible]

8390 GOLF LINKS RD, Oak Knoll, 3/2 ½ spacious home. Updtd kit, lg family rm, 2-car att'd gar. 2100 sf. Prudential CA, Rhonda Drakeford 2[illegible] [illegible]

3827 ELSTON AVE, Glenview. 2+bd diamond in the rough. Potential! Huge developable bsmnt w/ ½ ba. Templeton Co, Gini Erck 652-2133 X133 [illegible]

3728 DAKOTA, Charming duplex. 3+bd/2ba. Hdwds, frpl, family room, garage. Montclair Better Homes Realty 339-4000 [illegible]

709-715 BEATIE ST, China Hill. Rare side-by-side duplex. 1/1 ea. unit. Both w/random plank flrs, sep laundry rms, sep garages. Thornwall Properties. Wendy Yee 848-1950 X235 **2-4** [illegible]

2721 PARK BL, China Hill. Sunny 3/3 w/FDR & lg kitchen. Dual pane windows. Garage & storage rm. Prudential CA 834-2010, Steven Sin 869-[illegible] [illegible]

559 58TH ST, 2bd/1.5ba, well cared for home. Beautiful hdwd flrs. Lots of storage. Gadsby & Associates, Ben 748-5300 [illegible]

3948 FRUITVALE AVE, Charming 2bd/1ba bungalow in pvt tree-top setting. Skylites, new deck. Pacific Union, Tom Anthony 339-6460 [illegible]

2884 CARMEL, Laurel. 2/1 restored bungalow. Sheer delight behind white fence! Level secluded yd. Prudential CA 845-0211, Miriam Wilson 898-[illegible] [illegible]

8033 FONTAINE ST, Oak Knoll. 3/2 remodeled w/attractive features! Move in condition! Prudential CA, Greg Gayle 845-0200 [illegible]

4807 FAIR AVE, Laurel. 2/1 Cape Cod starter. Hdwds, frpl, more! LaSalle Properties, Jan Neff 339-8900 [illegible]

4511 VIRGINIA, Maxwell Park. Lovely 3/2. Mstr w/jacuzzi. Fam rm. Lg patio deck, fruit trees. Nds TLC. Prudential CA 834-2010, Steven Hedrick [illegible] [illegible]

4025 PATTERSON, Upper Laurel. 2bd/1ba. Probate. "AS IS" sale. Granite frpl, cathedral ceiling. Montclair Better Homes Realty 339-4000 [illegible]

2901 MADELINE, Upper Laurel. 2bd/2ba cozy spacious starter. Add your own personal touch! Montclair Better Homes Realty 339-4000 [illegible]

6135 MAJESTIC AVE, 2bd/2ba. Captivating cottage. Prudential CA Realty, Gene Boomer 339-9290 [illegible]

Advertise in the Open Home Guide!
The Montclarion, The Piedmonter, The Berkeley Voice, The Journal
CALL 568-7233 or FAX 568-7322
2 Lines / 4 Newspapers / $23.00
Deadline: NOON on Wednesday!

Homes

Continued from page 11

...6 Esmond Av - $99,000
...7 Fairway Dr - $163,000
...7 Florida Av - $96,000
...1 Gregory Wy - $178,500
...1 Key Bl - $165,000
...5 Melville #409 - $141,500
...6 Monterey Av - $150,000
...Nicholl Av - $284,000
...5 Panama Av - $190,000
...Parkside Dr - $225,000
...1 Poplar Av - $310,000
...6 Prather Av - $210,500
...3 Rheem Av - $115,000
...5 Roosevelt Av - $137,500
...7 S.an Mateo St - $179,000
...7 Santa Fe Av - $219,000
...7 Setting Sun Dr - $207,500
...4 Sunleaf Wy - $124,000
...2 Treeside Wy - $127,000
...5 Water St - $395,000

SAN LEANDRO

...137th Av - $158,000
...162nd Av - $149,000
...167th Av - $271,000
...Arctic St - $164,000
...6 Birch St - $184,000
...0 Blanco St - $140,000
...5 Blossom Wy - $232,500
...4 Bradhoff Av - $258,500
...1 Burkhart Av - $227,000
...0 Carpentier #413 - $132,000
...1 Crosby St - $189,000
...1 Crosby St - $167,000
542 Dowling Bl - $239,000
97 East 14th St - $160,500
559 East Merle Ct - $135,000
582 Elsie Av - $90,000
2786 Halcyon Dr - $410,000
521 Juana Av - $205,000
14408 Lark St - $183,000
1252 Margery Av - $163,000
14816 Martell Av - $192,000
14852 Martell Av - $205,000
1067 Midway Av - $153,500
15683 Montreal St - $190,000
1345 Montrose Dr - $320,000
1807 Oriole Av - $155,000
2517 Outrigger Dr - $182,000
16320 Panoramic Wy - $225,000
16319 Ria Dr - $160,000
14321 Seagate Dr - $198,000
1450 Thrush Av #17 - $115,000
14519 Tiburon Rd - $206,000

SAN LORENZO

238 Loma Verde Dr - $125,000
15835 P Largavista - $179,000
15846 PLargavista - $170,000
16028 Via Arroyo - $200,000
16101 Via Arroyo - $175,000
17389 Via Del Rey - $173,000
17339 Via Estrella - $169,500
1298 Via Nube - $173,500
17563 Wickman Pl - $146,000

SALES STATS BY CITY

ALAMEDA
TOTAL SALES: 31
LOWEST PRICE: $90,000
HIGHEST PRICE: $688,500
AVERAGE PRICE: $332,483

ALBANY
TOTAL SALES: 12
LOWEST PRICE: $ 97,500
HIGHEST PRICE: $382,000
AVERAGE PRICE: $206,416

BERKELEY
TOTAL SALES: 33
LOWEST PRICE: $105,000
HIGHEST PRICE: $915,000
AVERAGE PRICE: $341,575

EL CERRITO
TOTAL SALES: 9
LOWEST PRICE: $127,000
HIGHEST PRICE: $325,000
AVERAGE PRICE: $234,777

EL SOBRANTE
TOTAL SALES: 5
LOWEST PRICE: $120,000
HIGHEST PRICE: $370,000
AVERAGE PRICE: $245,000

EMERYVILLE
TOTAL SALES: 2
LOWEST PRICE: $190,000
HIGHEST PRICE: $222,500
AVERAGE PRICE: $206,250

KENSINGTON
TOTAL SALES: 5
LOWEST PRICE: $310,000
HIGHEST PRICE: $630,000
AVERAGE PRICE: $481,600

OAKLAND
TOTAL SALES: 89
LOWEST PRICE: $82,000
HIGHEST PRICE: $949,000
AVERAGE PRICE: $248,056

PIEDMONT
TOTAL SALES: 2
LOWEST PRICE: $ 350,000
HIGHEST PRICE: $1,000,000
AVERAGE PRICE: $675,000

RICHMOND
TOTAL SALES: 27
LOWEST PRICE: $88,000
HIGHEST PRICE: $395,000
AVERAGE PRICE: $173,981

SAN LEANDRO
TOTAL SALES: 32
LOWEST PRICE: $90,000
HIGHEST PRICE: $410,000
AVERAGE PRICE: $192,468

SAN LORENZO
TOTAL SALES: 9
LOWEST PRICE: $125,000
HIGHEST PRICE: $200,000
AVERAGE PRICE: $167,888

This list was compiled for publication in the Hills Newspapers by TitleTech of Oakland which obtains weekly records from the county recorder's office.

Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.

All questions regarding this information and any requests for additional listings and services provided by TitleTech should be directed to Bud Gorham at 568-7233.

Skyline...

Continued from page 8

new building are able to influence floor plan configuration and other aspects of the building to be tailored to their needs if they commit soon enough," said Crandall. "Even with the space coming available as government tenants move into new buildings in the local market, we anticipate continued strong leasing activity."

"The new building's architectural design will complement its surroundings and Lake Merritt Towers 1, yet it will be distinctive in establishing its own identity," said Townsend.

DMJM/Keating of Los Angeles is the core and shell architect, I.A. Inc. is the interior architect, and Rudolph and Sletten, Inc. is the builder.

DMJM/Keating is preparing a design scheme that will take full advantage of the Lake Merritt site and will afford views of the Lake and the Bay, the skylines of Oakland's City Center and San Francisco, and the Oakland/Berkeley Hills.

"The building will feature the latest, and best in technical excellence, and it will be user friendly in ways which have been developed of late not only in the United States but in the last spate of high-rise development in Asia," Townsend added. "Ambient lighting alternatives, generous power capacity, telecommunications technology, and the latest in HVAC technology are being designed and engineered to incorporate into this modern high rise building to make it one of the best alternatives to meet the needs of today's demanding office tenants."

One Stop Capital Shop offers business classes

Oakland's One-Stop Capital Shop (OSCS), 519 17th St. in Oakland, provides a series of free and low-cost small-business developmental workshops available to the public on an ongoing basis.

Classes include Goal Setting, Credit CPR, Legal Aspects of Small Business, Marketing and Advertising and Understanding Business Statements.

Call 273-6000 to reserve space or to receive information about these seminars.

YOUR WEEKEND GUIDE OPEN HOMES



...4 NICOL AVE, Updated charmer. 2+bdrm. **$142,000**
...dar Homes Realty, Mieko Winnacker 925-284-9500 **2-4**

...44 BERLIN WAY, Dimond district. 2bd/1ba starter w/charm. **$124,500**
...dential CA Realty, Yehuda Ben-David 339-9290

...47 MINNA, Grt starter home! Renovated 2/1, LR w/fpl, FDR, EIK, **$120,000**
...ndry rm. Det'd gar w/wkshop/office. Wells & Bennett, Frank Hennefer 654-6461

...44 MAYBELLE AVE, Laurel. 2/1.5 twnhse like no other! EQ retrofit. **$119,000**
...g, good light & storage. Prudential CA 834-2010, Lois Harris 287-2521

...15 AGUA VISTA, Charming 2bd/1ba **$117,000**
...dential CA Realty, J. Forquer 339-9290

...07 ORANGE ST #211, Adams Point, lg 1/1 w/patio, paver tile firs. **$ 93,500**
...dern kitchen/bath. Lots of closets. Prudential CA, Richard Matus 287-2501

...35 MANDANA, Unit 310, Top floor 1bd/1ba. New carpet. **$ 84,500**
...Lake View! Prudential CA Realty, B. Randall 339-9290

...35 MANDANA #103, Lakeshore, 1bd/1ba condo on courtyd. **$ 76,000**
...ure building. Prudential CA 428-0900, rita Harrington 898-9412

...LAMEDA •••OPEN SUNDAY•••

...15 CENTRAL AVE, Charming 3bd/2ba. Private. Sunny deck. Frpl. **$249,000**
...ed floors. Lg yd w/fruit trees. Montclair Better Homes Realty 339-4000 **2-4:30**

...20 TAYLOR AVE, Cute 1905 3bd/1+ba. FDR, EIK, Enclosed porch. **$228,000**
...rtment, garage. Prudential CA 834-2010, Dolores Thom 763-1710 **2-4:30**

...LBANY •••OPEN SUNDAY•••

...50 TALBOT, 3/2, carefree living. 8 yrs young! Fantastic kitchen. **$425,000**
...ay family rm, bay windows. 1829sf. Beautifully landscaped. 2-car garage.
...9-8446 **12-5**

...93 JACKSON, Terrific townhome among oaks! Decks, fireplaces. **$229,000**
...ove-in condition! Prudential CA 526-5143, Chris Kafitz 644-5240 **2-4**

...48 MADISON ST, Sunny 2bdrm, 1 ¼ ba. Attched garage. **$208,000**
...come potential! Cosmos Realty 526-6116 **2-4**

...1205 STANNAGE, Best priced 3bd split level. Frpl, hdwds. Level yd **$199,000**
...r garden. Berkeley Hills RE, Jane Allen 524-1700 X23 **2-4**

...42 ADAMS ST, NEW LISTING! Albany Hill cheerful 2bd. Fresh paint. **$195,000**
...DR. Garden. Finished space off garage. "AS IS".
...erkeley Hills RE, Terese Ashman 524-1700 X11 **2-4**

...ERKELEY •••OPEN SUNDAY•••

...1626 GRANDVIEW DR, Berk/Oak Hills. Gorgeous nw 4+/4! Pano **$995,000**
...ms, media rm, 2 courtyd patios. Wells & Bennett, Barbara 272-0842 **2-4:30**

...4 CHANCELLOR PL, Berk/Oak Hills. Claremont Hts Med w/pano vw! **$735,000**
...1/3. Gourmet kit/fam rm. FDR. Wells & Bennett, Peter 339-9780 **2-4:30**

...1963-65 SHASTA, New listing! 4 spacious home & income units in **$699,000**
...n Berkeley Hills! Unique detailing. Frpls. Decks. 3 carports & garage. Must See!
...Oak Realty 527-3387 X116 **2-4**

...752 EUCLID AVE, Lg newer 4+bd (inclu mstr suite), 3ba. FDR, lg kit **$575,000**
...Bonus area. Yd, bay vw. Berkeley Hills RE, Bill McDowell 524-9888 X30 **2-4**

...1860 MILLER AV, Nw listing! 4/2.5 tranquil contemp directly opposite **$550,000**
...ark! GG! Fab views! Oversized lot. Templeton, Susie Schevill 652-2133 X144 **2-5**

...1240 MONTROSE, 4bd/2ba Med. View home. Lg garden. Renovated kit. **$549,000**
...ewer nook. Att'd gar. New listing! Prudential CA 845-0211, Miriam 898-9411 **2-4**

...2586 SHASTA, Serene hilltop 3+/2+ retreat w/SF gem view! Decks. **$499,000**
...Fairies, Hot tub. Prudential CA 845-0211, Julie Nachtwey 849-5303 **3-5**

...1709 GRIZZLY PEAK, New listing! Big 3/2.5 house in North Berkeley **$495,000**
...Decks, Bay vws, flex flr plan. Must see! Red Oak Re 527-3387 X118 **2-4**

...841 THE ALAMEDA, Thousand Oaks. 4/2.5 trl-level. Light filled Med. **$485,000**
...ain view. Level out gdn & patio. Walk shops. Prudential CA, Colette 848-1093 **2-4:30**

...1803 KENTUCKY, 1st open! Impeccable quality home! Gorgeous vw! **$450,000**
...Gourmet kitchen. Lovely yard. Red Oak RE 527-3387 X134 **2-4**

...2512 PINE AVE, New Elmwood listing! 3++/2+ classic br shingle. **$439,000**
...LR, FDR, sunporch. Walk to all!. Pacific Union, Carolyn Jones 339-6460 **2-4:30**

...1310 CAMPUS, 4/3. Unique opportunity! Home & income. Woodsy. **$379,000**
...Separate entry aupair. Prudential CA 526-5143, David Vogel 898-9401 **2-5**

...1793 EUCLID, 3bd/2ba **$379,000**
...Coldwell Banker, Holly Rose 486-1495 **2-4**

...2126 OXFORD, Comfortable, spacious, convenient. 3/2 w/view & **$379,000**
...ng garden! Red Oak RE, Kathy Nitsan 527-3387 X125 **2-4**

...1491 OLYMPUS, 3bd/2ba **$345,000**
...Coldwell Banker, Diana Kay 486-1495 **2-4**

2718 #2 9TH ST, West Berkeley. 1+/2 LIVE/WORK. 3 story. Quality! **$335,000**
P. Kennedy design. Prudential CA 848-0200, Nancy Platford 652-5133 **2-4:30**

1801 CEDAR ST, Just listed! Sunny North Berk duplex. Walk to all! **$299,000**
Two 2bd flats. Grt home & income! Red Oak RE, Diane 527-3387 X209 **2-4:30**

1679 ADDISON, 3bd/1ba. Lg kitchen/family room. Vacant. Private **$285,000**
patio garden. Hdwd floors. Broudy Realty 549-9181 **2-4**

"0" MILLER, Fabulous nrly flat lot w/soils report & plans. Wonderful **$285,000**
North Berkeley neighborhood. Prudential CA, Warwick/Candice 845-0200
Drive by anytime!

1421 CHANNING WAY, 2bd/1ba gorgeous updated bungalow. Yard. **$249,000**
On coveted street. Bay Area Properties, Diane Yonkouski 486-1440 **2-4**

1711 CURTIS, Loft-style 1bdrm "architectural" fixer. Nr BART & **$217,000**
Café Fanny. Good value. Templeton Co, Anne Van Dyke 652-2133 X137 **2-4**

1215 PERALTA, New Listing! Sweet 2+/1 bungalow used as licensed **$210,000**
day care. Nds updating. AS IS. Templeton Co, Leslie Avant 652-2133 X122 **2-4:30**

1341 FRANCISCO, Sunny 2bd. Hdwds, fresh paint, lg fenced yd. **$209,000**
Walk No.Berk BART/shops. Prudential CA 526-5143, Philippa Feldman 644-5211 **2-4**

945 HILLDALE, Berkeley 3+bdrm/2bath **$199,500**
Coldwell Banker, Nancy Reichert 486-1495 **2-4**

2732 MABEL ST, New listing! Apealing 2bd bungalow. Fresh paint **$179,000**
outside. Across from park. Red Oak RE 527-2711 X113 **2-4**

1732 HEARST #1, No. Berk 2/1 condo. Frpl, parking, garden. 4-unit **$169,000**
bldg. EZ to UC, gourmet ghetto, parks, transportation.
Berkeley Hills RE, Joan Brunswick 524-1700 X12 **2-4**

2916 OTIS, New listing! Grt opportunity! 2+/1 Victorian w/lg yd. **$119,500**
Hdwd floors, lg kit. Nds major renovation. Red Oak RE, Laurie 527-3387 X124 **2-4**

835 HEARST, 2bd/1ba. Walk to 4th Street! Charming but nds work. **$117,000**
New listing! Fixer. Prudential CA 524-2526, Terry Jue 644-5220 **2-4**

2018 9TH ST #D, West Berkeley. 1/1 condo. Stroll to 4th St dining & **$ 82,500**
shops. Rest secure on 2nd floor. Prudential CA, Norine Shima 273-9387 **2-4:30**

EL CERRITO •••OPEN SUNDAY•••

1633 JULIAN DR, New listing! 4/3.5 on ¼ acre w/sweeping vws! **$499,000**
Home office, 2nd kitchen, family room. On quiet cul-de-sac.
Templeton Company, Ron Egherman 652-2133 X127 **2-4:30**

709 GELSTON, 3bd/2b. New kitchen/master bath. Kensington schools. **$395,000**
Prudential CA Realty 527-9800 **2-4:30**

7360 PEBBLE BEACH, El Cerrito, 3bd/2ba **$380,000**
Coldwell Banker, Diane Verducci 486-1495 **2-4**

1720 LIBERTY, 3bdrm fixer. Price reduced! Zoned for multi-units. **$179,000**
AS IS. Marvin Gardens 527-9111, 273-9700 **2-4**

622 LEXINGTON, Cute 2bdrm cottage. Near Plaza. **$175,000**
Prudential CA Realty, Cheremay 527-9800 **2-4**

EMERYVILLE •••OPEN SUNDAY•••

1021 44TH STREET, 1+bdrm. Formal dining room, fireplace. **$120,000**
Possible art room. Prudential CA 524-2526. Logene Butler 644-5250 **2-4**

KENSINGTON •••OPEN SUNDAY•••

106 ST. ALBANS, Grand home & location! 5/3.5 Tudor. Hdwds, 2 fpl, **$600,000**
level yd, patio, Mt Tam/GG/SF vws! Marvin Gardens, Todd Hodson 273-9515 **2-4**

32 ANSON WAY, Gorgeous 5bd/3.5ba house w/bay vw & level lot! **$579,000**
PLUS a 2bd legal unit! Prudential CA 845-0200, Pascal or Ana 273-9332 **2-4:30**

185 PURDUE, Special quasi 3/2.5. 2 living rms, 3 frpls, vw, level in. **$398,000**
Move in condition! Prudential CA 526-5143, Chris Kafitz 644-5240 **2-4**

PIEDMONT •••OPEN SUNDAY 2-4:30•••

3 WILDWOOD GARDENS, New listing! 4++/3+ cosmetic fixer. **$795,000**
Creek setting, lg lot, pool. Pacific Union, Helen Danhaki 547-5750

132 HAZEL LN, 1st open! 4bd/3.5bath. Great street! **$739,000**
Prudential CA Realty 428-0900, M. Erickson 644-5482

122 DUDLEY AVE, 3bd/3ba w/dramatic bay view! Mstr suite, family **$725,000**
room level out to huge patio. Pacific Union Roselie Woods 339-6460

106 PALA AVE, By Owner. 3+bd/1+ba. Best location. Walk to **$649,000**
Havens school & SF bus. Quality! **PRINCIPALS ONLY** 655-2526 **SAT & SUN 1-5**

173 ST JAMES, 3+/3.5. Lg LR, DR & nice family room. EIK, loft/ **$647,000**
office space. Wooded cyn vws. Wells & Bennett, Patsy Buhler 287-5910

120 SCENIC AVE, Stately colonial w/bay & lake views. 3bd/2.5ba. **$599,000**
+2 dormer rooms Yd w/Koi pond. Wells & Bennett, Wendy Callaghan 531-7000 X23

218 PACIFIC AVE, 3bd/2ba w/fab views of SF bay! Wonderful **$595,000**
home for entertaining! Coldwell Banker, Jerilynn Babington 925-253-4601

374 WILDWOOD AVE, Secluded & private. 3/2.5. EZ living w/bay & **$599,000**
canyon vws from all decks! Creek. GRUBB Co, Sheila Gallagher 339-0400

218 PACIFIC, 2+bd/3baths. **$595,000**
Coldwell Banker, Kay Grubb 339-1174

220 RAMONA AVE, 3bd/3ba in excellent location! **$549,000**
Prudential CA Realty 428-0900, Haideh Chew 644-5422

111 BELL AVE, 3bd/2ba w/private level yard. Great kitchen. **$539,900**
Bay views. Prudential CA Realty 428-0900, Carole Berger 644-5499

140 DUDLEY, 3bd/2+ba. Family room. Deck & play area. **$525,000**
Prudential CA Realty 428-0900, Chris Nedderson 644-5292

1520 GRAND, Come see the drama/privacy/value! 3+bd/2ba. **$497,500**
Prudential CA Realty, H. Converse 339-9290

233 PARK VIEW, 3bd/1 ½ ba. Family room. 1950sf. Children walk **$469,000**
1 blk without xing street to all 3 Piedmont schools. Broudy RE 549-9181 **2-4**

3 LA SALLE AVE, Opportunity for AS IS purchase. 3+bdrm. **$429,000**
Level-in. View. Montclair Better Homes Realty 339-4000

1749 TRESTLE GLEN, Lovely pvt sylvan setting. 3/2 contemporary. **$329,000**
1/2 acre. Lots of stairs up, but worth it! Coldwell Banker, Ken MacDonald 339-1174

160 OLIVE AVE, Beautiful 2 lg bdrm, remod. bath. New paint in/out. **$305,000**
Fireplace. Gorgeous hardwoods! Prudential CA, Monir 888-6354 **1-4**

RICHMOND •••OPEN SUNDAY•••

6262 BERNHARD, 4 bedrooms. **$275,000**
Prudential CA Realty, Clara Shelton 527-9800 **2-4**

5702 SANTA CRUZ, R. Annex. Sparkling 3/2 w/remodeled custom **$229,000**
tile kitchen. Flagstone frpl, randon plank floors, new baths, deck, garden!
Marvin Gardens 527-9111, Denyse Biagi 273-9508 **2-4**

6216 PLYMOUTH AVE, R. View. Just listed. Rare pano views! Huge **$215,000**
3++/3. Family rm, aupair, office. Bargain! Red Oak, Diane 527-3387 X209 **2-4:30**

5439 MODOC, R. Annex, special 3/2 w/flex floor plan. LR w/frpl, DR, **$209,000**
mstr w/sep.entry. Fenced yd. Patio & gdn. Marvin Gardens, Mary Gray 466-5843 **2-4**

600 AMADOR ST, Richmond View. 3bdrms. New kitchen & bath. **$199,500**
New roof. Agent 234-2825 **2-4**

529 31ST STREET, Richmond, 2bd/1ba **$159,950**
Coldwell Banker, Pat Brennan 486-1495 **2-4**

769 32ND ST, N & E., 1st open! 3/1, remod kit & bath w/tile, hdwds, **$141,000**
French drs to deck! More! Red Oak RE, Sara 527-3387 X105 **2-4**

SAN LEANDRO •••OPEN SUNDAY•••

2374 EDGEHILL CT, 4-bridge pano vw! 5bd/4.5ba. 4200sf. Remod. **$688,000**
ReMax West, Carolyn R. Mettelmann 800-400-6959 **2-4:30**

13011 NEPTUNE DRIVE, 3 bedrooms **$317,500**
John Sellars Realty, Amanda 357-5714 **2-4**

16935 EHLE ST, 3bd/1.5 ba. 3 levels & 3 redwood decks! PLUS a **$215,000**
great kitchen and a treehouse! Prudential CA, Monique Stean 845-0200 **1-4**

2280 MARINA BLVD, 3 bd/2ba, fam room, frpl. 8 yrs old. 2-car gar. **$200,000**
John Sellars Realty, Amanda 357-5714 **1-4**

14012 OUTRIGGER, Rare lg 1/1 end unit at Seagate! All appliances. **$155,000**
Pool, spa, tennis. Harbor Bay Realty 523-1144, Tere Lee 521-3352 **2-4**

433 HARLAN CT, Unit #204, 1/1 condo. Security complex. New paint. **$ 76,000**
Pkg space. H.O. fee includes gas/water/trash pick-up. Deadrich RE 632-1234 **1-3**

SAN PABLO •••OPEN SUNDAY•••

2418 SHAWN DR, Tara Hills. 3bdrm, 2 bath. Tile kitchen.33 yrs of **$175,000**
love & improvements! Prudential CA Realty, Alice 527-9800 **2-5**

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Goings

Continued from page B2

Cover to Cover '98 — through Aug. 15 teens read for prizes at the Berkeley Public Library. If you are between 13 and 18, you register at any Berkeley Public Library, details are posted in the Teen Areas at all Berkeley Public Library sites; 644-6100.

Exhibits

Berkeley Historical Society 20th Anniversary Exhibit – through Aug. 26; featuring programs exhibits and publications offered over the 20 years; Veterans Memorial Building, 1931 Center Street, Berkeley; 848-0181.

An Exhibit of Historic Materials – through Sept. 6; never before seen! Stalin's Forgotten Zion: Birobidzhan and the making of a Soviet Jewish Homeland; Magnes Museum, 2911 Russell St., Berkeley; 549-6950.

Meetings

Alta Bates Support Groups — Stroke Support group meets the first Tuesday of every month; 4 - 5 p.m.; 204-4503. Arthritis Support Group meets the second Tuesday of every month; 1 p.m. - 2:30 p.m.; 204-4503. Call for additional special events.

Save Section 8 meeting — Aug. 17, at 1:30 p.m., Tessie Zaragosa of the 9th Congressional District will attend. The meeting is to discuss Low-Income Seniors' Project-Based HUD section 8 Housing; North Berkeley Senior Center, 1901 Hearst.

Outdoors

U.C. Botanical Garden "talks with walks" guided tours — Docent-led tours of the U.C. Botanical Garden will be offered at 5:30 p.m. on Aug. 5th and 12th. The tours are free with Garden admission. Picnics after the tours are encouraged. For more information, call 643-2755.

Mount Diablo Hike — Aug. 8, from 4:45 p.m. to 11 p.m.; Greenbelt Alliance volunteer Don de Fremery will lead a hike from the base of Mt. Diablo to its summit. Participants will begin the hike in the late afternoon and reach the top as the sun is setting. This is a 14 mile hike at a moderate pace. Reservations are required; 255-3233.

Pathways Walk in the Thousand Oaks Area — Aug. 15, 9 p.m.; a pathways walk in the Thousand Oaks area, is sponsored by Berkeley Path Wanderers Association and led by Kate Gosling. Walkers are to meet at the bench in Indian Rock Park near Indian Rock Avenue at San Mateo; 526-5616.

Theater, dance and film

The Odyssey — Held at Willard Park, 1 p.m.; Saturdays and Sundays through Aug. 30; 655-0813.

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Auto

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D-1

The Montclarion
The Piedmonter
The Berkeley Voice
The Journal
The Alameda Journal
August 6-7, 1998

A time without turn signals

DRIVE, SHE SAID

By Denise McCluggage

During a recent dinner conversation with friends, a couple of old-timers bantered about how cars used to be. "Remember when cars didn't have turn signals?" recalled one.

Arm out window

Some of us could reminisce when we had to roll down the window, stick our arm out into whatever weather was there to inform the drivers around us of our intention to turn.

We remembered that line of drips from the roof edge dotting along our fresh-from-the-cleaners gabardine slacks.

If we had studied the little drawings in the instruction manual properly, we actually communicated the direction we planned to turn. Then came lights.

Right in middle

The first directional lights I recall were smack in the middle of the trunk, so it was visible only to the driver immediately behind the turning car. They were quickly moved outboard to the car's corners.

Someone conjured up memories of those fancy lighted arrows that British car makers favored at the time. These hinged outward from the side of the car. The direction intended was clear enough, but I'm not sure many of them survived the near sideswipes that close encounters of the city kind were prone to.

Turning amber

We agreed that today's direction signals serve the purpose very well (if drivers would make use of them). And we all concurred that direction signals should be amber in color.

"Red for stopping, amber for turning, white for backing up," Fred said. "Then you know the blinking is a turn signal, and not someone pumping the brakes with one brake light not working."

You think that's rare? It's not. I was happy to

See SIGNALS on page 2

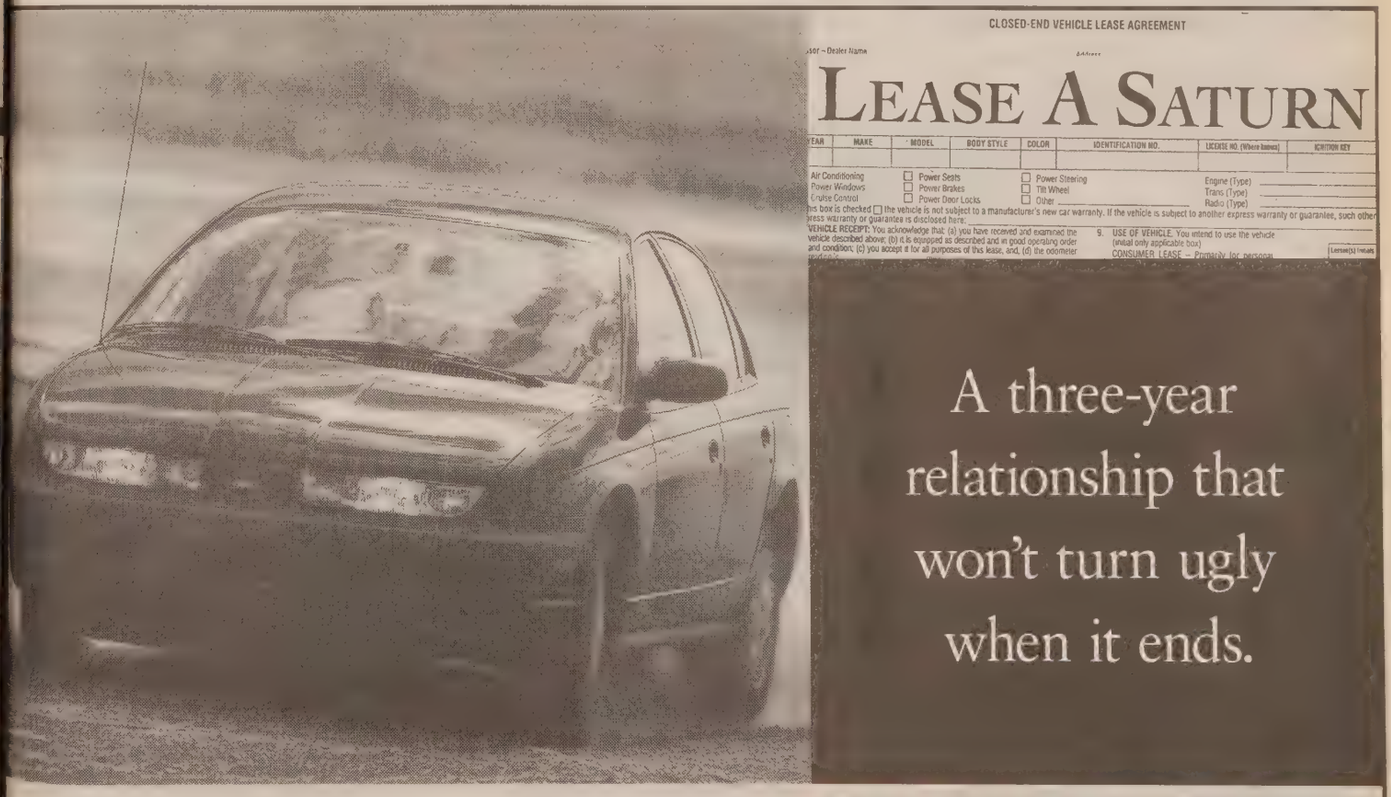
Catching the Volvo spirit



Photo by Jeff Lindquist

Oakland Raider's star receiver Tim Brown will be packing in the Porsche to catch the spirited, high performance Volvo contagion. Brown recently visited Continental Volvo in Oakland to take delivery of his brand-new Volvo R Sportswagon. Brown will be joining other professional athletes and coaches including Raider 's star running back Napolean Kaufman and Raider coaches Gary Stevens and Rod Martin who have recently gotten behind the wheel of a Continental Volvo.

Over the past 10 years, Continental Volvo has built a solid reputation in the Bay Area. Continental's success is based on the philosophy of building long-term relationships with their customers, their employees and and the communities where they do business. To see how you can get into a Continental Volvo, call Geoffrey Bloom at 532-3778



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Susuki Esteem: true quality in a subcompact

By Arnold and Marion Wechter
North American
Auto Writers Syndicate

You can't call the Suzuki Esteem station wagon an exciting automobile, but if you looking for high value and low price then it should prove of interest. Frankly speaking, neither of us awaited the arrival of the Esteem with anticipation, but after a week of using it around town and short trips we came away with admiration for this subcompact wagon.

Suzuki, better known for its subcompact sport-utility vehicles, offers the Esteem wagon in two versions, GL and GLX, each with a choice of five-speed manual transmission or four-speed automatic. Also offered are two versions of the Esteem sedan.

Our test car was the GLX with anti-lock brake system and two-tone paint. Total cost $16,229 including a $430 destination charge. If you haven't been shopping for a new subcompact car recently then the price may seem high.

It isn't, in fact, we found the Esteem Wagon to be an excellent bargain. Check out the competition and you'll see we're correct.

The price includes a long list of standard equipment that would be optional on most subcompact models. These include air conditioning, electronic tuning AM/FM stereo cassette with four speakers, power steering and brakes, rear wiper/washer and defogger, rear rail/spoiler, pull-out luggage shade, power windows and door locks with remote control, dual power remote control outside mirrors, tinted glass, power steering, cruise control, power-operated sun roof, etc.

Now all this would be worthless if the Esteem were a dog. It isn't, we both found the quality to be excellent and if treated with normal maintenance should provide many miles of excellent service.

We do not know who did the styling of the wagon but we found its appearance to be handsome — and we can't say that about all the station wagons currently on the market, large and small.

It sports a wedge-shaped front end with soft curved lines and sloped tailgate which provides a modern look. Extra styling features include integrated roof rails capable of carrying an extra 100 pounds of cargo.

Despite being a subcompact, the Esteem holds 61 cubic feet of cargo with the rear seat folded down. Underneath the cargo floor at the right rear is a covered storage area.

All Esteem wagons are powered by an efficient 1.6-liter, 16-valve, single overhead-cam engine providing 95 horses at 6000 rpm and 99 ft/lbs of torque at 3000 rpm. Weighing only 2,480 lbs, the engine provided enough performance to keep up with traffic on city streets and highways. Wife Marion, who loves a quick car, expressed surprise at the Esteem's performance.

"I never felt that the car was going to be run over by the big fellows. It keeps up with the flow and the engine is responsive," she commented. Suzuki claims a specially-tuned electronic multipoint fuel injection system is a major reason for the engine's high and extremely flat torque curve.

Economy is excellent. The EPA says its tests show the wagon with a 27 mpg City and 33 mpg Highway. Our test model average 28.3 mpg in combined city/freeway conditions.

We believe performance would be improved if the five-speed manual transmission model was selected, but the convenience of the automatic transmission would probably override our preference for the manual unit.

The automatic proved smooth around town, but we did not attempt any hilly roads during the test.

Braking proved adequate and we strongly recommend getting a model with the anti-lock braking system (ABS). In accidents, small cars get the worst of it.

At the same time they have an advantage of maneuverability and ABS allows the driver to take advantage of it during an emergency.

The interior was a pleasant surprise. The front bucket seats proved much more comfortable and supportive than usually found in small economy vehicles.

Another surprise was the lack of outside noise, vibration and harshness. The ride, handling along with lack of engine or road noise, made driving the Esteem a pleasant experience.

The rear bench seat is adequate but not overly room. Remember this is a subcompact. Instrumentation is located directly in front of the driver.

Analog gauges include speedometer, tachometer, fuel and heat gauge along with odometer and trip odometer. Both the sound system and heater/air conditioner are placed high enough on the dash for easy operation.

The radio/cassette sound is OK but its operation is tricky and it pays to have teenie-weenie fingers. Both of us found it wise to read the manual on the system's operation — two or [illegible] readings should make it understandable. The rear hatch opens up from the bumper and loading [illegible] rear is easy.

There are a generous amount of safety features. Driver- and passenger-side airbags are provided along with side-impact door beams and daytime running lights. The rear doors are provided with child safety locks.

We were quite taken with the Esteem Wagon. It appears to be a quality product at a price that in today's real world seems to be a true bargain.

You might say that we hold the station wagon in high esteem.



An efficient 1.6- liter, 16-valve, single overhead-cam engine that provides 95 horses at 60[illegible] and 99 ft/lbs of torque at 3000 rpm powers the Esteem. Weighing only 2,480 lbs, the engine pro[illegible] enough performance to keep up with traffic on city streets and highways.

Check that hitch adjustment for summer's travel seaso[illegible]

ROLLING HOMES

By Jeff Johnston

The summer travel season is upon us! Many RVers in the winter-season regions of the country are getting their trailers out of storage and clearing away the mothballs in readiness for camping adventures to come. If you have an old established tow vehicle and trailer setup or are breaking in new equipment, its always a good idea to do some hitch inspection and adjustment, as necessary, to help ensure a trouble-free towing season ahead.

If you're still using the same tow rig and trailer lashup, a basic once-over of the machinery will probably suffice. But if you've changed either vehicle or perhaps are unsure about some handling or performance aspects of your setup, a closer inspection of the hitch adjustment may be in order.

First of all, get down on the ground and eyeball all the vital mounting points. Unplated bolts and holes drilled in the rig's frame are subject to rust, as is the receiver assembly, most of which is not known for supreme anti-corrosion properties or paint jobs. Pay special attention to weld joints on the receiver, as these tend to rust very fast. Peer into the square cross-mounted receiver tube for signs of rust flakes or twisting that might indicate structural weakness.

While you're down there, take along a wire brush, clean rag and a spray can of good quality black rust-resistant paint. Use the wire brush to knock off any loose rust, wipe the surfaces clean with the rag and give everything a shot of black to help deter additional rust and reinforce the existing paint.

In the case of a fifth-wheel hitch, inspect the brackets between the truck frame rail and the hitch rails in the bed. The hitch assembly is well protected from road salts due to its position in the bed; all it may need is fresh lubricant to start the season right.

Do the same kind of inspection on the trailer tongue, the hitch head, anti-sway device (if appropriate) and spring bars. Likewise, check the wiring for loose connections or frayed or worn spots. Have a helper do a once-over of the trailer brake and taillight functions now, as well as before each trip.

If you've changed trailers or tow rigs, you may not be able to simply plug in the hitch head, hook up the trailer and go. You may need to adjust the hitch head height, as well as the tension on the equalizing hitch spring bars.

A fifth-wheel hitch is easy to adjust for proper height. The trailer gooseneck should simply ride high enough, like about six inches, above the bed rails so the truck and trailer can move without coming into contact. Most fifth-wheel hitches have easy bolt-swapping adjustments for height.

If you have a new truck that has a higher bed or a trailer that sits lower on its axles, you may need to do height adjustment at the trailer axles to get it up high enough to allow adequate bed rail clearance. Check with a local RV dealer about having this relatively easy procedure done.

Hitch height is a vitally important part of a stable travel trailer towing package. Hitch up your trailer, park the lashup on a flat level surface, stand back and look at the way the rigs sit. The trailer front-to-back stance should be level or down slightly at the hitch, relative to the tow rig.

If the hitch is too high, so the trailer rides with its front end "up" relative to the tow rig, the change in axle caster can make for all kinds of squirrely handling characteristics. You'd be amazed at how much better your trailer will tow by lowering the hitch head a hole or two in its adjustable mount.

If your mount has no such adjustments or it's at the bottom of its travel, any RV parts supplier can help you pick out a mount with more drop.But you don't want a hitch that's so low it drags the ground every time you enter a driveway, so you'll need to measure your rig and have the parts help you determine what's best for your application.

Recheck the spring bar tension adjustment to make sure the tongue weight is equally distributed between the front and rear axles. It also helps keep the lashup steering on an even keel.

Perform once-over on your trailer and tow rig, and may help ensure it's ready for long — and short — hauls ahead.

Signals

Continued form page one

report that amber is the color of the turn signals on the fine new GMC Sierra pickup I had driven recently. And that turned the conversation toward good ideas in some other vehicles.

"The Saab 9-5 is full of good ideas," I said. For instance, the car doors open with three separate intervals for door opening. This is especially helpful in tight parking spaces. How often have you opened a car door that swung from your grasp, banging against the car next to you? Other times the door swings back to close on your leg as you have one foot out the door while trying to collect a purse or bags to take out.

The Saab 9-5 door opens to its first stop at a minimal distance, just enough to slip out in those snug-fitting parking slots. Then in the more generous spaces, the door opens wider at a second interval. Finally, when you want a true yawn of an opening, the Saab door opens at near right angles. This innovation has spoiled me, and makes me less forgiving of those doors that at first hasten to a stop too wide, and then do not open wide enough when you want to put something larger than a bread box inside.

That turned our conversation to the matter of usable space in full-size sedans. Martha had seen someone with a large sedan in the parking lot at the flea market struggling to get her odd-sized purchases inside.

The trunk was big enough except that the entry to it was too narrow. "I heard her tell her friend, 'I told him I wanted an SUV and he said it was unfriendly to the environment. What about my environment?'"

We agreed that vehicles should suit your own use of them and that the desire for flexibility and convenience was probably responsible for much of the sport utility vehicle popularity. "Sedans should have pass-throughs from the trunk," he offered.

That led to all the innovations Audi has been responsible for, including its pass-through Ski Sack. Just go look at the A4, A6 and A8 to see some of the slick stuff in these cars.

Speaking of flexibility, I remembered a station wagon that the late Brooks Stevens designed years ago for Studebaker. The back section of the roof slid forward to make carrying tall objects feasible. With the tailgate down you could tote a large armoire home from auction. Or a grandfather's clock if your bidding got away from you.

The mention of sliding brought up the rear [illegible] of minivans and how the dual sliding doors were such a good idea for flexibility and convenience. Chrysler started it. Then GM added power to one door, making for great hands-full operation. Now the [illegible] Honda Odyssey takes the next step and offers sliding doors with power. We all agreed: today there are lots of good car ideas out there.

"The Saab 9-5 door opens to its first stop at a minimal distance, just enough to slip out in those snug-fitting parking slots. Then in the more generous spaces, the door opens wider at a second interval. Finally, when you want a true yawn of an opening, the Saab door opens at near right angles. This innovation has spoiled me, and makes me less forgiving of those doors that at first hasten to a stop too wide."

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Chrysler's prices stable

AUTO SHORTS

DETROIT, Mich.—Chrysler will again hold the line on introductory prices of its 1999 cars and trucks. The number three domestic auto maker reported that it will raise stickers an average of $35 on its new lineup.

This is about 0.1 percent and is the second straight year that Chrysler has held the line on prices. At last year's introduction, Chrysler's 1998 prices declined an average of $13 from its final 1997 prices.

Automotive News reported that the auto maker tinkered with its prices a dozen times during the '98 model year and its final 1998 prices were $170, or 1.6 percent, higher than at the end of the 1997 season.

Chrysler announced that its minivan fleet are up 4130 to $790, although the top Dodge Grand Caravan rises $1,565. The highest increase is $3,170 on the Chrysler Sebring Convertible.

Prices are unchanged or reduced on almost all of the popular Dodge Crew Cab and Quad Cab pickups. The auto maker said its average $35 increase is the result of federal emissions regulations. Otherwise, its 1999 prices would be down an average of $19.

COLOGNE, Germany—A charitable donation of approximately $560,000 will be made by Ford Motor Company in exchange for the right to name its new com-

See SHORTS on page 9

Father, son strike while the iron is hot for muscle car

CLASSIC CLASSICS

By Vern Parker

When 1970 Oldsmobiles first hit the streets, neither Charlie Morrison nor his teen-age son, Mark Alan, dared entertain the idea of owning one of the popular, ground-pounding, muscular 4-4-2 models. Good things, however, often come to those who wait.

Morrison wasn't looking for a car of any kind a year ago when Mark Alan, now on the sales staff of an Oldsmobile dealer, called his father with a deal he couldn't refuse. "How would you like to go halves with me on a 1970 Oldsmobile Cutlass 4-4-2?" Exhibiting a father's faith in his son, he said without hesitation, "Let's go for it!"

The father-son team purchased the fresh-from-restoration 1970 Oldsmobile Cutlass Holiday Coupe 4-4-2 in April 1997, and became the fourth owners. All the numbers match the original build sheet that enhances the value of any car, but especially a muscle car where so many of the engines and transmissions usually have been replaced.

This particular 4-4-2 has the very rare W25 performance package and is equipped with a 455-cubic-inch Rocket V-8 mated to an optional Hurst four-speed floor shifter that can handle the 365 horsepower. Mark Alan drove the 16-foot, 11-inch-long muscle car to his father's home, and together they tucked it away in the garage. They would inform Mrs. Charlie Morrison about the car at a later date.

Checking back over the records, the Morrisons discovered that this was one muscle car that never was abused, or even allowed to deteriorate into bad condition. In 1994, with just 45,600 miles on the odometer, it was restored to its original condition. The upholstery was replaced along with the carpeting.



Charlie Morrison and Mark Alan's 16-foot, 11-inch-long muscle car has the very rare W 25 performance package and is equipped with a 455-cubic-inch Rocket V-8 mated to an optional Hurst four-speed floor shifter that can handle the 365 horsepower.

> **The Morrisons discovered that this was one muscle car that never was abused, or even allowed to deteriorate.**

The exterior was painted "galleon gold," with the two raised panels on the fiberglass engine hood highlighted in black. Dual black pinstripes accent the wheel wells and rocker panels. The hood release is not inside the car since a pair of chrome twist-type racing latches at the leading edge of the hood hold it in place.

The rear bumper encircles the two vertical taillights at each end, just above the notch at the bottom edge of the bumper to allow for the megaphone-tipped tailpipes.

Fastback styling dictates that the line of the trunklid start flowing up to the roofline from the lip of the bumper. Consequently, the capacity of the trunk is limited to 17 cubic feet.

Whenever the 3,817-pound car is taken out for exercise, the special 4-4-2 suspension with front and rear stabilizers is apparent. G70x14-inch wide oval tires were standard equipment.

In order to provide some potent fuel for the four-barrel carburetor for feeding the massive engine, the Morrisons burn the high-octane grade of Sunoco gasoline, plus give each 20-gallon tankful an extra shot of octane booster. The high-performance engine undoubtedly appreciates them. The estimated top speed of the 28-year-old Oldsmobile is 128 mph.

A four-spoke sport steering wheel dresses up the interior, and the car is started meant keeping a secret from Dorothy Morrison impossible. She approves of the car's appearance, but she does not like riding in the 4-4-2's ride, as it attracts too much attention, she claims.

This, however, is a true muscle car with class. Oldsmobile stylists designers paid attention to details from the nose piece between the two grilles to the rear bumper. The nose piece has a ridge under the center "4," so that number is designed with a notch. Likewise, the bumper silhouettes the taillights and megaphone exhausts. Nice touches.

The Morrisons have had to put any miles on their Oldsmobile. They have plans this summer to take several nostalgia weather drives and to do a little classic car show trophy hunting.

If you have an antique car of interest to "Classic Classics" readers, write to Vern Parker, 2221 Abottsford Drive, Vienna, VA 22818

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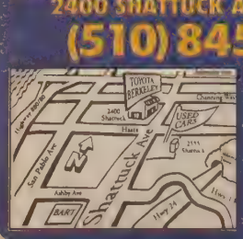
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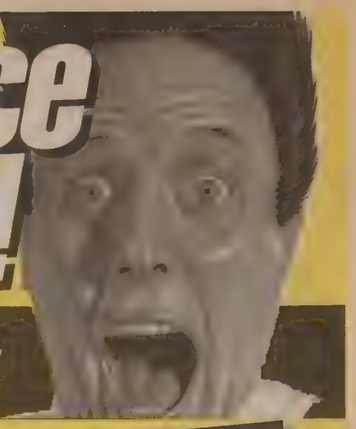
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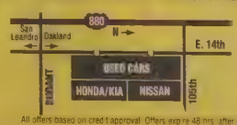
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Lincoln's Town Car puts carmaker out front

By Arnold and Marion Wechter
North American Auto
Writers Syndicate

You know those old sayings: "Old folks are set in their ways" and "You can't teach an old dog new tricks." Forget them! Lincoln's new Town Car sedan proves that senior citizens can adjust to something new — and love it!

When the Town Car debuted the critics scoffed and said it would lose its owner base and that senior citizens would not like the sleek new styling and upgraded ride and handling. Wrong, the seniors loved the new Town Car and sales are up 37 percent at this writing.

The Town Car's success is a major reason that Lincoln Division of Ford Motor Company is leading its domestic competitor, Cadillac, in sales for the first time in history. The Town Car not only plays well with seniors it also dominates the livery trade with 80 percent of the limousine industry.

Don't expect baby boomers or Generation X to be rushing to buy this vehicle. It still appeals mostly to the Social Security set who also sport fat wallets. Styling of the new model is completely different, inside and out.

It features basically the same bold grille that is similar to that on the Lincoln Navigator and Continental. Outside of the Town Car badge there is nothing to remind one of the stodgy predecessor. The old model looked as if it was designed in a carriage factory, while the current Town Car is rounded and much more modern.

It is still big! "Too darn big," Marion, spouse and co-tester," chimed in. Marion is not overly enthusiastic about the car. She did admit that it was perfectly suited for freeways and long drives.

A 4.6-liter single overhead cam V-8 engine provides 200 horsepower and 265 pounds of torque in the Executive and Signature series vehicles. Buyers of the top-of-the-line Cartier series and the Signature Touring sedan receive the same engine with dual exhaust which boosts horsepowser to 220 at 4500 rpm and 275 ft/lbs of torque at 3500.

Our test car was the Cartier model and the engine coupled with an extremely smooth four-speed transmission provided more than adequate performance. Town Cars are not street racers, but they have enough acceleration for safe entry onto busy freeways and passing situations.

Marion grudgingly admitted that performance "isn't bad." The test car averaged 17.1 mpg in combined freeway and city driving. EPA figures are 17 mpg City and 25 mpg on the road.

Lincoln has re-engineered the full perimeter steel frame and body mounting to provide improved body isolation and reduced noise, vibration and harshness.

Other handling improvements is a new rear suspension which improves front-end dive and lift performance during acceleration and braking. The steering system is much improved and provides good control.



Lincoln's top-of-the-line Cartier series and the Signature Touring sedan engine with dual exhaust boosts the car's horsepower at 4500 rpm and 275 ft/lbs of torque at 3500 rpm.

All the changes work as the passengers are provided an extremely quiet ride. The engineering also provides a smooth ride, but the Town Car provides an excellent compromise between a harsh and too soft a ride. It still isn't a sports sedan, but the Town Car road manners are much improved.

For those who demand an even stiffer ride there is an optional touring package incorporating new mon-tube shock absorbers for increased firmness and improved handling while still maintaining a supple ride.

The test car did not include the option, but we recommend it highly. Large four-wheel disc brakes with ABS and power-assist are standard equipment.

Changes to the interior are excellent. The instrument panel features easily read analog gauges and a digital information center.

Front passengers get a 40/20/40 design providing two individual seats and fixed center seating with a larger, fold-down armrest. Fold the armrest up, and it allows the seating of a third passenger. The gear shift lever is located on the steering column.

In the Signature and Cartier series vehicles, the power seat switches are relocated on the door in a manner copied from Mercedes-Benz. One feature which the two of us found annoying was the power side mirrors. They automatically changed when the car was in reverse — very handy.

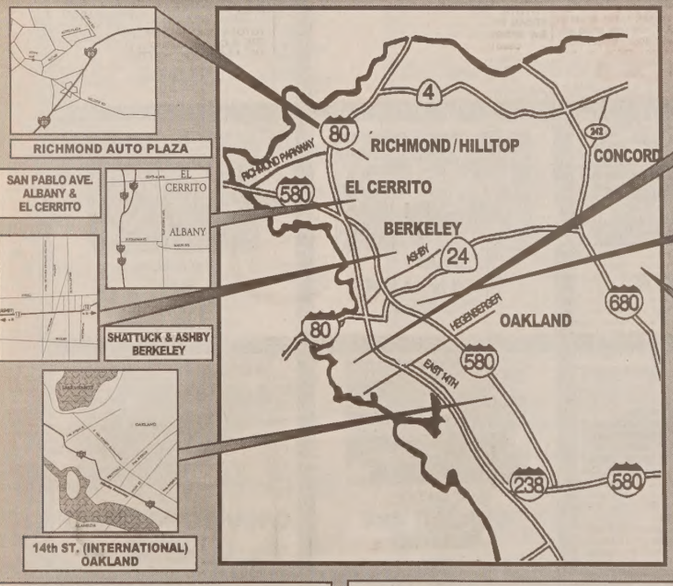
But they didn't reverse when the car returned to the drive position. This meant the driver had to reset the mirrors after every reverse maneuver.

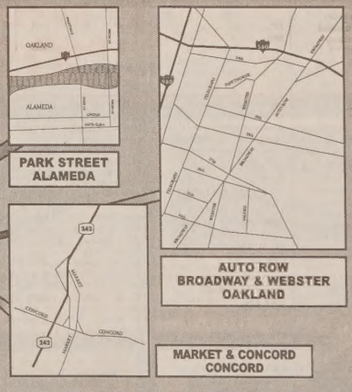
There has been criticism in some quarters that the rear seating was somewhat crowded. My 6'2" frame fits comfortably but more leg room would have appreciated.

No criticism can be leveled against the trunk. It offers 20 plus cubic feet of space and as Marion said, "Plenty of room for several sets of golf clubs."

The Town Car is definitely an improved package and as its buyers are happy, that we're happy for them.

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Campsite can be your own private territory; just keep it a secret

ROLLING HOMES

Jeff Johnston

truly great campsite, like ssic fishing hole, is hard ome by and must often be nd and preserved with lth and some skuldug- . After all, if a person even a few friends about rrific campsite, it may be already occupied by time the original finder rns on a subsequent kend.

There's nothing like seeing r best buddy sitting back chaise lounge, sipping a t one and watching the set from your very favor- lakeside camping spot. To d insult to the injury, he ers "Hey pal, thanks for great tip!" as you motor n route to a spot back in trees somewhere.

First of all, the trick is to ep your mouth shut. That's best way to keep a great mpsite quiet. Second, you ed to do your homework d learn how to locate those ally great spots.

ops

The maps handed out by a te tourism agency are a lp, but they're just a start and they don't always tell the rest of the story. By digging a bit deeper, you can find a variety of leads that can help you find those unusual and out-of-the-way campsites, to say nothing of locating a wide variety of other RVing attractions.

Most commercially available maps include public campground locations, and detail the locations of federal and state parks along with Corps of Engineers parks and other government-run locations. For more detail than you can ever use in one lifetime, the DeLorme series of Atlas & Gazetteer maps are absolutely the best thing going.

They combine the detail of a U.S. Geological Survey topographic map with the convenient packaging of a conventional road atlas. Each DeLorme book covers one state, and most states are now available, with more in the works.

In short, almost every possible map detail is shown on the DeLorme maps. And by looking closely at many of the semi-hidden or back-country lakes and streams, it's possible to locate a lot of the symbols that indicate campsites. Many of these places are small, unimproved (no hookups) campsites in the most spectacular places imaginable.

Looking for those tiny forest service campgrounds has been very productive for us. For example, we were almost alone in a Michigan riverside campsite one July 4th weekend because it was a small, semi-remote spot that wasn't on most maps. DeLorme's maps are available at bookstores everywhere, or contact the company at Two DeLorme Drive, P.O. Box 298, Yarmouth, ME 04096; 207/846-7000, or www.delorme.com.

Campground information

For detailed information about specific campgrounds and RV facilities, it would be hard to beat the Trailer Life Campgrounds, RV Parks and Services Directory. This annual publication, which this year has reached an astronomical 1766 pages long, includes both private and public campgrounds, and each listing provides data about access roads, campsite dimensions and accessibility, facilities, recreation opportunities, hookups, and planned activities.

New additions include county names to aid with tracking dangerous weather in unfamiliar territory and which parks have on-site modem hookups for RVers who like to cruise the web or keep track of e-mail as they travel. For more information, contact TL Enterprises, 2575 Vista Del Mar Dr., Ventura, CA 93001; (800) 234-3450, or www.tl.com.

General information

Trailer Life magazine, which covers RVs of all types, and Motorhome magazine, which deals strictly with motorhomes as the name implies, are excellent sources of up-to-date monthly RV news and information.

These magazines can lead you to new campsites by way of picking up on clues in the feature stories, or by reading the ads. Tourist attraction stories are also good sources of interesting campsites. Both Trailer Life and Motorhome are available nationwide, or inquire at the TL Enterprises address listed above for the Campground Directory.

Finally, don't be shy about asking a local person for directions. Poke around some, do a little digging and research your information sources, and you too can become an expert at finding those wonderful hidden campsites. But keep your mouth shut around your friends.

Shorts

Continued from page 4

pact sedan the Focus in Germany. Late in June, a German court ruled that Ford could not name the car the Focus, which is the name of Germany's second-largest weekly news magazine. Burda group, the magazine's publisher, subsequently threatened to sue Ford if it continued to refer to the new car as the Focus.

Ford, in its settlement with Burda, agreed to donate the money to "Doctors for the Third World" and to consult with Burda on marketing plans and logo design for the new car. The Focus will replace the Escort worldwide. Production is planned to top one millions units annually in two years.

DEARBORN, Mich.— Production of the Ford Contour and Mercury Mystique will end in its Claycomo, Mo., plan to make way for a new breed of vehicle, a Ford Division sport wagon smaller than the popular Explorer.

In calendar year 2000, production of the Contour and Mystique will shift entirely to Mexico to allow Ford to build its first sport wagon, a new vehicle class that mounts truck equipment and styling on a car-like platform for more agile performance.

Ford also announced that its affiliate, Mazda Motor Corp., will also sell a version of the sport wagon.

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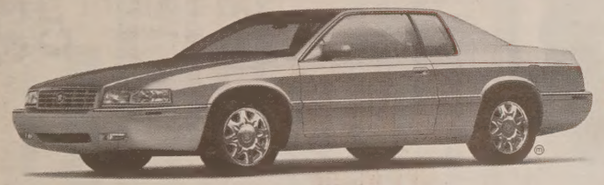
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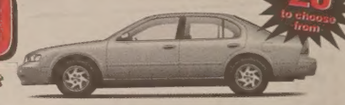
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